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INDEXED

PLANTERS WHOLESALE PRICE LIST

NUMBER FIFTY-FOUR

SPRING OF 1920

AUGUSTINE & CO.

NURSERYMEN

LANDSCAPE GARDENERS

NORMAL, - - ILLINOIS

ATTENTION

There is the greatest shortage in all kinds of Nursery Stock ever known in the U. S. Not one-third enough to supply the demand for this spring, with no relief in sight. It takes 2 to 5 years or more to grow plants. There will be more poor and cull stock sold this year than ever before. Use more care than ever in buying from reliable Nurseries.

Order early or you will stand but little chance of getting what you want.

Descriptive Illustrated Catalog sent on Request

DISCOUNTS

Allowed on all orders amounting to 5.00 or over.

FOR SPRING

5 per cent on orders placed during February.

3 per cent on orders placed during March.

Cash must accompany order for the full amount when discounts are allowed. The discount we allow is usually enough to pay the cost of freight, and saves us expense in bookkeeping.

An extra charge of 50 cents for packing will be made on all orders amounting to less than \$1.00.

— SIZE OF PLANTS —

Two to three foot plants mean plants two feet in height.

Three to four foot plants mean plants three feet in height.

When plants are ordered three feet in height the price is for three to four foot plants. When ordered two feet in height the price is for two to three foot plants. There is positively no variation from this rule, as all stock is graded and priced in accordance with it.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

FRUITS

APPLES AND CRABS	Each	10	100
5 to 7 feet, first grade	1.00	9.00	80.00
4½ to 6 feet	.90	8.50	75.00

PRINCIPAL VARIETIES

Summer—

- ✓Duchess,
- ✓Early Harvest,
- ✓Yellow Transparent,
- ✓Red June.

Fall—

- ✓Chenango Strawberry,
- ✓Fall Pippin,
- ✓Fameuse (Snow),
- ✓Maiden Blush,
- ✓Wealthy,

Winter—

- ✓Ark. Black,
- ✓Ben Davis,
- ✓Baldwin,
- ✓Gano,

- ✓Grimes Golden,
- ✓Golden Russett,
- ✓Jonathan,
- ✓Minkler,
- ✓Northwest Greening,
- ✓Rome Beauty,
- ✓Salome,
- ✓Stayman's Winesap,
- ✓Talman Sweet,
- ✓Winesap,
- ✓Willow Twig,
- ✓York Imperial.

Crabs—

- ✓Florence,
- ✓Grant.

APPLES—Dwarf	Each	10	100
3 to 5 feet, 3 yr.	1.35	12.50	

APRICOTS (Russian)

4 to 5 feet, first grade	1.25	11.00	

CHERRIES

6 to 7 feet, heavy	2.00		
5 to 6 feet, first grade	1.75	15.00	125.00
4 to 5 feet	1.50	12.50	110.00
3 to 4 feet	1.25	10.00	90.00

VARIETIES

- ✓Compass (Dwarf Hybrid),
- ✓Early Richmond,
- ✓Mt. Morency,
- ✓Northwest,
- ✓Wragg,
- ✓Yellow Spanish.

PEACHES

	Each	10	100
5 to 6 feet	1.00	9.00	85.00
4 to 6 feet	.90	8.50	80.00

VARIETIES

- ✓Hale, yellow, August,
- ✓Sill, yellow, September,
- ✓Alexander, white, July,
- ✓Belle of Georgia, white July-August,
- ✓Champion, white, August,
- ✓Carman, white, August.
- ✓Capt. Ede, yellow, August,
- ✓Elberta, yellow, August,
- ✓Engles Mammoth, Yellow, August,
- ✓Fitzgerald, yellow, August,
- ✓Greensboro, white, July,
- ✓General Lee, white cling, September,
- ✓Heath, white cling, October,
- ✓Lemon Cling, yellow, September.

PEARS

✓ Sudduth, all sizes	2.00		
✓ Eureka, new, all sizes	2.00		
Standard Varieties—			
5 to 7 feet	1.50	12.00	110.00
4 to 5 feet	1.25	10.00	90.00
Dwarf, 3 to 4 feet	1.25	10.00	

VARIETIES

- ✓ Sudduth, October,
- ✓ Eureka, September-October,
- ✓ Bartlett, August,
- ✓ Flemish Beauty, September-October,
- ✓ Garber, September,
- ✓ Keiffer, October-December,
- ✓ Lincoln, September,
- ✓ Sheldon, October,
- ✓ Seckle, Russet, September,
- Dwarf Pears—Duchess.

PLUMS

	Each	10	100
Wilson, special 4 to 6 feet	1.50	12.50	
Other varieties, 4 to 6 feet	1.25	11.00	100.00

VARIETIES**Japan Plums—**

- ✓ Abundance,
- ✓ Burbank,
- ✓ Red June.

- ✓ Wolf,
- ✓ Wild Goose,
- ✓ Wilson.

Imported Native Plums—

- ✓ America,
- ✓ Hanska,
- ✓ Surprise,
- ✓ Terry,

European Plums—

- ✓ Damson, blue,
- ✓ Imperial Gage,
- ✓ German Prune,
- ✓ Geuil.

QUINCE

	Each	10	100
All varieties, 3 to 5 feet	1.25	11.00	

BLACKBERRIES

✓ Snyder and Early Harvest	.15	1.25	10.00
✓ LaGrange	.20	1.75	15.00

DEWBERRIES

	Each	10	100
✓ Lucretia	.20	1.50	12.00

RASPBERRIES

✓ Columbian—Cuthbert and King, red..	.15	1.25	10.00
Black—Cumberland, Gregg, Kansas, and			
Plum Farmer	.15	1.25	10.00
✓ St. Regis, Everbearing red	.20	1.50	12.50

JUNE BERRIES

Dwarf	.50	4.50	

CURRENTS

Black English	.35	3.00	
✓ Perfection, 2 year	.40	3.50	30.00
✓ Cherry, Fay's Prolific			
✓ London Market and			
✓ White Grape	.35	3.00	27.50

GOOSEBERRIES

	Each	10	100
✓ Downing and Houghton, 2 year	.45	4.00	37.50
✓ Oregon Champion	.60	5.50	50.00

GRAFES—2-year plants

	Each	10	100
Concord	.45	4.25	40.00
Moore's Early, Worden, Ives	.50	4.50	42.50
Brighton, Delaware, Woodruff	.55	5.00	45.00
Goethe	.55	5.00	45.00
Moore's Diamond, Golden, Pockington			
and Niagara	.50	4.50	42.50

STRAWBERRIES

	Each	10	100
All strawberries in quantities less than 500 will be shipped by Parcel Post, and prices include prepayment of postage. In quantities of 500 or over, by express at buyer's expense.			
✓ Montmorency	.75	4.00	
✓ 3-W Strawberries	.35	3.00	
✓ Everbearing Strawberries	.60	3.50	
Brandywine			
Gandy			
Senator Dunlap (Per 1,000 \$12.00)		.30	1.50

ASPAGUS

Roots, strong plants (\$40.00 per 1,000)			5.00

RHUBARB

Strong divisions	.15	1.25	11.00

HORSERADISH

Strong divisions	.10	.80	7.50

NUT TREES

Chestnut, Spanish, large 4 to 5 feet	1.00		
✓ American Sweet, 4 to 6 feet	1.00		
Walnut, black, 4 to 5 ft.....	.75		
Walnut, white, Butternut, 5 to 6 feet	1.00		
Walnut, Japanese, 3-5 ft.	1.00	9.00	

PERSIMMON

American, 2 to 3 feet	.75	6.00	

FLOWERING SHRUBS

AMORPHA		Each	10	100
Fruticosa, False Indigo, 3 to 4 ft....	.60	5.00		
2 to 3 ft.	.55	4.50		
ARALIA				
Spinosa, Devil's Club, 4 to 5 feet ...	.85	7.50		
Spinosa, 3 to 4 feet.....	.75	6.50		
AMYGDALUS—Flowering Almond				
White or pink	.75	6.50		
BERBERIS—Barberry				
Thunbergii, Japanese Barberry				
2 to 3 feet	.50	4.50	40.00	
18 to 24 inches	.40	3.50	30.00	
12 to 18 inches	.30	2.75	22.50	
CALYCANTHUS FLORIDUS—Spice Bush,				
2 to 3 feet	.60	5.00		
18 to 24 inches	.50	4.00		
CEPHALANTHUS OCCIDENTALIS				
Button Bush, 3 to 4 feet.....	.60			
Button Bush, 2 to 3 feet.....	.50			
Button Bush, 18 to 24 in.	.40			
CYDONIA JAPONICA—See Pyrus Japonica				
CORNUS, DOGWOOD				
Amomum, (Silky—native red bark—Dogwood,) Paniculata,				
Siberica Alba (red bark), Stolonifera (native red bark), San-				
guinea, (Cornelian cherry)—				
3 to 4 feet	.45	4.05	37.50	
2 to 3 feet	.40	3.75	35.00	
Florida (flowering,) — Stolonifera Flaviramea (golden				
barked) 2 to 3 feet		.70	5.50	
18 to 24 inches		.55	4.50	
GORYLUS—American Hazel—				
2 to 3 feet	.45	4.00		
CRATAEGUS—Haw—				
Crux Galli, Cockspur Thorn,				
5 to 6 feet, bushy	2.00	17.50		
4 to 5 feet.	1.50	12.50		
3 to 4 feet	1.00	9.00		
DEUTZIA — Crenata (white), Crenata Rosea, (pink),				
and Pride of Rochester, (pink),				
3 to 4 feet	.45	4.00		
2 to 3 feet	.40	3.50		
18 to 24 inches	.30	2.75		
Gracilis, (dwarf, white,) 18 to 24 inches		.45	4.00	
Gracilis, (dwarf, white,) 12 to 18 inches		.40	3.50	
Lemoine (dwarf white) 18 to 24 inches		.45	3.50	
Lemoine (dwarf white) 12 to 18 inches		.40	3.50	
DIERVILLA WEIGELIA				
Candida, (white), Amabilis, (pink)				
Rosea (pink), 3 to 4 feet	.60	5.50		
	Each	10	1.00	
2 to 3 feet	.50	4.50		
Eva Rathke (red dwarf) 2 to 3 feet		.60	5.50	
18 to 24 inches		.50	4.50	
EUONYMUS—Strawbery Tree				
American and European				
4 to 5 feet	.90	8.50	75.00	
3 to 4 feet	.85	8.00	70.00	
EXCHORDA—Pearl Bush.				
3 to 4 feet	.75	6.50		
FORSYTHIA—Golden Bell—Yellow				
Fortuneii, European; Intermedia—half upright; Viridissima				
(green bark)				
4 to 5 feet	.60	5.50	50.00	
3 to 4 feet	.50	4.50	42.00	
2 to 3 feet	.45	4.00	38.00	
Suspensa—(weeping)				
3 to 4 feet	.60	5.50		
2 to 3 feet	.55	4.50	42.50	
18 to 24 inches	.45	4.00	35.00	
HIBISCUS SYRIACUS—Althea				
White, Blue, Red or Purple, separate colors.				
2 to 3 feet	.50	4.50		
Mixed colors, 2 to 3 ft.	.35	3.00		
Mixed colors, 18-24 in.	.30	2.50		
HYDRANGEA				
Arborescens, Sterilis,				
Hills of Snow, 2 to 3 feet	.65	6.00		
Hills of Snow, 18 to 24 inches	.50	4.50		
Paniculata, 3 to 4 feet	.60	5.00		
Paniculata, 2 to 3 feet	.50	4.50		
Paniculata, 18 to 24 in.....	.40	3.50		
Paniculata, tree form, 4 to 5 feet,				
extra fine	1.50	12.50		

LIGUSTRUM—Privet

Amurense (North), Ibota, Siberian—for hedge			
3 to 4 feet	.40	3.50	30.00
2 to 3 feet	.30	2.75	26.00
18 inches to 24 inches	.25	2.25	20.00
12 to 18 inches	.20	1.75	16.00
Regel's Common Type			
2 to 3 feet	.35	3.00	
18 to 24 inches	.30	2.75	
Regel's Imported true type flat spreading, very fine,			
2 to 3 feet	.60	5.50	
18 to 24 inches	.55	4.50	

LONICERA—Honeysuckle—Bush

Bella Albida, White Bloom—4 to 5 feet	.65	6.00	56.00
Bella Albida, 3 to 4 feet	.55	5.00	42.00
Bella Albida, 2 to 3 feet	.45	4.00	38.00
Ledibori, 3 to 4 feet	.65	6.00	
Ledibori, 2 to 3 feet	.60	4.50	
Morrowi—yellow bloom—4 to 5 feet ...	.60	5.50	50.00
Morrowi—yellow bloom—3 to 4 feet ...	.55	5.00	45.00
Morrowi—yellow bloom—2 to 3 feet....	.50	4.50	35.00
Tartarian, pink and white and Eng-			
lish Fly (pink) 3 to 4 feet	.55	4.50	40.00
2 to 3 feet	.40	3.50	30.00

LYCIUM CHILENSE

Matrimony vine, shrub form, strong plants .	35.	3.00	25.00

PHILADELPHUS—Syringa—(White)—

Avalanche and Zeyheri—Large flower-			
ing dwarf growing—3 to 4 feet ...	.55	5.00	
2 to 3 feet	.45	4.00	
Coronarius (Mock Orange—sweet			
scented) and Grandiflora (tall grow-			
ing, late, large bloom)—			
4 to 5 feet	.60	5.50	47.50
3 to 4 feet	.50	4.50	42.00
2 to 3 feet	.45	4.25	35.00

PRUNUS TRILOBA

Flowering plum, 2 to 4 feet	.60	5.50	

PYRUS JAPONICA—Quince—

Japanese flowering quince			
2 to 3 feet	.50	4.50	40.00
18 to 24 inches	.40	3.50	30.00

RHAMNUS, BUCKTHORN

Catharticus, English Buckthorn			
3 to 4 feet	.35	3.00	25.00
2 to 3 feet	.30	2.50	22.00
18 to 24 inches	.20	1.75	15.00
Frangula, 4 to 5 feet	.55	5.00	40.00
Frangula, 3 to 4 feet	.45	4.00	35.00
Frangula, 2 to 3 feet	.35	3.00	28.00

RHODOTYPUS

Kerrioides (white)—3 to 4 feet ...	.60	5.50	
Kerrioides, 2 to 3 feet	.55	4.50	42.00
Kerrioides, 18 to 24 in.	.50	4.00	35.00

RHUS, SUMACH

Aromatica, 18 to 24 in.	.50	4.50	
Copalina, Illinois Sumach—2 to 3 feet	.65	5.50	45.00
Cotinus, Smoke tree—2 to 3 feet ...	.50	4.50	
Glabra, Smooth Sumach—4 to 5 feet..	.65	6.00	
3 to 4 feet	.50	4.50	40.00
2 to 3 feet	.45	4.00	
Glabra Laciniata, cut leaved finest of			
all—2 to 3 feet	.85	8.00	
18 to 24 inches	.75	7.00	65.00
Typhina, Staghorn—4 to 5 feet	.60	5.50	
3 to 4 feet	.50	4.00	35.00
Typhina, Laciniata, cut leaved—			
4 to 5 feet	.75	6.50	
3 to 4 feet	.60	5.50	
2 to 3 feet	.55	5.00	

RIBES—Flowering Currant

Aureum (golden)— and Gordons			
(yellow)—3 to 4 feet	.50	4.50	
2 to 3 feet	.45	4.00	
18 to 24 inches	.40	3.50	

SAMBUCUS—Elder

Canadensis (native elder), Nigra Aurea			
(golden leaved,) and Nigra			
Variegata, (variegated leaves)—			
3 to 4 feet	.40	3.50	30.00
2 to 3 feet	.35	3.00	27.50
Racemosa (red berried)—3 to 4 feet .	.45	4.00	
2 to 3 feet	.40	3.50	
Canadensis Laciniata, the finest elder,			
refined cut leaved,			
Each	10	100	
4 to 5 feet	.45	4.00	35.00
3 to 4 feet	.40	3.50	32.00
2 to 3 feet	.35	3.00	27.50

SPIREA—Meadow Sweet—

Each   10   100

The most popular class of all purpose shrubs—

Anthony Waterer—Dwarf red—

18 to 24 inches	.60	5.50	45.00
12 to 18 inches	.50	4.50	40.00

Bumalda—Dwarf Pink—18 to 24 in. ...	.60	5.50	45.00
12 to 18 inches	.50	4.50	40.00

Callosa Alba (dwarf white) 18 to 24 in.	.60	5.50	45.00
12 to 18 inches	.50	4.50	40.00

Callosa Frobeli—Medium Dwarf, deep pink—2 to 3 feet	.65	6.00	50.00

18 to 24 inches	.55	5.00	
18 to 24 inches	.55	5.00	45.00

Billardi—Pink spikes—3 to 4 feet ...	.50	4.50	40.00
2 to 3 feet	.45	4.00	35.00

Salicifolia, similar to Billardi, and same price.

Van Houttei—Bridal Wreath—the one most popular shrub—3 to 4 feet....	.45	4.00	34.00

2 to 3 feet	.40	3.50	30.00
18 to 24 inches	.35	3.00	25.00

Opulifolia—Nine Bark, and Opulifolia Aurea, golden leaved.

Flat clusters white flowers—			
4 to 5 feet	.60	5.00	40.00

3 to 4 feet	.50	4.00	35.00
2 to 3 feet	.45	3.50	30.00

Prunifolia, Bridal Wreath of the Eastern States, (white)—			
3 to 4 feet	.60	5.00	45.00

2 to 3 feet	.50	4.00	40.00
18 to 24 inches	.40	3.50	30.00

Multiflora Arguta, medium dwarf, early blooming (White)—			
3 to 4 feet	.65	5.50	45.00

2 to 3 feet	.50	4.50	40.00
18 to 24 inches	.45	4.00	35.00

Thunbergii—Dwarf fine leaved, (white bloom; early)—			
2 to 3 feet	.50	4.50	40.00

18 to 24 inches	.45	4.00	35.00

SYMPHORICARPOS—Snowberry

Molle (improved white)

3 to 4 feet	.45	4.00	37.00
2 to 3 feet	.40	3.50	32.00

Racemosus, white

2 to 3 feet	.45	4.00	37.50
18 to 24 inches	.35	3.00	27.50

Variegated leaved—Red Berry—

2 to 3 feet	.50	4.50	
18 to 24 inches	.45	4.00	

Vulgaris, Coral berry, red berry,

3 to 4 feet	.40	3.50	
2 to 3 feet	.35	3.00	27.50

18 to 24 inches	.30	2.75	25.00

SYRINGA—Lilac

Vulgaris, common purple

3 to 4 feet ..	.50	4.50	40.00
2 to 3 feet	.45	4.00	35.00

18 to 24 inches	.35	3.00	28.00

Vulgaris Alba, common white

3 to 4 feet	.65	5.00	
2 to 3 feet	.45	4.00	

18 to 24 inches	.40	3.50	

Persica (Persian Purple), and Rothomagensis (red Persian)

3 to 4 feet	.75	6.50	
2 to 3 feet	.55	5.00	

18 to 24 inches	.45	4.00	

Named, grafted lilac—

Alfonse Lavelle—Double Blue;

Belle de Nancy—Double Pink;

Charles X—Single Red;

Frau Damman—Single White;

Josikaea—Hungarian—Late Pink;

La Tour d'Auvergne—Double Violet;

Madame Lemoine—Double White;

Pres. Grevy—Double Blue;

Souvenir de Ludwig Spaeth—Single Red—

3 to 4 feet	.80	7.00	
2 to 3 feet	.65	6.00	

18 to 24 inches	.50	4.50	

TAMARIX—Tamarisk—

African, Gallica, Indica and Estervalis, feathery foliage, pink blooms— 4 to 5 feet	.50	4.50	40.00

3 to 4 feet	.45	4.00	35.00
2 to 3 feet	.35	3.00	27.50

Glauca, blue foliage, 4 to 5 feet	.70	6.00	

Glauca, blue foliage, 3 to 4 feet	.55	5.00	

Glauca, blue foliage, 2 to 3 feet	.45	4.00	

An Editorial from The Country Gentleman,

September 6, 1919.

This editorial speaks more tersely for one of America's fundamental industries than could have been written by the nurseryman himself. The authority of America's "oldest agricultural journal" is beyond question and the conclusion is obvious.

The home owner or orchardist intending to plant trees of any kind now or within five years must anticipate his needs, place his order early with a "real nursery", and pay a price based on the cost of production and the law of supply and demand, proportionate with other commodities.

A JOB FOR NURSERYMEN

THE propagation of fruit plants is an art. It takes two, three or four years to develop nursery stock to planting size. The war cut down propagation work to an unprecedented degree. France, from which come most of the seedlings used by nurserymen, has been able to grow and ship but a fraction of her normal output. The supply of nursery stock for planting this fall and next spring is short. Fruit stocks will be shorter next year than this. Hundreds of small nurserymen are out of business and more must suspend with the digging of the plantations now maturing, because of inability to secure seedlings for new plantations.

Fall prices are higher than ever known and may well be higher yet by spring. Prices are expected to make a record peak in the fall of 1920 and spring of 1921. Since peach trees are propagated wholly upon American stocks and since they can be produced in two years, it seems reasonable to expect that peach-tree prices should be reasonably stabilized by the spring of 1922, but the prices for apple, cherry, plum, pear and quince trees may remain abnormal for some years after the French growers get readjusted. It is not at all certain when that will be.

All this is, of course, perfectly understood by the professional nurserymen, but it is not understood by the folks who buy and plant what the nurseryman sells. Planters should appreciate the situation for two very excellent reasons: First, because the supply of many standard varieties is almost certain to be exhausted before long. That means that orders should go in earlier than ever before. Always urgent, this year and next it may be imperative. **ORDERS SHOULD GO IN EARLY.**

Second, shortage and high prices are pretty sure to bring out all manner of old, oversize, runty and generally inferior and undependable stuff which will be offered to buyers under unusual and high-sounding descriptions. There never was a time when the planter needed to use more caution in his purchases. **BEWARE OF THE FLY-BY-NIGHT SALESMAN OF NURSERY STOCK.**

It is the immediate duty of every agricultural college, experiment station, county agricultural agent and secretary of a horticultural society to

revise his list of dependable nurserymen. The inexperienced planter who fails to consult with those really competent to advise him will be entitled to little sympathy if his new orchard turns out a failure. Even old-timers in the fruit-raising business may very well see to it that their lightning rods are well grounded.

The nursery business is difficult and hazardous to a degree not appreciated by the planter. Too often the planter has been able to buy good stock at less than the cost of production. Too often the faithful and conscientious propagator has received neither appreciation nor a fair money return. Too often the slick agent and the brass-band catalogue have got the planter's money, leaving the planter and the honorable nurseryman to hold the bag.

For long and trying years the nursery business has been conducted in a manner satisfactory to neither the on-the-square producer of nursery stock nor to the ultimate user of that stock. If it is true that the public has never appreciated the good nurseryman, it is also true that the good nurserymen have never pulled together long enough nor hard enough to clean up their industry. They have provided no way by which the average planter can distinguish between the dependable firm and the get-rich-quick rascal.

It is because of this that legislation and regulation of the nursery business become constantly more severe. The next year or two will bring things to a head. If the on-the-square nurserymen of the country permit the scalawag members of the industry to take advantage of the present situation to the general detriment of the fruit-growing public, they may expect, very shortly, a mass of legislation of such character as may put the business of plant propagation upon a new basis. Fruit growing is too important to be put in jeopardy, piecemeal, through petty trickery, or wholesale, through the dissemination of pests and diseases.

It is up to the planter to recognize thoroughly good stock and to pay a fair price for it, but it is up to the respectable nurseryman to raise the standard of ethics in his trade and to provide a sure means of identifying himself.

VIBURNUM—Snowball		Each	10	100
Acerfolium—(Maple leaved)—				
18 to 24 inches	.....	.50	4.50	
Dentatum—(Arrow Wood)—				
3 to 4 feet	.....	.75	7.00	
2 to 3 feet	.....	.65	5.50	
18 to 24 inches	.....	.50	4.50	
Lantana (wayfaring tree)—				
3 to 4 feet	.....	.65	6.00	45.00
2 to 3 feet	.....	.50	4.50	40.00
18 to 24 inches	.....	.45	4.00	35.00
Lentago (Nanny Berry)—				
2 to 3 feet	.....	.70	6.00	
18 to 24 inches	.....	.60	5.50	
Nudum (Large Withe rod)				
3 to 4 feet	.....	.70	6.00	
2 to 3 feet	.....	.60	5.50	
Opulus (high bush cranberry)—				
4 to 5 feet	.....	.70	6.50	55.00
3 to 4 feet	.....	.60	5.00	95.00
2 to 3 feet	.....	.50	4.50	40.00
18 to 24 inches	.....	.45	4.00	35.00
Opulus Sterilis, common snow ball,				
2 to 3 feet	.....	.50	4.50	
Opulus, Americana (true type)—				
American high bush cranberry—				
3 to 4 feet	.....	.70	6.00	
2 to 3 feet	.....	.60	5.00	
18 to 24 inches	.....	.50	4.50	
Plicatum (Japanese Snowball)				
2 to 3 feet	.....	.75	7.00	
Prunifolium (Black Haw)—				
2 to 3 feet	.....	.70	6.50	

HARDY VINES

Strong Field Grown Vines

AMPELOPSIS—Ivy		Each	10	100
Englemanni—5-leaf clinging		.60	5.00	
Quinquifolia (Woodbine) 5-leaf twining		.40	3.50	
Veitchi (Boston Ivy)		.75	7.00	
ARISTOLOCHIA SIPHO				
Dutchman's Pipe		1.00	9.00	
BIGNONIA RADICANS				
Trumpet Vine		.50	4.50	
CELASTRUS SCANDENS				
Bitter Sweet		.60	5.50	
CLEMATIS				
Paniculata (Japanese) small white				
September	.....	.75	7.00	
Virginica (Virgins Bower)—small				
white—August	.....	.75	7.00	
Large Flowering, Henryi—white		.90	8.00	
Jackmani, purple		.90	8.00	
EUONYMUS				
Radicans		.50	4.50	
LONICERA—Honeysuckle—Vine				
Halliana (Hall's Evergreen)		.50	4.50	
Sempervirens Scarlet Trumpet (Evergreen)		.45	4.00	
Sempervirens Aurea (Yellow Trumpet)		.60	5.50	
Japonica Aurea (golden leaved)		.70	6.00	
VITIS				
Wild Grape		.45	4.00	
WISTARIA				
Sinensis (Chinese purple)		.60	5.50	
Sinensis Alba (Chinese white)		.70	6.50	

ROSES

2 and 3 Year Field Grown Stock

This stock is not to be compared with small, tender, hot-house grown plants. Although the American trade is three million plants short, this spring, we have the finest stock we have ever offered. Order early.

Native Bush Roses—Single pink bloom—

	Each	10	100
Blanda	.45	3.75	
Caroline	.45	3.75	
Humulis	.45	3.75	
Lucinda	.45	3.75	

Climbing Roses

American Pillar (new white, pink edge)	.80	7.50	
Baltimore Belle (cream)	.50	4.50	
Climbing American Beauty (deep red)	.80	7.50	
Dorothy Perkins (pink)	.50	4.50	
Excelsa (crimson); Dorothy (crimson)	.60	5.50	
Lady Gay (pink)	.60	5.50	
Multiflora (large pink)	.50	4.50	
Prairie Queen (large pink)	.50	4.50	

Climbing Roses—Continued.

	Each	10	100
Setigera (Illinois—single pink)	.45	4.00	38.00
Seven Sisters—pink	.50	4.50	
Rubignosa (Sweet Briar)	.50	4.50	
Crimson Rambler (red)	.60	5.50	
White Dorothy	.60	5.50	
Hiawatha (pink)	.60	5.50	

Dwarf Roses—Bloom all summer—

Baby Rambler (crimson)	.90	8.00	
Baby Dorothy (pink) ...	1.00	9.00	
Baby Doll—delicate pointed bloom, ivory tipped pink—a beauty	.80	7.50	

Moss Roses

Crested Moss	.60	5.50	
Pink Moss	.60	5.50	
White Moss	.60	5.50	

Hybrid, Perpetual and Tea

Coquette des Alps—white tinged red	.75	7.00	
Gruss an Teplitz—deep red	.85	8.00	
Hermosa—pink	.75	7.00	
Jacqueminot—crimson	.75	7.00	
Killarney—pink	.85	8.00	
Kaiserin Augusta Victoria (Cream) ..	.85	8.00	
La France—pink	.75	7.00	
Madam Flantier, white	.70	6.50	
Madam Chas. Wood, red	.75	7.00	
Magna Charta—pink	.75	7.00	
Ulrich Bruner—cherry	.75	7.00	
Paul Neyron—pink	.75	7.00	
Persian Yellow	.90	8.00	

RUGOSA—Japanese Rose—Pink and White Bloom all Summer

Extra heavy plants	.80	7.50	65.00
Medium heavy plants	.60	5.00	40.00

HARDY PERENNIALS

	Each	10	100
Achillea (The Pearl) white	.25	2.00	
Aquilegia, Columbine. All colors	.30	2.75	
Asclepias Tuberosa. Butterfly weed— orange, fine	.35	3.00	
Aster, Novae Anglaie, hardy purple ..	.25	2.25	
Aster Novae Anglaie Rubra, hardy red, rare	.40	3.50	
Bocconia Cordata—Plume Poppy	.20	1.75	
Buddleia Variabilis, Summer Lilac or Butterfly Bush, pink spikes in July to September	.50	4.50	
Chrysanthemum, hardy, Golden Queen- Yellow	.35	3.00	
Chrysanthemum, White Swan	.30	2.50	
Chrysanthemum, Geo. Meadows, pink	.30	2.50	
Convallaria—Lily of the Valey—clumps	.20	1.75	
Coreopsis—tick seed—yellow, profuse bloomer	.20	1.75	
Daisy Shasta, large pure white	.20	1.75	
Delphinium, Belladonna—Blue Larksupr	.40	3.50	
Dianthus Barbatus—Sweet William— mixed colors	.15	1.25	
Gaillardia—Blanket flower—red and yellow, all summer	.25	2.00	
Hemerocallis, Kewanso. Yellow Day Lily	.25	2.00	
Helianthus Orgyalis, hardy small sun- flower, yellow	.25	2.00	
Iris Germanica—unnamed mixed plants For named varieties see list below:	.20	1.50	
Mallow, Militararis (pink) and Crimson Eye (white)	.25	2.00	
Paeonia, mixed varieties, unnamed, all kinds	.35	3.00	
See list for named varieties.			
Pardanthus chinensis—Blackberry Lily—small orange spotted	.25	2.00	
Phalaris Arund—Striped Ribbon Grass	.25	2.00	
Physostegia Virginica—American Heather—pink spikes	.20	1.75	
Phlox, mixed varieties, unnamed	.20	1.75	
Rudbeckia Newmani—yellow dwarf fine	.30	2.50	
Lancelata—Golden Glow	.15	1.25	
Tritoma—Flame flower—tall reddish orange spikes	.35	3.00	
Yucca Filamentosa—Spanish Bayonet tall spikes, white bloom	.40	3.50	

IRIS GERMANICA—Fleur de Lis

The following named varieties of Iris:

Divisions—Each, 30c; per 10, \$2.50; per 100, \$22.50.

Clumps—Each, 45c; per 10, \$4.00; per 100, \$35.00.

Avenir, blue.

Atropurpurea, rich purple.

Bridesmaid, lavender and white.

IRIS GERMANICA—Fleur de Lis

Celeste, pale blue,			
Canelicans, blue, white fringe.			
Darius, canary yellow, blue and white tip.			
Her Majesty, lavender.			
Hector, yellow, purple tip.			
Honorablis, golden yellow, purple and white tip.			
Lebaud, yellow, brown tip.			
Mars, canary yellow, purple tinge.			
Mrs. Darwin, white, violet tip.			
Mad. Chereau, white, blue tinge.			
Mad. Paquette, purple.			
Orientalis, small blue.			
Parsensis, blue.			
Penelope, yellow.			
Pumilla Florescens, deep blue.			
Purple Queen.			
Pharon, blue.			
Queen Emma, white, yellow center.			
Queen of May, heliotrope.			
Stenophylla, purple.			
Yale Blue, small blue.			
Iris Delmatica, special.	Each	10	100
Immense Blue	.60	5.50	50.00

PAEONIA

A plant or division consists of three to five eyes; a clump is a large clump of six to ten eyes and will be supplied at double the price of a plant or division. We grow 180 varieties of Paeonia and will be pleased to quote collections for special or landscape purposes.

	Each	10	100
Alba Plena, early white	.50	4.50	
Alba Superbissima, white, medium ...	.70	6.50	
Andre Laures, late, large, pink	.50	4.50	
Alice Boyd, bomb shape, red, late	1.25	10.00	
Belle of France, late pink	1.00	8.50	
Corrone de Or (Cabot) white, golden center, late	1.25	10.00	
Congress, white, yellow, and rose tint, late	1.00	9.00	
Carrie, early, purple rose.....	.70	6.50	
Delicata, large rose white	.60	5.50	
Dorchester, latest fine white	.90	8.00	
Duchess de Nemours (Calot) sulphur white, late	.75	7.00	
Edulis Superba (Lemon) late, pink and violet	.70	6.50	
Elsie Lapworth, medium choice white	1.50	12.50	
Esther, medium, white, tint of rose ..	.75	7.00	
Floral Treasure, medium, lilac rose ..	.80	7.00	
Fragrans, early, fragrant, pink	.40	3.50	
Festiva Maxima (Miellez) the great florist white, medium	.85	8.00	
Felix Crousse, king of reds, medium ..	1.00	9.00	
Grandiflora Novia Plena	1.00	9.00	
Humeii, late, rose pink	.50	4.50	
Hulda (Terry) late crimson fringed ..	.75	6.50	
Joan of Arc, lilac, rose and white, early ..	.50	4.50	
La Esperanza, medium pink, large ...	.60	5.50	
La Tulipa, late, white, red striped ...	.85	8.00	
Louis Van Houttei, medium, deep pink ..	.60	5.50	
Mad. de Vernville, pure white, late ..	.75	7.00	
Mars, late, dark red	1.00	9.00	
Marie Le Moine (Calot) delicate flesh and ivory white, late	1.00	9.00	
Mabel Claire, medium, red	.70	6.50	
Model de Perfection, early, rose pink ..	1.50	12.00	
Mont Blanc, late pink, fine	2.00		
Miss Morris (Terry) immense single cherry	2.00	17.50	
Mrs. Bryan, late, rose pink	.60	5.50	
Mrs. Frank, medium, rose pink	.60	5.50	
Papiviflora, early crimson rose	.60	5.50	
Perfection, medium, pink rose	.60	5.50	
Prof. Budd, splendid pink, medium ..	1.20	10.00	
Pottsii, late, pink, large	.75	6.50	
Reevesii, medium, early, fragrant, . rose pink	.60	5.50	
Rubicunda, late, rose pink, cream center ..	.70	6.50	
Rubra Superba (Richardson) late, large, cherry, red	1.25	10.00	
Senator, early, dark red	1.00	9.50	
Sinensis Rubra, late, pink, silver tip ..	.60	5.50	
The Queen, single white	.85	8.00	
The Bride (Terry) single white, yellow center	1.50	12.00	
Triomphe de l'Exposition de Lille Calot) white	1.00	9.00	
Whitley or Queen Victoria, medium, pink, white and blush tint	.75	7.00	

PAEONIA—Continued.**Japanese Paeonias**—single bloom.

Apple Blossom, pink, cream center ..	1.00
Bacchus, late, red and white speckled	.75
Cathedral, white, yellow center	1.25
Diana, light rose	.85
Dragon's Head, white, red stripes ...	.75
Flamboyant, white, yellow center, early	.70
Fantasy, pink, yellow center	1.75

Paeonia Officinalis, earliest to bloom, dwarf.

Rubra, deep red	.65	6.00
Alba, pinkish white	.65	6.00
Rosea Superba, rose pink	1.25	11.00
Tenuifolia, fringed leaf, deep red	1.25	11.00

PHLOX

Miss Linguard	.35	3.00
Tapis Blanc, imported	.50	4.50
Other named varieties	.30	2.50

SHADE AND ORNAMENTAL TREES**ACER**—Maple

	Each	10	100
Dasycarpum, soft or silver			
4 in. diameter, select	8.00	70.00	
3 in. diameter	5.00	45.00	
2½ in. diameter	3.00	25.00	
2 in. diameter	2.50	21.00	
10 to 12 feet	1.50	12.50	
8 to 10 feet	1.00	9.00	
6 to 8 feet	.75	7.00	
Weir, Weirs Cut Leaved			
10 to 12 feet	1.75	15.00	
6 to 8 feet	1.50	12.50	
Platanoides, Norway Imported			
10 to 12 feet	4.00	35.00	
8 to 10 feet	3.00	25.00	
6 to 8 feet	2.00	17.50	
Slender, 6 to 8 feet	1.25	10.00	
Platanoides Schwerdleri, Red Norway			
8 to 10 feet	9.00		
6 to 8 feet	7.00		
Saccharum, hard or sugar			
8 to 10 feet	2.50	22.50	
6 to 8 feet	2.00	17.50	

AESCULES—Horse Chestnut

Flava, Buckeye			
6 to 8 feet	2.00	17.50	
4 to 6 feet	1.50	12.50	
Hippocastanum, European,			
6 to 8 feet	2.00	17.50	
4 to 6 feet	1.50	12.50	

AILANTHUS—Tree of Heaven

6 to 8 feet	1.25	10.00	
5 to 6 feet	1.00	9.00	
4 to 5 feet	.80	7.00	

BETULA—Birch

Papyrifera, Canoe Birch			
6 to 8 feet	2.00	18.00	
8 to 10 feet	2.50	22.50	
10 to 12 feet	3.00	27.50	

CUT LEAVED—Weeping

See Weeping Trees

CASTANEA—Chestnut.

See Nut Trees

CATALPA SPECIOSA

8 to 10 feet	.95	8.00	
6 to 8 feet	.80	7.00	
Seedlings, 18 to 24 in.			3.50
Per 1,000 \$30.00			
Bungei, Globe Headed or			
Umbrella Tree	2.00	17.50	
Heavy, 7 to 8 feet	2.50		

CERCIS CANADENSIS—Red Bud, or Judas Tree

4 to 5 feet	.75	6.50	
3 to 4 feet	.60	5.50	

FRAXINUS—Ash

Excelsior, European			
10 to 12 feet	1.50	12.50	
8 to 10 feet	1.20	10.00	
6 to 8 feet	.80	7.00	
Ornus, flowering ash			
3 to 4 feet	.60	5.00	
Viridis, green ash			
12 to 14 feet, 2 in.	2.00	17.50	
10 to 12 feet	1.50	12.50	
8 to 10 feet	1.00	9.00	
6 to 8 feet	.75	6.00	

JUGLANS—Walnut. See Nut Trees.

MAGNOLIA—Accuminata

4 to 6 feet	1.50	12.50

MORUS TARTARICA—Mulberry

See Fruit Trees, and Weeping Trees

POPULUS—Poplar

Alba Bolleana, 10 to 12 ft.	3.00	25.00	
Alba Bolleana, 8 to 10 ft.	2.00	15.00	
Alba Bolleana, 6 to 8 ft.	1.00	8.00	
Alba Bolleana, 4 to 6 ft.	.75	6.00	
Deltoides, Carolina, 4 in.	3.50	30.00	
Deltoides, Carolina, 3 in.	3.00	27.50	
Deltoides Carolina 2 in.	1.50	12.50	100.00
Deltoides, Carolina, 1½ inch	1.25	10.00	90.00
Deltoides, Carolina, 10 to 12 feet ..	1 00	9.50	80.00
Deltoides, Carolina, 8 to 10 feet ..	.80	7.50	65.00
10 to 12 feet	1.00	9.50	80.00
8 to 10 feet	.80	7.50	65.00
Lombardy, 10 to 12 feet	1.50	12.50	
Lombardy, 8 to 10 feet	1.25	11.00	
Lombardy, 6 to 8 feet	1.00	9.00	

SALIX—WILLOW

Caprea, Pussy Willow

3 to 4 feet	.60	5.00
2 to 3 feet	.40	3.00

Osier, Basket Willow

Clumps	.40	3.00

Vittelina, Golden

4 to 6 feet	.75	7.00
3 to 4 feet	.60	5.00

Napoleon, see Weeping Trees

TAXODIUM DISTICHUM—With ball of earth

Native Crypress—hardy—handsome—

5 to 6 feet	2.00	17.50
4 to 5 feet	1.50	12.50
3 to 4 feet	1.00	9.00

Weeping—See Weeping Trees.

TILIA—Linden

American and European

10 to 12 feet, 2 inches	2.50	20.00
8 to 10 feet	1.75	15.00
6 to 8 feet	1.25	10.00
5 to 6 feet	1.00	9.00

ULMUS—Elms

American, white

4 inch specimens	10.00	
3 to 3½ inches	7.00	
2½ inches	4.00	35.00
12 to 14 feet	2.50	22.50
10 to 12 feet	2.00	17.50
8 to 10 feet	1.25	10.00
6 to 8 feet	1.00	8.50

Campestris, English and Montana, Scotch,

8 to 10 feet	1.50	12.50
6 to 8 feet	1.25	10.00
4 to 6 feet	.80	7.50

WEeping TREES

BETULA LACINIATA	Each	10	100

Cut Leaved Weeping Birch

6 to 8 feet	2.50	
5 to 6 feet	2.00	9.00

MORUS—TARTARICA PENDULA

Teas Weeping Mulberry .....

	3.00

SALIX—Willow

Napoleon Weeping Willow

4 to 6 feet	1.00
3 to 4 feet	.80

TAXODIUM DIS. PENDULUM—With ball of earth

Weeping Cypress

5 to 6 feet	4.00
4 to 5 feet	3.50
3 to 4 feet	3.00
2 to 3 feet	2.50

EVERGREENS

All evergreens are dug with ball of earth attached, and burlaped to hold same in place, without extra charge. All evergreens 3 to 4 times transplanted. We grow in limited quantities many varieties not quoted, mostly rare kinds. Prices on application.

ABIES—Fir.

Balsamea, Balsam Fir

3 to 4 feet	2.50	20.00
2 to 3 feet	2.00	17.50
18 to 24 inches	1.25	10.00

JUNIPERUS—Cedars and Junipers

Pfitzeriana, imported, very broad		
2 to 3 feet	5.00	45.00
Virginica, Red Cedar		
4 to 5 feet	2.50	20.00
3 to 4 feet	2.00	17.50
2 to 3 feet	1.50	12.50
Virginica, Glauca, Blue Cedar		
4 to 5 feet	6.00	
3 to 4 feet	5.00	35.00

PICEA—Spruce

Alba—Am. White Spruce		
3 to 4 feet	2.50	20.00
2 to 3 feet	1.50	11.00
Excelsa, Norway		
2 to 3 feet	1.00	8.00
18 to 24 inches	.75	6.00
12 to 18 inches	.50	4.50
Pungens, Colorado Blue		
3 to 4 feet	4.00	35.00
2 to 3 feet	3.50	30.00
18 to 24 inches	2.50	20.00
Pungens, Colorado Blue Selected Specimens		
3 to 4 feet	6.00	55.00
2 to 3 feet	5.00	45.00
Pungens, Koster's Blue, imported		
3 to 4 feet	8.00	75.00
Tsuga Canadensis, Hemlock Spruce		
2 to 3 feet	3.50	30.00
18 to 24 inches	2.75	25.00
12 to 18 inches	2.00	18.00

PINUS—Pines ..... Each 10 100

Austriaca, (Austrian), Sylvestris (Scotch Pine,		
3 to 4 feet	2.00	18.00
2 to 3 feet	1.50	12.50
Mugho, dwarf pine, bushy fine. Large supply.		
2 to 3 feet	3.00	25.00
18 to 24 inches	2.50	20.00
12 to 18 inches	2.00	18.00
Ponderosa—Bull Pine—long needles, a handsome pine—		
3 to 4 feet	1.75	15.00
2 to 3 feet	1.25	10.00
18 to 24 inches	1.00	8.00
Strobus, white pine		
4 to 5 feet	3.00	27.50
3 to 4 feet	2.00	17.50
2 to 3 feet	1.00	9.00
18 to 24 inches	.75	7.00
12 to 18 inches	.60	5.00

PSEUDOTSUGA DOUGLASII

Douglas, Spruce or Fir		
4 to 5 feet	4.00	35.00
3 to 4 feet	3.00	25.00
2 to 3 feet	2.00	17.50
18 to 24 inches	1.25	10.00

BETINISPORA—Japan Cypress

Plumosa Aurea, Golden		
2 to 3 feet	2.50	20.00
18 to 24 inches	1.75	15.00

TAXUS—Yew

Cuspidata Brevifolia, Japanese Yew, rare and beautiful—		
5 to 6 feet specimens	9.00	
4 to 5 feet specimens	8.00	
3 to 4 feet	4.50	30.00

THUYA, ARBORVITAE

Occidentalis, American or white cedar		
4 to 6 feet specimens	3.00	
18 to 24 inches	.70	6.00
O. Compacta, 18 to 24 inches	1.00	9.00
O. Compacta, 12 to 18 in	.90	8.00
O. Pyramidalis,		
3 to 4 feet specimens	3.00	25.00
2 to 3 feet	2.50	20.00
18 to 24 inches	2.00	17.50
O. Globosa,		
18 to 24 inches	1.25	10.00
12 to 18 inches	1.00	9.00
O. Douglas, Golden		
18 to 24 inches	2.50	20.00