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WHOLESALE — 1962

ARP NURSERY COMPANY

For 40 years, wholesale growers of rosebushes and pecan trees with a future.

5th at Wall
P. O. Box 3338, Tyler, Texas
Phone LYric 2-2672 or 4-4731

BAREROOT NON-PATENTED PRICES

(Determined by total number of rosebushes of all kinds in your season's order)
RATES 10 UP ARE FOR 10 OF A KIND AND SIZE

PRICES F.O.B. Arp	1 to 10 No. 1 Only*	10-90	100-990	1000-2490	2,500 UP	LOADLOT DELIVERY TRANSPORTATION EACH
Grade No. 1 Texas Fancy.....	\$.70	\$.50	\$.40	\$.38	\$.35	\$.04
Grade No. 1½ Texas Standard.....		.40	.30	.28	.26	.03
Grade No. 2 Texas Economy.....			.24	.21	.20	.02

*Except in cataloged collections.

STANDARD VARIETIES CONTAINER GROWN in 2-Gallon Cans
March, April and May Delivery

Each, at the nursery.....	\$.70
Each, 250 miles, loadlot.....	.80
Each, 500 miles, loadlot.....	.90

ROOT-PACK

TO DISPLAY FOR DORMANT SALE, ORDER
PACKAGED PATENTED ROSEBUSHES

Patented Varieties, 6 of a kind, cases of 18, Ranch House green foil, your choice of varieties.
Cost: Retail each, less 40%, truckload freight allowed or LTL pooled truck distribution point
nearest you if delivery time can be reduced materially. Also, order the L-F Assortments
below.

MIXED CASES OF 24 RANCH HOUSE — GREEN & SILVER

Order L-F-A	Each	Retail	Order L-F-B	Each	Retail
2 Mirandy, dark red.....	\$2.25	\$4.50	2 Jahn S. Armstrong, red.....	\$3.50	\$7.00
2 Christion Dior, big new red.....	3.50	7.00	2 Chrysler Imperial, dark red.....	2.50	5.00
2 Starfire, Flame grandiflora.....	2.50	5.00	2 Cherry Glow, cherry red.....	2.50	5.00
2 Kardes Perfecta, edged red.....	3.00	6.00	2 Pink Parfait, light.....	3.00	6.00
2 Hawaii, orange-peach.....	3.50	7.00	2 White Knight, snawy.....	2.75	5.50
2 Pink Frost, large fragrant.....	2.50	5.00	2 Pink Frost, large pink HT.....	2.50	5.00
2 Tiffany, tall pink.....	2.75	5.50	2 Queen Elizabeth, large pink grandiflora.....	2.50	5.00
2 Peace, yellow.....	2.50	5.00	2 Peace, yellow.....	2.50	5.00
2 Leman Chiffan, early fragrant....	2.50	5.00	2 Leman Chiffan, fragrant.....	2.50	5.00
2 Yellow Rose of Texas.....			2 The Yellow Rose of Texas.....		
2 Majave, tall orange.....	2.75	5.50	2 Mantezuma, orange grandiflora..	2.75	5.50
2 Golden Showers Cl.....	2.50	5.00	2 Dream Girl Climber, pink.....	2.25	4.50
2 Cl. Crimson Glary, big red.....	2.75	5.50	2 Spartan, orange flaribunda.....	2.00	4.00
2 Golden Showers Climber.....	2.50	5.00			
TOTAL RETAIL		\$66.00	TOTAL RETAIL		\$62.50
COST.....		\$39.60	COST.....		\$37.50

PATENTED BAREROOT QUANTITY PRICES

Wholesale Per Variety—No. 1 Grade (Freight Allowed)

Retail Each	3 or More Each	1-9	10-19	20-99	100-249	250 UP
\$1.50	\$1.25	\$1.00	\$.90	\$.75	\$.70	\$.65
1.75	1.55	1.15	1.00	.87½	.80	.75
1.85	1.65	1.20	1.05	.92½	.85	.80
2.00	1.75	1.25	1.10	1.00	.95	.85
2.25	2.00	1.40	1.25	1.12½	1.05	.95
2.50	2.20	1.50	1.40	1.25	1.20	1.10
2.75	2.40	1.75	1.50	1.37½	1.30	1.20
3.00	2.65	1.90	1.65	1.50	1.40	1.30
3.50	3.10	2.20	1.85	1.75	1.55	1.40

ORDER NOW FOR MARCH, APRIL, MAY DELIVERY— PATENTED CONTAINERS (200-lot minimum in 600-con delivery zone) 2-Gallon Delivered:	
400 Miles	800 Miles
\$1.00	\$1.15
1.15	1.30
1.20	1.35
1.25	1.40
1.40	1.55
1.60	1.75
1.75	1.90
1.90	2.05
2.20	2.35

DISCOUNT NO. 1½ GRADE — 20% (BAREROOT)

Patented varieties not owned are Arp-grown under license from the plant patent owner. Asexual reproduction is prohibited by the patents.

Newest Rose for '62 SPEAKER SAM

Pat. 2053

\$3.00 each, 3 for \$7.95

Huge breathtaking bloom, red-edged petals pole yellow inside, last exceptionally long on stout upright cone. Recommend and use this Arp, Texas, introduction named for the great House Speaker who served more than twice as long as any other in American history. A fine successor to the older reduced-price parent rose Peace.

ARP ROSE VARIETIES FOR SPRING

VARIETIES ROSES — Not Patented

RED

American Beauty
Ami Quinard
Better Times
Charlotte Armstrong
Crimson Glory
Etoile de Hollande
Poinsettia
Red Radionce
Rouge Mollerin
Zulu Queen

PINK

Betty Uprichard
Briarcliff
Dainty Bess
Editor McFarland
Picture
Radionce
The Doctor

WHITE

Blanche Mallerin
Caledonio
Frau Karl Druschki
(White American Beauty)
Koiserin Auguste Viktorio

YELLOW

Eclipse
Golden Chorm
Lowell Thomas
McGredy's Sunset
Peace
Soeur Therese

TWO-TONE

Condeso de Sostago
Countess Vondol
President Hoover
Tolismom

FLORIBUNDA

Betty Prior, pink
Florodoro, orange
Pinocchio, pink
Rosenelfe, pink
Summer Snow, white

CLIMBERS

Blaze, Improved, red
Cl. Cecile Brunner, sweetheart
Cl. Etoile de Hollande, red
Cl. Mrs. Pierre S. du Pont, yellow
Cl. Radiance, pink
Cl. Red Radionce
Cl. Red Talismom
Cl. Summer Snow
Cl. Tolismom, gold —
New Down, pink —
White Down, hordy white

PATENTED ROSES — Hybrid Teas

RED

**Christian Dior \$3.50
*Chrysler Imperiol \$2.50
*Mirondy \$2.25
New Yorker \$2.50
*Nocturne \$2.25
President Eisenhower \$2.25
*Rubioyt \$2.00

PINK

*Duet \$3.00
First Love \$2.25
*Helen Troubel \$2.75
*Katherine T. Marshall \$2.00
Memoriam \$3.50
Pink Frost \$2.50 Large Fragrant
Pink Peace \$3.00
Show Girl \$2.25
*Tiffany \$2.75

WHITE

*White Knight \$2.75

YELLOW

*Diamond Jubilee \$2.25
**King's Ransom \$3.50
Lemon Chiffon
"The Yellow Rose of Texas" \$2.50

LAVENDER

Simone \$3.00
Sterling Silver \$3.00

TWO-TONE

Speaker Sam, Arp's newest
edged with red, \$3.00
*Forty-Niner \$2.50
*Gorden Porty \$3.00
Kordes Perfecto \$3.00
Living \$2.50
*Mojove \$2.75
My Fair Lady \$3.00 Postels
Suspense \$3.00 red & yellow
Vossor Centennial \$3.00 apricot

ORANGE

Hawaii \$3.50 peach-coral
Invitation \$3.00 salmon
Merry Heart \$3.00 orange scarlet

THE GRANDIFLORA CLASS

(Cutting-length stem in cluster,
large flowered hybrid)
Cherry Glow \$2.50 cherry red
**John S. Armstrong \$3.50 red
Montezumo \$2.75 salmon orange
*Pink Parfait \$3.00 pastel pink
*Queen Elizabeth \$2.50 light pink
Roundelay \$2.50 dark red
*Storfire \$2.50 flame
War Donce \$3.00 red velvet

*AARS—an All America Rose
**1962 Award Winner

FLORIBUNDA — mass bloom

*Circus \$2.50 multi-color
*Fashion \$1.75 peach coral
*Fire King \$2.50 scarlet
*Fusillier \$1.75 orange-scarlet
Geranium Red \$1.50 geranium
*Gold Cup \$2.00 golden yellow
**Golden Slippers \$2.50 brightest
new orange-yellow color break
Goldilocks \$1.50 yellow
*Ivory Fashion \$2.00 ivory
*Jiminy Cricket \$1.75 tangerine
Lavender Pinocchio \$2.00 lavender
*Mo Perkins \$1.75 shell-pink
*Pinkie \$2.00 light pink
Red Pinocchio \$1.50 cormine-red
*Sarabande \$2.50 single orange-red
Sporton \$2.00 orange
Texan \$2.00 rose red
*Vogue \$1.75 cherry-coral

CLIMBING ROSES

Cl. Chrysler Imperiol \$2.50 red
Cl. Crimson Glory \$2.75 red
Cl. Peace \$2.50 yellow and pink
Cl. Queen Elizabeth \$2.50 pink
Dream Girl \$2.25 appleblossom pillar
*Golden Showers \$2.50 doffodil

TERMS — WHOLESALE — 3% DISCOUNT FOR FULL CASH

2% 10 days, 30 days net to customers with established credit. If credit has not been arranged or previously established, terms are understood to be 10% cash with order, balance before shipment. Interest charged after 60 days.

This price list supersedes earlier quotations and covers first class stock F.O.B. Arp, Texas, or transported as price list indicates. Satisfaction on delivery, true varieties and full grades are guaranteed. Unsatisfactory delivery must be reported immediately. The Arp Nursery warrants to the extent of the purchase price that nursery stock sold is true-to-name and as described within recognized tolerances. Seller gives no other or further warranty, express or implied, and will under no circumstances be liable for more than the invoice value at the time of purchase.

ARP ROSE PACKS

NON-PATENTED

ORDER CASE LOTS, PLAN REORDER
IN 2 WEEKS OR PROVIDE REFRIGERATION.

ORDER
CASE

CONTENTS

F.O.B. distribution station, storage or
warehouse, truck lots 200 to 350 cases. #
F.O.B. ARP 800 MILES* BEYOND* APPROX.
CASE WEIGHT
LBS.

L-A	18 Jumba "Ranch House" bright and heavy green-silver foil, Dean of Roses trademark, minimum 6 each, Texas Giant.....	\$.85	\$.92	\$.95	65
L-B	18 choice varieties, same deluxe pack, Arp selection, Texas Giant.....	.85	.92	.95	65
F-A	24 Red-Silver Arp brand, minimum 6 each, Texas Fancy.....	.65	.72	.75	72
F-B	24 Arp standard assortment, Texas Fancy.....	.65	.72	.75	72
F-G	12 Climbers, including Blaze, Texas Fancy.....	.65	.72	.75	36
R-A	30 Royal Rose, Blue and Gold foil, minimum 6 each.....	.55	.60	.63	75
R-B	30 Arp standard assortment, Royal Rose, Texas Standard.....	.55	.60	.63	75
R-G	12 Climbers, including Blaze, Royal Rose, Texas Standard.....	.55	.60	.63	30
T-W	20 "Thrifty-Three," mixed in Red-Silver foil, Texas Economy.....	.90	.95	1.00	70
C-5-A	12 Royal Collection of 5, oversize bag, Texas Economy.....	1.50	1.60	1.70	66
B-2	25 Royal Bundle 2 of a Kind, mixed case, Texas Economy.....	.60	.65	.68	66
S-A	40 Fail Bag, single standard assorted, Texas Economy.....	.38	.42	.43	72

*Includes Atlanta, Indianapolis, Chicago, Omaha.

**Includes East Coast, New York, Detroit, Minneapolis, Denver.

When volume of LCL shipments permit, Arp truck will deliver directly from nursery to convenient distribution station, at price shown for the distance. Fast, fresh and economical.

L-A & L-B

DISPLAY
SALES
AIDS
FREE
With Orders

1. Color variety label and plant description on each package.
2. Extra color illustrations, for poster, window or counter display included free when requested.
3. Ranch House, Royal Rose and Arp Pecan newspaper mat service for advertising layouts, headings and illustrations, available free.
4. All-America Rose Selections folder and gardening suggestions leaflet available free. Quantities at cost.
5. Point - of - purchase sheets (color poster 22"x14") mailed with package invoices.
6. All-America Set of 3 posters for attractive educational display, in large mailing tube.

F-A & F-B

R-A & R-B

T-W

C-5

FOR PATENTED ROSES SEE PAGE 1

Arp Grown Papershell Pecan Trees

VARIETIES

Stuart
Success
Mahan
Schley
Western Schley
Moneymaker
Moore
Delmas
Texas Prolific
Burkett

BAREROOT

BAREROOT GRAFTED PECAN TREES — FRESHLY AND CAREFULLY HAND-DUG FOR EVERY ORDER.
PRICE EACH — F.O.B. ARP

SIZE	SINGLY	LOTS OF 10	LOTS OF 50	500 UP EACH	LOADLOT DELIVERY TRANSPORTATION EACH
18 to 24 inches	\$1.25	\$1.00	\$.90	\$.85	.04
2 to 3 feet	1.50	1.40	1.30	1.20	.04
3 to 4 feet	1.75	1.65	1.55	1.45	.08
4 to 5 feet	2.10	2.00	1.90	1.80	.08
5 to 6 feet	2.70	2.50	2.40	2.30	.15
6 to 7 feet, Branched, 1-in. cal.	3.50	3.20	3.10	3.00	.15
7 to 8 feet, Branched, 1¼-in. cal.	4.95	4.00	3.90	3.80	.26
8 to 10 feet, Branched, 1½-in. cal.	6.75	5.15	5.05	4.95	.26
10 to 12 feet, Heavy Branched, 1¾-in. cal.	8.00	6.30	6.20	6.10	.38
12 to 15 feet, Heavy Branched, 2 inches up	9.00	7.50	7.30	7.10	.45

Far Shipment: Bareraat tree orders baled at cost — \$2.50 medium and \$3.50 large burlap bale. Cash orders baled free.

Pick up Stack at Refrigerated Warehouse, at Arp, Texas. Shipping Weekdays — East Texas Motor Freight, Missouri Pacific, Railway Express, or Arp truckload.

PACKAGED PAPERSHELL PECAN TREES TO DISPLAY FOR SALE

Better Looking, Faster Selling, Longer Lasting, Machine Pre-packaged. The Arp Tree Packer, like the Arp Base Packer, is original in design and construction.

PRICES — F.O.B. ARP

Minimum Order Multiples of 5 of a Kind, in Cases of 10 Trees.

SIZE	Approx. Shipping Wt. per Case	EACH LOTS OF 10 to 40	EACH LOTS OF 50 UP	TRUCK LOT TRANSPORTATION EACH CASE	
				500 MILES	1000 MILES
18 to 24 inches	75 Lbs.	\$1.50	\$1.40	\$1.80	\$2.25
2 to 3 feet	80 Lbs.	1.90	1.80	2.00	2.75
3 to 4 feet	85 Lbs.	2.10	2.00	2.50	3.00
4 to 5 feet	90 Lbs.	2.50	2.40	3.00	3.50

Minimum Order Multiples of 4 of a Kind in Cases of 8 Trees.

		LOTS OF 8 TO 32	LOTS OF 40 UP	TRUCK LOT TRANSPORTATION EACH CASE	
				500 MILES	1000 MILES
5 to 6 feet	80 Lbs.	\$3.10	\$3.00	\$3.50	\$4.00
6 to 7 feet	85 Lbs.	3.95	3.85	4.00	4.50

THE ARP B-2 PECAN PACK

Two-In-One, colorful bundle of 2 Papershell Varieties of grafted pecan trees, 3 to 4 feet size, 8 units (16 trees) to the case, @ \$3.85 each, \$30.80 each case of 8 packs.

FREE POSTERS — COLOR TAGS — DIRECTIONS — ADVERTISING NEWS MATS