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THE NEW INDEXED,
Black Pearl Raspberry

Hardest and Most Prolific
Bears Large Crops Annually

Choice Plants.

100 @ \$2.00
1000 @ 15.00

The plants in the above picture were set in April, 1913, and this photograph was made in July, 1914, showing plants that produced a big crop of berries the first year after planting.

Quality Plants Quality Service

FOR

Particular Planters

Kelsey Nurseries, ST. JOSEPH,
MISSOURI

Black Pearl

Our stock of this wonderful new production is absolutely pure and will give the best of satisfaction. We believe it will have the largest sale of any Raspberry ever introduced.

The **Black Pearl Raspberry** originated near St. Joseph and was first brought to our attention by prominent raspberry growers in this vicinity, where it is being planted extensively, in preference to all other sorts. The best growers here find that the old varieties will not produce more than 20 per cent as much fruit as the Black Pearl.

The color and quality of the Black Pearl is very similar to the Cumberland. The wood is extremely hardy, making very strong canes, which hold up their big load of fruit much better than other sorts. It is also not affected by the dry, hot weather. We consider this new production the very best thing in Raspberries, up to the present moment, and on account of its hardiness and great bearing qualities, our leading fruit growers will plant nothing else from now on. We have made great preparations to give every customer stock that is pure and true to name.

The sturdiness and vigor of Black Pearl are well shown in the accompanying illustration of a cane and the plants which it produced. This is just an average cane and was not selected, but taken at random in a commercial patch. Notice the straight, thick stem and free branching habit. This holds the plant upright. No trellis is needed for Black Pearl. Notice also the masses of roots on the young plants, characteristic of Black Pearl. The prolific formation of fine, fibrous roots enables the plants to grow and produce fruit in the driest of dry seasons.

We would like to caution you about the Black Pearl plants; a great many are being sold that are in no way related to the Black Pearl, as the true variety has been raised only to a very small extent. Life is too short to take chances. Before you buy Black Pearl plants, take particular care to see that they are true to name. Affidavits will be furnished if necessary.

A Few Words

From Prominent Berry Growers Who Know

Troy, Kansas, Dec. 9, 1914.

To Whom It May Concern:

Be it known that I have grown the **Black Pearl** Raspberry now for three years, and find them the best and earliest blackcap Raspberry grown in the Middle West; earlier than Kansas and much more prolific than Cumberland. W. E. BOSCHEN,

"The Fancy Fruit Grower."

Wathena, Kansas, Dec. 11, 1914.

Kelsey Nurseries, St. Joseph, Mo.

Dear Sirs: In regard to my experience with **Black Pearl** Raspberries, I have found them to be superior in many ways to the Cumberland and Kansas blackcaps.

They seem to be a good drought resister and never winter-kill. The fruiting wood is close together and the heavy, loaded bush will stand up under a big load of berries and not tumble down, like all other kinds do. I have been growing Cumberlands and **Black Pearl** side by side for the last five years and found the **Pearl** to be the best yielder.

But the biggest advantage is that it is free of disease and therefore a patch will last longer than any other blackcap Raspberries, which are diseased badly by the anthracnose, and always grow poorer after the second crop. I have a patch of **Black Pearl** five years old which is better now than ever before and looks like it would be good for that many more years.

I plowed all my Cumberlands up and am growing **Black Pearl** only.

About the distance to set them out, I experimented for twelve years and found by setting them 6 by 2 feet apart to have the best results. Yours truly,

JULIUS W. WEBER.

Wathena, Kansas, Dec. 11, 1914.

To Whom It May Concern:

I have **Black Pearl** Raspberry plants growing on my farm, and the **Black Pearl** will be planted extensively in our locality.

I will plant about 20,000 in the spring of 1915. I have been fruiting them about three years, and they have proved very productive and a good shipper.

W. R. MARTIN,

Manager Wathena Fruit Growers' Ass'n.
Treasurer Kan. State Horticultural Society.

Kelsey Nurseries, St. Joseph, Mo.

Dear Sirs: My folks and myself have been selecting and discarding varieties of blackcap Raspberries since 1866, as I represent the second generation in the fruit business.

In that time, we have discarded the Souhegan, Doolittle, Kansas and Cumberland varieties. They were good in their day, but got a disease called anthracnose, quit bearing profitably, and said goodbye to us.

The last Cumberland patch gave us one crop in five years, on the richest land that there is on eighty acres, composing five fruit farms, on land valued at \$400 an acre.

We use a variety seven years, and then discard it. The varieties we are now planting are the **Black Pearl** and **Plum Farmer**. The **Plum Farmer** plants are very healthy, the berries are firm, good shippers and of the highest flavor. These two varieties are yielding for us at the rate of \$300.00 an acre and are the only kind that we plant.

The selection of the right variety of fruit is the most important duty on the fruit farm. When you plant the wrong variety, you should sing "over the hills to the poor house," because you are going there, and going fast. Yours truly,

A. W. THEMANSOON.

These represent a few, and a few only, of the many letters in our office in which commercial growers have words of praise for **Black Pearl** Raspberry. It is a good raspberry. There is no doubt about it. It has all of the desirable qualities which go to make up a profitable sort for distant markets, and it is unexcelled for home use or local trade. Originating as it did, in the loess soil, it is admirably adapted to all of the loess soil region bordering the Missouri river, and it is proving itself equally well adapted to a great variety of other kinds of soil. In other words, **Black Pearl** has been thoroughly tested and "made good" every place. You will make no mistake in planting largely of this excellent new variety, and are sure to profit by doing so. Our stock is thrifty, clean and healthy. It is the kind of stock you will like and find to be of the highest quality. But our stock is not unlimited in quantity. We have possibly enough to meet all ordinary demands, but to be on the safe side, send us your order now, before late spring orders come, and be sure of getting your plants.

Black Pearl Raspberry

The Black Pearl Raspberry is undoubtedly the greatest money maker ever produced. There is not a discordant note from any of the large growers in this section, who are familiar with its quality. Many growers are taking out their old varieties and will plant nothing else in the future. This variety has been tested out for the past six years, and the following points clearly demonstrated.

1st. Extreme health of cane and foliage. Nothing approaching it has been shown by any of the other sorts. All Raspberry growers know that healthy plants mean capacity for heavy fruiting.

2nd. Extreme hardiness of plant. Even the tips of the canes have generally gone through the winter in good, bright condition.

3rd. This variety will produce a good, paying crop the second season after planting. Fifteen months after the plants are set, you will be picking good crops from them. This enlarges the opportunity of the tenant farmer and those who must have prompt returns.

4th. They commence ripening a week earlier than Cumberland and continue to give good pickings throughout the raspberry season.

5th. The quality is exquisite. As a shipper, it holds up and handles better than any of the other kinds.

We expect a big demand for this berry. As the number of plants that can be supplied this year is limited, it is important that everyone anticipating planting a block of raspberries, put their order in early.

We guarantee our stock to be first class, pure, healthy and true to name.

If our salesman doesn't see you, write or telephone us.

Kelsey Nurseries, St. Joseph, Missouri

G. L. WELCH & CO. Proprietors

OFFICE—1305 Atchison St., Phone Main 3172

STORAGE HOUSE—Lake and Alabama Ave., Phone South 116