

ASSOCIATION NEWS

MINUTES OF THE 21ST ANNUAL MEETING OF THE AMERICAN MOSQUITO CONTROL ASSOCIATION

TAMPA, FLORIDA, MARCH 14-17, 1965

BOARD OF DIRECTORS MEETING, MARCH 14

The Board of Directors of the American Mosquito Control Association held its annual meeting in the Corinthian Room of the Floridan Motor Hotel, Tampa, Florida, on Sunday, March 14, 1965, at 9:30 a.m. with President John A. Mulrennan presiding. The roll call revealed a one hundred percent attendance as follows:

A. W. A. Brown	T. Wayne Miller, Jr.
A. W. Buzicky	Thomas D. Mulhern
Solon DeCarmago	John A. Mulrennan
Gaines W. Eddy	Lewis T. Nielson
J. G. Foyle	Robert Ostergaard
Eugene J. Gerberg	T. G. Raley
A. F. Geib	Andrew J. Rogers
Jay E. Graham	J. A. Shemanchuk
Don W. Micks	Lester W. Smith

The minutes of the 20th annual meeting held in Chicago, Illinois, March 4, 1964, were approved as published in Volume 24, #2 issue of *Mosquito News* on a motion by Mr. Buzicky, which was seconded by Mr. Foyle, and passed with no dissenting votes.

The report of the President, John A. Mullrennan, reporting a most successful year, was read and approved. (Attachment #1.) The report of the Treasurer, together with the annual audit, was presented by Lester W. Smith. (Attachment #2.) Mr. Mulhern moved and Mr. Shemanchuk seconded that these reports be accepted by the Board. The motion passed with no dissenting votes.

The report of the membership committee, T. Wayne Miller, Jr., chairman, was presented to the Board. Dr. Brown moved that this report be accepted as read,

pointing out that Mr. Miller has agreed to serve again in the same capacity. Dr. Gerberg seconded this motion, which passed with no dissenting votes. (Attachment #3.)

The report of the program committee, headed by J. A. Mulrennan and Jay E. Graham, was presented to the Board; copies of the program were distributed; the program itself constitutes the report of the program committee. Mr. Mulrennan paid tribute to Dan Gorman, chairman of the local arrangements committee. Mr. Mulhern moved that this report be accepted. Dr. Rogers seconded this motion, which passed with no dissenting votes.

Francis Creadon, chairman of the advertising committee, reported an excellent year in 1964, but urged the Directors to make an effort to contact dropout advertisers, and to point out to them the value of their advertising being reinstated in *Mosquito News*. He asked that members advise his committee of any prospects who might become advertisers in *Mosquito News*. Mr. Miller suggested that with manufacturers' representatives present at the meeting for the aerial dispersal demonstration, this would be an opportune time to approach them regarding advertising. Dr. Rogers moved that the report be approved. This motion was seconded by Mr. Miller, and passed with no dissenting votes. (Attachment #4.)

Dr. Don Collins, Editor, *Mosquito News*, in presenting his report for the year, began by paying tribute to Dr. Robert Glasgow, who passed away last

summer. Dr. Collins observed that *Mosquito News* held first place in Dr. Glasgow's many activities, and spoke of the generous help which the publication had received from him. He brought up the matter of handling the accumulation of papers which had piled up, advising that this presents quite a problem, and asked for suggestions as to how to resolve the situation. Also discussed were an increase in postal rates; the decision of the Postmaster General to implement a strict enforcement of the Zip Code; and a ruling that all second and third class mail must be arranged by regional centers, as of the first of January, 1967. Dr. Collins read excerpts from the report of the publications committee, and offered suggestions as to how to enforce more rigidly the policies regarding publication of papers in *Mosquito News*, such as recommending that authors be required to give the chemical composition of all chemicals tested. Dr. DeCamargo, speaking for the Spanish-American nations, said that the publication constituted an excellent guide for these countries in choosing the proper insecticides, and the important thing to them was the content of the matter, rather than the use of technical terms. Dr. Brown questioned whether the chemical composition of insecticides should be required, or whether subscribers should be allowed to benefit from all experimental efforts taking place. Dr. Rogers remarked that *Mosquito News* is one of the few publications which publishes without the specific chemical name being supplied. After further discussion, Dr. Rogers moved that the report of the Editor be accepted. This motion was seconded by Mr. Miller, and passed with no dissenting votes.

Dr. Brown moved that when results on new compounds are reported in *Mosquito News*, the Editor require that the authors give as complete information as possible on their chemical identify. Dr. Micks seconded this motion, which passed unanimously.

The report of the finance and policy council (Attachment #5) was presented

by R. E. Dorer, who reported that the Association had ended the year with a surplus. However, it was brought out that this is due largely to the many volunteers who serve without compensation. The council advocates definite steps toward acquiring additional funds which could be held in reserve until such time as it will be necessary for the Association to retain paid personnel to carry on the program, and presented six ideas for obtaining such funds. In this regard, Dr. Collins suggested that Helen Sollers-Riedel be reimbursed to the amount of \$75.00 for her work on the Bibliography in *Mosquito News*. After discussion, Dr. Gerberg moved that Hellen Sollers-Riedel be authorized an honorarium of \$75.00 annually for her work. This motion was seconded by Mr. Shemanchuk, and passed with no dissenting votes. Lester Smith moved that the secretaries of the Advertising Manager and the Treasurer be given an honorarium of \$75.00 each for their work in connection with *Mosquito News*. This motion was seconded by A. W. Buzicky, and passed with no dissenting votes.

Dr. Brown commented that he had received opinions from members that the honorarium which the Association presently grants to the office of the Editor of *Mosquito News* has not kept pace with the amount of work being done by Dr. Collins and his staff, and that it should be considerably increased. After discussion, Dr. Brown moved that the allowance made to Editor Collins for staff expenses be increased to \$500.00. Mr. Foyle seconded this motion, which passed with no dissenting votes.

A motion that the budget for 1965 be accepted as amended was made by Dr. Gerber, and seconded by Mr. Foyle. The motion passed with no dissenting votes. (Attachment #5a.)

The items listed under "Ideas" (Attachment #5b) next came up for comment. A discussion was held regarding charging for papers submitted to *Mosquito News*, and Mr. Dorer suggested it might be helpful if authors were approached

and asked if their organization might be in a position to pay for any excess charges for printing the article. After further discussion, Dr. Micks moved that the existing policy on charges for articles in *Mosquito News* be extended to include invitational as well as submitted papers, and that there be no exceptions made. Dr. Brown seconded this motion, which passed with no dissenting votes.

Dr. Brown, in commenting on Item Two of the report of the finance and policy council, regarding associate memberships, stated that since favorable comments have been made regarding such memberships, the President might consider appointing a committee which can confer with manufacturers' groups to determine their feeling, and subsequently make a recommendation to the Board of Directors. After discussion, Dr. Brown moved that the President appoint such a committee before leaving office. This motion was seconded by Mr. Foyle, and passed with one "No" vote, that of A. W. Buzicky, recorded.

Mr. Ted Raley suggested that Item #5 regarding creating a fellowship membership, be left open for discussion. Dr. Brown suggested that T. Wayne Miller, Jr. be requested to compile information on fellowships as set up within other associations, and to submit a report for consideration at the next annual meeting. Dr. Rogers made this in the form of a motion, which was seconded by Dr. Brown, and passed with no dissenting votes.

Regarding Item #1—Grants, Dr. Brown moved that the President request Dr. Micks to investigate the possibility of obtaining a grant for Hellen Sollers-Riedel's Bibliography in *Mosquito News*. Dr. Micks accepted, and the motion seconded by Dr. Gerberg, passed with no dissenting votes.

Dr. Rogers moved that Items #4 and #6 be tabled. J. E. Graham seconded this motion, which passed with no dissenting votes.

The meeting recessed at 11:30 a.m. for lunch.

Afternoon Session

The afternoon session of the Board of Directors meeting, was called to order at 1:30 p.m., after which reports were received on miscellaneous publications. Dr. Robert Hedeem; revision of Bulletin #1, advised the members that the committee has made good progress with every section being checked before going to the printers. He recommended that the same rates for advertising be charged as those presently charged for one volume of *Mosquito News*.

Dr. Rogers reported on revision of Bulletin #2. He stressed the importance of knowing to whom these bulletins were directed, and insuring that their content was aimed at those who would use them the most.

Dr. Micks, reporting on revision of Bulletin #3, said he had no formal report, but remarked that the bulletin is being updated in terms of new techniques. He further stated that this bulletin would undoubtedly have a much wider circulation than the others, including many persons and agencies as well as those interested in biology, the techniques of mosquito identification and control.

Since Mrs. Helen Louise Durkee, who is in charge of revising Bulletin #3 was unable to be present, Dr. Brown moved that Dr. Eugene Gerberg be appointed to discuss with her any comments and suggestions from the Board and to assist in the work on the Bulletin. This motion was seconded by Dr. Micks, and passed with no dissenting votes, Dr. Gerberg being designated as vice chairman of the committee.

Dr. Micks moved that the advertising rate for these special bulletins be on the same page basis as that for one volume of *Mosquito News*. Wayne Miller seconded this motion, which passed with no dissenting votes.

Concerning the price per issue (now \$2.00) Ted Raley suggested that the unit cost should be set at twice what one pays for printing. Mr. Miller moved that either the committee, or the Executive

Secretary, be authorized to set this price at not less than twice the amount of the printing cost, so that the total sale will at least cover this ratio of profit. Dr. Micks seconded this motion, which passed with no dissenting votes.

Dr. A. J. Rogers, Chairman, presented the report of the legislative committee. He pointed out that the first legislation receiving Congressional approval in the field of mosquito control was the recent appropriation of Federal funds for the eradication of *Aedes aegypti*. Dr. Rogers also commented on the matter of surplus property purchase by mosquito districts, reporting the committee's opinion that legislation is not indicated in this regard. After discussion, Dr. Brown moved that the legislative committee report be accepted. This motion was seconded by Mr. Tom Mulhern, and passed with no dissenting votes.

Dr. Murray reported for the committee on public relations, and referred the subject to Jim Nelson of *Pest Control Magazine*, who has done research on this subject. Mr. Nelson offered the services of his staff in mailing out questionnaires for pertinent statistics, i.e., number of jeeps, equipment and other materials on hand in mosquito abatement districts throughout the United States. Dr. Murray stated that the committee felt these questionnaires should be based on the last available full year of operation, and said his committee would like to proceed with this questionnaire if the Board of Directors approves. Mr. Mulhern moved that the public relations committee report be accepted. The motion was seconded by Dr. Rogers, and passed with no dissenting votes.

With reference to revamping the public relations committee, Mr. Mulrennan suggested that Dr. Brown appoint a new chairman, and working members. Dr. Brown moved that Mr. Murray be appointed as chairman of a Year Book committee, with Mr. Nelson and others as members. This motion was seconded by Mr. Foyle, and passed with no dissenting votes.

Dr. Maurice Provost, chairman of the committee on research and development, stated that as his committee had no specific assignment from the President, they had no report to present. He stated that opinions of the group were divided as to whether or not the committee should be continued without a particular directive. Mr. Smith moved that this oral report be accepted. Jay Graham seconded this motion, which passed with no dissenting votes.

The report of the Good Neighbor Club was received by the Board. Chairman E. D. Davis reported thirty-three sponsors in 1965, and fifty-nine Good Neighbors in foreign countries, as a result of committee activities during the past year. A. W. Buzicky moved that this report be accepted, and Lester Smith seconded the motion, which passed with no dissenting votes.

Tom Mulhern, chairman of the awards committee, spoke of the recognition given Dr. Fred Bishopp, and stated that the consensus of the committee was that awards should be given, as in the case of Dr. Bishopp, only for very special service to the Association and should not become a routine matter. He recommended that the same committee be extended to serve another year. Mr. Foyle moved that the report be accepted, and Dr. Rogers seconded this motion, which passed with no dissenting votes.

R. E. Dorer stated that the resolutions committee was soliciting resolutions and anyone interested should get in touch with the committee.

The report of the nominating committee was presented by Dr. Micks, with nominees for 1965 as follows:

President-Elect: J. E. Graham
Vice President: Harry D. Pratt—W. C. McDuffie
Treasurer: W. D. Murray—R. O. Hayes

Partial results on regional elections were presented by the Executive-Secretary as follows:

Southwest Central Region: J. G. Foyle—re-elected to serve two years

North Atlantic Region: Robert Ostergaard
—reelected to
serve two years

Canadian Region: Dr. J. A. McLintock

President Mulrennan reported that the recommendations on Bylaws which were approved by the Board in Chicago, are being offered again this year at the General Business Meeting.

A letter signed by ten members, nominating Dr. Arthur W. Lindquist to honorary membership in the American Mosquito Control Association, was read by Mr. Mulrennan. Mr. Shemanchuk moved that the Board endorse this nomination. Dr. Gerberg seconded this motion, which passed unanimously.

There being no further business, the meeting was adjourned.

ATTACHMENT #1

PRESIDENT'S 1964 ANNUAL REPORT TO THE BOARD OF DIRECTORS
March 14-17, Tampa, Florida
John A. Mulrennan
Jacksonville, Florida

The American Mosquito Control Association has, in my judgment, had a very successful year. This you would assume, I am sure, to be a natural statement coming from the president. However, let us have the opportunity to defend our position. My only promise to this Association when I was elected was to try to build up the membership to the mark of 1722, where it stood in December 1962. All officers and regional directors were called upon to redouble their efforts in building up the membership to where it stood before the dues were increased from five to eight dollars.

On February 20, 1965, we had recorded 1727 members, the all-time high number. During the year we had an increase of 262 new members, but we lost 146 members, leaving a net gain of 116 members, which is also an all-time high for one year.

It therefore can be said without fear of contradiction that we certainly have had a most successful year, as far as the membership is concerned. We are indeed indebted to T. Wayne Miller, Chairman, and others on the Membership Committee, the regional directors, and all other members of the Association who have given their time and effort to build up the membership.

The financial structure should once

again approach a sounder basis than has been apparent in the recent past.

It was unfortunate that during the year it became necessary for Mr. Charles F. Scheel, who had been for many years chairman of the Finance and Policy Committee, to relinquish his chairmanship due to ill health. The president immediately obtained the acceptance of the chairmanship from Mr. Rowland Dorer. I am sure that he will have an excellent report, and it is hoped that he can be prevailed upon by the next president to continue to serve as chairman of this important committee.

Francis Creadon and his Advertising Committee have continued each year to perform an exemplary job in this field. In 1964 the item of advertising amounted to \$3,823.45, as compared to \$2,870.43 in 1963. The sum of \$12,555.17 was collected from dues, as compared to \$12,442.59 in 1963. All other receipts brought up the total amount to \$21,051.92, as compared to \$18,875.99 in 1963, an increase of \$2,175.93. The disbursements for the year were \$18,907.85, as compared to \$16,403.90 in 1963. The disbursements increased for the year 1964 by \$2,503.95, with a net loss for the year of \$328.22.

Therefore, it would seem to me that we should redouble our thanks to Francis Creadon and his committee for the \$953.92

increase in advertisements for the year, and to everyone for the 116 increase in membership, which brought in an additional \$928.00. Without these two items I am afraid we would have been going backward instead of forward.

The printing of *Mosquito News* increased by \$2,068.11 over 1963. Should this item in the future continue to increase at a normal rate rather than the sharp increase as in 1964, there would not be any necessity to tack on a per-page cost to members publishing in *Mosquito News*. This matter is to come up for discussion by Don Collins during the board meeting.

It would seem to me that if we can continue to have a very small net gain in membership each year, and require that a minimum of \$1,500.00 be guaranteed and turned in each year by the locality hosting the annual meeting, we could, I believe, continue to operate on a sound basis without an increase in annual dues, and in all probability, without a printing charge to members for articles or papers.

There was a checking account balance at the end of 1962 of \$6,118.34; the end of 1963 it was \$8,590.43; and, at the end of 1964 it was \$10,734.50. This I believe, will place us in a healthy position for the 1965 year. In fact, I think we will be handing the incoming president a "silver platter" upon which will be

\$2,000.00 from this meeting, in addition to 1727 members to keep happy and keep them on the ball, so that we might subtract from them the tidy sum of \$13,816.00. There should come forward two or three special publications from the Association during the year which should also tend to help fill the coffers.

I have heard much talk for many years that the Association should employ a full-time executive secretary, which would give the Association more prestige and would better enable us to sell mosquito control throughout the western hemisphere. This fact I do not deny, but I have not been presented with a plan during my administration which would provide the money. Since there has not been an avalanche and outpouring of funds, it would be my recommendation to the present board of directors that we can reap an additional \$10,000.00 a year.

In closing, let me say that I am grateful for the support which I have received from all officers, regional directors and members, and hope that I have not performed too bad a job. Perhaps I have not lived up to your expectations, but I have tried to leave the old ship in as good a condition, if not better, as when I took over as captain. For the honor of serving this Association I will forever be grateful to the fine men and women with whom I have been privileged to work over the last thirty years.

ATTACHMENT #2

AMERICAN MOSQUITO CONTROL ASSOCIATION, INC.
 METUCHEN, NEW JERSEY
 SUMMARY OF CASH RECEIPTS AND DISBURSEMENTS
 TREASURER'S ACCOUNT

Year Ended December 31, 1964

	Checking Account	Savings Account #19400
RECEIPTS		
Balance on deposit—January 1, 1964		
Interest credited	\$ 8,590.43	\$7,238.09
Dues		200.40
Advertising	\$12,555.17	
Back issues	3,823.45	
Reprints	960.00	
Good Neighbor Club	1,658.55	
Sale of pins	513.00	
Special publications	4.50	
Refunds—excess printing costs	64.00	
Exchange—Wildlife Proceedings	414.09	
Mailing lists	2.00	
Bulletins	81.75	
Annual meeting	4.00	
	971.41	
	<u>21,051.92</u>	
	29,642.35	<u>7,438.49</u>
DISBURSEMENTS		
Printing of <i>Mosquito News</i>	13,641.12	
Mailing charges— <i>Mosquito News</i>	402.37	
Reprints	1,174.93	
Other postage expense	375.92	
Office supplies and expenses	347.55	
Fidelity bonds	137.50	
Insurance premium	34.20	
Traveling expenses	500.00	
Examination of Treasurer's records	125.00	
Executive Secretary's salary	1,200.00	
Clerical services—Editor	400.00	
Honorarium	125.00	
Miscellaneous expenses	11.30	
Mailing lists	40.37	
Advertising	175.00	
Conference programs	100.00	
Refunds	117.59	
	<u>18,907.85</u>	0
Balance on deposit—December 31, 1964 (Commonwealth Bank of Metuchen, Metuchen, N. J.)	<u>\$10,734.50</u>	<u>\$7,438.49</u>

LESTER W. SMITH,
Treasurer.

ATTACHMENT #3

REPORT OF MEMBERSHIP COMMITTEE

T. Wayne Miller, Jr., Chairman

The membership committee is pleased to present its report to the Board of Directors on the occasion of this twenty-first annual meeting.

During the calendar year 1964 there were 262 new accounts added to the *Mosquito News* mailing list, and only 146 cancellations. This net gain of 116 members in a single calendar year is a record in the history of the American Mosquito Control Association.

In addition, each member of the Board will remember that our record membership of 1722 was reached in December, 1962, when the dues were five dollars. At the time of the dues increase to eight dollars, membership plummeted and has never again reached this peak of 1722—until now.

Your membership committee is most happy to report that the membership of the American Mosquito Control Association now stands at 1747, a bright new peak in our history. The entire membership committee, together with the Board of Directors, I am sure, is proud to have served in a year when two records of major importance were set at new highs. However, I am also sure that these gains are made not through the work of a committee alone, but that achievements such as these are possible only by the combined efforts of the membership at large; and that it is through the efforts of our individual members that we can expect to continue our growth through out the years to come.

ATTACHMENT #4

REPORT ON ADVERTISING IN *Mosquito News*

January 1, 1964 through December 31, 1964

The figures below represent transactions during the calendar year 1964, for advertising in four numbers, Volume 24, numbers 1, 2, 3, and 4.

Number of active accounts	29
Number of pages of advertising	78½
Receipts	\$3,595.72

<i>Expenses</i>	
Postage, printing, telephone	160.00
Honorarium for secretary	15.00
	<hr/>
	\$175.00

Respectfully submitted,
FRANCIS P. CREADON,
Advertising Manager.

ATTACHMENT #5

REPORT OF THE FINANCE AND POLICY COUNCIL

AMERICAN MOSQUITO CONTROL ASSOCIATION

The first duty of the council is to study the finances of the Association and come forward with a proposed budget. After communicating with the various officers and committee chairmen and after reviewing the figures with the Executive Secretary, the budget is herewith submitted for your consideration.

The Association has done very well financially during 1964, and again the year was concluded with a surplus. Much credit is due the officers for this healthy situation. It is felt that the attached budget is conservative and if all goes well, 1965 should also end with a surplus.

It is the consensus that the Association

should take some definite steps toward obtaining the services of a full-time staff. Of course, before this can become a reality, there must be sufficient regular income to pay for the service. Several ideas have been advanced for raising funds. They are listed on Attachment #5b.

If the Association sits back and waits for the additional income, it will find itself right where it is now five or ten years hence. In the meantime, something might happen and the Association would find itself without the services of one of its dedicated volunteers occupying a key position. It, therefore seems logical that steps be taken to raise additional funds which can be held in reserve until the day when the Association is ready to hire personnel.

It is recommended that the President and Board consider taking the necessary steps to put into effect one or more of the ideas listed. This will in no way affect the present operation of the Association. How successful the additional fund raising efforts are will indicate how far the Association can expand next year or in future years.

Respectfully submitted,

T. G. RALEY
LESTER W. SMITH
DON W. MICKS
T. W. MILLER, JR.
R. F. PETERS
A. W. A. BROWN
R. E. DORER, *Chairman*

ATTACHMENT #5b

AMERICAN MOSQUITO CONTROL ASSOCIATION IDEAS FOR RAISING ADDITIONAL FUNDS

Idea 1. Obtaining a grant. Investigations seem to indicate that a grant to operate an association is not possible. It may be possible to obtain a grant for the payment of publication of scientific articles in *Mosquito News*. This possibility should be investigated.

Idea 2. The creation of associate memberships. This will allow commercial suppliers an opportunity to make substantial yearly contributions to the Association. There is need to establish a scale, as some organizations can and should contribute more than others. A working committee with the sole charge of obtaining associate members might well be successful.

Idea 3. A charge for publication of scientific articles in *Mosquito News* has been proposed. There are several methods and proposed charges. Other

similar organizations have adopted this method of obtaining funds. The President and Board should give this idea serious consideration.

Idea 4. A special consulting service to be set up and sold to local mosquito control organizations. This is modeled after the newsletters and technical releases of the National Pest Control Association. This will probably have to wait until the Association can afford paid technical personnel.

Idea 5. Consideration might be given to creating a fellowship membership. Election to this classification would carry a higher membership fee. This would add additional regular income.

Idea 6. Posters, decals, etc., could be developed by the Association for sale to the various local mosquito control organizations for a profit.

ATTACHMENT #5a

AMERICAN MOSQUITO CONTROL ASSOCIATION
BUDGET 1965*Income*

Dues and subscriptions	\$12,800.00	
Advertising	2,800.00	
Reprints	2,200.00	
Back issues "Mosquito News"	700.00	
Good Neighbor Club	400.00	
Miscellaneous	500.00	
Annual meeting	2,000.00	
Interest on savings	250.00	\$21,650.00

*Estimated Expenditures**Editor*

Mosquito News (prtg. & postage)	14,000.00	
Reprints	1,300.00	
Misc. supplies from Boyd's	100.00	
Clerical & editorial assistance	500.00	
Travel (Tampa)	150.00	\$15,950.00

Executive Secretary

Postage and envelopes	300.00	
Forms and printing	175.00	
Office supplies	75.00	
Travel (Tampa)	300.00	
Election expenses (Directors)	100.00	
Clerical	1,200.00	
Back issues Mosquito News	1,500.00	3,650.00

Treasurer

Honorarium	75.00	
Office supplies	25.00	
Audit	125.00	
Travel (Tampa)	150.00	300.00

Advertising Manager

Postage and stationary	150.00	
Honorarium	75.00	
Travel (Tampa)	150.00	350.00

Membership Committee

Postage and stationery	100.00	
Forms and printing	50.00	150.00

Bibliography

Bibliography	75.00	
President's Office	100.00	
Good Neighbor Club	25.00	
Other Committees	200.00	
Undistributed Reserve	650.00	1,250.00

\$21,650.00