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P.B.

HEIKES == HUNTSVILLE == TREES.

The Huntsville Wholesale Nurseries

MARCH

Huntsville, Ala.

1916

FOR THE TRADE ONLY.

The Huntsville Wholesale Nurseries

MILTON MOSS, PROPRIETOR.

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

HEIKES HUNTSVILLE TREES.

MARCH 22, 1916.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distributing points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS—Shipments from October 25th to December 10th, and in Spring

FOR PHILADELPHIA—November 1st and in Spring.

FOR ROCHESTER—November 1st and in Spring.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the date named. It will be necessary to arrange the dates for shipments as orders are received

PEACH

One Year. On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from North Carolina natural pits. They are free from Aphis, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

ONE YEAR.

	<i>Rancor</i> 5 to 7 ft. ¾ & up	<i>Ransom</i> 5 to 6 ft. ¾ to ¾	<i>Rather</i> 4 to 6 ft. 9-16 to ¾	<i>Rattle</i> 4 to 5 ft. ¾ to 9-16	<i>Recite.</i> 3 ½ to 4 ½ ft. 7-16 to ½	<i>Reside.</i> 3 to 4 feet ¾ to 7-16	<i>Resource</i> 2 to 3 ft	<i>Render</i> 1 to 2 ft.
Per M.....	\$65 00	\$55 00	\$50 00	\$45 00	\$37 50	\$30 00	\$25 00	\$15 00
Apex (Y. Swan)....	9	135	300	320	460	90	45	30
Arp Beauty	1590	2390	...	...	...	...	...	...
Alexander	...	...	...	...	...	...	...	...
Belle of Ga.....	4000	5000	...	...	...	...	...	...
Bilyeus Late.....	...	100	250	500	230	600	340	...
Beers Smock.....	200	210	380	260	700	740	540	80
Carman.....	4000	5000	6375	3350	...	...	...	...
Crawford's Early	...	130	100	530	640	930	790	240
Crawford's Late..	...	...	790	260	450	...	630	200
Capt. Ede.....	140	240	245	200	325	280	250	40
Champion	200	50	210	790	1065	1120	900	180
Dawson	85	60	240	380	400	720	700	170
Elberta.....	8000	10000	6000	12000	8000	5000	2000	2000
Fox Seedling	400	500	665	670	1075	700	600	100
F. St. John	150	200	70	110	280	190	100	30
Greensboro	...	740	610	...	...	...	...	...
Goldfinch (Ea. Elberta).....	...	500	30	...	570	1450	1040	215
Henrietta (Levy's Late).....	120	140	230	210	260	490	550	240
Heath Cling	...	...	...	240	...	1600	2240	810
Hiley (Ea. Belle)..	1100	2000	1100	...	25	...	15	200
Krummel's Late...	440	150	690	600	810	1170	1060	360
Lemon Cling.....	...	...	...	20	320	840	460	200
Laughlin.....	60	140	190	310	300	580	560	180
Mayflower.....	3600	3800	3400	1575	500	...	...	...
Munson Cling	75	250	420	545	530	1040	1140	590
Munson Free	50	200	200	400	300	640	480	140
Mountain Rose.....	...	100	610	680	820	540	600	240
Mamie Ross.....	130	130	160	...	390	200	200	200
Octobel.....	75	155	320	360	300	140	650	150
O. M. Free.....	...	140	260	270	540	730	620	140
Old M. Cling	...	...	220	350	590	560	400	160
Reeve's Favorite ..	...	200	270	250	360	525	540	240
Rex (La. Elberta)..	300	350	1225	895	1950	2050	2600	930
Stephens Rareripe	45	420	370	440	560	780	1000	420
Stump the World ..	...	...	...	260	600	600	840	340
Sneed.....	120	...	...	...	370	630	...	...
Salway.....	35	180	440	600	1250	1400	1860	650
Triumph.....	...	...	130	330	500	1030	900	460
Waddell	...	90	80	75	660	860	1000	520
Wonderful.....	...	...	130	350	380	660	800	340

JUNE BUDS.

	<i>Jungle.</i> 4 to 5 ft 9-16 to ¾	<i>Jailor</i> 3 ½ to 4 ½ ft ¾ to 9-16	<i>Jacket</i> 3 to 4 ft 7-16 to ½	<i>Jargon.</i> 3 to 4 ft ¾ to 7-16	<i>Jasper</i> 2 to 3 feet	<i>Jealous</i> 18 to 24 in	<i>Jersey</i> 12 to 18 in	<i>Jester</i> 6 to 12 in
Per M.....	\$50 00	\$45 00	\$37 50	\$30 00	\$25 00	\$20 00	\$15 00	\$12 50
Arp Beauty.....	...	...	...	45	...	...	...	...
Belle of Ga.....	1200	1940	3460	...	...	...	...	800
Carman.....	570	...	...	...	...	...	...	200
Elberta.....	2110	1610	9500	10000	2000	5000	5000	2000
Goldfinch (Ea. Elberta).....	...	30	100	1000	1100	...	...	...
Hiley (Ea. Belle)..	...	...	...	...	...	40	...	250
Greensboro.....	190	...	...	...	...	...	45	...

APPLE

Grafted on No. 1 Branched French and American Apple Seedlings.

TWO YEARS	<i>Provision</i> 11-16 & up	<i>Proviso</i> % to 11-16	<i>Provoke</i> 9-16 to %	<i>Prowl</i> $\frac{1}{2}$ to 9-16	<i>Proxy</i> 7-16 to $\frac{1}{2}$	<i>Prude</i> 3 to 4 feet
Per M	\$65 00	\$55 00	\$40 00	\$35 00	\$30 00	\$25 00
Ark Black.....	2900	1840	890	10	40	20
Baldwin.....	8000	3800	2500	900	400	200
Black Ben Davis.....	2100	1570	590	120	10	...
Early Harvest.....	...	...	...	...	100	10
Grimes Golden.....	5000	3000	6400	4300	1900	1200
Jonathan	2000	8000	9900	10000	3000	1800
Kinnards Choice	1300	190	335	120	15	...
M. Black Twig.....	1700	500	60	...	...	...
Northern Spy.....	1300	1200	600	200	50	...
Popoffs (Live'd Rasp)..	1400	2500	1380	500	80	30
Red Astrachan.....	2200	980	890	140	30	...
Rome Beauty.....	7800	6000	4400	4000	1500	900
Red June.....	3800	2100	900	...	500	170
Staymans Winesap.....	2500	2000	5900	4700	2000	600
Twenty Oz.....	1390	700	300	140	10	...
Wagener.....	2000	1300	1000	600	230	180
Wealthy.....	1900	2250	1400	800	250	50
Winesap.....	200	2000	3000	1000	1400	600
Winter Banana.....	550	1100	160	40	10	...
Yellow Transparent.....	1400	3000	3000	1700	400	100
Yellow Horse	700	900	400	...	30	...
York Imperial.....	1400	1300	600	200	20	...
Yel. Newtown Pippin...	450	560	210	40	...	...

One Year. Grafted on No. 1 Branched French and American Apple Seedlings.

	CIPHER	Per 1000
Five to six feet, whips.....	<i>Protect</i>	\$70 00
Four to five feet, whips.....	<i>Provost</i>	60 00
Three to four feet, whips.....	<i>Prudent</i>	40 00
Two to three feet, whips.....	<i>Provide</i>	25 00

Baldwin
Grimes Golden
JonathanLiveland Raspberry
Lowry
McIntoshRed June
Rome Beauty
Stayman's WinesapTwenty Oz.
Winesap

APRICOT

One Year. On Peach.

	CIPHER	Per 1000
Five to six feet, $\frac{3}{8}$ to $\frac{3}{4}$, well branched.....	<i>Manacle</i>	\$95 00
Four to six feet, 9-16 to $\frac{3}{4}$, well branched.....	<i>Malice</i>	70 00
Four to five feet, $\frac{1}{2}$ to 9-16, branched.....	<i>Major</i>	50 00
$3\frac{1}{2}$ to 4 $\frac{1}{2}$ feet, 7-16 to $\frac{1}{2}$, branched	<i>Mail</i>	35 00
Three to four feet, under $\frac{3}{8}$ to 7-16, more or less branched	<i>Magic</i>	30 00
Two to three feet, little if any branched	<i>Madam</i>	25 00
One to two feet.....	<i>Made</i>	15 00

Alexander
Budd
Colorado
Early GoldenEarly May
Harris
Hemskirk
MontgometMoorpark
Royal
StellaSuperb
Tilton
Wilson

PEAR

In grafting pears we use the first cut only. Kieffer, from grafts, grow up tall and straight in one year of sufficient height to cut back to the proper height to form heads for two year old trees.

STANDARD PEARS. Two Years. Grafted on No. 1 Branched French Pear Seedlings.

	<i>Fiddle</i> ¾ & up 5 to 6 ft.	<i>Fife</i> ¾ to ¾ 5 to 6 ft.	<i>Film</i> 9-16 to ¾ 4 to 5 ft.	<i>Fillet</i> ½ to 9-16 4 to 5 ft.	<i>Fine</i> 7-16 to ½ 3½ to 4½ ft.	<i>Firm</i> 3 to 4 ft.
Per M.....	\$125 00	\$90 00	\$70 00	\$50 00	\$40 00	\$35 00
Bartlett	7000	6500	6600	1600	...	...
B. d'Anjou	1550	1500	760	430	170	180
Clapp's	250	650	380	240	...	...
Duchess	...	25	50	45	...	10
Early Harvest	900	800	400	100	60	60
Garber	2000	1600	1400	...	...	...
Flemish Beauty	10	50	90	130	80	140
Koonce	340	700	970	600	450	180
Howell	275	330	225	130	50	...
Lawrence	35	85	50	40	30	80
Seckel	...	80	130	50	45	30
Wilder	500	400	260	135	65	60

STANDARD PEARS. One Year. Grafted on No. 1 Branched French Pear Seedlings, 7-12 mm.

	CIPHER.	Per 1000
5 to 6 feet, not branched	<i>Flesh</i>	\$125 00
4 to 5 feet, not branched	<i>Flinch</i>	110 00
3 to 4 feet, not branched	<i>Fling</i>	90 00
2 to 3 feet, not branched	<i>Flirt</i>	70 00
2 to 2½ feet, not branched	<i>Float</i>	55 00
1 to 2 feet, not branched	<i>Flock</i>	35 00
Bartlett	Garber	LeConte

STANDARD PEARS. One Year. Budded on Branched French Pear Seedlings, 7-12 mm.

	CIPHER	Per 1000
5 to 6 feet, not branched	<i>Fracas</i>	\$125 00
4 to 5 feet, not branched	<i>Fragile</i>	110 00
3 to 4 feet, not branched	<i>Fragment</i>	90 00
2 to 3 feet, not branched	<i>Frail</i>	70 00
2 to 2½ feet, not branched	<i>Frank</i>	55 00
1 to 2 feet, not branched	<i>Frantic</i>	35 00
Bartlett	Duchess	Howell
B. d'Anjou	Early Harvest	Koonce
Clapp's Favorite	Flemish Beauty	LeConte
Canner's Japan	Garber	Lawrence
		Seckel
		Wilder

KIEFFER. Three Years. Grafted on No. 1 Branched French Pear Seedlings, 7-12 mm.

The three year old Kieffer were not cut back, are smooth, well branched, not overgrown and are just like fine two year old trees.

	COUNT	CIPHER.	Per 1000
¾ to 1 inch, 5 to 6 feet, well branched	14000	<i>Fodder</i>	\$50 00
¾ to ¾, 5 to 6 feet, well branched	7000	<i>Folder</i>	45 00
9-16 to ¾, 4 to 5 feet, branched	5500	<i>Follow</i>	40 00
½ to 9-16, 4 to 5 feet, branched	1800	<i>Fondle</i>	35 00
7-16 to ½, 3½ to 4½ feet, branched	1300	<i>Foolish</i>	30 00
3 to 4 feet, more or less branched	200	<i>Forage</i>	25 00

KIEFFER. One Year. Grafted on No. 1 Branched French and Japan Pear Seedlings

	CIPHER	Per 1000
5 to 6 feet, not branched	<i>Fabric</i>	\$70 00
4 to 5 feet, not branched	<i>Fable</i>	60 00
3 to 4 feet, not branched	<i>Farmer</i>	50 00
2 to 3 feet, not branched	<i>Farther</i>	40 00
2 to 2½ feet, not branched	<i>Fashion</i>	35 00

PLUM**One Year. On Plum and on Peach..**

	CIPHER	Per 1000
Five to seven feet, 11-16 and up, well branched.....	<i>Leader</i>	\$120 00
Five to six feet, $\frac{3}{4}$ to 11-16, well branched	<i>League</i>	100 00
Four to five feet, 9-16 to $\frac{3}{4}$, well branched	<i>Leak</i>	80 00
Four to five feet, $\frac{1}{2}$ to 9-16, well branched	<i>Lean</i>	60 00
$3\frac{1}{2}$ to $4\frac{1}{2}$ feet, 7-16 to $\frac{1}{2}$, more or less branched	<i>Leap</i>	50 00
Three to four feet, more or less branched.....	<i>Learn</i>	40 00
Two to three feet, more or less branched	<i>Leash</i>	30 00

Abundance
De SotoBurbank
HawkeyeRed June
WolfWickson
Wyant**CHERRY****One Year. On Mahaleb.****SWEET**

		CIPHER		Per 1000
Five feet & up, more or less branched.....		<i>Lineal</i>		\$160 00
Four to 5 feet, more or less branched.....		<i>Link</i>		140 00
Three to four feet, more or less branched.....		<i>Lion</i>		100 00
Black Tartarian	Napoleon B.	Yellow Spanish	Windsor	
Gov. Wood	May Duke			

SOUR

Four to five feet, well branched.....	<i>Lift</i>	\$125 00	
Three to four feet, well branched	<i>Limb</i>	110 00	
Two to three feet, well branched	<i>Lame</i>	80 00	
Baldwin	Early Richmond	Montmorency	Wragg
Dyehouse			

The cherries are as fine as we have ever grown, all stocky and well rooted.

COMPASS-CHERRY-PLUM.**One Year. Budded on Americana Plum and on Peach.**

	CIPHER	Per 100
5 to 6 feet, 9-16 & up, more or less branched.....	<i>Sack</i>	\$150 00
4 to 5 feet, $\frac{1}{2}$ to 9-16, more or less branched	<i>Sadden</i>	120 00
$3\frac{1}{2}$ to $4\frac{1}{2}$ feet, 7-16 to $\frac{1}{2}$, more or less branched	<i>Safely</i>	100 00
3 to 4 feet, $\frac{3}{4}$ to 7-16, more or less branched	<i>Sage</i>	80 00
2 to 3 feet, more or less branched	<i>Sad</i>	50 00

PECAN SEEDLINGS**Gulf Coast Thin Shell**

We have a very fine lot of two, three and four year old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot up to seven feet.

	CIPHER	Per 1000
4 to 5 feet.....	<i>Petted</i>	\$225 00
3 to 4 feet.....	<i>Pellet</i>	175 00
2 to 3 feet.....	<i>Pebble</i>	125 00
18 to 24 inches	<i>Paddle</i>	90 00
12 to 18 inches	<i>Patent</i>	60 00

Pecan Seedlings, 2 year, from selected nuts of the following improved varieties 5c per tree higher than above prices:

Curet

Russell

Stuart

Taylor

Van Deman

SUNDRY ORNAMENTALS

DECIDUOUS SHRUBS

BERBERIS, Thunbergii (Japanese Barberry)

	CIPHER	Per 1000
Two to three feet, well branched.....	<i>Clear</i>	\$125 00
18 to 24 inches, well branched.....	<i>Cleft</i>	70 00
12 to 18 inches, well branched.....	<i>Clergy</i>	50 00

LONICERA Fragrantissima (Fragrant Honeysuckle)

Four to five feet.....	<i>Click</i>	\$150 00
Three to four feet.....	<i>Client</i>	125 00
Two to three feet.....	<i>Cliff</i>	80 00
18 to 24 inches.....	<i>Climax</i>	60 00

EVERGREEN SHRUBS

ABELIA Grandiflora (Rupestris)

We have a large number of fine, well-branched and well-rooted one-year-old plants. This plant is growing in favor, as it lends itself admirably for landscape gardening. Its very fragrant delicate pinkish-white blossoms are produced in profusion from early Spring to late in fall.

2 year

	CIPHER	Per 100
18 to 24 inches.....	<i>Coax</i>	\$25 00
12 to 18 inches.....	<i>Cobble</i>	15 00

1 year

		Per 1000
18 to 24 inches.....	<i>Coax</i>	\$200 00
12 to 18 inches.....	<i>Coffee</i>	125 00

VINES

KUDZU

We have a fine stock of plants this year.

	Each
In lots of 500 or more.....	3½c
Less than 500, in 100 lots.....	5c

The Kudzu Vine is hardy, grows with remarkable rapidity—from 40 to 60 feet in a single season after the root is well established—and its foliage, consisting chiefly of very large leaves, is luxuriant and healthy. It is now being extensively planted both in the North and South to cover arbors and verandas. In the North the plant dies to the ground in the Winter.

ROSES

See separate list for our surplus, which is now all in Rochester, N. Y.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September and continues until the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of trees and plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss or "Shingle Tow," and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible, prompt-paying customers. Parties with

whom we have had no business transactions will save time by sending reference with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers who wish to lay in stock for Spring trade we will ship late in Fall or early in Spring and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to demand cash or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over-due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange," or add ¼ of one per cent to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our trees, etc., true to label and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label free of charge or refund the amount paid, it is mutually understood and agreed to between the purchaser and ourselves that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent to us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival they should not be removed from the boxes until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed without notice of complaint to us and without our orders for their disposition.