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237

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Dept. of Agriculture

E. W. Johnson & Company's

1918 PRICE LIST OF STRAWBERRY PLANTS

Together with our 1918 price list, we wish to thank our many friends and patrons for their confidence and continued support, and especially do we thank them for their kind recommendations, which have contributed largely to a very satisfactory increase in our business.

You will notice we did not issue a catalogue this season as we usually do. Everything necessary to produce a good crop of plants has advanced considerably during this war, which has caused most nurserymen to advance their prices. This we did not want to do, and in order to keep our prices down we were compelled to keep our expense as low as possible, giving our customers as good plants as can be produced anywhere, by anybody, at cost of production plus a reasonable profit for ourselves.

For the benefit of those who have never bought plants from us, we wish to say that we do not sell anything that we would not be willing to buy were we in the market for such, and that each package sent out by us is guaranteed true-to-name and to please you or we will refund your money as cheerfully as we have taken it. May we have your order?

Yours very truly,

E. W. JOHNSON & CO.

SALISBURY, MARYLAND

USE THIS ORDER SHEET
E. W. JOHNSON & CO.
SALISBURY, MARYLAND

Please forward to

Name..... R. D. No.....

Postoffice..... P. O. Box.....

County.....Street

State.....Freight Station.....

Express Office

Ship by..... On or about 1918

State here how to forward

Date of Order..... 1918

Please write name and address plainly, and fill all blanks perfectly. Always state how goods shall be sent. Attach price to each article and add up accurately. Make all letters short and to the point, and please do not write letters on same sheet with order.

[illegible]

Early in the season we have in stock everything listed in this price list, but later we frequently run out of some of the varieties; therefore when you order late, please state whether we shall substitute something equally good and as near like the variety ordered as possible or return your money for any stock we may be out of: Answer.....

From

E. W. JOHNSON & CO.,

Growers of Choice Strawberry Plants

SALISBURY, MD.

Johnson's 1918 Wholesale Price List of Choice Strawberry Plants

Grown by E. W. Johnson & Company, Salisbury, Md.

	100	500	1000	5000
Amanda (Per)	\$.60	\$2.00	\$3.00	\$13.75
Aroma (Per)	.80	2.50	4.00	19.75
Bubach (Per)	.60	2.00	3.00	13.75
Big Joe (Per)	.70	2.25	3.50	16.25
Barkley (Per)	.70	2.25	3.50	16.75
Baltimore (Per)	.80	2.50	4.00	19.75
Chipman (Per)	.80	2.50	4.00	19.75
Chesapeake (Per)	.70	2.25	3.50	16.25
Climax (Per)	.80	2.50	4.00	19.75
Early Ozark (Per)	.80	2.50	4.00	19.75
Excelsior (Per)	.70	2.25	3.50	16.25
Ekey (Per)	.80	2.50	4.00	19.75
Ewell's Early (Per)	.80	2.50	4.00	19.75
Early Queen (Per)	.80	2.50	4.00	19.75
Elate (Per)	1.00	3.00	5.00	23.75
Fendall (Imp)	.80	2.50	4.00	19.75
Gandy (Per)	.60	2.00	3.00	13.75
Gold Dollar (Per)	.60	2.00	3.00	13.75
Klondyke (Per)	.60	2.00	3.00	13.75
Lupton (Per)	.70	2.25	3.50	16.25
McAlpine (Per)	.70	2.25	3.50	16.25
Mascot (Per)	.70	2.25	3.50	16.25
Missionary (Per)	.60	2.00	3.00	13.25
New York (Per)	.80	2.50	4.00	19.75
Nic Ohmer (Per)	.60	2.00	3.00	13.75
Paul Jones (Per)	.60	2.00	3.00	13.75
Parson's Beauty (Per)	.70	2.25	3.50	16.25
Rewastico (Per)	.60	2.00	3.00	13.75
Senator Dunlap (Per)	.60	2.00	3.00	13.75
Sample (Per)	.80	3.50	4.00	19.75
Steven's L. Ch. (Per)	.80	2.50	4.00	19.75
Woolverton (Per)	.60	2.00	3.00	13.75
Warren (Per)	.70	2.25	3.50	16.25
Wm. Belt (Per)	.60	2.00	3.00	13.75

FALL BEARING VARIETIES

Progressive (E. B.)	\$1.00	\$3.00	\$5.00	\$23.75
Superb (E. B.)	1.00	3.00	5.00	23.75
Peerless (E. B.)	2.00	5.50	10.00	48.75
Ideal (E. B.)	2.00	5.50	10.00	48.75

Please do not ask for any discount from the above price list. The prices given are positively our lowest price to anyone. We have made our prices as low as we can afford to grow them and make a reasonable profit for ourselves. Prices given are for that quantity of one variety, and not for an assortment.

Instructions to Customers

Orders should be sent in just as soon as possible after receiving this price list. We will book your orders, and ship your plants when most convenient to you. Be sure to write plainly your name and postoffice address, also your shipping address, if it is different from your postoffice address. Be particular to state how plants are to be shipped, whether by mail, express or freight. All orders will be promptly acknowledged and notice will be sent when goods are shipped.

Guarantee—We guarantee our plants to reach our customers in good condition when shipped by mail or express, if taken from express office and opened on arrival. We guarantee our stock true to name with the understanding and agreement that we will refund the purchase price paid for such, or replace it with other stock that is true to name, but not liable to damages other than herein named.

Payment—Cash must accompany all orders, or one-third cash with order, balance to be paid on or before day of shipment. Of course, we will book orders, and hold them a reasonable length of time, awaiting remittance.

Our Prices are all F. O. B. Salisbury, Md. If desired sent by mail add 25 cents per hundred plants for postage. All plants are packed so as to reach you in good condition.

Time of Shipment—From the time you receive this price list until May 10th.

You Are Taking No Risk—We send just what you order or refund your money, unless you tell us to substitute the order with the nearest to it we have should we be sold out on your order.

Reference—Salisbury National Bank, Salisbury, Md.

MARYLAND STATE HORTICULTURAL DEPARTMENT	
<small>MARYLAND STATE COLLEGE OF AGRICULTURE AND EXPERIMENT STATION.</small>	<small>DEPARTMENTS OF ENTOMOLOGY AND VEGETABLE PATHOLOGY</small>
CERTIFICATE OF NURSERY INSPECTION	
No. <u>15</u>	
To Whom It May Concern:	
<p>THIS IS TO CERTIFY, That on the <u>4th</u> day of <u>September</u>, 1917, we examined the Nursery Stock of <u>C. W. Johnson & Co.</u> growing in <u>their</u> nurseries at <u>Salisbury</u> County of <u>Wicomico</u> State of Maryland, in accordance with the laws of Maryland, 1898, CHAPTER 289, SECTION 58, and that said nurseries and premises are apparently free, so far as can be determined by inspection, from the San Jose Scale, Peach Yellow, Pear Blight and other dangerously injurious insect pests and plant diseases.</p> <p>This Certificate is invalid after <u>Sept. 4,</u> 1918, and does not include nursery stock not grown within this State, unless such Stock is previously covered by Certificate and accepted by the State Entomologist and State Pathologist.</p> <div style="text-align: right;"> <small>State Entomologist.</small> <small>State Pathologist.</small></div>	
COLLEGE PARK, MD., <u>Sept 25,</u> 1917.	