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Contribution from the Office of Markets and Rural Organization,
Charles J. Brand, Chief.
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STRAWBERRY SUPPLY AND DISTRIBUTION IN 1914.¹

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SCOPE OF THE INVESTIGATION.

Early in the spring of 1914 inquiries were addressed by the Office of Markets and Rural Organization to station agents at all points listed in the trade papers as shipping strawberries in full carloads, and to every cooperative association handling the crop, of which the department had any knowledge, asking for a record of the car-lot shipments for 1913 and an estimate of the shipments to be made in 1914. At the same time an effort was undertaken to build up a correspondents' list of persons directly interested in the commercial strawberry crop from whom reliable information on every phase of strawberry marketing could be obtained. As soon as the shipping season of 1914 was ended the inquiry was renewed and has been followed up, until this office now has definite reports on the shipments during 1914 from 466 shipping stations at which strawberries originate in car lots and a statement from the transportation or shipping agencies as to the number of carloads shipped from each.

It is the primary purpose of this bulletin to present these data for the information of the shipper, the distributor, and the consuming public, and to invite the closest scrutiny and criticism of the figures presented.

The completion of a survey of this character is found to present many difficulties, and it is fully realized that it can be perfected only as it is subjected to the criticism of the trade. Freely admitting that this compilation and the map showing graphically its most salient features can be neither absolutely complete as to shipping points nor entirely accurate as to quantity of berries moved, it is presented with confidence that it is the most comprehensive survey of the commercial strawberry crop that has ever been made, and it is believed

¹ About 95 per cent of the reports of shipments listed in this publication were furnished by railroad officials, to whom grateful acknowledgment is made for their courtesy and assistance.

NOTE.—This bulletin is of general interest to strawberry growers, shippers, dealers, transportation companies, and consumers, and to all engaged in the trade in berries and fruits.

therefore that it will be found immediately useful to the trade. It also should serve as a basis for valuable work in the future.

Coincident with the publication of this survey and map, the Office of Markets and Rural Organization is attempting to inaugurate a limited telegraphic market news service for the strawberry crop. The office expects to secure reports by telegraph from all important car-lot producing sections, giving the number of cars shipped daily during the period of important movement, together with their destination. The attempt will be made to keep this information up to date by securing the diversions as they are ordered, so that at any time the actual number of cars moving toward any one market can be readily ascertained. Acting as a clearing house for this information, this office will be able to keep competing producing areas and all consuming centers advised concerning the total car-lot shipments.

Supplementing this service on shipments, there will be daily telegrams from all the principal markets giving arrivals and prices. Arrangements have been made to secure these reports from the persons in each market most deeply interested in the strawberry deal. A summary of this market information will be telegraphed daily, collect, to every shipping association desiring the information. The complete success of this service, especially as it is extended to other crops, will depend very largely upon the continued cooperation and assistance of the transportation companies.

STRAWBERRY SHIPMENTS DURING 1914.

The tabulated statement which follows shows the strawberry-shipping stations and the actual number of cars shipped from each during the 1914 season. It must be kept in mind that these data cover only the 1914 shipments and that seasonal variation is so great that in some cases these figures may be far in excess or much below the usual shipments.

In some cases certain stations are credited in the tabulation with less than car-lot shipments. This is explained by the fact that these stations normally ship in full carloads, but owing to a short crop or other abnormal conditions in 1914 they did not ship their customary quantities. These figures are grouped by States and by shipping districts. Counties are ignored in the tabulation, since county lines are without significance in a survey of this kind, which is not based on census data.

In the region bordering on Chesapeake Bay, Lake Michigan, the Hudson River, San Francisco Bay, and Puget Sound shipments by boat are of considerable importance. Some difficulty has been experienced in obtaining accurate reports for these shipments. It is believed, however, that the figures for this class of shipments are fairly complete. In all such cases the quantity reported as shipped by boat has been reduced to equivalent carloads; for instance,

May 20 - July 15:

Benton Harbor to St. Joseph, Mich., reported 225,000 cases by boat, and this was tabulated as an equivalent of 225 carloads. The figures for the Norfolk region were obtained mainly from the various selling associations, and it is believed that they include the shipments by boat.

Our designation of the various shipping districts is arbitrary, but is believed to follow in general the custom of the trade. The point at which the largest shipments originate, or the point at which the industry first attained commercial importance, usually gives its name to the entire shipping district which later grows up around it. This is exemplified by the Independence district in Louisiana and the Judsonia district in Arkansas. These are the names best known to the trade in the markets where the bulk of these berries are handled. Experience with the proposed news service may enable a better system of designation for points of origin to be developed, but for the present the usages of the trade will be followed.

The accompanying map indicates the actual shipments in the season of 1914. Each dot represents five cars, except in counties showing only one dot, in which cases the dot may represent from one to five cars. These dots are grouped in the county in which the station is located, although it is well known that production does not actually follow the county lines. In cases where the shipments were too heavy to be represented by dots, the counties have been blacked in and the actual number of cars shipped given in figures. The size of the blackened area is not directly in proportion to the quantity shipped, as the tabulation plainly shows. This is noticeably apparent in the case of California. Thus, from the Santa Clara-Santa Cruz section approximately 1,500 cars were shipped in 1914, while from the Castleberry section but 177 cars were shipped; yet on the map the blackened areas appear equal. This apparent discrepancy arises from the necessity of treating the county as the unit when presenting data on an outline map.

The dates within which the various areas ship are shown by curved lines, all of the areas shipping at a given period being grouped into a zone under the line representing that period. Regular commercial shipments, other than from Florida, commence in March in Texas and Louisiana, gradually moving north until the season ends in July with the berries from northern Wisconsin. This statement excludes Colorado and California, where the shipping season is greatly prolonged. The map thus shows at a glance from what sections each producing area may expect the keenest competition.

This same information is illustrated in a different manner by the chart on page 5. In this chart the length of each figure from left to right shows the season in which car-lot shipments move from the district named. The areas represent graphically the number of cars shipped and are based on the figures opposite in the right-hand column.

The districts are arranged from the top to the bottom of the page according to the opening dates of the shipping seasons. By glancing down the column for each month one can see not only which districts have overlapping shipping seasons, but also the relative amounts being shipped from each district.

In drawing up this chart it was assumed arbitrarily that the number of cars shipped from one district was the same each week from the beginning to the end of the shipping season. Inasmuch as the shipments gradually increase from the beginning of the season until they reach a maximum at the time the bulk of the crop is moving, then gradually fall off until the end of the season, the diagram might be misleading. However, the chart shows in a general way the overlapping or competing of the different districts and forms the basis for future work of a more accurate nature.

A superficial study of the map and the tabulation might lead to an erroneous conclusion as to the relative magnitude of the strawberry industry in Northern and Southern States. It must be remembered that great quantities of berries are grown in the North in small patches and are shipped to market by trolley, by express, and by less than carload freight, while a great many go directly to the consuming centers in the producers' wagons. Comparatively few of these shipments, however, are concentrated into carloads and shipped over long distances except from the northern districts on the Pacific coast.

The chart indicates that the eight most important commercial strawberry districts in 1914 were as follows, ranked according to carload shipments: Central California, 1,905 cars; Tennessee, 1,571.5 cars; Maryland, 1,569.3 cars; Delaware, 1,374 cars; southern Louisiana, 1,243 cars; North and South Carolina, 967.3 cars; Virginia, 779 cars; Ozark region, 748 cars.

With respect to the northern cities east of the Mississippi River, it may be said in general that when they are depending on northern berries, each is to a large extent supplied by its own territory. The car-lot movement is light, and the marketing problem wholly different from that which confronts the shipper in the Carolinas or south of the Ohio River. This is one reason why the industry in the South has developed to such large proportions within very limited areas.

While no attempt has been made to list stations where no full cars originate, yet at those stations where full cars do originate the less than car-lot shipments have also been ascertained, and have been reduced to equivalent carloads, and are included in the tables here shown. Thus Jefferson County, Ky., usually ships in solid cars, but last season being an off year, no full cars went out, although less than car-lot shipments equivalent to seven cars were forwarded. As this is usually car-lot producing territory, it has been given its proper showing on the map.

Strawberry shipments, 1914.

[All numbers which are marked with an asterisk (*) are estimates, based upon the shipments for 1913 and figures furnished for the 1914 crop, previous to its being marketed. Figures for the actual shipments in 1914 from these stations have not been obtained.]

Alabama:		Carloads.	Arkansas—Continued.		Carloads.
Castleberry section (Apr. 15 to June 1)—			Ozark section (May 1 to June 5)—Con.		
Castleberry.....		165.0	Springdale.....		32.0
Atmore.....		28.0	Van Buren.....		32.0
Canoe.....		19.0	Dyer.....		18.0
Sparta.....		5.0	Farmington.....		15.0
Bolling.....		4.5	Rudy.....		12.5
Evergreen.....		1.0	Mulberry.....		12.0
Total.....		222.5	Sulphur Springs.....		10.0
York section (Apr. 15 to June 1)—			Abbott.....		8.0
Cuba.....		46.0	Mount Comfort.....		8.0
Livingston.....		4.5	Fayetteville.....		7.0
York.....		1.0	Lilburn.....		7.0
Total.....		51.5	Tonitown.....		7.0
Cullman section (Apr. 15 to June 5)—			Garfield.....		6.5
Cullman.....		83.0	Highfill.....		6.0
Hanceville.....		16.0	Gentry.....		5.0
Vinemont.....		1.0	Gravette.....		4.0
Madison.....		.3	Lowell.....		3.0
Total.....		100.3	Steele.....		*3.0
Thorsby section (Apr. 20 to June 1)—			Healing Springs.....		2.0
Thorsby.....		20.0	Mountainburg.....		2.0
State total.....		394.3	Greenland.....		1.5
Arkansas:			Lincoln.....		1.3
Southwest section (Apr. 25 to June 1)—			Cave Springs.....		1.0
Horatio.....		15.0	Elm Springs.....		1.0
Camden.....		6.0	West Fork.....		1.0
Belton.....		4.0	Hiwassee.....		.5
McCaskill.....		*3.0	Coal Hill.....		.3
Eagle Mills.....		2.5	Winslow.....		.3
Wickes.....		1.3	Furry.....		.0
Bearden.....		1.0	Rogers.....		.0
Prescott.....		*1.0	Stewart.....		.0
Total.....		33.8	Total.....		307.9
Judsonia section (Apr. 25 to June 5)—			State total.....		813.6
Judsonia.....		252.0	California:		
Bald Knob.....		74.0	Los Angeles section (Mar. 1 to Dec. 1)—		
Morrilton.....		37.0	Puente.....		177.0
Searcy.....		36.0	Gardena.....		119.0
McRae.....		21.3	Moneta.....		46.0
Conway.....		9.3	Irwindale.....		17.0
Bradford.....		8.0	Azusa.....		14.0
Pangburn.....		8.0	Glendora.....		.5
Russellville.....		8.0	Total.....		373.5
Beebe.....		6.0	Sacramento section (Mar. 25 to Aug.		
Austin.....		5.0	15)—		
Plumerville.....		4.0	Florin.....		249.0
Leslie.....		2.0	Elk Grove.....		6.0
Russell.....		1.3	Total.....		255.0
Total.....		471.9	Placer County section (Apr. 1 to June		
Ozark section (May 1 to June 5)—			1)—		
Johnson.....		35.0	Newcastle.....		43.0
Decatur.....		34.0	Bowman.....		12.0
Alma.....		32.0	Loomis.....		10.0
			Sebastopol.....		9.0
			Penryn.....		2.0
			Total.....		76.0

California—Continued.	Carloads.
Fresno section (Apr. 1 to Aug. 15)—	
Fresno.....	42.0
Santa Clara-Santa Cruz section (Apr. 1 to Dec. 1)—	
Gilroy, Sargent, Vega.....	1,010.0
Watsonville.....	242.0
Alviso.....	173.0
Mountain View.....	19.0
Pajaro.....	17.0
Aromas.....	14.0
Niles.....	13.0
Palo Alto.....	*12.0
Salinas.....	7.0
Agnew.....	6.0
San Carlos.....	6.0
Capitola.....	4.0
Lawrence.....	4.0
Irvington.....	3.0
Menlo Park.....	2.0
Total.....	1,532.0
Siskiyou section (May 20 to July 15)—	
Pioneer.....	31.0
Sisson.....	2.5
Total.....	33.5
State total.....	2,312.0
Colorado (May 20 to Sept. 1):	
Steamboat Springs.....	19.0
Canon City.....	12.0
Montrose.....	12.0
Denver.....	5.0
Fruita.....	3.0
Florence.....	2.5
Longmont.....	2.0
Grand Junction.....	1.8
Delta.....	1.7
Loveland.....	1.0
State total.....	60.0
Connecticut (June 15 to July 1):	
Broadbents Siding.....	60.0
Hamden.....	24.0
Branford.....	21.0
State total.....	105.0
Delaware (May 15 to June 20):	
Selbyville.....	428.0
Bridgeville.....	325.5
Frankford.....	104.0
Millsboro.....	91.0
Seaford.....	69.0
Georgetown.....	56.0
Rehoboth.....	42.0
Cannon.....	39.0
Delmar.....	36.5
Laurel.....	28.0
Greenwood.....	22.0
Smyrna.....	22.0
Dagsboro.....	20.0
Wyoming.....	20.0
Lincoln.....	16.0
Felton.....	11.0
Hartley.....	10.0
Woodside.....	10.0

Delaware (May 15 to June 20)—Contd.	Carloads.
Viola.....	8.0
Cheswold.....	4.5
Harrington.....	4.0
Milford.....	2.5
Redden.....	2.0
Clayton.....	1.5
Hickman.....	1.0
Farmington.....	.5
State total.....	1,374.0
Florida:	
Plant City section (Dec. 1 to Apr. 1)—	
Plant City.....	88.0
Lakeland.....	51.5
Dover.....	6.5
Kathleen.....	5.5
Bowling Green.....	.5
Wauchula.....	.5
Total.....	152.5
Stark section (Feb. 10 to May 15)—	
Lawtey.....	178.0
Stark.....	177.0
Hampton.....	10.0
Maxville.....	6.0
Lake Butler.....	3.0
New River.....	2.0
Theressa.....	*2.0
Total.....	378.0
State total.....	530.5
Illinois (May 15 to June 20):	
Anna.....	100.0
Villa Ridge.....	75.0
Pulaski.....	36.0
Dongola.....	24.0
Makanda.....	17.0
Cobden.....	6.5
Wetaug.....	4.0
Ullin.....	3.0
Richview.....	2.0
Balcom.....	.7
State total.....	268.2
Indiana (May 25 to June 25):	
New Albany.....	60.0
Borden.....	30.0
Pekin.....	11.0
Westville.....	2.5
State total.....	103.5
Iowa (June 1 to June 20):	
Keokuk.....	10.0
Montrose.....	8.0
Cedar Rapids.....	3.0
State total.....	21.0
Kansas (May 20 to June 20):	
Wathena.....	85.0
Troy.....	10.0
Leavenworth.....	8.3
Holton.....	1.0
Troy Junction.....	.5
State total.....	104.8

Kentucky (May 10 to June 10):		Carloads.	Michigan (June 1 to July 18)—Contd.		Carloads.
Bowling Green		75.0	Fennville		.0
Middletown		6.0	Sodus		.0
Kings Mountain		2.0			
Louisville		1.0	State total		321.7
State total		84.0			
Louisiana (Mar. 15 to May 20):			Minnesota (June 20 to July 10):		
Independence		412.0	Long Lake		8.6
Hammond		294.0	Maple Plain		5.0
Ponchatoula		240.0	Howard Lake		1.3
Tickfaw		105.0	Deer Wood		.5
Amite		84.0	Cedar Lake		*.3
Albany		66.0	State total		15.7
Natalbany		32.0			
Roseland		5.0	Mississippi:		
Corbin		2.0	Gulf Section (Mar. 20 to May 15)—		
Genesee		2.0	Bay St. Louis		5.0
Brookview		*1.0	Southern Osyka Section (Apr. 1 to May		
State total		1,243.0	15)—		
Maryland (May 15 to June 30):			Osyka		36.0
Marion Station		286.0	Sanford Section (Apr. 10 to May 15)		
Baltimore		201.0	Sanford		27.0
Pittsville		200.0	Lauderdale Section (Apr. 15 to June 1)—		
Fruitland		143.0	Russell		29.0
Goldsboro		74.0	Central Durant Section (Apr. 20 to May		
Berlin		58.0	20)—		
Westover		57.0	Durant		37.0
Showell		55.5	Madison		18.0
Princess Anne		50.0	Ridgeland		8.0
Hopewell		45.0	West		2.0
Crisfield		44.0	Pickens		1.0
Federalsburg		44.0	Tougaloo		*.5
Whaleysville		41.0	McAdams		.0
Eden		40.0	Sallis		.0
Ridgely		40.0	Total		66.5
Willards		40.0	State total		163.5
Mardela Springs		33.0			
Greensboro		27.0	Missouri (May 15 to June 20):		
Walstons		24.5	Monett		63.0
Parsonsborg		18.0	Anderson		48.0
Kingston		10.0	Neosho		45.0
Hebron		9.0	Sarcoixie		34.0
Salisbury		8.0	Logan		32.0
Loretto		5.0	Pierce City		25.0
Snow Hill		5.0	Republic		23.0
East New Market		4.0	Goodman		20.0
Millington		*2.0	Butterfield		19.0
Williamsburg		2.0	Purdy		18.0
Downes		*1.0	Seneca		13.0
Marydel		1.0	Aroma		10.0
Secretary		*1.0	McElhanev		*10.0
Preston		.3	Carthage		8.0
State total		1,569.3	Larussell		*7.0
Michigan (June 1 to July 18):			Verona		6.5
Benton Harbor-St. Joseph		225.0	Belfast		6.6
Bridgman		52.0	Exeter		6.0
Bangor		14.0	Mount Vernon		6.0
Sawyer		14.0	Pomona		6.0
Ludington		8.0	Wheaton		6.0
Oshtemo		*3.0	Lutesville		5.0
Rochester		*2.5	Diamond		*4.0
Covert		*1.3	Seligman		4.0
Lacota		*1.3	Billings		3.0
Paxton		*.3	Lanagan		3.0
Watervliet		.3	Noel		2.0
			Chadwick		1.0
			Glenallen		1.0
			Granby		1.0
			Koshkonong		1.0

Missouri (May 15 to June 20)—Contd.	Carloads.
Marionville.....	1.0
Stark City.....	1.0
Richey.....	.8
Tipton Ford.....	.5
Wentworth.....	.3
State total.....	<u>440.1</u>

New Jersey (May 25 to June 25):	
Port Norris.....	63.0
Landisville.....	58.0
Moorestown.....	35.0
Hammondton.....	25.0
Vineland.....	23.0
Cedarville.....	20.0
Newport.....	10.0
Egg Harbor City.....	8.0
Pomona.....	4.0
Fairton.....	1.2
Medford.....	.5
Risley.....	.5
Winslow.....	.5
State total.....	<u>248.7</u>

New York (June 1 to July 1):	
Highland.....	60.0
Angola.....	50.0
Milton.....	38.0
Roseton.....	21.0
Oswego.....	13.0
Forestville.....	4.5
Calverton.....	3.0
State total.....	<u>189.5</u>

North Carolina (Apr. 15 to June 1):	
Mount Tabor.....	152.0
Mount Olive.....	145.0
Chadbourn.....	133.0
Rose Hill.....	95.0
Teachey's.....	66.0
Clarendon.....	36.0
Vineland.....	31.0
Wallace.....	28.0
Rocky Point.....	20.0
Abbottsburg.....	18.0
Bladenboro.....	17.0
Burgaw.....	17.0
Faison.....	16.0
Willard.....	10.0
Cerro Gordo.....	9.0
Wards Cut.....	7.0
Ashton.....	6.0
Elrod.....	6.0
Currie.....	5.0
Montague.....	5.0
Watha.....	3.0
Magnolia.....	2.0
Sanford.....	2.0
St. Helena.....	2.0
Warsaw.....	2.0
Atkinson.....	1.5
Dudley.....	1.5
Bowdens.....	1.0
Calypso.....	1.0
Clinton.....	.5
Kittrell.....	.4
State total.....	<u>838.9</u>

Ohio (June 1 to June 25):	Carloads.
Waterville.....	*8.0
Middleport.....	*4.0
East Rochester.....	2.0
Rutland.....	1.0
Dexter.....	.6
New Carlisle.....	.3
State total.....	<u>15.9</u>

Oklahoma (May 10 to June 10):	
Sallisaw.....	5.0
Muldrow.....	2.5
State total.....	<u>7.5</u>

Oregon (May 25 to July 15):	
Hood River.....	118.0
Free Water.....	40.0
Milton.....	23.0
Springbrook.....	18.8
Troutdale.....	9.0
Rex.....	7.5
Salem.....	6.0
Forest Grove.....	4.0
Cove.....	3.0
Dillard.....	3.0
Lebanon.....	3.0
Ashland.....	2.0
Hillsboro.....	2.0
Newberg.....	2.0
Union.....	2.0
Roseburg.....	1.0
State total.....	<u>244.3</u>

South Carolina (Apr. 12 to May 25):	
Loris.....	79.0
Conway.....	24.0
Adrain.....	10.0
Sanford.....	6.0
Homewood.....	4.0
Allen.....	3.0
Clarks Hill.....	1.0
Myrtle Beach.....	1.0
Lake City.....	.2
Meriwether.....	.2
State total.....	<u>128.4</u>

Tennessee:

Chattanooga section (May 1 to June 5)—	
Spring City.....	110.0
Dayton.....	109.0
Evensville.....	109.0
Bakewell.....	36.0
Knoxville.....	30.0
Chattanooga.....	24.0
Sale Creek.....	15.5
Soddy.....	12.0
East Chattanooga.....	8.0
Harriman.....	8.0
Rockwood.....	6.0
Roddy.....	5.0
Lancing.....	2.5
Athens.....	2.0
Hixson.....	2.0
Cleveland.....	1.0
Coulterville.....	1.0
Total.....	<u>481.0</u>

Tennessee—Continued.		Carloads.	Texas—Continued.		Carloads.
Dyer-Sharon-Humboldt section (May 1 to June 5)—			Tyler section (Apr. 1 to May 10)—Contd.		
Humboldt.....		267.0	Whitehouse.....		*2.0
Sharon.....		83.0	Troup.....		1.5
Currie.....		72.0	Jefferson.....		1.0
Curve.....		71.5	Edgewood.....		.5
Ripley.....		70.0	Cookville.....		.2
Gates.....		66.0	Total.....		99.5
Dyer.....		64.0	State total.....		226.1
Kenton.....		64.0			
Medina.....		56.0	Utah (June 5 to July 1):		
Jackson.....		52.0	Centerville.....		*1.0
Bradford.....		39.0	Farmington.....		.4
Gadsden.....		35.0	State total.....		1.4
Halls.....		27.0			
Trezevant.....		25.0	Virginia:		
Bells.....		23.0	Norfolk section (May 1 to June 1).....		629.0
Greenfield.....		18.0	Albemarle section (May 1 to June 5)—		
Rutherford.....		13.5	Crozet.....		4.0
Milan.....		13.0	Eastern Shore section (May 5 to June 5).....		146.0
Dresden.....		*10.0	State total.....		779.0
Nashville.....		6.0			
Henderson.....		5.0	Washington (May 20 to July 15):		
Henning.....		4.0	Auburn.....		102.6
Trenton.....		4.0	Kennewick.....		56.3
Gibson.....		2.0	White Salmon.....		48.5
Fruitland.....		.5	Sumner.....		43.8
Bartlett.....		.0	Spokane.....		31.0
Total.....		1,090.5	Puyallup.....		19.0
State total.....		1,571.5	Seattle.....		6.0
			Tacoma.....		5.0
Texas:			Underwood.....		3.8
Alvin section (Mar. 1 to May 15)—			Kent.....		3.0
Dickinson.....		53.0	Mabton.....		3.0
Alvin.....		43.0	Prosser.....		3.0
Deepwater.....		9.0	Montesano.....		1.0
League City.....		7.0	Lynden.....		.5
La Porte.....		2.5	Opportunity.....		.5
Webster.....		.6	Sumas.....		.0
Poteet.....		.5	State total.....		327.0
Total.....		115.6			
Artesian Belt section (Mar. 1 to May 15)—			Wisconsin (June 5 to July 15):		
Carrizo Springs.....		11.0	Sparta.....		20.0
Tyler section (Apr. 1 to May 10)—			Bayfield.....		17.0
Winnsboro.....		32.0	Sturgeon Bay.....		7.0
Tyler.....		29.0	Sawyer.....		3.0
Lindale.....		15.0	Millston.....		2.5
Swan.....		12.0	West Salem.....		*1.0
Chandler.....		*4.0	Green Bay.....		.3
Arp.....		2.3	State total.....		50.8
			Grand total.....		14,553.2