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1920 SPRING PRICE LIST

Hitchcock's : Nursery

Agawam : Massachusetts

FEB 16 1920

U. S. Department of Agriculture

To reach the Nursery from Springfield, Mass., take a West Springfield, Feeding Hills or Hartford Westside Trolley Car to Agawam Bridge, Seven Cent Fare, Three Minutes Walk from Bridge : :

Commonwealth of Massachusetts

State Board of Agriculture.

Official Certificate No. 32 BOSTON, Aug. 31, 1919

To whom it may concern :

This is to Certify that I have this 31st day of Aug. completed the inspection of the nursery stock of *E. M. Hitchcock*, grown at *Agawam*, State of Massachusetts, and find it to be apparently free from all injurious insects and diseases which might be transferred on nursery stock from the nursery to the orchard or garden. This certificate is good until July 1, 1920.

Inspected by M. C. Lane. (Signed) *H. L. Fernald, Inspector.*

TO OUR CUSTOMERS

In presenting this, our 25th Annual Price List, we wish to extend our sincere thanks to our old customers especially, many of which have bought plants of us every year since starting in the business.

To prospective new ones we wish to say, please give us a trial. We will do our best to please you. Our sales of plants increase steadily from year to year with very little advertising.

We buy no plants to sell. We buy new varieties for our own planting only. We buy from introducers only.

We give our personal supervision to digging and packing all orders sent us.

We warrant our plants to be equal to any, no matter where or by whom grown. In making this statement we know what we are talking about, as we have received plants from almost every nursery in the states.

Claims, if any, must be made upon receipt of goods; when they will be cheerfully and carefully examined, and if our fault will be settled promptly and satisfactorily.

We could print hundreds of testimonials as to packing and quality of stock, but do not think it would warrant expense.

We respectfully solicit a share of your patronage for 1920.

E. M. HITCHCOCK.

Agawam, Mass.

SPECIAL NOTICE

Terms. Cash or one-half cash with order; balance before shipment.

Agawam, Mass., is our Postoffice address.

Springfield, Mass., is our Express and Freight Office.

Money Orders. Please make all Postoffice and Express Money Orders on Springfield, Mass.

* Boxing and Packing is done Free and everything is labeled.

All stock guaranteed True to Label.

SHIPPING

By Express. We advise shipping plants and roots by express, especially in lots of 500 and over as we know by experience they are received in much better condition and with the recent reduction in express rates about as cheaply.

By Freight. We do not advise shipping by freight, but will if customers wish.

By Mail. Customers wanting plants and roots sent by mail must add at the rate of 5c per dozen. Larger quantities must go at Parcel Post rates, which are as follows:—

From Springfield, Mass., Local, 10 cents per 100; First and Second Zones, up to 150 miles, 15 cents per 100. Third Zone, up to 300 miles, 20 cents per 100. Fourth Zone, up to 600 miles, 25 cents per 100.

STRAWBERRIES

Extra Early Varieties

	PRICES		
	Doz,	100	1000
Fairfield—S	\$.25	\$.75	\$5.00
Campbell's Early	.25	1.00	

Early to Medium

Abington—S	\$.25	\$.75	\$5.00
Parsons Beauty —S	.25	.75	
Senator Dunlap—S	.25	.75	5.00
Paul Jones—P	.25	.75	5.00
Glen Mary—P	.25	.80	6.00

Medium to Late

Model—S	\$.25	\$.80	
Sample—P	.25	.75	\$5.00
Uncle Jim—S	.25	.80	
Minute Man—P	.25	.75	5.00
Wm. Belt—S	.25	.80	
Heritage—S	.25	.80	6.00
Howard—S	.25	.80	6.00

Fall Bearing Varieties

Superb—S	.25	1.00	
Peerless—S	.25	1.00	

STRAWBERRIES

Strawberries marked (P) are Pistillate or imperfect, and must have every third or fourth row planted with varieties marked (S), which are staminate, or perfect.

We will furnish 50 of a single variety at 100 rates and 500 of a single variety at 1,000 rates.

No varieties at 1000 rates except those so priced.

Besides the above standard varieties we have a small stock of **Dr. Burrell, Kellogg's Prize, Kellogg's Premier, Big Late** and **Chester** which we wish to give a further trial.

Price of all five varieties 25c per doz., \$1.00 per 100.

RHUBARB

Strong, 2-Year Roots

Price, 10c each. \$1.00 per 12.

STRAWBERRIES

New Varieties

While it is best to stick to old and well-tried varieties for our main plantings, yet it is well to try one or more of the newer kinds each season, as occasionally we do find a real prize and in the **Howard No. 17** I believe we have found one.

The **Howard** strawberry has all the earmarks of a good all round berry. It is a good healthy grower, good in quality, good color, large size and productive, and if after further test it proves as good in other sections as here it will take the place of the **Abington** as a pollenizer for such varieties as **Sample**, **Minute Man** and **Paul Jones** as it has a large perfect blossom, full of pollen and blossoms early to late besides being a much firmer berry.

Dr. Burrell. This variety proved so near like **Senator Dunlap** that one description will answer for both, in fact it was impossible to distinguish one from the other. We had them growing in adjoining rows.

The **Chester** and **Kellogs** seedlings, **Premier-Prize** and **Big Late** are fairly good growers, but have not fruited here yet.

STRAWBERRIES

Standard Varieties

✓ **Fairfield—S.** This is the best extra early variety for both home use and market (where extra early kinds pay) that we have tested so far.

✓ **Campbell's Early—S.** We offered this variety last spring for the first time and sold out clean on them, so cannot say as to how they would do except that they grow well and blossom full.

✓ **Abington—S.—** The Abington strawberry has been our main pollinizer for years and is very popular as a market berry all over New England. I would not advise this for long shipment but for local market it is a money maker.

✓ **Sample—P; Paul Jones—P and Minute Man—P** are our three best pistillates and they are good ones. All good growers. Good quality, large in size and very productive. In a popular vote through New England I presume Sample would stand first and Minute Man last. Personally we would plant the Paul Jones if restricted to one variety.

✓ **Gibson—S, Pocomoke—S and Parsons Beauty—S.** Here we have a variety with three names, also a profitable berry for market. A good shipper and canning berry but rather tart for dessert. As it was first introduced under the name of Parsons Beauty, we shall retain the latter.

STRAWBERRIES

Standard Varieties

✓ **Senator Dunlap—S.** One of the best dessert and canning berries on the whole list. Very vigorous and productive. Popular in some sections, other sections not so good. Seems to be variable. Good for moist, loamy soil. Not so good on light, sandy soil. Runners should be thinned out.

✓ **Glen Mary—P.** This is a very large, exceedingly productive berry. Good quality, but sometimes ripens with green tips. Very popular where it does well.

Wm. Belt. Considered by many to be the best flavored berry grown. Very large fancy berries and productive.

Model—S. Same as Wm. Belt.

✓ **Uncle Jim.** For a large, fancy berry for the home garden there is nothing in sight to compare with the Uncle Jim. Extra large, extra quality, extra good grower and productive. Not as firm as some but will pay well for near market.

✓ **The Heritage** is the best late berry we ever fruited either for home use or market, not quite as sweet as Uncle Jim but, good enough for any one and more productive. This and the Uncle Jim are the largest berries of the whole list. Do not plant the Heritage on light, sandy soil. Plant on good moist or any heavy soil that is well drained, and you will get berries that will sell for the highest market price. No trouble to sell them. Their appearance takes care of that end of the game.

STRAWBERRIES

Fall Bearing Varieties

Superb—S. This is the only fall bearer we consider worth planting and we have tested about every variety as fast as introduced. If you want nice, large, good flavored berries and lots of them in the fall, then plant the **Superb** in the spring. Keep all blossoms and fruit stems picked as fast as they appear until about July 1. Then you will have all the strawberries you want until frost comes.

The **Superb** will ripen fruit from early in **June** until frost if blossoms are not removed, but your crop will not be so satisfactory and but few will ripen at one time.

Peerless—S. New. Claimed to be an improvement on **Superb**. Not fruited here yet.

Selection of Varieties

In selecting varieties for planting we wish to state that there are no Standard Varieties in this Price List that we call really poor quality. The quality is usually rated by the sugar content. Thus, **Uncle Jim**, **Minute Man** and **Wm. Belt** would be called best in quality while **Fairfield**, **Senator Dunlap**, **Paul Jones**, **Glen Mary**, **Howard**, **Sample** and **Heritage** would be rated second with **Abington** and **Parsons Beauty** third. However this is not the whole story as there are other characteristics which enter the composition of the strawberry and also people's tastes. What one would call good another would say was too sour. Our list of varieties are all good and we are trying to include all that are really good.

STRAWBERRIES

Planting and Cultivation

All varieties of the Strawberry give the greatest yield and the largest berries when grown in rich soil; hence no pains should be spared in preparing the bed carefully before planting, by digging or plowing deeply and turning under a liberal application of well rotted manure. Pulverize the surface soil thoroughly with harrow and rake, and if a top dressing of ground bone can be applied, it will be found a great benefit at fruiting time. Select a location where the soil is moist and deep if possible—moist and yet where water does not stand near or upon the surface. In such a soil well enriched, Strawberries delight and give marvelous results. They will, however, succeed upon any soil if well manured.—Strawberries do not succeed when planted in shady locations; hence, in selecting a plot for them, be careful to avoid places that are shaded by trees. For hill culture in the family garden, set plants in rows two feet apart and the plants fifteen inches apart in the rows; or if to be worked with horse and cultivator, have the rows three feet and the plants one foot apart in the row. In either case cut off the runners as they appear. If to be grown in matted rows, plant three and one-half or four feet apart and the plants a foot apart in the rows, permitting the runners to grow at will. The after culture consists in keeping the soil mellow and free from weeds by frequent hoeing and cultivation. The Planet Jr., twelve tooth cultivator is a very good tool for this purpose. If you live in the Northern state, where you are subject to severe freezes, I would advise you to mulch your plants. At the approach of winter (as soon as the ground is frozen sufficiently to support the weight of a horse and cart) cover the entire bed with straw or other loose light material. Light strawy manure, is excellent for this purpose, as the soluble portion leaches into the soil and affords nourishment to the plants, while the fibrous portion remains upon the surface as a mulch. Evergreen branches are very useful for holding the mulch in place and are of themselves a protection.

SHIPPING SEASON

Our digging and shipping season for Strawberries begin about April 1st, extending to June.

OUR STOCK OF PLANTS

While our stock of plants is somewhat larger than last season yet we did not plant near as much acreage for Strawberry plants as intended on account of shortage of labor. However we expect to be able to fill most of our orders this spring, especially if ordered before May 1st.

We would esteem it a favor if customers would state in their orders whether we shall substitute something just as good or better than the varieties ordered, especially when ordering after May 1st.

Yours for a successful season,

E. M. HITCHCOCK, Agawam, Mass.

The H. P. Stone Co.

DISTRIBUTORS OF

Pure Food Products

Wholesale Commission Merchants

55 to 63 Lyman Street

Springfield, Mass.

STRAWBERRIES A SPECIALTY