Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

1 9 2 6

Austin Trial Ground List

OUR GLADIOLUS TRIAL GROUNDS

Is a passage-way where
New Originations enter,
are tested, and pass on.

Always something new
to offer in the trial ground
list.

GOLDEN SWALLOW

A Glorified Prim

GROWN FROM PLANTING STOCK

AUSTIN TRIAL GROUNDS

MR. & MRS. A. H. AUSTIN, PROPS.

356 NORTH FREEDOM ST.

RAVENNA, OHIO

**“Brighten life’s way
With a Glad. today.”**

[Austin Slogan]

OUR VISIT WITH CUSTOMERS

When some one writes us, "I feel real mean that I did not write before now," etc., we know that he is genuine; that the tears are almost in his eyes, and we are coming to you with the tears almost in our eyes because we could not get our List to you when you wrote for it, but as it is, we are pleased to greet you and to bring you something new that is worth-while. It is our aim to bring you a good new variety each year, and each new one represents the growing of thousands from hand pollenized seed from which our offerings are selected.

The variety, Gold Eagle is the result of years of careful patient work and we feel that our reward is great in this creation of faultless form and charming color. It is not for the pleasure garden only but because of its earliness, substance, and slender spike, will take its place as a commercial cut flower. People sometimes question the advisability of paying high prices for new varieties. As an instance, we made a purchase, and from the one bulb at \$2.00, sold over \$100.00 worth of stock. It was of desirable color, a good propagator, and we bought it at the time of its introduction.

Veiled Brilliance a fine large flowering variety, often with ten or more massive blooms open at one time.

High Nye is not a top notcher as far as size of bloom is concerned, for they are not over three and one half to four inches in diameter, if they were larger the spike could not support them it is so tall.

We have hundreds of new seedlings under test, many of which may be discarded because of some as yet unknown fault. Others of good form and pleasing color are being held for increase and will be introduced when quantity permits. You would enjoy seeing them and should make Austin Trial Grounds the Mecca of your summer vacation. We hope you will come, and we will be pleased to see you.

Sincerely yours,

MR. AND MRS. A. H. AUSTIN

NEW AUSTIN ORIGINATIONS OF RECENT YEARS

GOLD EAGLE—Again we bring you something new that is worthy. A new yellow that is an advancement in the gladiolus world. The blooms which are of good size are a deep, rich yellow, beautifully ruffled, and of strong substance. It is early and thus especially valuable for cutting, and the spike, always straight, is slender and easy to handle. It increases rapidly and the bulblets germinate quickly. None other like it.

Price, \$15.00, each; 2 for \$25.00; Bulblets, \$1.00 each. Not more than two bulbs and three bulblets to a customer.

GOLDEN SWALLOW. (Austin)—A beautiful clear soft yellow with no throat markings. Petals are finely ruffled giving the blooms an artistic effect. One of the most beautiful types offered. Lovely when massed. Price: 50c each; \$5.00 per dozen; Bulblets, 40c per dozen.

HIGH NYE—The basket glad. Willowy spikes five to six feet tall bearing 35 inches of bloom, each flower 3½ to 4 inches in diameter, nicely placed. Color, old rose, yellow throat with deeper rose lines. Has broad foliage, the widest leaves measuring three inches in diameter and spreading away from the spike thus allowing extra length in cutting. The spike is very slender, always straight and presents a superb appearance in basket arrangement. We want our friends to have this basket glad, and the variety increases so well, we are offering: One Bulb, \$1.00; 1 Bulb and 10 Bulblets, \$1.75; 10 Bulblets only, \$1.00.

SCARLET TREASURE—Dazzling velvety scarlet; almost a self color. Its brilliant blooms are well placed on a very graceful spike; slightly hooded but the hood is sufficiently raised to show its almost transparent throat. A very striking variety. 15c each; \$1.50 per dozen.

TYCKO ZANG—Our 1924 introduction has made good. This new variety was named by Miss Gretchen Zang for her little sister, the word "Tycko" (pronounced Ticko) meaning sister in baby language. As sisters may be entirely different and yet bear a slight resemblance so does this beautiful flower which is much larger, more stately, more brilliant, slightly resemble but greatly surpass the Gretchen Zang of our earlier origination.

"Tycko" blooms are a beautiful shade of clear salmon pink with a brilliance unsurpassed, and possibly unequaled under electric light. The individual petals which are of good substance are very broad and are rounding at the tips. The first flower usually measures five inches and over in diameter; has white throat faintly dotted deep cerise. Several blooms are open at one time and well placed on an always straight spike, four feet in height. Has broad heavy foliage and is a good propagator. We believe this to be one of the best commercial varieties of recent years. \$3.00 each, 6 for \$15.00; Bulblets, \$1.25 dozen. See wholesale list for prices on sizes and Bulblets.

NEW AUSTIN ORIGINATIONS OF RECENT YEARS

YELLOW TREASURE—The most bloom for least investment. A new Gladiolus of especial value for design work. Its beautiful ruffled blooms somewhat resembling yellow roses. The flowers average three to three and one-half inches in diameter, a clear rich yellow, no lines but a flushing of coppery old rose deep in throat. It increases so rapidly from divisions and bulblets that a row presents an appearance approaching continuous bloom. Spike 3 feet, so pliable that it can be bent in a circle. 15c each; \$1.50 per doz.

VEILED BRILLIANCE—Brilliant blooms of salmon-pink with creamy throat, tinted grayish-blue, having the appearance of being thinly veiled. Wonderful effect, new and different. Double row of well placed flowers five to six inches in diameter. As many as ten open at one time. Increases well. Stock limited. Price, \$10.00 each.

Gladiolus Bulbs make fine Mother's Day gifts; a gift that will interest and please the long summer through. Our illustration shows the true Herada arranging cut spikes of the gladiolus named for her.

November 28, 1925

"The bulbs I bought of you last season all grew and the flowers were just fine. Tycko Zang grew so thrifty and strong and even made extra spikes. The extras starting right out where the first one was cut. So I think you should claim the 'cut and come again' slogan for Tycko as well."

MRS. W. L. LAUGHLIN."

HOW TO PLANT AND HARVEST SMALL BULBS SUCH AS ARE GROWN FROM BULBLETS AND SEED

Illustration No. 1 shows two rows of strong, thrifty seedlings grown in open ground the same as bulblets, only planted a little more shallow.

Illustration No. 2 shows Mr. Austin digging the seedlings while they are still green so that the tops will not break off. He loosens and raises them up without turning them over.

Illustration No. 3 shows how they are lifted out of the ground, broken off by the handful and dropped into the basket. All quickly and easily done, and no loss of bulblets.

AUSTIN'S BIG FOUR

EVELYN KIRTLAND — Rose-pink, each, 7c; per dozen, 70c.

GRETCHEN ZANG—Shrimp pink, each, 6c; per dozen, 60c.

BERTREX—White with lines, each, 6c; per dozen, 60c.

HERADA—Pure mauve, each, 7c; per dozen, 70c.

The above varieties are known the world over as Austin's "Big Four," and nearly every one who grows Glads has at least one of each, but should have armfuls. Look at our Evelyn picture and think of it.

Gretchen is just as lovely, but always wants to bloom late, so plant her late, June 1st.

Now look at Bertrex growing. Isn't it splendid, and it's often the first to bloom in your garden.

The only picture we have of Herada is the one with the lady for whom she was named, shown elsewhere in this List. It is the only variety of its color.

The above **Old Timers**, nineteen years old this summer, are always in demand because they are **OUTSTANDING**. Now some one says our **New Comers** are **OUTSTANDING** too, which is very true for there is something different about every one of them—some distinctive trait that makes **EACH OUTSTANDING**.

"Of recent introduction in the gladiolus world, Austin Originations surely are outstanding."

A. G. BRITCH

Causing a leopard to change his spots might be something like evolving our Scarlet Treasure, a Prim Hybrid, from the yellow Prim Specie.

Customers outside of the United States are respectfully asked to remit by international money order or draft on New York or Chicago banks, made out in American money.

NEWER STANDARD VARIETIES

- ALBANIA** (Kemp)—A splendid white with wide open flowers four inches in diameter; petals broad with finely ruffled edges. 15c, \$1.50, per dozen; Bulblets, 50c per 100.
- ALICE TIPLADY** (K)—Lovely orange saffron. Large flower, very choice. 10c; 75c per dozen; Bulblets, 75c per 1000.
- ANNA EBERIUS** (D)—Dark wine-red. Each 15c.
- ARABIA** (H)—New and unusual, being very dark with the glistening lustre of black velvet. Every collection should contain this interesting novelty. \$1.00 each, \$10.00 per dozen.
- BLACK JOE** (P)—Deep crimson with black throat. Each 15c.
- BYRON L. SMITH** (K)—Beautiful orchid lavender, shading lighter in throat. One of the finest in existence. Each, 15c; \$1.50 per dozen; Bulblets, 50c per 100.
- CARMEN SVLVA** (P)—Large, with snowy white throat slightly penciled lilac. Spike slender and wiry. One of the best for cutting. 15c; \$1.50 per dozen.
- CRIMSON GLOW** (Betscher)—Deep scarlet with dark velvety blotch. A variety that attracts attention quickly. Fine for basket use. Each, 10c; \$1.00 per dozen; Bulblets, 40c per 100.
- CRUENTA SUPERBA** (Betscher)—New, large, brilliant scarlet with creamy marking on lower petals, tall late variety. Rare. Add this to your collection. \$3.00 each.
- DR. R. T. JACKSON** (Fischer)—Deep cardinal crimson, fine spike. Attracted much attention on our grounds last year. 12c each; \$1.25 per dozen; Bulblets, 40c per 100.
- DUCHESS OF YORK** (V)—Something new in blue. A seedling of Baron Hulot having a better shade of purple-blue, combined with a tint of wine color. Has good spike with blooms well placed. Very fine. 50c each; \$5.00 per dozen.
- E. J. SHAYLOR** (K)—Deep rose-pink. Good grower and a very popular variety. Each 10c. \$1.00 per dozen. Bulblets, 40c per 100.
- ELF** (D)—White with lemon yellow blotch. Large flower. 10c each; 70c per dozen. Bulblets, 35c per 100.
- EARLY SNOWFLAKE** (Kemp)—Produces many white lily-like flowers often six inches in diameter. 10c each; \$1.00 per dozen. Bulblets.

November 19, 1925.

"When I asked an expert judge what was the best thing to buy for planting in 1926 without hesitation he said "Austin's Tycko Zang." I wish to list this variety and also get some for my own planting. Will you quote me wholesale price on all sizes and bulblets. Do the bulblets germinate well?

C. I. HUNT."

NEWER STANDARD VARIETIES

- ELIZABETH TABOR (V)—A large beautiful pink flower resembling Mrs. Frank Pendleton, but larger and much earlier, it having been known to come into bloom in 42 days. The lowered price places this valuable variety within the reach of all. 50c each; \$5.00 per dozen; Bulblets, 30c per dozen. One of the best early commercial varieties.
- FLORA (V)—Creamy yellow with many large open blooms on a strong straight spike. Each, 10c; \$1.00 per dozen; 50c per 100.
- GOLD—Pure golden yellow, throat a shade deeper. Large flowers. Many open at one time. Fine variety. 20c each; \$2.00 per dozen; Bulblets, 20c per dozen.
- HENRY FORD (D)—Rhodamine purple. Fine large blooms on opposite side of spike. A variety of somewhat short but strong growth that can be used for landscaping. Each \$1.00; Bulblets, \$1.00 per dozen.
- ILLUMINATOR (H)—Carmine red with blue suffusion and intense French purple blotch on lower petals. Unsurpassed substance. When others go down because of heat or rain, this stands smiling. Splendid for cutting. Each, 50c; \$5.00 per dozen; Bulblets, 25c per dozen.
- JENNY LIND (Hoeg)—Lovely apricot-pink. A darling. 20c each; \$2.00 per dozen; Bulblets, 20c per dozen.
- JEWELL (Z)—Clear salmon-pink with golden yellow throat. A very desirable Hybrid Prim in strong demand. Each, 15c; \$1.50 per dozen.
- LOS ANGELES (Houdyshel)—Shrimp-pink with orange-carmine throat. A variety producing many spikes of bloom. The only cut and come again variety in existence. In great demand. 75c each.
- MAIDEN BLUSH (Grul)—A beautiful Prim of Enchantress pink color carrying its early flowers on tall wiry spikes. One of the best of the dainty acquisitions both for your garden and for commercial cutting. 10c each; \$1.00 per dozen; Bulblets, 40c per 100.
- MONA LISA (Kunderd)—Of palest soft rose-pink. One of the finest. Ruffled and desirable in every way. Each 20c; \$2.00 per dozen; Bulblets, 20c per dozen.
- MRS. F. C. PETERS (Fischer)—Beautiful rose-lilac, large blooms well placed. Very desirable variety. Each, 40c; Bulblets, 40c per dozen.
- MRS. WM. E. CLARK (Fischer)—Another of the beautiful shell pink varieties with beautiful garnet blotch on lower petal. Very fine spike with bloom well placed. Each, 25c; \$2.00 per dozen; Bulblets, 50c per 100.
- MURIEL—One of the loveliest of the light blue; flower larger than most varieties of its class and color. Has small dark violet spot in throat. Each, 25c; \$2.00

In October Bulletin "C. A." says: "The unpronounceable, incomparable Tycko Zang, that makes the Austin 'Big Four' into the 'Big Five.'"

NEWER STANDARD VARIETIES

PRINCELY (Kemp)—Very light pink, almost white, with wide open blooms $4\frac{1}{2}$ to 5 inches in diameter, four and five open at one time, well placed on a tall graceful spike. Its glorious blooms and splendid spike, place it in the front rank of the best varieties in existence. Small, \$1.00 each.

ODIN—Similar to Prince of Wales with larger flowers. Very early. A fine variety. Each, 15c; \$1.50 per dozen; Bulblets, 30c per 100.

ORANGE QUEEN—New. A splendid new variety of the larger primulinus type. Beautiful copper-orange. A distinct warm color that at once attracts attention. Good demand. Price, 40c each; \$4.00 per dozen.

101 BLUE—New. Upper petals beautiful clear blue shading lighter at base. Lower petals darker blue at edges with blotch of rich purplish maroon. A good size flower on a slender graceful spike. One of the early ones. On account of the scarcity of this variety, we are obliged to make a slight increase in the price over last year. Each 30c.

PINK WONDER (Kemp)—La France pink, large six inch blooms. Has many open at one time. 20c; \$2.00 per dozen; Bulblets, 20c per dozen.

MISS MADISON (Originator's Description)—"Originated by Rev. A. L. Boynton, originator of Capt. Boynton, both winning 4X at the Canadian Test Gardens at the A. G. So. They also received a Certificate of Award of Merit at the 1924 A. G. S. Show at New York. Miss Madison was one of the outstanding Glads at the 1925 A. G. Show at Rochester. It is a very bright pink overlaid on white and is a most beautiful flower. Many open, good reproducer, bulblets all grow a straight spike. A highly admired variety. Get your start now while it is new. Price No. 1 and 2, 50c each; 3 and 4, 40c each.

A LETTER FROM THE GARDEN OF ALLAH

July 19 1925.

"I did not know but you would be interested to know about the glad bulbs. The Scarlet Treasure bloomed in just 95 days, true to description: Dazzling Scarlet of good strong healthy habit. It is a dandy.

The Yellow Treasure blossomed in 92 days from planting and is a dainty creation and resembles yellow roses all right, ideal in growth and habit. Today I carried 20 cut spikes to church. Scarlet Treasure was among them and excited favorable comment from the churchgoers. Both Yellow and Scarlet are Treasures.

You spoke of liking my garden name. As I am looking out my window this garden picture visualizes before me, Birds, Trees, Flowers and a beautiful sheet of water. Do you wonder I named it Garden of Allah?"

NEWER STANDARD VARIETIES

ROSE ASP (M)—Corinthian red shading to ashes of roses. A very beautiful popular variety. Each 20c; Bulblets, 15c per dozen; \$1.00 per 100.

SUNNYMEDE (Fischer)—A rare shade of coppery-orange. An unusual and beautiful color. One of those charming varieties that at once attract attention. Price, 50c each; \$5.00 per dozen.

SUNSET GLOW (G)—A Prim Hybrid so brilliant that "it can be seen a mile and a half away," which is attracting much attention, and is well described as "A sunset in the heart of a beautiful glad." Clear scarlet blending to a throat of purest yellow. 20c each; \$2.00 per dozen.

TWILIGHT (K)—Exquisite sea-shell pink of beautiful form. One of the most beautiful ruffled varieties. Large flower and strong grower. Each, 35c; \$3.00 per dozen; Bulblets, 30c per dozen.

WHITE CITY—New. Large. Pure white. Each, 50c; \$4.75 per dozen. Bulblets, 40c per dozen.

WHITE WONDER (Kemp)—Large white, slightly tinted lavender. A chaste and lovely flower. Each, 15c; \$1.25 per dozen; Bulblets, 20c per dozen.

MIXTURE OF BULBLETS

Made up of some of the finer varieties of which we have bought a few bulbs for trial, and also a few of the lower priced ones that are of special merit.

We offer these at 50 cents per 100.

Join the American Gladiolus Society and get the help of its Monthly Bulletin. A magazine full of information for the Gladiolus Grower. Send \$2.00 to the Secretary, John C. Davis, 77 South Ave., Rochester, N. Y.

October 21, 1925.

"The two small bulbs of Tycko Zang you gave me when I was at your home bloomed beautifully and what a delightful, pleasing flower it is. You will recall the bulbs were quite small and I had some misgivings about their producing a spike that would give me a good idea of the flower. In this I was greatly surprised as the blooms and spikes were immense and when I came to dig the bulbs this fall what monsters they were and what a generous increase they supplied in the way of bulblets. You surely have a most commendable variety in Tycko Zang."

Later: "I feel that you have a splendid acquisition in this variety and one that will perpetuate the name of AUSTIN for many years to come."

W. F. CHRISTMAN."
November 28, 1925.

CULTURAL INSTRUCTIONS

People now realize that it pays to have good strong bulbs and to grow them in the best manner possible.

It is advisable to plant in rows for best cultivation and they may be eighteen to twenty inches apart, which would require hand cultivation; or twenty-eight to thirty, allowing the use of wheel hoe and cultivator, or three feet apart, which is wide enough to admit of horse cultivation. Assuming that the soil is rich and worked fine, for large bulbs make a trench six inches deep if in sandy soil, but of less depth if clay.

A good rule is to set the bulbs twice their diameter apart in the row. Cultivate well and always as soon as ground can be worked after rain.

The spikes may be cut when first bloom is open, but not less than four leaves of foliage should be left to mature the bulb.

When the foliage begins to ripen, dig bulbs and cure in the sun if possible, then store in a frost-proof cellar.

READ CAREFULLY

QUOTATIONS—made subject to prior sale.

CASH with order, or 25% deposit, balance C. O. D. at time of shipment.

NO order accepted for less than \$1.00.

POSTAGE STAMPS of one and two cent denomination and only for fractional part of a dollar, accepted.

ORDERS FILLED in rotation and shipped when weather permits.

WE PAY DELIVERY CHARGES.

IMPORTANT

Write Plainly Your Name and Address and Also
Your Order

AUSTIN TRIAL GROUNDS

MR. & MRS. A. H. AUSTIN, PROPS.

356 NORTH FREEDOM ST.

RAVENNA, OHIO