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EDW. E. EVANS' TRADE CIRCULAR.

FALL OF 1901.

RECEIVED
★ SEP 19 1923 ★
U. S. Department of Agriculture.

EVANS' NO. 6.

Japanese Soy or Soja Beans.

(*Glycine hispida*.)

I began growing sojas seven years ago, at which time they were very little known in America, and were not catalogued by the seed trade at all. In seven years I have seen the trade increase from nothing till, in the seasons of 1900 and 1901, the supply was exhausted before the season was half passed. Last spring I returned hundreds of orders after stock was sold out. It is a singular fact that the large and growing demand for Japanese sojas has been supplied almost exclusively by local dealers and small growers.

Most seedmen have ignored it

entirely, others have given it a three line space in some out of the way corner in their catalogues. Another regrettable feature is the fact that thousands of bushels of late, southern-grown seed have been sold to farmers north of the Ohio and Potomac rivers. You cannot sell southern soja seed more than once to the same farmer. Once is enough. Pardon my directness in saying that most seedmen are very poorly informed on the soy bean, particularly as regards varieties. The "Common," "Black" or "Yellow Soy," terms frequently used, are meaningless. The varieties of the soja are as numerous and clearly defined as are either the northern field or southern cow pea.

I am one of the largest soy bean growers north of the Ohio river, the most extensive grower in my latitude ($44^{\circ} 12'$), and the only one that makes a specialty of propagating new varieties. I shall be pleased to book your orders for fall delivery, subject to crop pro rata. You can buy southern seed 20 to 25 per cent. lower than my prices. Can you afford to do it?

Bear in mind: There are four varieties sold as "Medium Early Yellow;" there are three known as the "Small Yellow;" there are two "Medium Early Blacks" and two "Extra Early Blacks." Result, confusion.

€ € €

Varieties.

€ €

Medium Early Black.

(*Purple Blossom.*)

Beans black, large to very large, flattened. Grows $2\frac{1}{2}$ to $3\frac{1}{2}$ feet. Good cropper. Popular in the central and western states, and for late planting at the south.

My own crop seed, per bushel of 60 lbs..... \$1.70.

Southern Michigan seed, per bushel of 60 lbs..... 1.50.

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Medium Early Green.

Beans green, small. Stalks 3 to 5 feet. Rank grower. Best for ensilage. Eastern trade calls for it.

My own stock seed, per bushel of 60 lbs..... \$2.00.

Southern Michigan seed, per bushel of 60 lbs..... 1.75.

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Small Yellow,

(or "*Coffee Berry.*")

Beans small, straw colored. Grows 18 inches to $2\frac{1}{2}$ feet. Early.

My own crop seed, per bushel of 60 lbs..... \$2.00.

€ €

Medium Early Yellow.

Beans light yellow, medium to large. Same size plant as Medium Early Black. Crop short.

Southern Michigan seed, per bushel of 60 lbs..... \$1.50.

€ €

Evans' Crossbred No. 6.

(*Hammond's Extra Early Black.*)

A cross between Early Dwarf Brown and Medium Early Black, combining the earliness of the former with the productiveness of the latter. Beans very plump, large, round. Has yielded 52 bushels per acre here, on sand. Height $2\frac{1}{2}$ to $3\frac{1}{2}$ feet, according to soil and season.

My own crop seed, per bushel of 60 lbs..... \$2.00

Extra Choice Stock Seed, hand picked and graded. Rigidly
"rogued" and up to type, per bushel of 60 lbs..... 3.25
bags included.

Ito San.

New, medium early. One of the best. Produces heavy crops of seed, and makes the most dense foliage of any. Beans small, yellow, flattened. Height $2\frac{1}{2}$ to 4 feet.

Stock seed only, per bushel of 60 lbs. \$2.00.

Evans' Crossbred No. 9.

Ready for sale with exclusive rights, fall of 1902. No Samples. This variety marks a new era in soja bean culture. Seedsmen and others who have seen it pronounce it a marvel of productiveness and earliness. It is ready to cut to-day, August 15th, in latitude $44^{\circ} 12'$, and will go 45 to 50 bushels per acre. It is peerless. Height $2\frac{1}{2}$ to 3 feet, very branching, and finer stalks than any except Ito San. Large to very large, brown. Correspondence solicited.

Notice: Unless otherwise stated prices quoted in this list are for machine cleaned beans, and do not include bags, which are furnished extra at cost. Southern Michigan sojas will be shipped from Albion, Mich.

Jones' Stringless Wax Beans.

Round pod, white seed. I have grown practically all the wax beans in existence, and I sincerely believe this to be the best bean in cultivation. It has outyielded every garden bean on my grounds this season, including Stringless Green Pod, Wardwell's Kidney, Detroit, Mohawk and Rustproof Wax. Cannors pronounce it absolutely perfect. The dry beans will grade in the produce market as No. 1 mediums. I have never seen any field bean equal it in yield. Mr. A. N. Jones, the originator, sold stock seed last spring at \$5.00 per bushel.

My price, hand picked, bags included, per bushel of 60 lbs., \$2.50.

Field Peas.

White Canada, machine cleaned, in lots of 100 bags, or less, per bushel of 60 pounds 65c to 70c, according to grade. Special prices on car lots.

Small White French. New. Per bushel, in any quantity from 25 bushels up, 75c to 85c. Most popular pea grown here.

Black Eye Marrowfats, per bushel, 85c to \$1.00.

White Marrowfats, sometimes called a garden pea, per bu., 90c to \$1.10.

Common, mixed field, per bushel, 60c.

Garden Peas.

€ €

Champion of England, per bushel, \$1.15.

Sanders' Marrow, per bushel, \$1.25.

All the above are for machine cleaned. Bags extra. All field peas are higher than usual on account of shortage in feeding grains.

€ € €

Japanese Barnyard Millet.

(*Paricum Crus Galli.*)

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Some people call it "Billion Dollar Grass." Short crop. Orders placed before August 15th will be filled at former price. Future orders subject to crop pro rata, at \$3.00 per 100 pounds, bags extra.

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N. B.—Orders for less than 5 bushels sojas or beans, or for less than 10 bushels Peas or Millet will be sold at retail prices. Later in the season I will be glad to quote prices on potatoes in car lots. Varieties: Rural No. 2, Carman No. 3, Uncle Sam, Wonderful, Early Michigan and Acme. Have also about 600 bushels Beardless Barley, 200 bushel of Spelt or Speltz, and 100 bushels Number Six winter wheat.

EDW. E. EVANS,

Seed Specialist,

West Branch, Ogemaw Co., Mich.