Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

Lon 62-67
U.S. NATIONAL LIBRARY,
Department of Agriculture,
Washington, D.C.
WE TRY TO PLEASE, AND WE DO PLEASE,
AND SELDOM FAIL TO PLEASE.

LONGSTRETH'S

1904.

Seed Annual *and* Bargain Catalog

W. B. LONGSTRETH,
GRATIOT, OHIO.

Via ZANESVILLE.

To My Friends and Patrons 1904 Greeting.

All Poor Varieties are Left Out of this Catalog. You
Can Pick with Your Eyes Shut and Get a Good
Thing Every Time.

Gratiot, Ohio, 1904.

DEAR FRIEND—Again I have the pleasure of calling on you. Not personally, which I very much regret, as nothing would give me more pleasure than to meet one and all of the hundreds of customers now enrolled on our order books, as well as the others to whom I mail this catalog, with the desire that every one of these will join my throng of happy, pleased customers. But this I cannot do, so come again in my annual catalog form. My catalog is small, no bulky pages—flashy and misleading for you to pay for. No big prices charged (for perhaps greatly inferior seeds) to meet the enormous expense of business done in a city. To the many who have been duped by these gaudy catalogs, I will say, I endeavor to put the REAL value INSIDE the packets, and not on the catalog covers—serving all HONESTLY with SELECTED seeds at the lowest possible price.

Awaiting the commands of my esteemed friends and patrons, both old and new, I remain,
Yours Most Truly.

W. B. LONGSTRETH, Box 69, Gratiot, Licking Co., O.

PLEASE READ, THEN ORDER.

TERMS STRICTLY CASH. Remittances may be made at my risk by the following methods: Postoffice Money Order on Zanesville, Ohio; Bank Draft; Express Order or Registered Letter. Postage Stamps, if ones or twos, and in good condition, accepted for fractional parts of a dollar.

GUARANTEE.—While I always exercise the greatest care to have all seeds pure and reliable in every respect, and that they will grow with the proper treatment, and be as represented, in so far that if they prove otherwise I will refill the order or refund the money. The customer, however, must bear in mind that there are so many contingencies over which I have no control that I under no circumstances whatever guarantee a crop. The safe arrival of all seeds sent by mail guaranteed.

I WOULD BE PLEASED if customers, on the arrival of their orders, would report condition of same; also your success with seed—good or bad. If you receive an extra copy of my Catalog, please present it to a friend or neighbor who is interested in planting good seed. Order early, and be sure and WRITE YOUR NAME, POSTOFFICE, COUNTY AND STATE VERY DISTINCTLY. Address all orders to

W. B. LONGSTRETH, Gratiot, Ohio.

SEEDS POSTPAID BY MAIL.—The prices quoted on all seeds include postage, and safe delivery guaranteed. If ordered by express or freight, at your risk and expense, deduct 10c. per lb. and 15c. per quart.

ADORN your walls with high grade pictures. Size 16x20. Lithographed in nine colors. Very beautiful designs for this season, such as "Christ Before Pilate," and 75 others. 25c. each, or 4 for 60c.

AGENTS—If you want an article that is needed in every home, and that will sell by simply showing, we have it. Sample and particulars 10c.

W. B. LONGSTRETH, Gratiot, Ohio.

There's no money in politics, save for a few,
But in our great bargains there's money for you.

NOVELTIES AND SPECIALTIES
— IN —
VEGETABLE AND FLOWER SEEDS.

Order Either by Number or Name.

(1) BEAN—Burpee's Bush Lima.

Burpee's Bush Lima comes absolutely true from seed. The bushes grow eighteen to twenty inches high, of stout growth, and always erect, yet branching so vigorously that each plant develops into a magnificent circular bush from two to three feet in diameter. It is an immense yielder, the handsome large pods being well filled with very large beans, identical in size and luscious flavor with the well-known large Pole Limas. Pkt. 8c.; $\frac{1}{2}$ pt. 15c.; pt. 25c.

(2) CABBAGE—Autumn King.

Large solid heads, 15 to 18 pounds on the average, frequently weighing 25 to 30 pounds. Interior is a creamy white; compact and crisp. Unequaled for cooking or slicing. Flavor is especially fine, and one of the best winter keepers. Pkt. 5c.; oz. 15c.

(3) LETTUCE—The Hanson.

Plant large, forming a large, flat head, resembling that of a cabbage, and so slow to form a seed stalk that it often fails to seed at all. Outer leaves bright green with prominent light colored veins; inner leaves white and unusually curved and twisted at the base; very tender and sweet. A standard summer head lettuce. Pkt. 5c.; oz. 15c.

(4) Longstreth's New American Coffee Berry.

The best substitute for coffee ever discovered. Many pronounce it as good as the genuine coffee, and far superior to much of the ordinary store coffee. It is undoubtedly the poor man's friend, as it is the hardiest, easiest raised and the most productive plant I ever saw. While growing it is a perfect sight to behold, the plant branching out in all directions, the pods hanging so thick as to touch each other, frequently producing 200 PODS TO THE PLANT. It does well on every kind of soil, and you can raise your own COFFEE FOR ONE CENT A POUND. Many claim by mixing half and half with coffee you will have a perfect drink. One thing I know, and that is my NEW AMERICAN COFFEE BERRY alone makes a drink far superior to some of the store coffee, for I have drank them both. Parch and prepare like other coffee, and you will be surprised and delighted to find how good it is. My seed is genuine, and is quite distinct from late ripening varieties that many seedsmen offer, which very seldom mature in this latitude. The variety I am offering this year is EXTRA EARLY, and will mature in any section that the ordinary beans will. Plant and cultivate the same as beans. Large packet 10c.; three for 25c.

A Couple of Choice Flowers.

5. NASTURTIUM—Ivy-Leaved.—This distinct variety differs from all other Nasturtiums in both foliage and flower. The plants are of strong running growth, with thick close-jointed stems of a deep reddish tint: the leaves are deep rich green, veined with silvery white, closely resembling those of the hardy English Ivy. The flowers are of the deepest and richest glowing scarlet, comparatively small, but of most distinct form, the petals being slender, finely feathered, and standing at some distance apart. While equally as satisfactory as a bedding plant, it is specially desirable as a trailing vine for planting in hanging-baskets, vases, and also for winter pot culture in the house. Pkt. 10c.

6. STAR FLOWER.—A grand novelty. As a stately and showy bedding plant nothing of recent introduction surpasses the Star Flower. It was discovered in the wilds of Argentine, a few years ago. The plant is a wonder, and makes a gorgeous bed throughout the season. The flowers are borne in great profusion on immense trusses, and are a beautiful creamy white in color and are deliciously fragrant. Pkt. 10c.

Special—The two flower novelties, one packet of each, 15c.

LONGSTRETH'S
National Emblem Collection
—OF—
Sweet Peas.

Emblem Red. Emblem White. Emblem Blue.

Every patriotic American who loves flowers will take special pride and delight in watching the brilliant colors of "Old Glory" display themselves side by side in the blossoms of that favorite American flower—the Sweet Pea. This National Emblem Collection is strikingly effective, as well as a source of continued inspiration and enjoyment, to which the fragrance as well as the grace and beauty of the flowers contribute greatly. It is necessary to see this "National Emblem" collection growing together, showing its brilliant reds, pure whites, and rich blues in vivid American Flag contrasts, in order to appreciate its beauty and effectiveness.

7. EMBLEM RED (Brilliant).—A very brilliant, rich red, the flowers retaining their coloring under the hottest sun; standards broad and slightly hooded; wings widely spreading. The cut blossoms retain their brilliancy when seen by artificial light, a most desirable point in floral decorations. Pkt. 5c.; oz. 10c.

8. EMBLEM WHITE (Sadie Burpee).—The flowers of this new variety are of the very largest size and purest snowy white. They come in threes, at the summit of a stiff stem, and last unusually well when cut. It is the finest as well as the largest pure white Sweet Pea known. Pkt. 5c.; oz. 10c.

9. EMBLEM BLUE (Navy Blue).—The only Sweet Pea that is of a true blue color; entirely distinct from any other variety. General color effect, dark blue; standards brilliant royal purple; wings pure violet. A most vigorous grower, and a wonderful free-flowering variety. Pkt. 5c.; oz. 10c.

10. To induce all my customers and friends to try our "National Emblem" collection of Sweet Peas, I will give a full size packet Emblem Red, White and Blue, one of each, for only 10c. One ounce of each variety only 20c.

W. B. LONGSTRETH, Gratiot, Ohio.

LONGSTRETH'S Standard Garden Seeds.

BEANS—Dwarf or Bush.

Plant after danger of frost is past in drills 18 inches apart and 4 inches apart in the drill, in most any good garden soil, except a cold, wet one. Do not hoe or cultivate when wet with dew or rain.

11. **LIGHTNING EARLY RED VALENTINE**—Is just what its name indicates. It is the earliest kidney-shaped bean in the world. The most profitable variety for market. For a green podded snap bean there is no variety its equal. The vines are erect, bearing an abundance of pods of medium size, and when young they are entirely stringless. Among the green podded sorts none can be compared with our stock of Lightning Valentine. Sure to give satisfaction. Packet 5c.; $\frac{1}{2}$ pint, 10c.; pint, 18c.; quart, 35c.

12. **YELLOW KIDNEY, or SIX WEEKS.** Vines large and very productive; nearly as early as the Lightning Valentine. Pods green, and always thick and meaty. Adapted to any soil and weather. The beans, when dry, are kidney-shaped, and in color are a yellowish drab. Pkt. 5c.; $\frac{1}{2}$ pt. 10c.; pt. 18c.; qt. 35c.

13. **DAVIS KIDNEY WAX.**—Having many calls for a wax bean, I selected the Davis Kidney Wax, and will recommend it to my customers as the most productive wax bean in cultivation. The pods are long, straight, of clear waxy white color, and quite stringless. The beans are pure white, kidney-shaped, exceedingly crisp and tender, and will produce one-third more beans to the same amount of ground than any other wax bean. Packet 5c.; $\frac{1}{2}$ pint 10c.; pint 18c.

14. **HENDERSON'S BUSH LIMA.**—Popular variety. Valuable on account of its extreme earliness and wonderful productiveness, continuing to grow and set pods until killed by frost. Vines are without runners; leaves small, green and Lima-like. Pods short, flat, and contain from three to five beans, which are of a very delicious flavor. Pkt. 5c.; $\frac{1}{2}$ pt. 10c.; pt. 18c.; qt. 30c.

BEANS—Pole or Running.

Plant in hills 3 to 4 feet apart and 2 inches deep, and about six beans to a hill; when well established thin to 4 plants to the hill.

15. **SIEBERT'S EARLY LIMA.**—The earliest true Lima, and the very best for market gardeners. Very productive, hardy and vigorous. Produces pods early, and the beans are of fine quality. The green shelled beans are of immense size, but so tender and succulent that they shrink in drying to about the size of the Large White Lima. Packet 10c.; $\frac{1}{2}$ pint 15c.; pint 25c.

16. **OLD HOMESTEAD.**—Far ahead of any other green podded Pole Bean. At least ten days earlier than any other Pole Bean. It is enormously productive, the pods hanging in great clusters from top to bottom of the pole; entirely stringless; excellent flavor. The pods are silvery green in color, very long, frequently containing 7 to 9 long, oval, dun-colored (when dry) beans, which always cook tender and delicious. Packet 6c.; $\frac{1}{2}$ pint 12c.; pint 20c.

THE BEST BEETS.

Sow as early in the spring as the ground can be worked in light, well-manured soil, in drills 12 inches apart and 1 inch deep. Thin to four inches apart. For winter use sow in June.

17. **COLUMBIA.**—This distinct new beet is early, of finest quality and great uniformity, both in roots and neat, handsome foliage, being of turnip-shape, with smooth, clear skin and deep blood red flesh of extra fine quality. Packet 5c.

18. **EARLY BLOOD TURNIP.**—The standard early variety; blood red; turnip-shaped, with small top and tap root, smooth, very tender, and good for early use, and if planted later it will make an excellent beet for winter use. Packet 5c.; oz. 7c.; $\frac{1}{4}$ lb. 15c.

Autumn King Cabbage

Every Woman Loves Flowers. No Order Too Small.

5

CABBAGE.

For the very early crop sow in the hot-bed in March. For the main crop sow in open ground the latter part of May, and when two or three inches high transplant into rows 2 to 2½ feet apart each way, allowing more room for the large growing sorts.

19. **EARLY JERSEY WAKEFIELD.**—Undoubtedly among the best, if not the best, early cabbage in the world. It is always of good size, very early and solid, and has but few outside leaves. A reliable header and sure to give satisfaction. Pkt. 5c; oz. 15c.

20. **LATE FLAT DUTCH.**—An excellent winter variety, producing large, flat, round heads, very solid. The quality is very fine and the flavor excellent. Pkt. 5c; oz. 15c.

CELERY.

Sow early in April. Transplant about the first of June, in rows three feet apart and the plants six inches in the row. Trim the plants two or three times when small to promote stalky growth. As fall approaches draw earth up to the plants, keeping the stalks well together.

21. **GIANT PASCAL**—This is without doubt the best general purpose celery ever introduced. The stalks are remarkably large, thick and solid; entirely stringless, with a golden heart, very crisp and brittle, rich nutty flavor. It blanches very easily and quickly, requiring but little earthing-up; a most vigorous grower—succeeding well under almost all conditions. It seldom rusts or rots and is most excellent for shipping. Every market and private gardener should grow it largely. Valuable for fall and mid-winter use. Packet 5c.

22. **WHITE PLUME.**—Stalk, inner leaves and heart are white, so that tying up or simply drawing up the soil completes the work of blanching. Equal to the very best sorts—early, handsome, easily grown, profitable for early market. Packet 5c.

SWEET CORN.

Plant when the ground becomes thoroughly warm, in hills 3 feet apart each way. For a succession continue to plant about every 2 weeks until the last of July.

23. **MAMMOTH WHITE CORY**—The ears are fully twice the size of the old Cory, white cobbed, and covered with very large, white grains of good quality. The gardener who wishes to get the cream of the trade should make his plantings of this splendid novelty. Extra early. Pkt. 5c; ½ pint 8c; pint 15c.

24. **STOWELL'S EVERGREEN**—Medium late, hardy and productive, very tender and sugary, remaining a long time fit for table use. Pkt. 5c; ½ pt. 8c; pt. 15c.

Petroleum, Ind., March 1, 1903.

W. B. Longstreth:

Dear Sir—Enclosed find my order for flower seeds and the names of two friends. Please send them a catalog. I have spoken to them about your seeds. They came up (last year) so good, and everything was perfection. My sweet peas were the finest around here.

MRS. LEE HOLLOWAY.

Lawrenceburg, Ind., Mar. 30, 1903.

W. B. Longstreth:

Dear Sir—I send a small order for seeds. I have found your seeds to be perfectly reliable.

Yours Truly,

INEZ C. PIATT.

Longstreth's Seeds Grow.

CUCUMBERS.

For very early cucumbers the seed can be planted in a piece of inverted sod in the hot bed or in the house, and transplanted, sod and all, into open ground when danger of frost is past. For the main crop plant in open ground after danger of frost, in hills four feet apart each way, and cover the seed with about one inch of soil.

25. **IMPROVED LONG GREEN**—Produced by selection from the Long Green. Vines vigorous and productive, forming fruit fit for the table nearly as early as the shorter sorts; fruit about 12 inches long, firm and crisp. The young fruit makes one of the best of pickles, and when ripe is the best of any for sweet pickles. We offer a carefully selected strain, uniformly long and of good form, with the large warts and spines well distributed over the surface instead of being clustered at one end, as in inferior stocks. Pkt. 5c; oz. 20c; $\frac{1}{4}$ lb. 60c.

26. **WHITE SPINE or ARLINGTON**—One of the most popular varieties both for marketing and table use. Vines vigorous, fruiting early and abundantly; straight and handsome; light green, with a few white spines; flesh crisp and of a delicious flavor. It is one of the best for slicing. Pkt. 5c; oz. 20c; $\frac{1}{4}$ lb. 60c.

27. **COOL AND CRISP**.—This variety is claimed to be the earliest and most prolific of all pickling cucumbers. The vines are exceedingly productive, bearing the entire season. The cucumbers are of a dark green color, very crisp and tender. Pkt. 5c; oz. 20c; $\frac{1}{4}$ lb. 60c.

Plainfield, Ill., March 17, 1903.

W. B. Longstreth:

Dear Sir—Enclosed find order for seeds for a friend. I sowed some of your seed in the house; they are coming up nicely. Sowed my cabbage last Thursday; they are up nicely. Am well pleased with the seed.

MRS. A. C. KEENE.

LETTUCE.

Lettuce delights in a rich, mild soil. Sow as early as the ground can be worked, in drills about one foot apart, and every two weeks for a succession. When well up thin to six or eight inches apart, so the plants can form heads.

28. **CALIFORNIA CREAM BUTTER**.—This is one of the best of summer varieties of Head Lettuce. The heads are of good size, and are so very solid they often have to be cut before the seed stalk can appear. Center cream yellow; leaves of the head are enclosed with outer ones marked with small brown spots. They are crisp, have a rich, buttery flavor, and are an ornament to the table. Packet 5c; oz. 10c.

29. **LONGSTRETH'S PRIZE HEAD**.—This is one of the finest head lettuce in cultivation. Heads large, solid, tender, blanching perfectly; oily and buttery in texture, and delicious in flavor. Packet 5c; oz. 8c.

MUSK MELON.

Select a light, sandy, rich soil, and after all danger of frost is past plant in hills four to six feet apart each way, six to twelve seeds to the hill. When danger of insects is over thin to about three plants to a hill.

30. **ROCKY FORD**.—This has become one of the most popular of small or basket melons and is shipped in large quantities from Colorado and Arizona. The fruit is oval; slightly ribbed, densely covered with fine netting. Flesh thick, green, very sweet and high flavored. We offer an exceptionally fine stock of this early sort, the fruit being wonderfully uniform in shape and quality. Pkt. 5c, oz. 10c; 2 oz. 20c; $\frac{1}{4}$ lb. 30c.

WATER MELON.

Plant and cultivate the same as Musk Melons, except the hills should be about eight feet apart each way.

31. **SWEET HEART**.—EARLY, LARGE AND HANDSOME. Vines productive; fruit oval, very heavy, rind thin but firm, uniformly mottled light and dark green, flesh bright red, firm and solid, but very melting and sweet. Pkt. 3c; oz. 6c; $\frac{1}{4}$ lb. 18c.

ONIONS.

The onion requires a clean and very rich soil. Use well rotted manure freely, thoroughly mixing it with the soil. Sow as early as possible, in drills one foot apart and $\frac{1}{4}$ inch deep. Thin out early, and keep the soil mellow and free from weeds. One ounce will sow 150 feet in drills. For sets sow very thick.

✓ 32. **OHIO GLOBE DANVERS.**—THE FINEST SHAPED, BEST AND LARGEST CROPPER OF ANY YELLOW ONION IN THE WORLD. The bulbs are large, globe-shaped, with very small necks, of a rich orange yellow color; enormous yielder and a splendid keeper. I would say to my friends that if you want a choice strain of Yellow Globe Onions this is the variety you want. Pkt. 5c; oz. 8c; $\frac{1}{4}$ lb. 25c.

✓ 33. **LARGE RED WETHERSFIELD.**—The most popular red onion grown. Fine form, skin purplish red, flesh white; immensely productive; excellent keeper. Pkt. 5c; oz. 8c; $\frac{1}{4}$ lb. 25c.

PARSNIP.

Sow as early in the spring as the ground can be worked, in rich soil, in drills fifteen inches apart; thin to five to seven inches in the row.

✓ 34. **HOLLOW CROWN**—A great cropper; tender and sugary, and considered the best for general cultivation. Parsnips are improved by remaining exposed to the frost. Pkt. 2c; oz. 6c.

PEAS.

Peas require a light and rather rich soil. For the first crop plant as early as possible, and at intervals of about every two weeks for succession. Sow in double rows (about one foot apart), two inches deep. All peas will yield much better if some support, such as brush, wire, etc., be used.

✓ 35. **EARLY ALASKA, OR EARLIEST OF ALL.**—The earliest REAL GOOD pea in the world. Away ahead of many so-called early peas, and TEN PER CENT. MORE PRODUCTIVE and is generally fit for use in 35 to 40 days from planting. Vines about $2\frac{1}{2}$ feet high, loaded with large, dark green

Pods, well filled with smooth, dark green peas, of most superior flavor, sweet and luscious. It is so uniform in ripening that nearly the whole crop can be picked at the first picking. Its three great points are extreme earliness, great productiveness and excellent quality. It is the pea for the market gardener; it is the pea for the home garden. Pkt. 5c; $\frac{1}{2}$ pt. 10c; pt. 18c; qt. 32c.

✓ 36. **AMERICAN WONDER.**—Dwarf but robust habit, growing only 10 to 12 inches high, and producing an abundance of large, well filled pods, each containing five or six peas of fine flavor and most excellent quality. This is the best dwarf wrinkled variety known that requires no brush. Pkt. 5c; $\frac{1}{2}$ pt. 10c; pt. 20c; qt. 35c.

✓ 37. **CHAMPION OF ENGLAND.**—Undoubtedly one of the best peas grown, and very popular. It is very productive, and the peas are of a delicious flavor. In long years of introduction, nothing better in quality has ever been produced. Height four to five feet. Packet 5c; $\frac{1}{2}$ pint 10c; pint 18c; quart 35c.

PEPPER.

Sow in hot bed in March, or in open ground when the weather has become warm. Transplant when three inches high in rows two feet apart and fifteen inches apart in the row. Set the plants in rich, warm, mellow soil.

✓ 38. **SWEET MOUNTAIN.**—Plants vigorous and productive; fruit very large, often seven or eight inches in length, by two or three in diameter; smooth and handsome, and when matured are of a rich red color; flesh thick, sweet and mild of flavor; one of the best for pickling or stuffing like mangoes. Packet 5c.

✓ 39. **GOLDEN QUEEN.**—One of the largest, handiest and most productive perfect shaped peppers in cultivation. Fruits 6 to 10 inches long and 4 to 5 inches through; in color they are a bright, waxy, golden yellow, and of the mildest flavor. Packet 5c.

✓ 40. **LONG RED CAYENNE.**—A small, pointed, slim pod variety; strong and pungent. Packet 5c.

RADISH.

Radishes must grow quickly to be crisp and tender. Select a warm, sandy, rich, mellow soil. Use plenty of well-rotted manure. A liberal dressing of coarse salt will make the roots more brittle, and keep them free from worms.

41. **EARLY RED BIRD**—The quickest of all Red Radishes. Quick growth is one of the main essentials for a crisp and tender radish. This matures in 20 days after sowing, which makes it one of the most valuable sorts for forcing or out-door culture. The flesh is pure white, crisp and of very pleasant flavor; the skin is a most attractive bright scarlet. The leaves are very short, which admits of very close sowing. Pkt. 5c; oz. 8c; $\frac{1}{4}$ lb. 20c.

42. **CINCINNATI MARKET**.—This new radish originated near Cincinnati, O., and was first offered to the trade in 1895. Since that time it has become immensely popular. The tops are very small and the fruit perfectly straight and smooth, and grows six to seven inches long. Their attractive, glossy, scarlet colored skin is very thin, and the flesh crisp, tender and brittle. Without doubt it is the **FINEST LONG RADISH GROWN**. Pkt. 5c; oz. 8c.

French Breakfast.

43. **FRENCH BREAKFAST**.—An old standard variety, of quick growth, crisp and tender. Pkt. 3c; oz. 7c; $\frac{1}{4}$ lb. 18c.

SALSIFY or VEGETABLE OYSTER

A delicious vegetable either stewed, boiled or fried. The soup has the flavor of the oyster, for which it is an excellent substitute. No family should fail to plant it. Can be used from October to the following spring, but is much benefited by at least one or two hard freezes.

44. **MAMMOTH SANDWICH ISLAND**—A new and improved variety, producing roots nearly twice as large as the older sorts; pure white, tender and delicious. Packet 5c.

LONGSTRETH'S SELECT TOMATOES

Sow in hot bed or in a box in the house rather early, and when the plants are about two inches high transplant in other boxes or small pots (if too early to set in open ground). When danger of frost is past, transplant carefully, setting the plants from three to four feet apart each way. Cultivate frequently when the plants are small.

45. **ADVANCE, OR EARLIEST OF ALL**.—We do not claim that this is the largest tomato, but we do claim it is the earliest perfectly smooth good tomato. It ripens all over evenly and perfectly; very smooth, not ribbed or rough; an excellent keeper, and a good shipper. Be sure to include it in your order. Pkt. 5c; oz. 20c.

Buckeye State.

46. **BUCKEYE STATE**.—Claimed by the introducers to be the heaviest cropper known. The fruits grow in clusters of from four to ten. Color glossy, dark crimson, with a slight tinge of purple. Shape very thick from blossom end to stem end. Season medium to late. Fruit large and of good quality. Pkt. 5c; oz. 30c.

47. **LIVINGSTON'S FAVORITE**.—One of the largest, perfectly smooth tomatoes in cultivation. Ripens early and evenly dark red in color, vines very vigorous and immensely productive. Pkt. 4c; oz. 12c.

Pataskala, Ohio, March 5, 1903.

W. B. Longstreth:

Dear Sir—Enclosed find my order for seeds. I gathered bouquets of sweet peas last year, from seed obtained from you, from the first of June till September. They afforded me much pleasure, and some of my friends were surprised at their blooming so early. I have a nice bed of Pansies, also grown from your seed.

JENNIE C. NICODEMUS.

TURNIP.

For early use sow as early as the ground can be worked, in drills 1 foot apart, 1 inch deep, and thin to 6 inches apart in the row. For the main crop sow broadcast in the latter part of July or August; just before a shower, if possible. The soil should be rich and mellow, and kept free from weeds.

48. **PURPLE TOP WHITE GLOBE.**—One of the best varieties grown for general use. Very productive, large size, globe shape bulbs with red or purple top, flesh pure white, crisp and tender. Pkt. 5c; oz. 7c; $\frac{1}{4}$ lb. 15c.

POTATO.

49. **EARLY MICHIGAN**—The earliest and heaviest yielding potato grown. It is enormously productive, frequently yielding 650 bushels per acre. Tubers oblong in shape; flesh snow white and unsurpassed for table use, whether boiled or baked. I do not know of any other potato that approaches its delicate flavor. Matures in six weeks with ordinary cultivation. One pound by mail 18c; 3 pounds 42c. By express or freight, not prepaid, pound 10c; $\frac{1}{2}$ peck 20c; peck 35c.

Longstreth's Seeds are Reliable.

FLORAL DEPARTMENT.

The pleasure resulting from the cultivation of a few flowers will amply repay for time and labor spent.

I Love Flowers; Don't You?

and smooth as possible: do not plant any seeds when the ground is wet; cover each lot of seeds to a uniform depth, which should never be more than three or four times the diameter of the seed: press the soil firmly over the seeds, plant in rows so that the young plants can be easily seen, and pull up all weeds as soon as they appear.

(Continued on next page.)

SELECT LIST OF CHOICE

Flower Seeds.

My flower seeds are as good as any that can be procured of any reliable seedsman. I am satisfied that my customers will find that the following list can be relied upon, and are sure to give satisfaction if properly cared for. Yet I cannot be responsible for their growing, as there are so many ways in which good seed can be destroyed: such as cold wet weather, hot dry weather, or very fine seed that should be sown on the finest of ground and scarcely covered at all are buried under an inch of heavy clods, and of course it is impossible for them to grow under such conditions. The soil adapted to flowering plants is generally a light, moderately rich loam, containing a sufficient amount of sand to make it friable.

While some seeds need special treatment, the following general rules will apply to all: Make the surface as fine

NOTE.—Annuals bloom the first year from seed and then perish. Perennials generally do not bloom till the second year, and then live and bloom for a number of years. H. A. stands for Hardy Annual. H. H. A., Half Hardy Annual. H. P., Hardy Perennial. H. H. P., Half Hardy Perennial. "One foot," "two feet," etc., designates about the height the plant grows.

50. ADONIS, H. A.—One foot. Foliage extremely beautiful; flowers crimson colored and last a long time. Pkt. 3c.

51. ASTER OR FALL ROSE, H. A.—16 inches. This beautiful flower is being constantly improved, and is now one of the most desirable of our garden beauties. As a bedder it is beyond description: indispensable for cut flowers. W. B. L. Mixed. Packet 5c.

52. ALYSSUM, H. A.—The delicate, honey-like fragrance causes it to be much admired. Flowers pure white, in racemes; peculiarly delicate and fragrant; very useful and attractive in bouquets. Pkt. 5c.

53. BALSAM, OR TOUCH-ME-NOTS, H. A.—Two feet. This is truly a wonderful pretty summer flower, producing masses of the most exquisite, lovely, brilliant colored flowers in great profusion. They prefer a rich, sandy soil, and must be well watered, and are much improved by transplanting two or three times. "Imperial Mixed." Packet 5c.

54. BEET, H. A.—Ornamental foliage. Nothing more beautiful than a bed of Ornamental Beets, showing various shades of crimson, yellow, scarlet, black, blood color, etc. The seed can be sown in a bed and transplanted. Don't fail to order a packet. Packet 5c.

55. CALENDULA, "Meteor," H. A.—A very free-flowering plant, flowers light golden yellow. Grows freely in almost any soil. One foot. Packet 3c.

56. CANDYTUFT, H. A.—One foot. Select Mixed. One of the most useful and ornamental border flowers grown, the entire plant being completely covered with the most delightful bloom almost the entire summer: indispensable for cut flowers; very easy to cultivate; sure to please every lover of flowers. Packet 4c.

57. CANDYTUFT, Giant Empress.—Sow the seed where the plants are to bloom as early as the ground can be worked: thin to six inches. This is one of the

most showy and beautiful flowers grown. The great spikes of snowy-white blooms begin to show in June, and the bed soon becomes a brilliant mass of pure snow-white bloom. Packet 4c.

58. CASTOR BEAN, H. H. A.—Eight to fifteen feet. Mixed varieties. A tall, majestic plant for lawns, with very large ornamental leaves. Packet 4c.

59. CHRYSANTHEMUM, Fine Mixed, H. A.—Entirely distinct from the autumn varieties, blooming all summer, and making a gorgeous display in the flower garden. Packet 3c.

60. COLUMBINE, H. P.—Easily cultivated, and when once established will furnish a magnificent display of flowers every spring. Packet 3c.

61. CLEOME PUNGENS OR GIANT SPIDER PLANT, H. A.—Four to five feet. A very strong-growing plant; unaffected by wind and weather, and flowering profusely for months; in fact, it is a PERPETUAL BLOOMER. The flowers are borne on immense spikes, often a foot or more in length; and are of a very showy, bright rose color. Packet 4c.

62. EVERLASTING FLOWER, *Acroclinium*, H. A.—Probably the most beautiful everlasting flower known. Flowers pure pearly white, and are very hardy, blooming until late in autumn. An easy plant to grow. They last for years, and will never fade. Unsurpassed for winter decorations. Cut and dry when in bud and blossom, with the heads downward, to keep the stems straight. Pkt. 5c.

63. JOB'S TEARS, H. A.—Three feet. A curious ornamental grass, with broad, corn-like leaves and seeds of a light slate color. Packet 2c.

64. LARKSPUR, H. A.—Two feet. Plants of great beauty, with a profusion of bloom. Packet 3c.

65. MARIGOLD, African Double, H. A.—Three feet. Superb plant, elegant and graceful, foliage very pretty; every plant is covered with magnificent double flowers of beautiful, rich, dark or light yellow color. I had many specimens last summer more than 3 inches in diameter. Pkt 3c.

Cadiz, O., Sept. 2, 1903.

W. B. Longstreth:

Dear Sir—All seeds purchased from your house give us entire satisfaction. Look for my order next year.

MRS. MOLLIE C. ROBB.

Mignonette.

66. MIGNONETTE, H. A.—One foot. This deliciously fragrant annual is a favorite with all. It does best in a cool situation. Sweet Scented. Packet 5c.

67. NASTURTIUM, Dwarf Chameleon—One foot. Very useful for bedding. A few Dwarf Nasturtiums in the yard makes it exceedingly brilliant and attractive, and they are in bloom the entire season. They form a neat, compact bush that is covered with beautiful flowers of many lovely colors. Packet 5c.

68. PANSY, H. P.—The Pansy is the most popular of all perennials. It is everywhere popular for its brilliant beauty of flowers and prolonged period of blooming. The smallest yard must have its Pansies. We all treasure it as the symbol of modest worth and true affection. Sow early in a cool situation, shaded from the hot afternoon sun. Longstreth's Choice Mixed. Packet 10c.

69. PHLOX DRUMONDI, H. A.—One foot. For great variety and brilliancy of colors, duration of bloom, value of cut flowers and easy culture nothing can compare with the Phlox. Packet 5c.

70. PINK or DIANTHUS, H. A.—Ten inches. One of the most beautiful and satisfactory flowers grown. There are few flowers that have a greater abundance of the most exquisite lovely bloom than the Pink. Packet 5c.

71. POPPY, Longstreth's Mixed, H. A.—Two feet. Very pretty plants; flowers large and beautiful; will grow in any garden soil, flowering in great profusion all summer, if the seed is sown early in the spring; don't transplant, as they will die nearly every time. Packet 2c.

72. SUNFLOWER, H. A.—Five feet. An exceeding double variety of this well-known plant. The flowers are produced at the base of each leaf, which makes the whole plant most picturesque and highly ornamental. Packet 3c.

73. SWEET WILLIAM, H. P.—A great favorite, producing flowers in great abundance, in many brilliant colors. Pkt. 3c.

74. VERBENA, Odorata, H. H. A.—One foot. This lovely Verbena is hardy. The blossoms instead of being in clusters like other varieties, run up into long spikes three or four inches long. They are pure white, sweet scented, and the plants are a perfect mass of bloom all summer. Packet 5c.

75. WILD FLOWER GARDEN—This mixture of flower seeds contains a select lot of beautiful, easily grown flowers, that will produce an abundance and a varied multitude of bloom. In no other manner can so many different varieties be obtained at so small a cost. Packet 5c.

76. ZINNIA, H. A.—Two feet. No flowers are more easily grown from seed; sown in the open ground; bloom in great profusion throughout the entire summer; flowers are splendid, brilliant colored and very double, rivaling the dahlias in beauty and form. Packet 5c.

Our Beautiful Pictures

Worth 50 Cents Each.

Our Price 25 Cents Each.

President Roosevelt, Surrender of Burgoyne, and the famous picture of "Our Presidents," each 16x20 inches in size, and lithographed in beautiful colors, 25c. each. Also a fine line of Family Records and Marriage Certificates, with gold background and many beautiful colors, 25c. each. We are headquarters for Picture Frames of all kinds. Any of the above pictures sent free for 50 Continental Tobacco Tags.

L. C. CAMPBELL,

Dept. L.

Gratiot, Ohio.

Longstreth's

SELECT LIST

—OF—

Annual Climbers

The Humblest Cottage Can Be Made Beautiful with Vines.

Climbing Vines are useful for covering Verandahs, Stumps, Trees, Fences, Unsightly Buildings, Rocks, Walls, Etc.

77. **BALLOON VINE**, H. H. A.—Six to ten feet. A rapid and graceful climber, with beautiful white flowers. Pkt. 5c.

78. **BALSAM APPLE**.—rapid-growing climber, with very beautiful fruits, of a rich golden-yellow color, which, when ripe, open, disclosing the seeds encased in a carmine covering. The fruits, bottled in alcohol, make a most useful liniment. Packet 5c.

79. **CYPRESS VINE**, T. A.—Fifteen feet. A most beautiful climber, with dark green foliage and an abundance of star-shaped rose, white and scarlet flowers. Packet 3c.

80. **WILD CUCUMBER**, T. A.—Thirty to thirty-five feet. The most rapid-climbing vine I offer. It will grow thirty feet or more in one season. Unsurpassed for covering verandahs, arbors, etc. The vines are thickly dotted with pretty white fragrant flowers, followed by an abundance of ornamental seed pods. Pkt. 5c.

81. **GOURDS**, Longstreth's Ornamental, T. A.—Twenty to thirty feet. A rapid growing vine, with ornamental foli-

age, and bearing fruit of the most varied and fantastic forms. Pkt. 4c.

82. **MORNING GLORY**, Imperial Japanese, H. A.—Ten feet. Gigantic flowers, that measure from 4 to 6 inches across, and they will remain open much longer than ordinary Morning Glories. The flowers are borne by the hundreds, and in an endless range of the most beautiful NEW COLORS, blended together in a most enchanting way. Pkt. 5c.

83. **NASTURTIUM**, Longstreth's Sunlight, H. H. A.—Eight to ten feet. This grand variety bears flowers of largest size and are most beautifully colored—clear rich golden yellow. Individual flowers measure nearly three inches across, and are produced so profusely as to almost conceal the large dark green foliage. Pkt. 5c.

84. **WISTERIA**, H. P. (Chinese).—One of the most popular of our hardy climbers; in established plants the vines are often 50 feet or more in length. Flowers early in the spring, in long, drooping clusters, often a foot or more in length, of a light blue color. Pkt. 5c.

Sweet Peas, H. A.

Three to Four Feet.

Every One who Cultivates Flowers Should
Plant Sweet Peas—the Favorite Fragrant
Flower.

CULTURE.—Sow seed quite early, in rather rich soil, in trenches about six inches deep, so arranged that no water can stand in it, cover two inches at time of sowing, and when plants are five inches high fill up the trench. As fast as the flowers begin to fade they should be cut, for, if the plants are allowed to form seed pods, they will soon stop blooming.

85. **BLANCH FERRY.**—Dwarf habit, producing a great abundance of bloom earlier than any other variety. Flowers exceedingly pretty and sweet, wings nearly white, standards bright pink. Packet 4c; oz. 7c; $\frac{1}{4}$ lb. 20c.

86. **BLACK KNIGHT.**—Flowers of large size and fine form; Standard a rich wine brown or claret; wings heavily shaded with brownish-purple, turning almost black when fully opened. Packet 4c; oz. 8c; $\frac{1}{4}$ lb. 20c.

87. **STELLA MORSE.**—This is unquestionably one of the loveliest of all Sweet Peas. The flowers are of largest size, faultless form, grow on long stems, with three or four flowers to the stem. Color, a lovely shade of deep cream which, as the flowers grow older, turns into the most delicate primrose with a faint rose-pink. Pkt. 4c; oz. 7c; $\frac{1}{4}$ lb. 20c.

88. **CHOICE MIXED.**—I assure my customers the mixed Sweet Pea seed which I offer is the result of great care in breeding and selecting, and as fine flowers are obtained from it as from any seed that can be bought. I invite comparison of my mixture with any and all others, no matter under what name or at how high a price offered, and am certain a trial will demonstrate its superiority. Packet 5c; oz. 10c; $\frac{1}{4}$ lb. 20c.

89. To induce my customers and friends to try my choice collection of Sweet Peas, I will send a full size packet of each of the above varieties, and a packet of each variety described in the National Emblem Collection on another page, seven packets in all, worth 32c., to any address for only 15c., postpaid.

Longstreth's Seeds Grow.

SUMMER FLOWERING BULBS.

90. **MADERIA VINE** (Mignonette Vine, or Mexican Vine).—A beautiful tuberous-rooted climber, with glossy green leaves and handsome racemes of fragrant white flowers. The vine makes a very rapid growth, and a few plants will cover a trellis or cottage wall in a single season. It is a very pretty thing to use for shading

a porch or verandah. 5c. each; 6 for 25c., postpaid.

91. **CINNAMON VINE** (Chinese Yam).—A hardy climber with abundant dark green foliage, and late in the season bearing a profusion of small white flowers, which exhale a delicious cinnamon fragrance. Strong tubers 5c. each; 6 for 25c., postpaid.

92.

The Practical Guide to Floriculture.

This book was written by Eben E. Rexford, one of the best informed writers upon all matters pertaining to floriculture in America, and is a complete practical guide to the culture of flowers and plants. Every lady who loves flowers should possess a copy of it.

Among the many things it treats on are How to Have a Good Flower Garden; The Best Annuals; Summer Blooming Bulbs; The Culture of Outdoor Bulbs; Flowers for Cutting; Vines; The Propagation of Plants; Soil for House Plants, Potting, &c.; Plant Enemies; The Care of House Plants; Bulbs for Winter Blooming, etc.

This book is of untold value to anyone who is at all interested in the culture of flowers. It is handsomely illustrated, and is bound in attractive paper covers.

Price, only 10c.

(93) Horse and Cattle Doctor.

Many a valuable horse or cow has been lost because the owner had no knowledge of the many diseases to which these valuable animals are subject. Such would not have occurred if the owner had had this little book, which is worth its weight in gold to any man or woman who owns a horse or cow. It is bound in attractive paper covers. Only 10c. by mail.

(94) Practical Poultry Keeper.

A very valuable and useful book, for those who keep a few chickens especially, and is worth at least one dollar to any farmer's wife or daughter who raises a few chickens, as it tells just how you can make the poultry yard the most valuable feature of the farm, as well as how to treat all diseases of poultry. In fact, it gives information on almost any subject pertaining to poultry in a way that you will understand. Handsomely illustrated. Paper cover. Price, only 10c.

W. B. LONGSTRETH, - - Gratiot, Ohio.

The 'Prize' Brass Spray Pump

With Brass Working Parts, Bronze Ball Valves and Malleable Iron Foot Rest. A Splendid Pump at a Low Price.

This pump is what its name indicates—a prize to the possessor. It is easy in operation, easy to sell, and easy to buy—because it is cheap. The working parts are all brass.

For Greenhouse and Garden use and for washing windows and buggies this pump serves a long-felt want, because it is both durable and cheap. Unlike many of the "cheap pumps," its working parts are entirely brass.

The "Prize" is the best pump for the price that has ever been offered. It is furnished with Acme nozzle, and will throw a fine spray or a solid stream. Our Spray Pumps are all constructed for service.

CATALOG PRICE, \$5.00. OUR PRICE, \$2.75.

The above is only one of the Spray Pumps we are agents for. If you are further interested, send for our "Pony Catalog" of the Deeming Sprayers, which illustrates and describes almost all sizes of Spray Pumps from \$5.00 to \$85.00, Catalog price; our price, \$2.75 to \$75.00. Send for Catalog—IT'S FREE.

SPECIAL NOTICE.—All Spray Pumps will be shipped by freight or express (your choice), receiver to pay charges, from the manufacturers at Salem, Ohio. Our price in every case will be as low or lower than the manufacturers' price, and the customer pays the express or freight if ordered direct; so why not address all orders to

W. B. LONGSTRETH, Gratiot, Ohio.

First-Class Writing Pens.

You can bend the pen in any way you choose and bring it back to its original shape. It is a pen that will adapt itself to any kind of handwriting. One dozen, by mail, 5c. **W. B. LONGSTRETH,**
Gratiot, Ohio.

TELEPHONES

FOR FARMERS' LINES.

Organize an exchange in your community. Full particulars furnished. Catalogue free.

THE NORTH ELECTRIC CO.

102 St. Clair Street,

C. N. 301. CLEVELAND, O.

FOR

25 Arbuckle Coffee Signatures,

and a 2-ct. stamp, I will send a nice Family Register, worth 50c., ready to fill out and frame.

W. B. LONGSTRETH, Gratiot, O.

OHIO FARMS.

Good farms in Stark, Portage and Mahoning Counties, near the growing city of Alliance, Ohio, for from \$25 to \$50 per acre. Call on or address, with stamp,

W. E. MARSHALL, Real Estate & Loans,
LIMA, OHIO.

Bell Phone No. 5 on 3684. Call up from Alliance.

NEEDLE CABINET.

Contains five papers of assorted needles, also a full assortment of Embroidery and Darning Needles of all kinds. Thousands have been sold at 25c. each, and it is well worth that price, too; but I can offer it to my customers and friends for only 10c., postpaid. **W. B. LONGSTRETH,**
Gratiot, Ohio.

BOOKS

Any old kind bought, sold or traded. We trade books or libraries for anything you can't use, of any value, or act as your agent in Columbus in buying or selling.

THE BOOK EXCHANGE,

80 South Front Street, - COLUMBUS, O.

CORNS, BUNIONS AND WARTS.

THE GREAT CHINESE CORN, BUNION AND WART REMOVER never fails to give immediate relief. A complete cure is certain when directions are faithfully followed. No one suffering from corns, bunions or warts should fail to give our great Chinese Corn, Bunion and Wart Remover a trial. Price only 25c.

W. B. LONGSTRETH, Gratiot, O.

GROW GINSENG.

Fortunes made in little gardens. Easily cultivated; hardy everywhere. Ginseng is a hardy plant, and will stand the coldest winters. The demand for roots in China is increasing; supply very limited. We sell seeds and roots in assortments of \$5 and up. Spring or fall is time to transplant. Send us 4c., as part postage, and get our illustrated Ginseng book and copy of the Ginseng Culture Magazine, telling all about the great Ginseng industry.

OZARK GINSENG CO., Joplin, Mo.

SAVE YOUR COAL.

A formula that is said by good authority to save many dollars each year to parties who burn coal. Simple and cheap. Full particulars how to make and use only 10c. Present worth 10c. free with every order.

W. B. LONGSTRETH, Gratiot, O.

VISITING OR CALLING CARDS.

Your name, and address if desired, neatly printed on 50 Fine Bristol Cards, in the latest style, with fancy script or elegant card style type, only 25c. Many other printers charge 50c. Twenty-five cards for 15c. **W. B. LONGSTRETH,**
Gratiot, Ohio.

If you want any Agricultural, Horticultural or Gardening Book, write for my price on same. In many cases I can furnish the book at less than publisher's price.

W. B. LONGSTRETH, Gratiot, O.

RUSSELL & MERCER,
Book and Job Printers,
511 Main St., Zanesville.

LONGSTRETH'S

Select Garden and Flower Seed Collections.

**The Most Astounding Offers Ever Made
by Any Seed Firm.**

Collection No. 1.

FLOWER SEEDS ONLY. Ten full size packets of choice Flower Seeds that will bloom this summer or fall. One packet each of Aster, Calendula, Candytuft, Cleome Pungens, Mignonette, Nasturtium—Dwarf, Nasturtium—Climbing, Phlox, Sweet Pea and Zinnia. Catalog price 45c. Special price only 10c., postpaid.

Collection No. 2.

VEGETABLE SEEDS ONLY. Eight full size packets of choice Garden Seeds, worth 40c., sent postpaid for only 25c. One packet each of Cabbage, Early Jersey Wakefield; Celery, Giant Pascal; Cucumber, Long Green; Lettuce, California Cream Butter; Musk Melon, Rocky Ford; Water Melon, Sweet Heart; Onion, Ohio Globe Danvers; Tomato, Buckeye State.

Collection No. 3.

FLOWER AND GARDEN SEEDS. Contains the ten packets of flower seed in Collection No. 1 and the eight packets of garden seed in Collection No. 2, eighteen packets of the best seeds, worth 85c., for only 30c., postpaid.

Collection No. 4.

A COMPLETE FAMILY GARDEN FOR \$1.00. This collection contains thirty well filled packets of the most reliable varieties of choice Garden Seed, and is worth at catalog price \$1.58. Our special price is only \$1.00, postpaid: and, as no garden is complete without flowers, I will include Flower Seed Collection No. 1 (ten packets of flower seed worth 45c). The forty large packets of seeds, worth \$1.98, sent by

mail to any address in the United States for only \$1.00. Coffee Berry; Beans, Early Red Valentine; Beets, Early Blood Turnip and Early Columbian; Cabbage, Early Jersey Wakefield and Late Flat Dutch; Celery, White Plume and Giant Pascal; Sweet Corn, Early White Cory; Cucumber, Long Green and Cool and Crisp; Lettuce, California Cream Butter, Prize Head and Hanson; Musk Melon, Rocky Ford; Water Melon, Sweet Heart; Onion, Ohio Globe Danvers and Red Wethersfield; Parsnip, Hollow Crown; Peas, Early Alaska and Champion of England; Pepper, Sweet Mountain and Long Red Cayenne; Radish, Early Bird, Cincinnati Market and French Breakfast; Salsify, Mammoth Sandwich Island; Tomato, Early Advance and Buckeye State; Turnip, Purple Top White Globe.

TRY

LONGSTRETH'S
Garden and
Flower Seeds.

THEY WILL GROW.

DISCOUNTS.

For 25c. select 30c.,

For 50c. select 65c.,

For 75c. select 95c.,

For \$1.00 select \$1.50

Of Seeds in Packets only at
Catalog Prices.

ECLIPSE SHEET BLUING.

The Most Novel, Ingenious and Useful Article Ever Invented for Household Use. It is Vastly Superior to any Other Form of Bluing in the World.

EVERY HOUSEHOLD, HOTEL AND LAUNDRY NEEDS IT.

BECAUSE { It can not spill or scatter.
It will not settle in the water.
It will not streak the clothing.
It will not injure the most delicate fabric, being absolutely free from all injurious drugs.
It can not freeze and burst the bottle, causing inconvenience and loss, as is often the case with bottle bluing.
And lastly, because three sheets of the Bluing will make a bottle of superior Blue Writing Ink, which alone is worth the price of the package.

As Bluing it has no equal. As Ink it has no superior. Eclipse Sheet Bluing is put up in envelope packages, containing 12 sheets in each package, and one-half of a sheet will do an ordinary family washing, and retails for 10 cents a package, which makes it the cheapest kind of Bluing in the world, costing less than one-half a cent per week.

TO AGENTS: If you are looking for an article that sells rapidly, send for a trial order at once. Canvass your territory thoroughly and then keep your customers supplied. Remember that one sale establishes a permanent trade, and you can soon work up a permanent business that will pay you handsomely.

Drop a little piece in a glass of water to show what it will do, and a sale is effected. An agent of ordinary perseverance or tact ought to easily make twelve or fifteen sales an hour. Give the business a trial and be convinced.

PRICE LIST: One package (12 sheets in each package), 10c.; three for 25c.; 1 dozen packages, postpaid, 70c. W. B. LONGSTRETH, Gratiot, Ohio.

Longstreth's Newspaper and Magazine Agency

Subscriptions for all Newspapers and Magazines received at our office, or if sent by mail, will receive our prompt attention. We can supply almost any periodical published in any country or in any language, and in many cases will give best club rates on two or more. Do not fail to get our prices on any paper or magazine you may wish to subscribe for.

A COUPLE OF ATTRACTIVE OFFERS.

Farmers' Voice (weekly).....	\$1.00	Woman's Home Companion	
Green's Fruit Grower (monthly)....	.50	(monthly).....	\$1.00
Vick's Magazine (monthly).....	.50	Farin and Fireside,	
Poultry Advocate (monthly).....	.25	(semi-monthly).....	.50
	\$2.25		\$1.50

Our price for all only \$1.00.

Our price only \$1.00.

All subscriptions are for one year, and may be new or renewals. Send for our 8-page catalog of clubbing offers. We will not be underbid by any agency in the United States. Address

W. B. Longstreth, Gratiot, Ohio.

CRAYON PORTRAITS.

Regular \$3.00 Crayon Portrait for Only \$1.50.

Send us your own photograph (or tintype in event you do not possess a photograph), a member of your family, or any friend, and we will have it enlarged to a

BEAUTIFUL LIFE-SIZE CRAYON,

16x20 Inches, at Our Special Price of Only \$1.50, Mounted on Cloth,
and Sent Postpaid to any Part of the United States.

We guarantee every Crayon to be a true copy of the original, for our workmen are old and experienced artists, and not boys or apprentices. Therefore we assure you the best work obtainable for the price.

Crayons can be taken from a group. No extra charge for full length figures. Extra heads 25c. each. Any reasonable change from the original made at no additional cost.

The original returned uninjured, unless it is broken when it reaches me.

We can furnish a cheaper grade, same size, for only \$1.00. Also Tinted Crayons, Water Colors or Oil Paintings at very reasonable prices.

We want your trade, and will do anything reasonable and fair to get it. GIVE US A TRIAL.

80c.
Dozen.

Cabinet Photographs

80c.
Dozen.

Copied from any photograph, tintype or kodak picture, or snap shot, and GUARANTEED equal to the original. This beautiful work is mounted on extra good bevel edge mounts, and are equal to many \$2.00 to \$2.50 (per doz.) Cabinets.

The original is always returned uninjured, unless it is broken when it reaches me.

No extra charge for group or any ONE person taken from a group.

One dozen by mail, postpaid, only 80c.

W. B. LONGSTRETH,
GRATIOT, OHIO.