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Some Little-Known Plants of Sterling Merit

1914

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U. S. DEPT. OF AGRICULTURE

Coreopsis tripteris. (See Page 15)

OFFERED BY

J. WOODWARD MANNING

PROPRIETOR THE FLORAMEAD AND
READING NURSERIES

NORTH WILMINGTON, MASS.

Telephone North Wilmington 55

ANNOUNCEMENT.

NOT a list of novelties or newly introduced plants, insufficiently tested to prove their value as compared with varieties that have stood the test of years; rather some of those better things, which, in a mad rush for novelties, have been overlooked, yet whose intrinsic value is far beyond the promise and probable value of at least 98% of the new introductions.

Some of the items, herein mentioned, have always been recognized of the highest value, but have been impossible to secure by the difficulty in their propagation, which has discouraged their use by the average nurseryman.

Everything of the list is either of absolute hardihood under all conditions, or else full suggestions are given for their successful cultivation.

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Dwarf Horsechestnut

EVERGREENS AND DECIDUOUS TREES AND SHRUBS.

FRASER'S BALSAM FIR.

Abies Fraseri. A perfectly hardy, free growing Balsam Fir, with denser-leaved branches than our ordinary Fir Balsam and holds its lower branches far better than the last. One of the most satisfactory evergreens for all purposes. 1 to 2 ft., 60 cts. each; \$5.00 per ten; 2 to 3 ft., 75 cts. each; \$6.00 per ten. Each plant dug with a ball of earth and carefully burlapped.

THE PYRAMIDAL SILVER MAPLE.

Acer dasycarpum pyramidalis. A very rapid growing variety with the strictly upright habit of growth of the Lombardy Poplar, and of longer life and less subject to insect troubles. This will prove a valuable tree for screen purposes. 2 to 4 ft., 75 cts. each; \$6.00 per ten; 4 to 6 ft., \$1.00 each; \$9.00 per ten.

DWARF HORSECHESTNUT.

Aesculus parviflora or macrostachya. Though known for nearly two hundred years, this is always rare, but, nevertheless, one of the finest lawn plants that we possess, forming a broad single specimen, often ten or twelve feet in diameter and seldom exceeding six feet in height; with beautiful, deeply cleft foliage; bearing in July, well above the foliage, showy spikes of pure white flowers tinged with cream and carmine streaked; of slow growth, but a prize specimen when properly grown. 1 to 2 ft., \$1.00 each; \$9.00 per ten.

THE SHAD BUSH.

Amelanchier botryapium. A small native tree bearing myriads of clusters of purest white, fragrant flowers in May; thriving in all soils; especially valuable in border plantations, as it is happiest growing out of a mass of lower shrubs or against a background of evergreen trees. Its early blooming is an especially valuable feature. 3 to 5 ft., 50 cts. each; \$4.00 per ten.

THE JAPANESE WOODBINE.

Ampelopsis heterophylla. Another and very distinct Japanese vine of rampant growth, with thin, heart-shaped toothed or lobed leaves of light green, and bearing long, grapelike showy clusters of berries, white tinged with blue, and lasting on the vine all Winter; a most admirable plant for covering ledges, walls or trellises. 30 cts. each; \$2.50 per ten.

AZALEA FUJIMANGO.

Extremely hardy; a native of Corea and bearing in late Spring clusters of semi-double light lavender flowers which hold their beauty for a longer period than most Azaleas do. 1 to 1½ ft., \$2.00 each.

The New Jersey Tea

THE SALT SHRUB.

Baccharis halamifolia. Noteworthy for the flower-like effect of its seed vessels in September and October, giving the plant an appearance of showy flower-effect at that late season of the year. Thrives under all conditions, even at the edge of salt marshes. 35 cts. each; \$2.50 per ten.

THE HOLLY-LEAVED BARBERRY.

Berberis ilicifolia. A splendid dense growing, oval outlined bush. with evergreen holly-like foliage; orange-yellow flowers and blue berries. A native of Patagonia. While perfectly hardy, the foliage is held longer and retains its brilliant coloring better in sheltered, rather than wind-swept situations. 50 cts. each; \$4.00 per ten.

VEITCH'S SUMMER LILAC.

Buddlea Veitchiana. We have tested a number of species, but of the list find this the most dependable and safe for ordinary use in well-drained situations, though a slight covering of leaves or hay will even better insure its hardihood. This is on the borderland in habit of growth between shrubs and herbs in that it naturally dies back toward the crown of roots forming new shoots annually, particularly in this climate. It is a densely branched long deep velvety foliaged shrub growing quickly and vigorously each year to a height of four to six feet, and bears from the middle of July until hard frosts, a constant and profuse succession of very long drooping spikes of deep blue flowers, beautiful in its effect on the plant and desirable for vase work. 50 cts. each; \$4.00 per ten.

SCOTCH HEATHER.

Calluna vulgaris. While this is by no means a novelty, it is a novelty to be able to obtain satisfactory plants from nursery sources. Ours are propagated from one of those naturalized locations here in this vicinity, where it has been established and has spread for the past fifty years, proving its perfect hardihood and adaptability for our climatic and soil conditions. Where a thick matted evergreen growth is desired, either as an edging to a mass of shrubs or evergreens, or as a covering for banks or hillsides, even if the soil be of poor character, this will thrive and prove a most satisfactory plant; while its myriads of clusters of pale purple and pink flowers, borne in August and September, will give an interest aside from any other association. Strong plants, 30 cts. each; \$2.50 per ten.

THE NEW JERSEY TEA.

Ceanothus Americanus. Strictly a native; perfectly hardy though with a tendency of sending out new branches from the root-crown each season. Thrives in the poorest possible soils if necessary, forming a dense, low, compact bush and bearing branched spikes of creamy-white flowers in July and August, often in sufficient abundance to nearly hide the foliage. 1 to 2 ft., 35 cts. each; \$3.00 per ten.

THE WHITE CEDAR.

Chamaecyparis thyoides. A valuable overlooked native, forming a rather fast growing, finely branched evergreen of an upright Juniper-like habit. Thrives best in moist soil, but capable of producing fine specimens and especially valuable for use at the margin of meadows or brooks. 3 to 4 ft. specimens with balls of earth, \$1.00 each; \$9.00 per ten.

THE WHITE FRINGE.

Chionanthus Virginica. We are able to offer this long, favorably known lawn specimen shrub in extra heavy sizes for immediate effect with a correspondingly prompt flower result. Its symmetrical habit of growth, broad and ample dark green foliage with its early flowering, producing myriads of clusters of finely cut, white flowers in early June, renders it one of the most desirable shrubs possible. 2 to 3 ft., 50 cts. each; 4 to 6 ft. specimens \$3.00 each.

THE YELLOW WOOD.

Cladrastis tinctoria. Another long known, but rarely offered choice American tree, forming a dense, rounded, top and bearing in June myriads of pendulous racemes of beautiful white wistaria-like flowers. The illustration in our Price List shows the effect of a specimen tree on the grounds of the Public Library at Brookline, Mass. 4 to 6 ft., \$1.00 each.

THE CORNELIAN CHERRY.

Cornus Mas. A large shrub or small tree bearing globose, small heads of bright yellow flowers in early Spring, quite studding the branches in their multitude; followed in mid-summer by bright scarlet cherry-like fruits. Requires a rich, well-drained situation to thrive best, but well worth this special attention. 2 to 3 ft., 50 cts. each; \$4.00 per ten.

THE SINGLE SCARLET THORN.

Crataegus monogyna punicea. No ornamental tree produces as noteworthy flower effect as this, when seen at its best advantage. It forms a small, but broad, spreading, flat-top tree with dark glossy green, deeply indented foliage. From the last of May to the middle of June, it is one glowing mass of deepest crimson, in that the foliage is almost completely hidden by the great abundance of blossoms. It is extremely difficult to obtain this plant true to name and it is also quite rare to cultivation, but we have tested and offered it for the last twenty years and our enthusiasm is as great for it as ever. \$1.00 each.

The Single Scarlet Thorn

Catesby's Andromeda

THE GARLAND FLOWER.

Daphne Cneorum. An evergreen shrub, well known but seldom grown to advantage; forming a broad hemispherical clump of deep-green foliage with dense, showy, globular heads of charmingly fragrant deep pink flowers in early Spring following at intervals through the Summer. Best grown in rich soil with easterly exposure, or protected from mid-day sun. 75 cts. each.

THE CHINESE SPINDLE TREE.

Euonymus Yeddoensis. A fine broad-leaf species forming a rounded, large bush with broad handsome foliage which takes on brilliant Autumn tints, and while the flowers are inconspicuous in the Spring, they are followed by long showy clusters of broad pink ariels studded with deep crimson fruits in August and September, rendering it extremely conspicuous at that period of the year. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

CATESBY'S ANDROMEDA.

Leucothoe Catesbyii. Another neglected American evergreen shrub of high ornamental value with long, arching, red stems; peachlike, glossy evergreen foliage taking on beautiful crimson and purple hues in Fall and retained through the Winter; small spikes of cream-white flowers in May. Thrives in shady locations and is especially valuable to plant with Rhododendrons and Azaleas. 6 to 9 in., 50 cts. each; \$4.00 per ten; 9 to 18 in., 75 cts. each; \$6.00 per ten.

FOUR NEW HYBRID LILACS.

The following are distinct additions and worthy of every garden.

Lilarosa. A beautiful soft silvery pink, single flowered variety.

Marc Michelli. Very large spikes of enormous double flowers; clear lilac blue flashed with white.

President Loubet. One of the darkest, with long compact spikes of double reddish carmine flowers in the bud and opening purplish red.

Princess Alexandra. Immense branched panicles of single purest white flowers.

75 cts. each, the set of four for \$2.50.

ALBERT'S HONEYSUCKLE.

Lonicera hispida. A low shrub of rounded growth, with grayish-green, small foliage and porcelain-blue flowers in showy small clusters. A neglected plant; of value for its dwarf growth and thriving best in rich, well drained soil. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

AARON'S BEARD.

Hypericum calycinum. A low spreading, almost evergreen shrub, bearing dense, showy clusters of golden flowers, individually one inch or more across. An excellent ground cover, thriving in fairly well-drained situations. 30 cts. each; \$2.50 per ten.

THE GOLD FLOWER.

Hypericum Moserianum. Not as hardy as the last, but will succeed if covered with a few inches of leaves or straw and particularly safe if planted in a well-drained situation, such as on a sloping bank, under which conditions its more free and continuous flowering habit and large clusters of flowers renders it a valuable plant. 30 cts. each; \$2.50 per ten.

THE SILVER-LEAVED HYDRANGEA.

Hydrangea radiata var. canescens. A rare, but long known specimen, seldom offered true; forming a medium sized, broad, spreading, hemispherical shrub; large, showy, velvety foliage, soft green above and startlingly silvery beneath. The contrast, as the foliage is moved by the wind, being very ornamental. Flowers are pure white in showy flat cymes in June and July. 50 cts. each; \$4.00 per ten.

THE HILLS OF SNOW HYDRANGEA.

Hydrangea arborescens grandiflora. The best introduction of late; with large showy globular clusters of pure white flowers, in profusion in June and July; a hardy shrub producing the effect of the tender potted hydrangea and satisfactory in every way. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

THE SILVER BELL.

Mohrodendron Carolinianum or **Halesia tetraptera**. This rare Southern tree can be successfully grown under well-drained, rich soil conditions and occasionally fine specimens to a height of thirty feet are seen in this vicinity. When properly grown, it is an especially interesting subject in that it is thickly studded in April and early May with drooping purest white, bell-like flowers about one inch across. 1 to 2 ft., 75 cts. each.

FALCONER'S MOCK ORANGE.

Philadelphus Falconeri. The value of this charming Syringa is becoming appreciated and it is being extensively advertised as a novelty though we have offered it for many years. It forms a denser bush of more graceful habit with narrower foliage than most of the Mock Oranges, and the branches are most gracefully bent by the myriads of small clusters of starry pure white, fragrant flowers in late June. Very effective and of high merit. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

THE BALL OF SILVER MOCK ORANGE.

Philadelphus hybridus Boule D'Argent. One of Victor Lemoines best hybrids, forming a dense bush two to three feet in height, with small foliage and bearing double white, intensely fragrant, densely clustered flowers in profusion in June. 35 cts. each; \$3.00 per ten.

THE ORIENTAL SPRUCE.

Picea orientalis. The best green-leaved Spruce for small lawn planting; holding its vivid green hue at all seasons; of moderate, closely branched, dense, strictly upright habit. Fine to contrast with the Colorado Silver Spruce. 1 to 2 ft., \$1.00 each; 2 to 3 ft., \$2.50 each; shipped with carefully burlapped balls of earth on roots.

DOUBLE PINK JAPANESE CHERRY.

Prunus Pseudo-cerasus var. James Veitch—A splendid small tree, producing showy clusters of double pink flowers in early Spring. Especially satisfactory as a lawn specimen. See illustration. 3 to 5 ft., \$1.00 each.

Veitch's Pink Japanese Cherry

CRIPPS' GOLDEN JAPANESE CYPRESS.

Retinospora pisifera Crippsi. A very satisfactory, new, evergreen, by far the most brilliant in shade of any of the Japanese Cypress; forming a dense, moderate growing evergreen shrub or small tree, and as far as we have observed, the least susceptible to injury and loss of color of any of its class. 24 to 30 in. shipped with burlapped balls of earth at \$2.00 each.

THE JAPANESE SILVER BELL.

Pterostyrax hispida. Our illustration gives something of an insight to the wonderful beauty that this small Japanese tree can create at its period of bloom, when it is literally covered with the showy pendulous racemes of pure white flowers in early May. This will not thrive under every condition, but requires a fairly well-sheltered position in a well-drained, rich soil. With these conditions provided, its success can be assured. 2 to 3 ft., \$1.00 each.

THE WESTERN BUCKTHORN.

Rhamnus frangula. The main value of this shrub is in its rapid growth and its adaptability to grow under shade conditions and its particular advantage for sea-shore planting, where it will thrive far better than ordinary shrubs are likely to. Foliage broad, rounded, of deep glossy green, holding its color and ornamental effect very late in the season. 2 to 3 ft., 30 cts. each; \$2.50 per ten; 3 to 4 ft., 35 cts. each; \$3.00 per ten.

CUT-LEAVED STAGHORN SUMAC.

Rhus typhina lacinata. The value of this plant, which we introduced some fifteen years since, is now becoming fully recognized. No large shrub will give greater satisfaction in poor or rich soils than this with its rapid growth, finely cut, fern-like foliage and most graceful habit. 1 to 2 ft. at 40 cts. each; \$2.50 per ten.

THE YELLOW BABY RAMBLER ROSE.

A beautiful dwarf everblooming yellow rose and a fit companion to use with the Mrs. Cutbush or Catherine Zermatt for bedding purposes. The double yellow flowers are borne in wonderful profusion and in almost constant succession from mid-June to hard frosts. \$1.00 each; \$9.00 per ten.

THE CANADIAN RHODORA.

Rhodora canadensis. One of our finest natives, but very difficult to obtain from ordinary nursery sources, of which, however, we have a very good stock of nursery-grown material. Blooming as it does in May with soft cerise-pink or lavender flowers, it is extremely attractive. Wherever Rhododendron plants are used, this will succeed admirably, or can be used with other shrubs in general planting work. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

THREE NOTABLE NEW ROSES.

American Pillar. A perfectly hardy and extremely vigorous growing climber with broad and ample foliage and myriads of very large deep pink flowers with whitish throats. A most noteworthy addition particularly in view of its wonderful blooming quality. 50 cts. each; \$4.00 per ten.

Excelsa. A grand improvement over the Crimson Rambler, even more rapid in growth, with better foliage and less subject to insect pests. The flowers are borne in much larger clusters, even more profusely than the Crimson Rambler and of a clear deep scarlet without any purple shades. 50 cts. each; \$4.00 per ten.

Hiawatha. Of extremely rapid growth with rich glossy green, healthy foliage. Perfectly hardy. Flowers deepest crimson scarlet with faint white eyes and yellow anthers, borne in large clusters and such profusion as to completely hide the foliage in mid-June. 50 cts. each; \$4.00 per ten. The set of 3 varieties for \$1.20.

MARGUERITE'S HYBRID SPIRAEA.

Spiraea callosa Margaritae. A low shrub seldom exceeding two and one-half feet in height, forming a broad, rounded bush with extremely large cymes of soft pink flowers in June and July. These flower-heads are often six to eight inches across and borne in profusion. 1 to 2 ft., 35 cts. each; \$3.00 per ten.

THE RED-BERRIED ELDER.

Sambucus racemosus. A large vigorous growing shrub with darker and thicker foliage than that of the ordinary Elderberry, blooming earlier and bearing extremely showy, dense clusters of bright scarlet berries in August and September. This shrub requires a rather moist and rich soil to succeed best, but is perfectly hardy, in fact is a rare native. 35 cts. each, \$3.00 per ten.

THE FLOWERING CRABS.

A most useful class of small growing trees, which are remarkable for their profusion of bloom in varied shades from purest white to deep red; used as individual specimens on the lawns, or to give height in rising out of shrub plantations, their ornamental value is of the highest merit. They will thrive under all ordinary garden conditions.

Pyrus angustifolia Bechtelli. (Bechtel's Flowering Crab). A small round-top tree of rather small growth but annually producing showy clusters of large soft pink, very double and intensely fragrant flowers, the whole tree one mass of color at its flowering period, disseminating its delicious perfume for rods, in late May

and early June; requires rich soil conditions to insure vigorous growth. 3 to 4 ft., at 75 cts. each.

Pyrus Malus baccata. (Siberian Crab). A graceful growing small tree with broad thin, light green foliage and large purest white flowers borne in great profusion in May, followed by showy small crab-apples varying in colors from shades of yellow to crimson; both flower and fruit effect makes this a notable ornament. 3 to 5 ft., \$1.00 each.

Pyrus Malus floribunda Parkmanii. (Parkman's Flowering Crab). A low, broad-branched, small tree or large shrub with thick, dark, glossy green, pointed foliage and hundreds of drooping clusters of semi-double, deep red flowers in late May and early June. Many forms, other than the true variety, have been sent out, but the selected type that we offer is the original and best form of all. 3 to 4 ft., \$1.00 each.

Pyrus Malus Toringo. (Dwarf Crab). A low branched, bushy small tree of graceful habit with myriads of white, tinged pink, flowers in early May. Our illustration shows its wonderful profusion of bloom. 3 to 4 ft. \$1.00 each.

The Scotch Heather. (See Page 4)

The Soft-leaved Viburnum

DOCTOR FROEBEL'S SPIRAEA.

Spiraea Japonica Froebellii.

While introduced a number of years ago, the value of this is just becoming appreciated. It forms a perfectly hardy hemispherical bush, growing to a height of two to two and one-half feet and literally covered with its myriads of showy clusters of blood-red flowers in mid-summer and to a lesser degree throughout the balance of the season. A more satisfactory plant than the Anthony Waterer Spiraea in its more rapid growth, greater hardihood, and

more pleasing shade of color. 1 to 2 ft., 35 cts. each; \$3.00 per ten.

THE WOLFBERRY.

Symphoricarpus occidentalis. A miniature Snowberry; growing to a height of about fifteen inches with rather grayish-green, ovate, foliage; of graceful, arching, habit with showy, clusters of purest white berries borne in late Summer. This will prove a very useful low shrub, absolutely hardy, rather prone to spreading, which, however, is frequently an advantage in landscape work. 1 to 2 ft., 30 cts. each; \$2.50 per ten.

RUSSIAN TAMARISK.

Tamarix odessana. For twenty years past we have grown this perfectly hardy shrub, forming a small graceful tree of low-branched and picturesque habit. Noteworthy for its aromatic, finely-cut fern like foliage and is attractive throughout the Summer, while interest is developed again in August and September by its long, showy, many branched, spikes of extremely minute, but showy, soft pink, flowers. Thrives in any rich, well drained, soil and absolutely dependable. 2 to 3 ft., 25 cts. each; \$2.00 per ten; 3 to 4 ft., 30 cts. each; \$3.00 per ten.

THE WAYFARING TREE.

Viburnum lantana. We wish to renew attention to this long known, but neglected European shrub in that its perfect hardihood, vigorous growth and its showy, velvety, broad foliage, together with its free flowering June effect and the interesting ornamental berry effect in early Fall, all unite to make this a most desirable shrub for general planting. The flowers are white, freely borne in large clusters, followed by berries changing color from bright crimson, to shades of pink, and finally glistening black and rendering the plant an object of interest from early Spring to hard frosts. 2 to 3 ft., 35 cts. each; \$3.00 per ten.

THE SOFT-LEAVED VIBURNUM.

Viburnum pubescens. A very rare shrub, but of the highest ornamental merit; of slow growth, forming a rounded mass, densely clothed with good foliage and the entire plant virtually studded with flowers in early June, borne in showy, compact, globular heads and followed by black fruit. This is one of the handsomest American shrubs and seldom offered true. 1 to 2 ft., 50 cts. each; \$4.00 per ten.

THE CRIMSON GLORY VINE.

Vitis Coignetiae. A startling common name for the vine originally introduced because of its wonderfully colored autumn effects in its rich tones of crimson, scarlet and soft pinks, but equally desirable for its beautiful thick, velvety, heart-shaped over-lapping foliage, which is distinctly brown beneath. As a rapid growing cover plant for trellises and pergolas or for draping walls, this can be highly recommended. 50 cts. each; \$4.00 per ten.

THE SHOWY ANDROMEDA.

Zenobia pulverulenta. While very rare, this is one of the most satisfactory plants that we offer. It naturally is associated with Rhododendron beds, but will thrive in any loamy soil and is happiest in shady locations. While not an evergreen, the showy, racemes of wax-white, lily-of-the-valley-like flowers are extremely effective. 1 to 2 ft., \$1.00 each; \$9.00 per ten.

The Crimson Thrift

SOME GOOD OLD FASHIONED FLOWERS.

THIS means a selection of kinds, many of which have been in cultivation for many years, whereas others have been lost sight of, though their value has never decreased, and some new ones whose worth has been fully proved, and all of which can be highly recommended as of value for general cultivation. For complete list of Hardy Plants, consult our Regular Price List.

THE EUROPEAN GLOBE-FLOWER.

Trollius europeus. We have a very superior stock of this extremely hardy and good border plant, which produces cup-shaped, deep orange-yellow flowers in clusters, well above its foliage in profusion in early Summer and to a lesser, but satisfactory degree until hard frosts. One of the best. 15 cts. each; \$1.25 per ten.

ACHILLEA—BALL OF SNOW.

A distinct improvement over the older form known as Achillea (The Pearl) with larger trusses of purer white and more double flowers, otherwise similar to the older type. For general cut-flower purposes this is one of the best, in that it is in almost constant bloom from early Spring to hard frosts. 15 cts. each; \$1.25 per ten.

THE ROCK MADWORT.

Alyssum saxatile compactum. While there is nothing new in this Spring flowering gem, we are prepared to supply an extra well-grown stock and can recommend it as extremely satisfactory for growing as a border plant or in dry rocky situations, even on top of embankment walls, in all of which positions it makes a showy mass of silvery gray foliage throughout the year and in April and May produces myriads of deep golden yellow flowers in open clusters on long stems. 15 cts. each; \$1.25 per ten.

THE CRIMSON THRIFT.

Armeria maritima Lauchiana. A perfect gem for edging purposes with thick, pin-cushion like masses of dark, green foliage and showy heads of deep crimson-pink flowers on wiry stems, and blooming in the immense profusion shown in the illustration. After the first main crop of blossoms, there is almost continuous succession of lesser bloom until frosts. 15 cts. each; \$1.25 per ten.

THE FLORAMEAD MICHAELMAS DAISY.

Aster hybrida var. Floramead. A choice new form, bearing myriads of clearest deep blue flowers in August and September. The flowers are of perfect form, individually an inch and a half in diameter; declared by the leading landscape architects the best of all the clear blue hardy Asters. 25 cts. each. Originated with the Floramead Nursery.

THE WHITE ARTEMESIA.

Artemesia lactifolia. A new Chinese plant, growing to a height of about four feet, with deeply cut, dark green foliage, with graceful, long spikes of white, Hawthorn scented flowers, blooming freely from August until late September. 25 cts. each; \$2.00 per ten.

HALL'S HARDY AMARYLLIS.

Amaryllis Halli. We still offer this most charming hardy bulb in its true hardy form and certainly not the plant so generally offered under the name of *Lycoris squamigera* as the same thing, from which, however, it differs in totally different bulbs that we have grown for over twenty years without indication of tenderness. whereas the *Lycoris squamigera*, generally sold, is not hardy. No plant compares with this in its wonderful colorings of pink and lavender so daintily shown in the magnificent clusters of large lily-like flowers in August and September. Strong bulbs, \$1.50 each.

THE DWARF FALSE-CHAMOMILE.

Boltonia latisquama var. nana. No autumn flowering herb is more highly appreciated than this on account of its immense open heads of soft lovely pink, aster-like flowers in perfection from early September to frosts. 15 cts. each; \$1.25 per ten.

SIX NEW OR RARE HYBRID PHLOX.

The following can be especially recommended as representing the cream of the class. No garden plants give as great flowering results in as wide a range of shades and colors and are of more easy cultivation than Hybrid Phlox. A more extended list will be found in our 1914 Price List.

Baron von Dedem. Bright cochineal red with salmon shadings.

Pantheon. Unusually bright carmine rose, throughout.

F. G. von Lassburg. Purest white, individual flowers very large.

Elizabeth Campbell. Salmon pink with lighter shadings and dark red eye.

Aglea Adanson. Dwarf, pure white, very large and shapely heads. Each flower has a soft violet, well defined eye. A grand new variety.

Embrazement. Charming shades of coppery red with dark eye, Unique. 25 cts. each; \$2.00 per ten.
(See Price List for other Hybrid Phlox.)

THE THREE WINGED TICK-SEED.

Coreopsis tripteris. A perfectly hardy giant *Coreopsis*, growing to the height of six feet, forming a strong self-supporting plant with ample foliage, and in July and August producing immense open heads of beautifully formed lemon-yellow flowers with black disks. 15 cts. each. (See illustration on front cover.)

THE CULVER'S ROOT.

Veronica Virginica. A rare native of the Southern States, but perfectly hardy, reaching a height of five or six feet and bearing very long compound spikes of pure white flowers in August and September. Its vigorous growth adapts it for the rear or center of the border plantation or for use among shrubbery and its vigor insures a highly satisfactory flower effect yearly. 15 cts. each; \$1.25 per ten.

THE NAPOLEON III. PINK.

No plant in our entire collection can be compared with this for a wonderful continuous succession of beautiful flowers from June until hard frosts; an exact duplicate of a dark red carnation, very double with spicy fragrance. This is an ornament to any garden and perfectly hardy in rich well drained situations. We have succeeded in propagating a very fine stock of this extremely rare variety and offer it with much pleasure. 25 cts each; \$2.00 per ten.

THE RAGGED ROBIN.

***Lychnis viscaria* var. fl. pl.** One of the oldest and best garden flowers we have. Very effective in early June with its long, cylindrical spikes of softest and delightfully fragrant, deep pink, double flowers held well above the tufted foliage. For planting in masses or used as an edging plant, it is unsurpassed. 15 cts. each; \$1.25 per ten.

HARDY ENGLISH PRIMROSES.

Why are these neglected, when there is nothing that gives as great a wealth of various colored blooms in early Spring, while they combine perfect hardihood under well drained conditions? We have grown these with perfect freedom for years and our visiting customers are always charmed with their beauty in early Spring. They should be used freely in every garden and there is no reason why you should not gain the value of their wonderful variety of shades in purest white through yellows into reds, crimson and purple shades, combined with delicious soft fragrance. 15 cts. each; \$1.25 per ten.

THE PINK SOAPWORT.

***Saponaria ocymoides*.** A neat trailing evergreen, forming a thick trailing carpet, adapted for border or rockery planting, thriving even on the top of embankment walls, from which it will hang down in long festoons. In June and July a perfect mass of deep, soft pink flowers. One of those plants that compels exclamations of admiration from your visiting friends. 15 cts. each; \$1.25 per ten.

THE CRIMSON SNEEZEWORT.

***Helenium autumnale rubrum superba*.** I find this one of the most satisfactory border plants that we can offer; grows to a height of from three to five feet. This commences to bloom about mid-August, continuing to hard frosts; bears immense, broad, flat, heads of deep terra cotta red to crimson flowers, individually one and one-half inches across. It would seem impossible for a plant to produce such a wealth of flowers as this does and for cutting purposes, together with its unique coloring, it is a most noteworthy addition. 15 cts. each; \$1.25 per ten.

IRIS—PRINCESS OF WALES.

In all our past sixty years' experience of handling German Iris we know of no other that we can recommend of white color that can compare with this. In early June large pearly white, extremely fragrant flowers, softly tinged at the throat with blue and golden shades are borne in clusters of three to five to a stem and held well above the foliage. As a cut flower this is unsurpassed. 35 cts. each; \$3.00 per ten. **See our Price List for other desirable varieties of both German and Japanese Irises.**