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62,23

LINING OUT STOCK

HILL'S

WHOLESALE

TRADE LIST

Fall 1926

.....

Hill's Choice Evergreens

Located 42 miles northwest of Chicago.
Hourly service from Chicago via C.A.&E.
Electric Line direct to Office and Nursery
Founded 1855 Incorporated 1910
500 Acres 71 Years
Bell Telephone Dundee 217

The D. HILL NURSERY CO., Inc.

EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

DUNDEE, ILLINOIS

WHOLESALE GROWERS

The D. Hill Nursery Co., Inc.

D. HILL, President

Evergreen Specialists—Largest Growers in America

Dundee, Illinois—(Near Chicago)

This List Cancels All Previous Editions

TERMS AND CONDITIONS OF SALE

TERMS OF PAYMENT—1. **Cash Plan:** This plan earns 3% discount and free boxing. On bulky stock, boxing sometimes amounts to 6% or 8% so this plan earns a total of from 6% to 10% discount. Under this plan we book the order, reserve the stock until September 1st for Fall shipments and March 1st for Spring shipments. Bills are due on these dates and remittances must be received on or before September 1st, or March 1st, to earn the discount. 2. **Partial Payment Plan:** Whereby one-third amount of order is remitted in advance and the balance goes forward Freight or Express C. O. D. payable at destination. 3. **Charge Account Plan:** Goods will be shipped on charge account only to customers of approved credit who supply satisfactory trade and bank references allowing time for investigation. Fall shipments due December 1st. Spring shipments due June 1st.

SHIPPING SEASONS—Fall: Fall season opens as soon as we have had sufficient rain to put the ground in good condition for digging. Usually this occurs about the first week in September. The Fall season closes about November 15th. After that date the weather is usually very uncertain and ground liable to freeze solid. Spring: Spring season opens as soon as the frost is out of the ground, usually about April 1st, so we can start to dig, continuing until May 15th. By this date all stock is too far advanced in growth to take up and transplant successfully.

CONDITIONS—We accept all orders upon condition that they shall be void should any injury befall stock from causes over which we have no control. At the moderate price at which we sell our goods we give no warranty except genuineness, expressed or implied, the purchaser assuming all risk and responsibility of the transportation, planting, growth and life of stock. Our responsibility ceases when goods are turned over to carrier. Prices do not include any guarantee as to growth.

BOXING AND PACKING—Boxing and packing will be charged for at actual cost of material used except on cash orders. We make no charge for delivery to railroad station.

RATES—Five of same variety and size at the ten rate. Fifty of the same variety and size at the 100 rate. Five hundred of the same variety and size at the 1,000 rate.

PRICES—Are limited to Fall 1926, and supersede all previous lists and ARE SUBJECT TO CHANGE WITHOUT NOTICE.

CLAIMS—For any cause will receive consideration only when made within 5 days after the arrival of goods.

SPECIAL NOTICE—Correspondents are requested to use their printed business letter-heads. This list is for the trade only and in justice to our trade customers we use every possible effort to limit distribution of trade prices to those we know to be entitled to receive them. USE PRINTED STATIONERY.

LOCATION—We are situated in Northern Illinois, on well drained, rich, fertile soil, located forty-two miles northwest of Chicago. Visitors are always welcome. For complete directions for reaching Nursery see page 28.

NOTE—Copy of our complete retail descriptive catalog of Evergreens in colors will gladly be sent upon request. Illustrations and descriptions are accurate, authentic and true to life.

A Bird's Eye View of the Hill Nursery

Hill's Choice Evergreens for Lining Out

It has been our steadfast purpose for over 70 years to continually select and seek out better, hardier types; and improve existing forms. There are in almost every instance, trees and shrubs of distinctly more desirable habits, outline, color or hardiness, for those who seek them out. In our search for seeds, which we assemble from the four corners of the earth, we are continually striving to obtain stocks that are better adapted to U. S. A. conditions. Through careful selection we constantly strive to improve the strains by reproducing only those truest to type. This is a service we are proud to offer to American Nurserymen who recognize the significance of this vital matter.

Variety	10	100	1000
Abies arizonica (Cork Fir)			
One of the most striking and beautiful Evergreens. It grows tall and slender and makes an elegant specimen. The foliage is silvery blue, often surpassing the coloring of the Blue Spruce. The bark is of a corky nature, and of a light cream color. We offer the true hardy type from high altitudes in Arizona. Abies Lasiolepis, a variety sometimes offered as Arizonica, lacks many points of merit compared to the true hardy variety which we grow.			
2-4 inch o 2 yr.....	\$.....	\$11.00	\$100.00
4-6 inch x Once Transplanted.....	.....	17.50	.....
Abies balsamea (Balsam Fir)			
Foliage is dark green above, silvery beneath. Rapid grower. It has always been popular on account of its "Balsam odor." The characteristic odor of the northern woods is chiefly due to this fir. The young growths are often used for making the favorite "Balsam pillows." Our seed is gathered from the northern sources. Does very well in damp places.			
4-6 inch x Once Transplanted.....	.....	8.00	70.00
6-8 inch xx Twice Transplanted.....	.....	12.50	.....
Abies concolor (White Fir)			
The name Concolor, given to this tree by Dr. Englemann, who discovered it about the middle of the last century, signifies even color—both the upper and under sides of the needles are beautiful grayish blue. A well-known evergreen authority says: "Concolor Fir is the showiest of all Firs. In my opinion it is the cheeriest of all Evergreens in winter. It retains its lower branches, has no insect enemies, and is the best Fir tree to withstand heat and drought." We are careful to obtain our seed supply from northern Colorado, which produces trees of absolute hardiness, with striking foliage varying in color from light green to deep soft blue and with medium short needles. The strain of Concolor Fir from New Mexico, where seed is cheap and abundant, is much inferior, inclined to winter-kill, and is rather straggly, open appearance. Our trees are the true Colorado type. It is a tall symmetrical grower and is long lived under cultivation.			
8-10 inch x Once Transplanted.....	.....	25.00	.....
8-10 inch xx Twice Transplanted.....	.....	40.00	.....
10-12 inch xx Twice Transplanted.....	.....	50.00	.....
10-12 inch xx Twice Transplanted, B&B.....	10.00	90.00	.....
Abies douglassi (Douglas Fir) (See Pseudotsuga douglassi) page 13.			
Abies fraseri (Fraser Fir)			
The "Southern Balsam" or "She Balsam" as it is often called, is native in the Southern Appalachian Mountains, especially in North Carolina and Tennessee. It is a compact pyramidal grower, having dark green lustrous leaves, blue beneath. The foliage is very fragrant. Under cultivation it is not a large growing tree, probably not reaching over 20 to 25 feet. In New England it does especially well.			
4-6 inch x Once Transplanted.....	.....	10.00	90.00
Abies homolepis (Nikko Fir)			
"A handsome and promising tree in this climate (Massachusetts) is the Japanese Abies Homolepis, or as it has been more often called, Abies Brachyphylla. This is a large tree on the mountains of central Japan with dark green leaves, silvery white on the lower surface and violet purple cones. The largest specimen in the Hunnewell Pinetum is now 55 feet high with branches sweeping the ground. The Arboretum trees are smaller but already produce their handsome cones."—Arnold Arboretum. It is quite rare at present and our stock is limited. This most excellent Fir should be more generally used.			
4-6 inch o 3 yr.....	.....	12.50	100.00
2-4 inch x Once Transplanted.....	.....	20.00	175.00

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

1 YEAR OLD

2 YEARS OLD

4 TO 5 YEARS OLD
ONCE TRANSPLANTED

5 TO 7 YEARS OLD
TWICE TRANSPLANTED

Variety	10	100	1000
Abies veitchii (Veitch Fir)			
Attractive slender habit, suitable for limited areas of medium height. The attractive bright, shiny green foliage is silvery white beneath so that the swaying of the branches produces a most unusual sight. It is a tree of Japanese origin discovered by John Veitch, the English Nurseryman, in 1860 in the Japanese mountains. While it is considered hardy in the northern states somewhat sheltered positions are recommended.			
4-6 inch x Once Transplanted	\$.....	\$10.00	\$ 90.00

Cedrus atlantica (Atlas Cedar)

This variety from northern Africa is one of the few African Conifers grown in America. It is a tall, beautiful, majestic tree. The habit is slender and pyramidal. Foliage is usually silvery. Introduced into America about 1840. Some trees are decidedly bluish in color, others green.

*2-4 inch o 1 yr.....	8.50	75.00
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Cedrus deodara (Deodar Cedar)

Feathery artistic blue foliage, considered the most beautiful, ornamental Cedar for the Atlantic, Southern and Pacific Coast States. Deodar is a Hindu word, meaning Tree of the Gods. Almost unrivalled in the grandeur of its pendulous and lithe branches.

*3-4 inch o 1 yr.....	8.50	75.00
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Cedrus libani (Cedar of Lebanon)

When small the tree is of conical regularly shaped outline with wide spreading branches, but as the tree increases in age it assumes a round open head, a change from the beautiful to the picturesque. Aside from its ornamental value it is of peculiar interest for its scriptural and historical associations. It is said to be the most hardy of the Cedrus family.

*2-4 inch o 1 yr.....	7.00	60.00
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Cephalotaxus harringtonia fastigiata (Pedunculata) (Spiral Plum Yew)

Somewhat resembles the Yew or Taxus. Foliage is bright and glossy, about two and a half inches long in this variety. The fastigate form is the most desirable in cultivation and looks very much like the Irish Yew. Although not suitable for colder sections it is a most interesting and desirable tree when it is hardy. Its excellent qualities as a hedge as well as for landscape planting makes it doubly valuable. Does well in partial shade and makes a rapid growth.

*4-6 inch x Once Transplanted.....	25.00	
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Chamaecyparis pisifera plumosa aurea (Golden Plume Retinospora)

A small dense tree of conical outline. The terminal shoots are tipped with light golden yellow, which gradually subsides to deep green as the season advances, and is succeeded in the following year by a renewal of the golden growth. One of the most popular varieties.

*6-8 inch xx Twice Transplanted.....	15.00	
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Chamaecyparis pisifera plumosa (Green) (Plume Retinospora)

A small, dense tree with bright green plume-like branches.

*6- 8 inch xx Twice Transplanted.....	15.00	.....
*8-10 inch xx Twice Transplanted.....	17.50	.....

*For Fall 1926 shipment only.

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

A block of specimen Red Cedar in Hill's Nursery

Variety	10	100	1000
Cupressus arizonica (Arizona Cypress)			
Foliage beautiful, glaucous blue. Handsome, pyramidal growing tree.			
*4-6 inch o 1 yr.....	\$.....	\$ 4.00	\$ 30.00
Cupressus sempervirens stricta (Columnar Italian Cypress)			
Native Southern Oregon, North California. Most beautiful, graceful tree. Delicate, feathery, bluish green foliage. These trees are propagated from seedlings and contain several types.			
*2-4 inch o 1 yr.....		4.00	30.00
Juniperus canadensis (See <i>Juniperus communis depressa</i>) page 6.			
Juniperus chinensis (Chinese Juniper)			
One of the very finest hardy plants in cultivation. It forms a compact, pyramidal tree about 20 feet in height, of bright green color with glaucous prickly shoot in the spring. It has never been injured by the most severe winters. It also makes one of the leading Junipers for the South as it stands all kinds of planting conditions with remarkable ability. Its freedom from disease and great adaptability to extremes in temperature make it a most valuable plant. Do not overlook this valuable Juniper.			
4-6 inch o 2 yr.....		7.00	60.00
6-8 inch o 2 yr.....		8.50	75.00
1½-2 feet xx Twice Transplanted, B&B.....	12.50		
Juniperus chinensis albovariegata (Whiteleaf Chinese Juniper)			
An upright grower having variegated white tips more conspicuous when the new growth is coming out. A choice and rare variety.			
*2 inch pots x Once Transplanted.....		20.00	
8-10 inch xx Twice Transplanted.....		40.00	
Juniperus chinensis argenteo (Green)			
Choice and rare form. Upright habit. Good green color.			
4-6 inch xx Twice Transplanted.....		25.00	
Juniperus chinensis pfitzeriana (Pfitzer Juniper)			
Fifteen years ago this remarkable tree was almost unknown, yet it is today in the front rank of ornamental Evergreen trees. Its great popularity is well earned. This is a Juniper that thrives in the hot climate of the South and still comes through the cold northern winters without a scratch. Nothing bothers it as it seems to be practically immune from plant pests of all kinds. If left alone it assumes an attractive, low, broad, irregular form. It was originated in Pfitzer's Nursery in Germany. Ludwig Spaeth, famous German nurseryman and horticulturist, introduced it into general cultivation. Through him we obtained our original plants for propagating. By propagating our own stock from selected trees we are able to insure our customers the true type of robust trees with the gray or blue-green foliage.			
*2 inch pots x Once Transplanted, No. 1.....		17.50	
*2 inch pots x Once Transplanted, No. 2.....		15.00	
8-10 inch x Once Transplanted.....		25.00	
1-1½ feet xx Twice Transplanted, B&B.....	16.50	150.00	

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We allow 3% discount and box free when cash accompanies order.

Planting Specimen Evergreens in Hill's Nursery

Variety	10	100	1000
Juniperus chinensis procumbens (See <i>Juniperus japonica</i>) page 7.			
Juniperus chinensis pyramidalis (Blue) (Column Chinese Juniper)			
This is a variety introduced to cultivation by the United States Department of Agriculture, through the late F. N. Meyer. It forms a distinct, narrow pyramid with all the leaves a cicular or needle-shaped. The foliage is remarkably decorative. There are two forms—the blue and the green—which we can now furnish in good plants of the true variety. Like other forms of <i>J. Chinensis</i> they are very hardy and also retain their desirable color effect during the winter.			
The habit of growth resembles the well known Italian Cypress. This tree offers to planters in colder climates the extreme narrow growing form of Evergreens heretofore so much desired but unfortunately not obtainable in a dependable tree. We are glad to assure any customers of the absolute hardness and dependability of this excellent variety.			
1-1½ feet xx Twice Transplanted, B&B.....	\$15.00	\$.....	\$.....
Juniperus chinensis pyramidalis (Green) (Column Chinese Juniper)			
1-1½ feet xx Twice Transplanted, B&B.....	15.00	.....	.....
Juniperus chinensis sargentii (Green) (Sargent Juniper)			
First collected by Professor Sargent in Japan in the autumn of 1892. This Juniper forms a low dense mat of wide-spreading branches covered with small dark green scale-like leaves, mixed with pointed ones. In the Arboretum it is now the handsomest of the prostrate Junipers. Free from attack of insects and fungus diseases.			
8-10 inch x Once Transplanted.....		35.00	.....
Juniperus communis (Common Juniper)			
This is an upright form of the Common Juniper of Europe. It grows narrow and pyramidal and has light green foliage. It is especially desirable for planting in the southern states, but is also quite hardy and is used in other localities.			
6-8 inch o 3 yr.....		5.50	40.00
Juniperus communis depressa (Prostrate Juniper)			
The well-known, valuable many stemmed Dwarf Juniper. Rarely exceeds 2 feet in height, good form of Juniper for ground cover. It is at home on sandy or gravelly hillsides fully exposed to the sun, where single plants often reach 15 feet or more in diameter. Is sometimes catalogued as <i>Juniperus Communis</i> which is erroneous. The name <i>Juniperus Canadensis</i> is also applied, which is a synonym. Grows native in various sections of the country, but we obtain our seed from Northern Wisconsin, which is the superior type.			
6-8 inch o 2 yr.....		7.50	65.00
1-1½ feet xx Twice Transplanted, B&B.....	15.00	140.00	.....
Juniperus communis depressa aurea (Golden Prostrate Juniper)			
The aurea type is the golden form, similar to the green type except in color. Our plants are reproduced from a carefully selected strain of plants of extra bright golden color, compact growth and of symmetrical form.			
*2 inch pots x Once Transplanted.....		20.00	.....
Juniperus communis depressa plumosa			
A recent introduction. This is a variation from <i>Juniperus Canadensis</i> having finer foliage. The chief characteristic is the attractive and unusual reddish purple color during the fall and winter months. Ideal for ground cover.			
*2 inch pots x Once Transplanted.....		20.00	.....
Juniperus communis hibernica (Irish Juniper)			
Very formal in outline and invaluable in Italian gardens or where architectural features are to be strongly emphasized. Foliage glaucous green. Grows 6 to 8 feet in height and not over one and a half feet in diameter. Not hardy in the extreme north.			
8-10 inch x Once Transplanted.....		15.00	.....
Juniperus communis suecica (Swedish Juniper)			
Similar to Irish Juniper, but more narrow in outline. Where extremely formal effects are desired the tall slender habit is very striking. Glaucous green foliage.			
*2 inch pots x Once Transplanted.....		15.00	.....
Juniperus excelsa stricta (Spiny Greek Juniper)			
One of the leading dwarf varieties. Very dense, narrow and conical, having a fine silvery glaucous color. Thrives in all parts of the country. Originated in an English nursery and has had wide distribution.			
*2 inch pots x Once Transplanted.....		20.00	.....
6-8 inch x Once Transplanted.....		35.00	.....
10-12 inch xx Twice Transplanted, B&B.....	12.50	.....	.....
Juniperus horizontalis douglassii (Hill's Waukegan Juniper)			
An interesting new creeping Juniper. Very low and compact, making a dense mat. Soft blue color in spring and summer, changing to a rich purple color in late fall. It grows close to the ground, not over six to eight inches high, but spreads out a dozen feet or more, depending upon soil and planting conditions. One of Hill's new introductions. The type we grow is an especially attractive form selected from the native plants.			
8-10 inch x Once Transplanted.....		35.00	.....
10-12 inch xx Twice Transplanted, B&B.....	15.00		
1-1½ feet xx Twice Transplanted, B&B.....	20.00		

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o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Variety	10	100	1000
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Juniperus japonica (Juniperus chinensis procumbens) (Japanese Juniper)

The following description is taken from a bulletin of the Arnold Arboretum, Harvard University: "This is the best known of the prostrate Junipers which Japan has sent to the gardens of the West. It is a plant with wide-spreading procumbent stems, blue-green, sharply pointed leaves marked on the upper surface by two white lines. It is perfectly hardy." Reaches from 10 to 15 feet in diameter, but can be kept smaller by trimming. It never grows over 8 to 12 inches high, but makes a rapid growth of long branches that cling to the ground. This variety can be used in almost any planting—for beds, for low borders, terraces, hillsides, and rock gardens,—as it thrives even under adverse conditions. There is considerable variance among varieties offered as Procumbens, but we are careful to propagate only from the true strain of hardy, compact growing plants we imported direct from Japan.

*2 inch pots x Once Transplanted.....	\$.....	\$25.00	\$.....
8-10 inch x Once Transplanted.....		40.00	
10-12 inch xx Twice Transplanted, B&B.....	15.00		

Juniperus sabina (Savin Juniper)

A low, much-branched shrub, but sometimes growing 4 to 5 feet high in the lower Alps in southern Europe. It also occurs in the Pyrenees, in Spain, and in Greece, but always as a mountain plant. Its branches are spreading, dense, much ramified, and abundantly furnished with short, straight, tufted branchlets, which are well clothed with foliage. Its berries are blackish purple or dark violet in color, some smooth and shining, some glaucous or powdery, all of them small, round, or oval, about the size of small currants. Planted 4 to 6 feet apart, it forms an excellent border to larger Evergreens in the background. It is also desirable as a low tree in foundation groups and beds of Evergreens in general. It does well in smoky atmospheres.

*2 inch pots x Once Transplanted.....	18.00	
8-10 inch x Once Transplanted.....	30.00	
1-1½ feet xx Twice Transplanted, B&B.....	17.50	165.00

Juniperus sabina prostrata (See Juniperus horizontalis douglassi) page 6.**Juniperus sabina pyramidalis (Pyramidal Savin Juniper)**

In this form the branches grow erect, making a very attractive bush shaped tree. Foliage has the characteristic attractive green color of the Savin Juniper. Little known in the trade but a very interesting variety.

*2 inch pots x Once Transplanted.....	20.00	
1½-2 feet xx Twice Transplanted, B&B.....	25.00	

Juniperus sabina tamariscifolia (Tamarix Savin Juniper)

An excellent creeping dwarf variety. The foliage is fine in texture; average height is one foot, with a spread of 6 to 8 feet when full grown. Sometimes called Gray Carpet Juniper and the name Tamarisk-leaved Juniper is also applied to it. It is said to occur wild in Sicily, Greece and other places. A very vigorous grower, forming a compact and perfect mat of bluish or gray green. Grows very dense and never changes in color. Our stock is propagated from true stock from the Kew Gardens in England.

*2 inch pots x Once Transplanted.....	18.00	
6-8 inch x Once Transplanted.....	35.00	
1-1½ feet xx Twice Transplanted, B&B.....	20.00	

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We allow 3% discount and box free when cash accompanies order.

A Section of a field of Hill's Mugho Pine, one of the best low Evergreens

Variety	10	100	1000
Juniperus sabina von ehren			
This is a variety of Juniper somewhat resembling Juniperus Virginiana Cannarti. It has both juvenile and adult foliage. It grows upright and rather wide spreading. It is little known, but is a very satisfactory form.			
*2 inch pots x Once Transplanted.....	\$.....	\$18.00	\$.....
2-3 feet xx Twice Transplanted, B&B.....	25.00	.....	.....

Juniperus scopulorum (Hill's Silver Juniper)			
This species of Juniper, native to the Black Hills, has a tendency to produce a large proportion of trees with beautiful blue foliage. At the same time it is quite variable in habit, producing many variations. Hill's Silver Juniper is narrow, compact, and symmetrical. It has one single stem, in contrast to some varieties of Junipers with several stems. This makes it safe from heavy snows and wind. The inner foliage does not turn brown, as in the Irish and Swedish Junipers, but remains a good healthy color throughout the tree.			
4-6 inch o 2 yr.....	.....	10.00	90.00
1½-2 feet xx Twice Transplanted, B&B.....	15.00	140.00	.....

Juniperus sphaerica (Fortunei)			
A bushy tree with close-set, upright branches. The young shoots are slender and four-angled, clothed with dark green foliage. A hardy and desirable species, native of northern China.			
1½-2 feet xx Twice Transplanted, B&B.....	20.00	.....	.....

Juniperus virginiana (Redcedar)			
Pyramidal habit, dark green to bluish foliage. Our stock is the hardy northern strain. One of the most useful and characteristic trees of our American landscapes, rivaling the Italian Cypress in beauty. Adapted for planting in all sections of the country. The propagation of this valuable Conifer has been a specialty with us for many years and we exercise great care in the selection of our strain of seed. Also used as an understock for grafting Junipers.			
4-6 inch o 2 yr.....	.....	7.00	60.00
6-8 inch o 2 yr.....	.....	8.50	75.00
1-1½ feet xx Twice Transplanted, B&B.....	8.50	75.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	10.00	90.00	.....

Juniperus virginiana cannarti (Cannart Redcedar)			
Handsome dark green variety, with foliage of deep rich green. Upright grower reaching 15 to 20 feet. Our plants are propagated by grafting selected scions of Juniperus Virginiana Cannarti on native Juniperus Virginiana root, insuring stock true to name and absolutely hardy.			
1-1½ feet xx Twice Transplanted, B&B.....	16.50	150.00	

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We allow 3% discount and box free when cash accompanies order.

General View of Specimen Evergreens, Balled and Burlapped Sizes

Variety	10	100	1000
Juniperus virginiana glauca (Silver Redcedar)			
In this variety, the entire young growths are of almost silvery whiteness, which changes to beautiful bluish green in winter. It never grows very large—not over 15 to 20 feet—and it can be kept even smaller if desired. This is one of the foremost among the interesting group of Junipers that have been developed from J. Virginiana (Red Cedar). We constantly strive to improve our strain by careful selection, and reproduce only from the best type, most true to form, color, compactness, and habits of growth. During the past few years this tree has increased in popularity until it is now found in every section of the country. It is one of the few Evergreens that grows just as well in the south as in our colder northern states. We have been unable to find the exact origin of this variety, although it is mentioned in writings of sixty years ago and is found in the English nursery catalogs of the early 70's.			
1-1½ feet xx Twice Transplanted, B&B.....	\$13.50	\$.....	\$.....

Juniperus virginiana kosteri (Koster Redcedar)

Semi-dwarf habit, naturally spreading, foliage dense. Good strong grower. Very hardy. Marine blue in color. Forms a wide open bush with erect and spreading, gracefully arching stems from two to three feet tall. This is an unusually handsome plant which will prove useful for the margins of beds of taller growing conifers. This variety probably originated in a European nursery.

*2 inch pots x Once Transplanted.....	18.00	
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Juniperus virginiana pyramidalis (Hill's Pyramidal Juniper)

This most valuable and interesting pyramidal Juniper is a product of our nursery, having been brought out by us a few years ago. It grows dense and very columnar, closely resembling the well-known striking habit of Italian Cypress. Summer or winter, the rich deep color is the same. The needles are of the juvenile or "whipcord" variety.

*2 inch pots x Once Transplanted.....	20.00	
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8-10 inch x Once Transplanted.....	40.00	
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Larix europaea (European Larch)

We obtain our seed from Scotland where the best type is found. In spite of the objection to cones there is a strong demand for the Larch on account of its beautiful effects in early spring and in the fall when the needles turn yellow and golden.

6- 8 inch o 2 yr.....	3.00	20.00
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8-10 inch o 3 yr.....	3.50	25.00
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10-12 inch o 2 yr.....	4.00	30.00
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Libocedrus decurrens (California Incense Cedar)

A tall stately tree with a narrow feathery crown, native of the Mountain Ranges from Oregon to California and Nevada. Thrives well except in the colder portions of the Northern States. Foliage dark glossy green, of a tint peculiar to the species. A grand tree and one of the most beautiful and distinct of the American Evergreens.

*2-4 inch o 1 yr.....	3.50	25.00
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Pachysandra terminalis (Japanese Spurge)

An Evergreen Vine. One of the few hardy broad-leaved Evergreens that thrives in the north. Has thick glossy green foliage which remains on the plant the entire year. Grows about six inches high. Spreads out and soon forms a dense ground cover or under planting. Also can be used as a low edging plant. Withstands temperatures 15 to 20 degrees below zero. Does well in dense shade where grass will not grow; also thrives in sunny location.

6-8 inch x Once Transplanted.....	7.00	60.00
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Each x indicates one transplanting. B&B signifies balled and burlapped.

This field shows the third stage of development of Hill's Evergreens
Such trees are twice transplanted, six years old

Variety

10

100

1000

Picea alba (See *Picea canadensis*)

The old name *Picea alba* (White Spruce) has been changed to *Picea canadensis* (White Spruce). Black Hill Spruce formerly called *Picea canadensis* is now *Picea canadensis albertiana*.

Picea canadensis (White Spruce)

Described by Bailey, the eminent horticulturist, as "A native of the Northern part of America. Derives the name White Spruce due to its light frosty green foliage, slightly tinged with blue. Thrives to the best advantage in the colder climates, north of Philadelphia or St. Louis." Although native throughout a wide range, the best types prevail throughout Northern Wisconsin, from where our seed is gathered from carefully selected grounds.

6- 8 inch o 3 yr.....	\$.....	\$ 4 50	\$ 35.00
8-10 inch o 3 yr.....	.....	5 50	45.00
8-10 inch x Once Transplanted.....	.....	15.00	140.00
10-12 inch xx Twice Transplanted.....	.....	35.00	.....
1-1½ feet xx Twice Transplanted, B&B.....	10.00	85.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	12.50	110.00	.....

Picea canadensis albertiana (Black Hill Spruce)

The Black Hills Spruce is hardest of all Spruces, symmetrical, compact and bushy of growth; in fact the very smallest trees soon form round, sturdy, compact bodies. As the tree grows and develops, it continues to carry this particular style of growth and generally becomes the most compact growing specimen of the Spruce family; even in old trees the lower branches are retained thus forming a close ground-cover. Botanically, the Black Hills Spruce is considered a close relative of White Spruce, which has developed its distinct characteristics through long centuries of living in the Black Hills country of Dakota. The foliage varies from green to bluish tint, and all trees are remarkable for their bright fresh color. Black Hills Spruce was first introduced to commercial culture by Mr. D. Hill many years ago and has since become widely planted throughout the country.

4- 6 inch o 3 yr.....	.....	5 00	40.00
6- 8 inch x Once Transplanted.....	.....	16.00	150.00
8-10 inch x Once Transplanted.....	.....	20.00	175.00
1-1½ feet xx Twice Transplanted, B&B.....	11.50	110.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	14.00	125.00	.....

Picea engelmanni (Englemann Spruce)

The foliage of Englemann Spruce is deep blue-green. That of some trees being decidedly silvery or whitish. It grows tall, making a rather spire-like crown. As compared to the Colorado Blue Spruce the Englemann Spruce has a softer and more symmetrical appearance. It is among the hardest and most desirable Rocky Mountain Evergreens, but it is much less known than some of the others.

4-6 inch o 3 yr.....	.....	4 50	35.00
4-6 inch x Once Transplanted.....	.....	10.00	.....

Picea excelsa (Norway Spruce)

For many years Norway Spruce has been highly appreciated because of its rapid growth, its thriftiness, and its heavy masses of deep green foliage. Some of the finest old hedges are of Norway Spruce, as the trees can readily be pruned to any desired height. On farms and around homes all over the country Norway Spruce windbreaks are giving substantial protection to stock and buildings. Norway Spruce is a tall, picturesque, and hardy tree, graceful in all its lines, and well adapted to planting over a wide range of territory. As the Norway Spruce prevails over a wide range of European territory, there are many sources from which to obtain seed. Careful experiments and close study for many years have proved to us that seed from the higher elevations insures a superior type for America, therefore, we use this seed exclusively.

4- 6 inch o 2 yr.....	.....	2 50	15.00
6- 8 inch o 3 yr.....	.....	3 00	17 50
8-10 inch x Once Transplanted.....	.....	10.00	90.00
10-12 inch xx Twice Transplanted.....	.....	15.00	140.00
12-18 inch xx Twice Transplanted.....	.....	20.00	190.00

Picea omorica (Serbian Spruce)

We now have this variety available for the first time. The seed we obtained from Serbia at a considerable expense. The leaves are dark green and shiny. The habit of growth is dense and narrow in outline. It is a very hardy, distinct and ornamental species.

4-6 inch o 2 yr.....		10 00	90 00
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Picea polita (Tigertail Spruce)

A rare species, one of the most distinct and beautiful of the spruces, and when once seen is not apt to be forgotten or confused with any other. Though stiff in habit of growth, yet the branches being irregular of length cause the tree to be of informal outline. It does not grow rapidly and is therefore suitable for rather confined spaces. Seed is obtainable only at very rare intervals and this is an opportunity for nurserymen to obtain stock while our very limited supply lasts.

4-6 inch o 3 yr.....		12 00	
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o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Variety	10	100	1000
Picea pungens (Colorado Blue Spruce)			
A leading specialty with us. The stock offered below is nursery run, containing both blue and green trees. Our careful collection of seed from the bluest trees insures an unusual high percentage of blue trees. Many authorities agree that the selected seedling trees (compared to grafted trees) are more satisfactory, and eventually make much finer specimens. We obtain our seed from the Colorado Rockies, the blue forms being glistening silvery blue in color.			
4-6 inch o 3 yr.....	\$.....	\$ 6.00	\$ 50.00
6-8 inch o 3 yr.....	.....	7.50	60.00
6-8 inch x Once Transplanted.....	.....	16.00	150.00
8-10 inch x Once Transplanted.....	.....	20.00	175.00
1-1½ feet xx Twice Transplanted, B&B (blue).....	20.00	.....	.....
1-1½ feet xx Twice Transplanted, B&B (green).....	10.00	.....	.....
1½-2 feet xx Twice Transplanted, B&B (green).....	12.50	.....	.....

Pinus austriaca (See pinus nigra) page 12.

Pinus banksiana (Jack Pine)

Fast growing pine well adapted to rough gravelly and sandy locations. Not particularly recommended for ornamental use, but largely for planting on dry sandy soils and hot climates such as certain sections of Nebraska, Kansas and the Dakotas. Grows and thrives on barren soils where other trees could not live.

6- 8 inch o 2 yr.....	.....	3.00	20.00
8-10 inch o 3 yr.....	.....	3.50	25.00
18-24 inch x Once Transplanted.....	.....	12.50	.....

Pinus excelsa (Himalayan Pine)

A very ornamental large growing pine, native of the Himalayan Mountains. Five-leaved variety—under same restrictions as White Pine. Glaucous green foliage. Very slender and flexible.

4-6 inch x Once Translated.....		15.00	
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Pinus montana uncinata (Large Swiss Pine)

An upright form of the Mountain Pine found growing naturally in Italy, also abundant in the Spanish Mountains. It differs from the Mugho Pine in that it has a main stem, or leader, which predominates the tree; the other branches growing closely up around it in successive lengths, forming a compact, conical-shaped Pine, broad at the base and tapering at the top.

4-6 inch o 2 yr.....	.....	5.50	40.00
1-1½ feet xx Twice Transplanted, B&B.....	12.50	.....	.....

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

SPECIAL OFFER No. 1

Hill's Mugho Pine

(Pinus Mugho Compacta)

1 to 1½ Feet
BALLED AND BURLAPPED

\$1.75 each, \$15.00 per 10

This is the genuine true dwarf type, many stemmed, compact, with good dark green color, which it retains throughout the winter. The branches in the Spring tipped with the new growth, closely resemble tiny candle-sticks over the entire tree.

Truly a sensational triumph in Evergreen growing. Described by an eminent horticulturist as a "marvel of rich beauty." It grows to perfection in all parts of the country and is absolutely hardy.

Hill's New Introduction

HILL'S MUGHO PINE
(Pinus Mugho Compacta)

Variety	10	100	1000
Pinus mughus (Hill's Mugho Pine)			
Our own introduction. It is the genuine true dwarf type, many stemmed, compact, with good dark green color, which it retains throughout the winter. Many inferior forms of this variety offered as Pinus Mughus, are on the market, some of which are loose, open growers and some of upright, irregular habit. The strain we offer is the true dwarf, compact type, and the seed (from the Riesenbirge Range in Silesia), is obtainable only at great expense in small quantity, because of its scarcity. Rarely grows over 3 to 6 feet high.			
4- 6 inch x Once Transplanted.....	\$.....	\$12.00	\$110.00
6- 8 inch x Once Transplanted.....		15.00	140.00
8-10 inch xx Twice Transplanted, B&B	9 00	80.00	.....
10-12 inch xx Twice Transplanted, B&B.....	12.50	115.00	.....

Pinus nigra (Austrian Pine)

Sixty years ago Josiah Hoopes in his "Book of Evergreens" makes this reference to the qualities of Austrian Pine, and the record of over half a century bears out his observations: "We desire to advocate the claims of the Austrian Pine for planting wherever a strong hardy Evergreen is desired. In groups or for avenues in particular situations, it is one of the most desirable trees at our command. Taking into account its rapidity of growth and the certainty with which it will speedily produce an effect, owing also to the peculiar prominence of its general outline, we consider it unrivaled."

Any question as to its hardiness is disputed, in view of a report from a Canadian authority who says: "Austrian Pine is perhaps the most ornamental exotic Pine which thrives in Canada. It is a handsome tree and makes a good lawn specimen."

Mr. C. S. Harrison, eminent Evergreen authority, says: "The Austrian Pine is a compact, symmetrical, and sturdy tree. I see one from my window which was planted in poor soil twenty-five years ago. It is a beautiful pyramid about 30 feet tall. The lower branches touch the ground."

The leaves are two in a sheath, straight and slender, from 4 to 5 inches long, and of such a deep rich green color that it is known in some parts of the world as the "Black Pine." No tree shows such remarkable resistance to the trying conditions of city planting. Coal, gas and smoky atmospheres have no effect on its growth. It is a tree equally satisfactory for seashore planting and for the inland country.

Owing to the long tap-root which Austrian Pine makes, it requires extra care in transplanting to avoid losses.

In old trees planted in the open, the diameter of the branch-spread often nearly equals the height of the tree, but in the native forests of Austria and other parts of Europe it makes a tall tree often over 100 feet high. Annual growth has been observed to be, under favorable conditions, from 12 to 18 inches or more.

4- 6 inch o 2 yr.....	.....	4.00	30.00
6- 8 inch x Once Transplanted.....	.....	8.00	70.00
1-1½ feet xx Twice Transplanted, B&B.....	10.00	85.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	12.50	100.00	.....

Pinus ponderosa scopulorum (Rocky Mountain Yellow Pine)

Sometimes called Bull Pine or Western Yellow Pine. The most widely distributed Evergreen of North America. The type found growing in the Black Hills of South Dakota, from where we obtain our seed, is a much superior type, being a hardy, free, upright grower. Very deep rooted and drought resistant. It is a handsome, ornamental tree, with interesting long needles.

4- 6 inch o 2 yr.....	.....	3.00	20.00
4- 6 inch x Once Transplanted.....	.....	7.00	60.00
8-10 inch x Once Transplanted.....	.....	9.00	80.00
8-10 inch xx Twice Transplanted.....	.....	15.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	12.50	.....	.....

Pinus resinosa (Red Pine)

One of our finest native Evergreens. Formerly grew over a wide area in the northern states. In strong demand for reforestry planting. Owing to the fact that it bears seeds only once in five or six years a supply is not always available. The leaves are in pairs, dark green and shiny, four to six inches long.

4-6 inch o 2 yr.....		5.00	40.00
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Pinus strobus (White Pine)

The White Pine is the largest of all conifers native to the eastern part of the United States. The crowns of mature White Pines in mixed forests conspicuously overtop the surrounding hardwoods. It readily adapts itself to both dry and moist soils, for it is found on the poorest and driest sand, and on steep, rocky slopes, and also on moist clay flats and river bottoms. White Pine can endure considerable shade for a number of years, but as it becomes older it requires more and more light for its development. It grows rapidly and has long, flexible needles, whitish beneath.

4-6 inch o 2 yr.....	.....	4.00	30.00
8-10 inch xx Twice Transplanted.....	.....	15.00	140.00
1-1½ feet xx Twice Transplanted, B&B.....	10.00	90.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	12.50	115.00	.....

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Variety	10	100	1000
Pinus sylvestris (Scotch Pine)			
This well-known tree, though tall, seldom grows straight, and the branches shoot out rather obliquely. The bark is rough and cracked and the leaves are short, pungent, concave on the upper surface, convex on the under, and of a pale green color. This is the common Pine of Europe where it has been a valuable tree for timber and ornament for centuries. It is familiarly known in Scotland as "Scott's Fir." The rapidity of growth, great hardiness, and the facility with which it may be grown on almost all soils, has rendered this tree a great favorite. However, it prefers a cool, gravelly subsoil that is well drained, and will then form a handsome tree. It always inclines more to the picturesque than to the beautiful. We obtain our seed from Sweden where the best form grows exactly suited to American conditions. Years of testing have shown that seed from other sources is likely to be inferior, and the trees unsatisfactory.			
6- 8 inch o 3 yr.....	\$.....	\$ 2.50	\$ 15.00
4- 6 inch x Once Transplanted.....	.....	7.00	60.00
10-12 inch x Once Transplanted.....	.....	9.00	80.00
1-1½ feet xx Twice Transplanted, B&B.....	10.00	90.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	12.50	115.00	.....

Pseudolarix kaempferi (Golden Larch)

Very slender and pyramidal with horizontal branches. Beautiful light green foliage, changing to golden in the fall. Very desirable. This is a deciduous conifer, losing its leaves in winter. Free from cones.

4-6 inch o 2 yr.....	.....	7.50	65.00
6-8 inch o 2 yr.....	.....	9.00	80.00

Pseudotsuga douglassi (Douglas Fir)

Since Dr. Archibald Menzies, a ship surgeon with Van Couver's expedition, first discovered it on Vancouver Island, in the year 1791, the Douglas Fir has been known by nearly thirty specific and varietal names. It was subsequently found in 1827 by David Douglas, a Scotch explorer, and was later named in his honor. There are two distinct forms of Douglas Fir—one the dark green, gigantic-growing timber tree of the northwestern Pacific Coast area, and the other the type from Colorado. The latter variety is the one recommended, both for its hardiness and its great beauty. The typical form of young trees is an open, broad, sharp-pointed pyramid; the lower branches are straight or somewhat drooping, and the middle or higher ones trend upward.

Our plants are the type from northern Colorado, the seed being collected in deep gorges of high altitudes, where the blue and silvery foliage is characteristic. The growth is compact and symmetrical with rather short needles, in contrast to southern Colorado and New Mexico types which are of doubtful hardiness, irregular, and open growing. By personally supervising the collection of seed we grow only the genuine Colorado type, and can thus assure our customers that the trees from our nursery are superior in color and habit of growth—a tree that is widely appreciated in both Europe and America.

It reaches 60 feet or more in height, with a spread of branches 12 to 18 feet. It is a rapid grower and thrives well in almost any situation. Plant with plenty of room for future development.

6- 8 inch x Once Transplanted.....	.....	15.00	140.00
8-10 inch xx Twice Transplanted.....	4.00	30.00	.....
12-18 inch xx Twice Transplanted, B&B.....	8.50	75.00	.....

Taxus canadensis (Canada Yew)

A valuable dwarf Evergreen, seldom ever growing more than two to three feet above the ground. Has densely clothed dark green foliage. Particularly beautiful in autumn, when loaded with scarlet colored fruits. Thrives well in shade. Can be trimmed to any desired shape. Very hardy. Sometimes called Canadian Yew.

6- 8 inch x Once Transplanted.....	.....	15.00	140.00
8-10 inch x Once Transplanted.....	.....	17.50	165.00
10-12 inch xx Twice Transplanted.....	.....	25.00	.....

Taxus cuspidata (Japanese Yew)

A distinctly valuable Yew, growing 40 to 50 feet high. Under cultivation, somewhat smaller. Has been cultivated throughout Japan from time immemorial, and introduced into America many years ago, having taken its place as one of the most noteworthy and valuable on the entire list. Originating in the cold high altitudes of Northern Japan from where we obtain our seed, it is found fully able to successfully withstand extremes of heat and cold in America. Grows close, upright and compact. Foliage dark green, fruit bright scarlet.

4-6 inch x Once Transplanted.....	.....	25.00	.....
1-1½ feet xx Twice Transplanted, B&B.....	15.00	.....	.....
1½-2 feet xx Twice Transplanted, B&B.....	20.00	.....	.....

Taxus cuspidata nana (Dwarf Japanese Yew)

Similar to *Taxus cuspidata*, but is very dwarfish and compact growing. The foliage consists of little bunches of black green foliage. Of irregular and picturesque outline, ultimately becoming 2 to 3 feet high and 5 or more feet wide. Absolutely hardy. It retains its rich dark green color entirely, throughout the winter, which added to its other points of superiority, makes it one of the most valuable Yews.

4-6 inch x Once Transplanted.....		25.00	
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Taxus cuspidata nana aurea

Very choice. Bright golden form of Dwarf Japanese Yew.

4-6 inch xx Twice Transplanted.....		40.00	
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o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Variety

10

100

1000

Taxus cuspidata nana compacta

This strain is one grown from the extremely compact type of Dwarf Japanese Yew. Color is very deep green and is similar to the regular Dwarf Japanese Yew except it is of slower growth and much more heavily clothed branches.

4-6 inch x Once Transplanted..... \$...... \$30.00 \$......

Thuja occidentalis (American Arborvitae)

The American Arbor Vitae is the mother tree from which upward of fifty distinct types have been developed, varying in color from deep green to bright golden and ranging in size from little dwarfs to tall pyramidal specimens. The native forests of Arbor Vitae have long been of great commercial value for timber, producing tall, straight trunks much used for telegraph poles. The Arbor Vitae is very hardy and dependable in almost any situation. A moist location is preferred. Stands trimming well, and for this reason is widely used for hedge purposes. The rate of growth and ultimate height depend largely upon conditions. It usually grows bushy at the bottom and tapering toward the top. Foliage is very soft and flexible and of fine deep green color. Covering such a wide range in its native growths, trees from some sections are open-growing and undesirable, but we are careful to obtain our seed from certain sections of northern Wisconsin, producing stock of absolute hardiness, good green color, and compact habit of growth.

6- 8 inch x Once Transplanted.....	7.50	65.00
8-10 inch x Once Transplanted.....	9.00	80.00
10-12 inch xx Twice Transplanted.....	20.00	190.00
12-18 inch xx Twice Transplanted.....	25.00	.....
18-24 inch xx Twice Transplanted.....	35.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	8.50	75.00
2-3 feet xx Twice Transplanted, B&B.....	11.50	100.00

Thuja occidentalis compacta (Parson's Compact Arborvitae)

There is a considerable mixture in this variety in nurseries throughout the country, but we continue to confine our propagation to the true Parson's form originated by Parson's. It is of slow growth, broad and compact and very hardy of charming oval form.

*2 inch pots x Once Transplanted..... 12.00

Thuja occidentalis douglassi aurea (Douglas Golden Arborvitae)

A really valuable Golden form originated by Robert H. Douglas. A good golden color, not so bright as Peabody's, but a superior grower forming a broad bushy heavy specimen.

8-10 inch x Once Transplanted.....	25.00	.....
1-1½ feet xx Twice Transplanted, B&B.....	15.00	.....

Thuja occidentalis douglassi pyramidalis (Douglas Pyramidal Arborvitae)

A compact form with crowded fern-like branchlets, introduced by Robert Douglas. The branchlet tips are sometimes cockscomb-like. Foliage is dark green with lighter tips. Fine pyramidal habit. Reaches a height of 12 to 15 feet.

8-10 inch x Once Transplanted..... 25.00

Thuja occidentalis globosa

Round, bushy and compact. Good green color, very hardy.

*2 inch pots x Once Transplanted.....	12.00	.....
6-8 inch x Once Transplanted.....	22.50	.....
10-12 inch xx Twice Transplanted, B&B.....	10.00	90.00

Thuja occidentalis hoveyi (Hovey Arborvitae)

A semi-dwarf, compact grower. Foliage yellow green. Our stock is guaranteed true strain, which we have been growing for a great many years.

*2 inch pots x Once Transplanted.....	12.00	.....
8-10 inch x Once Transplanted.....	20.00	.....
10-12 inch xx Twice Transplanted.....	35.00	.....

Thuja occidentalis (Little Gem)

One of the old well known dwarf forms similar to Thuja Compacta, but smaller and finer in every respect, the branchlet sprays being about three inches long by two inches across, the whole forming a small compact ball.

10-12 inch xx Twice Transplanted, B&B..... 12.50

*For Fall 1926 shipment only.

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Variety	10	100	1000
Thuja occidentalis lutea (George Peabody Arborvitae)			
A distinct golden type, which we have been able to improve considerably by closer selection, propagating only the brightest golden color, producing plants of exceptional merit. Rather slender in habit, reaching 12 to 15 feet high with a diameter of 2 to 2½ feet.			
6-8 inch x Once Transplanted.....	\$.....	\$25.00	\$.....
*2 inch pots x Once Transplanted.....		15.00	.....

Thuja plicata (lobbi) (Giant Arborvitae)

A dense pyramidal grower. Branchlet systems rigid, taking an erect and parallel position like those of Thuya Orientalis.

*2 inch pots x Once Transplanted.....		15.00	
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Thuja occidentalis pyramidalis (American Pyramidal Arborvitae)

The features desired in a Pyramidal Arbor Vitae are dense, compact growth, narrow and pyramidal form, deep rich green color at all seasons, uniform habit of each tree and hardness to withstand conditions here in the northern states. Planters everywhere tell us that Hill's Pyramidal Arbor Vitae answers this description better than any other type. It reaches a height of 15 to 20 feet and usually measures not more than 2 feet in diameter at the base. With few exceptions, it has but one main stem, which makes it less liable to damage from snow.

*2 inch pots x Once Transplanted.....	.....	12.00	.....
8-10 inch x Once Transplanted.....	.....	25.00	.....
1-1½ feet xx Twice Transplanted, B&B.....	.....	15.00	.....
1½-2 feet xx Twice Transplanted, B&B.....	.....	17.50	.....
2-2½ feet xx Twice Transplanted, B&B.....	.....	20.00	.....

Thuja occidentalis rosenthali (Rosenthal Arborvitae)

A broad symmetrical pyramid. The darkest green Thuya. Slow grower reaching a medium height.

*2 inch pots x Once Transplanted.....		15.00	
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Thuja occidentalis spicata alba (White Tipped Arborvitae)

One of the best of the white-tipped Arbor Vitae. The tips of the young shoots are creamy white when the new growth first comes out in the spring.

8-10 inch xx Twice Transplanted.....		25.00	
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Thuja occidentalis wareana (Ware Arborvitae)

Raised by and named for Mr. Thomas Ware, an English nurseryman, who produced it about 1850. It matures at 6 to 8 feet. It is conical in outline and covered with dark green foliage which is somewhat different from the American Arbor Vitae, being much heavier and deeply crested. The branches are short and stiff. It is much used for foundation planting and frequently for hedges. The name Siberian has been given to it because of its rugged constitution. A symmetrical, compact grower, very long lived.

*2 inch pots x Once Transplanted.....	.....	12.00	.....
6-8 inch x Once Transplanted.....	.....	25.00	.....
1-1½ feet xx Twice Transplanted, B&B.....	.....	12.50	.....

*For Fall 1926 shipment only.

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order

PACHYSANDRA TERMINALIS

(Japanese Spurge)

Japanese Spurge as a border, Japanese Barberry in corner.

A splendid Evergreen ground cover with thick glossy foliage, forming a dense mat, making low growing cover plant, excellent for edging. Does well in dense shade. Hardy.

Is also very suitable border for shrub planting, walks and flower beds as it is a low even growth at all times and may be easily kept within bounds.

Grows about six inches high. It will grow as well in the sun as in a shady spot. Will grow equally well in moist or dry situations.

Price	100	1000
6-8 inch. Once Trans.	\$7.00	\$60.00

Variety	10	100	1000
Thuja occidentalis woodwardi (Woodward Arborvitae)			
This splendid globe Arbor Vitae is rapidly becoming one of the most popular varieties. This is due to the fact that it maintains itself well under all conditions and keeps the globe habit without trimming. Specimens reach three feet in diameter. This tree was originated and introduced by Mr. Jacob Manning, proprietor of the Reading Nursery, Reading, Mass., and named after his son, J. Woodward Manning.			
*2 inch pots x Once Transplanted.....	\$.....	\$12.00	\$.....
6-8 inch x Once Transplanted.....		25.00	.....
10-12 inch xx Twice Transplanted, B&B.....	10.00	.....	.....

Thuja orientalis (Oriental Arborvitae)

The type usually produced from seed has a strictly pyramidal habit, reaching 20 feet or less, the branches growing vertically, sort of folded together, like the leaves of a book. The growth is dense, compact and well filled out. A feature of the plant of especial merit is the bright, fresh green foliage. The Chinese word for Arbor Vitae is "Hak" (everlasting life), which shows the Chinaman's tribute to the beautiful bright green color of this tree. Its hardiness is not so much a matter of latitudes as local conditions. It is primarily a tree for the south, the Pacific Coast states, and the more temperate states in the east. While it is not really satisfactory here in northern Illinois, it thrives in Michigan and Ohio and in localities fully as far north. In Texas, Oklahoma and Kansas it is of especial value, in some parts being the only Evergreens used. We have been growing this variety successfully for many years. Our plants are propagated from seed obtained in Northern China, insuring the genuine pure strain, best adapted for planting in Southeastern, Southern and Pacific Coast States.

*4-6 inch o 2 yr.....	3.50	25.00
*6-8 inch o 2 yr.....	4.00	30.00

Thuja orientalis bonita

A well named variety, Bonita meaning "pretty." A beautiful, broad cone-shaped Arbor Vitae. Rich in color and almost perfect in form. This is a great favorite in many sections. Grows rather slowly making it very desirable in dwarf groups.

*6-8 inch x Once Transplanted.....	17.50	165.00
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Thuja orientalis compacta

A type with compact, broad cone-shaped growth. Somewhat similar in shape to Berckman's, but having a good green color. A type like this is necessary where the pyramidal forms would be too large. This variety will require a little pruning to keep it in best conditions. Ultimate growth about 5 feet in diameter.

*6-8 inch x Once Transplanted.....	17.50	165.00
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Thuja orientalis pyramidalis (Oriental Pyramidal Arborvitae)

Broad at the base, tapering to the top. Straight, symmetrical grower with bright green color. Very desirable as the high plant in Evergreen groups. Habit of growth as shown in sketch.

*6-8 inch x Once Transplanted.....	17.50	165.00
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Thuja orientalis texana glauca (Blue Oriental Arborvitae)

This is one of the very few soft blue foliage forms. Introduced a few years ago by a Texas nurseryman. A strong, upright pyramidal grower. It fills a need in landscape work providing contrast and giving variety to plantings of Biotas.

*4-6 inch x Once Transplanted.....	15.00	140.00
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Tsuga canadensis (Canada Hemlock)

Josiah Hoopes, in his "Book of Evergreens," says: "The long, slender branches, drooping gracefully to the ground, present so beautiful a picture, it is indeed difficult to surpass it, and when we compare the rich dark green foliage of a healthy plant that is varied so exquisitely with the marked glaucousness of the under side of the leaves, we must admire a tree which presents such adversity of charms. A great mistake is continually being made by planting the Hemlock in dry situations; for while it cannot thrive in wet and swampy ground, it greatly prefers a rather moist, deep loamy soil and cool location, the better if partially shaded. In such spots the beauty of the foliage and luxuriant growth speedily develop themselves in the highest degree."

The regular conical form, tapering evenly from a broad base to a long, straight, and thrifty shoot, is the common shape of this tree. As a screen or hedge the Hemlock is greatly admired as it bears the shears well, grows thriftily, and is of a dark green color and very dense. The results are most satisfactory. The Hemlock will remain small for many years if sheared, so that it can be especially recommended for foundation groups and small yards.

In the past, many Hemlocks in American nurseries were imported from Europe, where they were propagated from seed collected in America in the southern states (the Carolinas, Tennessee, etc.). When these trees were shipped to America to colder climates they produced rather inferior types of trees which often winter-scalded, turned a ragged brown, or were killed outright. The value of our strain of Hemlock is based on seed selected from northern sources only, insuring trees of hardiness and free graceful upright growth.

4- 6 inch x Once Transplanted.....	13.50	120.00
6- 8 inch x Once Transplanted.....	16.50	150.00
10-12 inch xx Twice Transplanted, B&B.....	10.00	90.00
1-1½ feet xx Twice Transplanted.....	60.00	.....

Tsuga canadensis pendula sargentii (Sargent Weeping Hemlock)

This is an attractive variety of weeping Hemlock which we have grafted to insure the true type. Only a limited stock available.

8-10 inch x Once Transplanted (in pots).....	75.00	
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*For Fall 1926 shipment only.

o—Indicates never transplanted. Suitable for bedding out.

Each x indicates one transplanting. B&B signifies balled and burlapped.

We allow 3% discount and box free when cash accompanies order.

Evergreen Seedlings

Suitable for Bedding Out. Strong, Thrifty, Well Graded Stock

The propagation of young Evergreens has been one of our specialties for a great many years, special attention being given to selection of the best strains and truest types. Our soil and climate is especially adapted to their culture. Great care is exercised in selection so that only hardy, dependable types are produced. We recommend bedding out young Evergreens where they can be shaded and watered for a year or two before planting out in open field rows. Plant the trees about two inches apart in the rows and place the rows about four inches apart, so the soil can be kept loose with a hand weeder.

Variety	Inch	100	1000
<i>Abies arizonica</i> (Cork Fir).....	2-4	\$11.00	\$100.00
<i>Abies homolepis</i> (Nikko Fir).....	4-6	12.50	100.00
<i>Cedrus atlantica</i> (Atlas Cedar).....	2-4	8.50	75.00
<i>Cedrus deodara</i> (Deodar Cedar).....	2-4	8.50	75.00
<i>Cedrus libani</i> (Cedar of Lebanon).....	2-4	7.00	60.00
<i>Cupressus arizonica</i> (Arizona Cypress).....	4-6	4.00	30.00
<i>Cupressus sempervirens stricta</i> (Columnar Italian Cypress).....	2-4	4.00	30.00
<i>Juniperus chinensis</i> (Chinese Juniper).....	4-6	7.00	60.00
<i>Juniperus chinensis</i> (Chinese Juniper).....	6-8	8.50	75.00
<i>Juniperus communis</i> (Common Juniper).....	6-8	5.50	40.00
<i>Juniperus communis depressa</i> (Prostrate Juniper).....	6-8	7.50	65.00
<i>Juniperus scopulorum</i> (Hill's Silver Juniper).....	4-6	10.00	90.00
<i>Juniperus virginiana</i> (Redcedar).....	4-6	7.00	60.00
<i>Juniperus virginiana</i> (Redcedar).....	6-8	8.50	75.00
<i>Larix europaea</i> (European Larch).....	6-8	3.00	20.00
<i>Larix europaea</i> (European Larch).....	8-10	3.50	25.00
<i>Larix europaea</i> (European Larch).....	10-12	4.00	30.00
<i>Libocedrus decurrens</i> (California Incense Cedar).....	2-4	3.50	25.00
<i>Picea canadensis</i> (White Spruce).....	6-8	4.50	35.00
<i>Picea canadensis</i> (White Spruce).....	8-10	5.50	45.00
<i>Picea canadensis albertiana</i> (Black Hill Spruce).....	4-6	5.00	40.00
<i>Picea engelmanni</i> (Englemann Spruce).....	4-6	4.50	35.00
<i>Picea excelsa</i> (Norway Spruce).....	4-6	2.50	15.00
<i>Picea excelsa</i> (Norway Spruce).....	6-8	3.00	17.50
<i>Picea omorica</i> (Serbian Spruce).....	4-6	10.00	90.00
<i>Picea polita</i> (Tigertail Spruce).....	4-6	12.00	.....
<i>Picea pungens</i> (Colorado Blue Spruce).....	4-6	6.00	50.00
<i>Picea pungens</i> (Colorado Blue Spruce).....	6-8	7.50	60.00
<i>Pinus banksiana</i> (Jack Pine).....	6-8	3.00	20.00
<i>Pinus banksiana</i> (Jack Pine).....	8-10	3.50	25.00
<i>Pinus montana uncinata</i> (Large Swiss Pine).....	4-6	5.50	40.00
<i>Pinus nigra</i> (Austrian Pine).....	4-6	4.00	30.00
<i>Pinus ponderosa scopulorum</i> (Rocky Mountain Yellow Pine).....	4-6	3.00	20.00
<i>Pinus resinosa</i> (Red Pine).....	4-6	5.00	40.00
<i>Pinus strobus</i> (White Pine).....	4-6	4.00	30.00
<i>Pinus sylvestris</i> (Scotch Pine).....	6-8	2.50	15.00
<i>Pseudolarix kaempferi</i> (Golden Larch).....	4-6	7.50	65.00
<i>Pseudolarix kaempferi</i> (Golden Larch).....	6-8	9.00	80.00
<i>Thuja orientalis</i> (Oriental Arborvitae).....	4-6	3.50	25.00
<i>Thuja orientalis</i> (Oriental Arborvitae).....	6-8	4.00	30.00

50 of the same variety and size at 100 rate, 500 at 1000 rate

Section of two year old Evergreen seedling beds. The first year they are shaded as shown on the right.

Hill's Potted Evergreens

The following are strong rooted cuttings that have been once transplanted before being potted. These plants will be shipped in clay pots, undisturbed and in the best possible condition to plant. Shipment will be made during the Fall months only. We cannot hold orders over for Spring delivery. NOTE: Weight when packed about 50 pounds per 100 trees.

Variety	100
<i>Juniperus chinensis albovariegata</i> (Whiteleaf Chinese Juniper)	
In 2-inch pots, once transplanted.....	\$20.00
<i>Juniperus chinensis pfitzeriana</i> (Pfitzer Juniper) No. 1	
In 2-inch pots, once transplanted.....	17.50
<i>Juniperus chinensis pfitzeriana</i> (Pfitzer Juniper) No. 2	
In 2-inch pots, once transplanted.....	15.00
<i>Juniperus communis depressa aurea</i> (Golden Dwarf Juniper)	
In 2-inch pots, once transplanted.....	20.00
<i>Juniperus communis depressa plumosa</i>	
In 2-inch pots, once transplanted.....	20.00
<i>Juniperus communis suecica</i> (Swedish Juniper)	
In 2-inch pots, once transplanted.....	15.00
<i>Juniperus excelsa stricta</i> (Spiny Greek Juniper)	
In 2-inch pots, once transplanted.....	20.00
<i>Juniperus japonica</i> (<i>chinensis procumbens</i>)	
In 2-inch pots, once transplanted.....	25.00
<i>Juniperus sabina</i> (Savin Juniper)	
In 2-inch pots, once transplanted.....	18.00
<i>Juniperus sabina pyramidalis</i> (Pyramidal Savin Juniper)	
In 2-inch pots, once transplanted.....	20.00
<i>Juniperus sabina tamariscifolia</i> (Tamarix Savin Juniper)	
In 2-inch pots, once transplanted.....	18.00
<i>Juniperus sabina von ehren</i>	
In 2-inch pots, once transplanted.....	18.00
<i>Juniperus squamata meyeri</i> (Meyer's Juniper)	
In 2-inch pots, once transplanted.....	25.00
<i>Juniperus virginiana kosteri</i> (Koster Redcedar)	
In 2-inch pots, once transplanted.....	18.00
<i>Juniperus virginiana pyramidalis</i> (Hill's Pyramidal Juniper)	
In 2-inch pots, once transplanted.....	20.00
<i>Thuja occidentalis compacta</i> (Parson's Arborvitae)	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja occidentalis globosa</i>	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja occidentalis hoveyi</i> (Hovey Arborvitae)	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja occidentalis lutea</i> (George Peabody Arborvitae)	
In 2-inch pots, once transplanted.....	15.00
<i>Thuja occidentalis pyramidalis</i> (Hill's Pyramidal Arborvitae)	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja occidentalis rosenthalli</i> (Rosenthal Arborvitae)	
In 2-inch pots, once transplanted.....	15.00
<i>Thuja occidentalis wareana</i> (Ware Arborvitae) (Siberian)	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja occidentalis woodwardi</i> (Woodward Arborvitae)	
In 2-inch pots, once transplanted.....	12.00
<i>Thuja plicata</i> (<i>gigantea</i>) (<i>lobbi</i>)	
In 2-inch pots, once transplanted.....	15.00

50 of same variety and size at the 100 rate.

Variety		Each	10		
Abies concolor (White Fir)					
The name Concolor, given to this tree by Dr. Englemann, who discovered it about the middle of the last century, signifies even color—both the upper and under sides of the needles are beautiful grayish blue. A well-known evergreen authority says: "Concolor Fir is the showiest of all Firs. In my opinion it is the cheeriest of all Evergreens in winter. It retains its lower branches, has no insect enemies, and is the best Fir tree to withstand heat and drought." We are careful to obtain our seed supply from northern Colorado, which produces trees of absolute hardness, with striking foliage varying in color from light green to deep soft blue and with medium short needles. The strain of Concolor Fir from New Mexico, where seed is cheap and abundant, is much inferior, inclined to winter-kill, and is rather straggly, open appearance. Our trees are the true Colorado type. It is a tall symmetrical grower and is long lived under cultivation.					
10-12 inch	xx 2	Times Transplanted, B&B.....	(100, \$90.00)	\$1.25	\$10.00
1½-2 feet	xxx 3	"	"	2.75	25.00
2-2½	xxx 3	"	"	3.50	30.00
2½-3	xxx 3	"	"	4.00	35.00

Variety	Each	10
Juniperus chinensis pyramidalis (Green) (Column Chinese Juniper)		
1-1½ feet xx 2 Times Transplanted, B&B.....	\$1.75	\$15.00
2-3 " xxx 3 " ".....	3.50	30.00

Juniperus communis depressa (Prostrate Juniper)

The well-known, valuable many stemmed Dwarf Juniper. Rarely exceeds 2 feet in height, good form of Juniper for ground cover. It is at home on sandy or gravelly hillsides fully exposed to the sun, where single plants often reach 15 feet or more in diameter. Is sometimes catalogued as *Juniperus Communis*, which is erroneous. The name *Juniperus Canadensis* is also applied, which is a synonym. Grows native in various sections of the country, but we obtain our seed from Northern Wisconsin, which is the superior type.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$140.00)	1.75	15.00
1½-2 "	xxx	3	"	"	2.25	20.00

Juniperus excelsa stricta (Spiny Greek Juniper)

One of the leading dwarf varieties. Very dense, narrow and conical, having a fine silvery glaucous color. Thrives in all parts of the country. Originated in an English nursery and has had wide distribution.

10-12 inch	xx	2	Times Transplanted, B&B.	\$1.50	\$12.50
1-1½ feet	xx	2	“ “ “	1.75	15.00
1½-2	“	xxx	“ “ “	2.75	25.00
	“	xxx	“ “ “	2.75	25.00

Juniperus horizontalis douglassi (Hill's Waukegan Juniper)

An interesting new creeping Juniper. Very low and compact, making a dense mat. Soft blue color in spring and summer, changing to a rich purple color in late fall. It grows close to the ground, not over six to eight inches high, but spreads out a dozen feet or more, depending upon soil and planting conditions. One of Hill's new introductions. The type we grow is an especially attractive form selected from the native plants.

10-12 inch	xx	2	Times Transplanted, B&B.....	1.75	15.00
1-1½ "	xx	2	" " " ".....	2.25	20.00

Juniperus japonica (*Juniperus chinensis procumbens*) (Japanese Juniper)

The following description is taken from a bulletin of the Arnold Arboretum, Harvard University: "This is the best known of the prostrate Junipers which Japan has sent to the gardens of the West. It is a plant with wide-spreading procumbent stems, blue-green, sharply pointed leaves marked on the upper surface by two white lines. It is perfectly hardy." Reaches from 10 to 15 feet in diameter, but can be kept smaller by trimming. It never grows over 8 to 12 inches high, but makes a rapid growth of long branches that cling to the ground. This variety can be used in almost any planting for beds, for low hedges, for hillsides, and for rock gardens, if they are not too adverse conditions. There is considerable variance among varieties offered as Procumbens, but we are careful to propagate only from the true strain of hardy, compact growing plants we imported direct from Japan.

10-12 inch xx 2	Times Transplanted, B&B.....	1.75	15.00
1-1½ feet xxx 3	“ “ “	2.00	17.50

Juniperus sabina (Savin Juniper)

A low, much-branched shrub, but sometimes growing 4 to 5 feet high in the lower Alps in southern Europe. It also occurs in the Pyrenees, in Spain, and in Greece, but always as a mountain plant. Its branches are spreading, dense, much ramified, and abundantly furnished with short, straight, tufted branchlets, which are well clothed with foliage. Its berries are blackish purple or dark violet in color, some smooth and shining, some glaucous or powdery, all of them small, round, or oval, about the size of small currants. Planted 4 to 6 feet apart, it forms an excellent border to larger Evergreens in the background. It is also desirable as a low tree in foundation groups and beds of Evergreens in general. It does well in smoky atmospheres.

Number of plants per square.	xx	2	Times Transplanted, B&B.....	(100, \$165.00)	2.00	17.50
1-1½ feet	xxx	3	“	“	2.50	22.50
1-1½ “	xxx	3	“	“	3.00	27.50

Juniperus sabina prostrata (See *Juniperus horizontalis douglassi*)

Juniperus sabina pyramidalis (Pyramidal Savin Juniper)

In this form the branches grow erect, making a very attractive bush shaped tree. Foliage has the characteristic attractive green color of the Savin Juniper. Little known in the trade but a very interesting variety.

1½-2 feet xx 2 Times Transplanted, B&B.....	2.75	25.00
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Juniperus sabina tamariscifolia (Tamarix Savin Juniper)

An excellent creeping dwarf variety. The foliage is fine in texture; average height is one foot, with a spread of 6 to 8 feet when full grown. Sometimes called Gray Carpet Juniper and the name Tamarisk-leaved Juniper is also applied to it. It is said to occur wild in Sicily, Greece and other places. A very vigorous grower, forming a compact and perfect mat of bluish or gray-green. Grows very dense and never changes in color. Our stock is propagated from true stock from the Kew Gardens in England.

1-1½ feet xx 2 Times Transplanted, B&B.....	2.25	20.00
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Juniperus sabina von ehren

A pretty, compact, very dwarf form bearing both juvenile and adult branches, upright and wide spreading. Branchlets crowded. This form soon spreads over the ground.

2-3 feet	xx 2 Times Transplanted, B&B.....	2.75	25.00
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Juniperus scopulorum (Hill's Silver Juniper)

Beautiful silvery blue color. Narrow, compact and symmetrical. It has one single stem, in contrast to some varieties of Junipers with several stems. This makes it safe from heavy snows and wind. The inner foliage does not turn brown. This is a seedling form containing both blue and green trees.

1 1/2-2	feet	xx	2	Times Transplanted, B&B.....	(100, \$140.00)	1.75	15.00
2-2 1/2	"	xxx	3	"	"	2.75	25.00

Each x indicates one transplanting. B&B signifies balled and burlapped.

5 of same variety and size at 10 rate.

We allow 3% discount and box free when cash accompanies order.

Variety
Juniperus scopulorum horizontalis hillii

selected grafted type of *Juniperus Scopolorum* of our own introduction. Has extremely silvery blue foliage and attractive horizontal branches. A striking characteristic of this tree is the fact that the silvery blue color is more pronounced during hot dry weather. This tree is recommended for planting in all parts of the country.

2-3 feet xxx 3 Times Transplanted, B&B.....	\$3.50	\$32.50
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Juniperus scopulorum pyramidalis argentea hilli

A new attractive bright green form. Very columnar habit.

1½-2 feet xxx 3 Times Transplanted, B&B.....	3.50	32.50
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Juniperus scopulorum pyramidalis viridifolia hilli

Another selected silvery form. Very attractive.

1½-2 feet xxx 3 Times Transplanted, B&B.....	3.00	27.50
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Juniperus scopulorum (White Tipped Variety)

When the new growth comes out, this tree makes a spectacular appearance with the new tips white in color. The color darkens as the season progresses.

2-3 feet xxx 3 Times Transplanted, B&B.....	4.00	
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Juniperus sphaerica (Fortunei)

A bushy tree with close-set, upright branches. The young shoots are slender and four-angled, clothed with dark green foliage. A hardy and desirable species, native of northern China.

1 1/2-2 feet	xx 2	Times Transplanted, B&B.....	2.25	20.00
2-3 "	xxx 3	" " ".....	3.00	

Juniperus virginiana (Redcedar)

Pyramidal habit, dark green to bluish foliage. Our stock is the hardy northern strain. One of the most useful and characteristic trees of our American landscapes, rivaling the Italian Cypress in beauty. Adapted for planting in all sections of the country. The propagation of this valuable conifer has been a specialty with us for many years and we exercise great care in the selection of our strain of seed. Also used as an understock for grafting Junipers.

1-1½ feet	xx 2	Times Transplanted, B&B.....	(100, \$75.00)	1.00	8.50
1½-2 "	xx 2	" "	" "	1.25	10.00
3-4 "	xxx 3	" "	" "	3.75	32.50
4-5 "	xxx 3	" "	" "	4.25	37.50
5-6 "	xxx 3	" "	" "	6.00	50.00
6-7 "	xxx 3	" "	" "	8.50	75.00

Juniperus virginiana cannarti (Cannart Redcedar)

Handsome dark green variety, with foliage of deep rich green. Upright grower reaching 15 to 20 feet. Our plants are propagated by grafting selected scions of Juniperus Virginiana Cannatti on native Juniperus Virginiana root, insuring stock true to name and absolutely hardy.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$150.00)	1.75	16.50
2-3	“	xxx	“	“	3.50	30.00
3-4	“	xxx	“	“	4.50	40.00

Juniperus virginiana glauca (Silver Redcedar)

In this variety, the entire young growths are of almost silvery whiteness, which changes to beautiful bluish green in winter. It never grows very large—not over 15 to 20 feet—and it can be kept even smaller if desired. This is one of the foremost among the interesting group of Junipers that have been developed from *J. Virginiana* (Red Cedar). We constantly strive to improve our strain by careful selection, and reproduce only from the best type, most true to form, color, compactness, and habits of growth. During the past few years this tree has increased in popularity until it is now found in every section of the country. It is one of the few evergreens that are just as well adapted to the southern states as to the northern states. We have been unable to find the exact origin of this variety, although it is mentioned in writings of sixty years ago and is found in the English nursery catalogs of the early 70's.

1-1½ feet	xx	2	Times Transplanted, B&B.....	1.50	13.50
2-3	“	xxx	3 “ “ “	3.50	30.00
3-4	“	xxx	3 “ “ “	4.50	40.00
4-5	“	xxx	3 “ “ “	5.50	50.00
5-6	“	xxx	3 “ “ “	8.00	70.00
7-8	“	xxx	3 “ “ “	25.00	

***Juniperus virginiana pyramidaformia hilli* (Hill's Dundee Juniper)**

This variety was first placed on the market two years ago and has met with instant popularity. The trees are all of compact, uniform, pyramidal habit. The color is distinct, in spring and summer the color being grayish green which changes to purple plum color as the frost comes in the fall. The original tree was selected from our own nursery several years ago and we have since then been developing a stock until we now have this variety available both in the twice transplanted and three times transplanted sizes. Reports that we have received from those who have tried it in practically all sections of the country indicate that it is adapted for planting under practically all conditions.

2-3 feet xxx 3	Times Transplanted, B&B.....	4.50	40.00
3-4 " xxx 3	" " ".....	5.50	50.00

o—indicates never transplanted. Each x indicates one transplanting.

- 5 of same variety and size at 10 rate.

We allow 3% discount and box free when cash accompanies order.

Variety	Each	10
Juniperus virginiana pyramidalis (Hill's Pyramidal Juniper)		
This most valuable and interesting pyramidal Juniper is a product of our nursery, having been brought out by us a few years ago. It grows dense and very columnar, closely resembling the well-known striking habit of Italian cypress. Summer or winter, the rich deep color is the same. The needles are of the juvenile or "whipcord" variety.		
3-4 feet xxx 3 Times Transplanted, B&B.....	\$5.50	\$50.00

Juniperus virginiana schottii (Schott Redcedar)

A valuable dense growing pyramidal form, with rather light green foliage, very hardy, grows 15 to 20 feet high. One of the best of the upright varieties of Juniper, retaining its color all winter.

2-3 feet xxx 3	Times Transplanted, B&B.....	3.50	30.00
3-4 " xxx 3	" " " ".....	4.50	40.00

Larix europaea (European Larch)

We obtain our seed from Scotland where the best type is found. In spite of the objection to cones there is a strong demand for the Larch on account of its beautiful effects in early spring and in the fall when the needles turn yellow and golden.

3-4 feet xxx 3 Times Transplanted, B&B.....	2.50	20.00
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Picea alba (See *Picea canadensis*)

Picea canadensis (White Spruce)

Described by Bailey, the eminent horticulturist, as "A native of the Northern part of America. Derives the name White Spruce due to its light frosty green foliage, slightly tinged with blue. Thrives to the best advantage in the colder climates, north of Philadelphia or St. Louis." Although native throughout a wide range, the best types prevail throughout Northern Wisconsin, from where our seed is gathered from carefully selected grounds.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$85.00)	1.25	10.00	
1½-2	“	xx	2	“	(100, 110.00)	1.35	12.50
1½-2	“	xxx	3	“		1.65	15.00
2-2½	“	xxx	3	“		2.50	20.00
2½-3	“	xxx	3	“		2.75	22.50
3-4	“	xxx	3	“		3.50	30.00

***Picea canadensis albertiana* (Black Hill Spruce)**

The Black Hills Spruce is hardiest of all Spruces, symmetrical, compact and bushy of growth; in fact the very smallest trees soon form round, sturdy, compact bodies. As the tree grows and develops, it continues to carry this particular style of growth and generally becomes the most compact growing specimen of the Spruce family; even in old trees the lower branches are retained thus forming a close ground-cover. Botanically, the Black Hills Spruce is considered a close relative of White Spruce, which has developed its distinct characteristics through long centuries of living in the Black Hills country of Dakota. The foliage of the Black Hills Spruce is a rich, dark green and all trees are remarkable for their uniformity of color. The Black Hills Spruce was first introduced to commercial culture by Mr. D. Hill many years ago and has since become widely planted throughout the country.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$110.00)	1.25	11.50
1½-2 "	xx	2	" " " "	(100, 125.00)	1.50	14.00
1½-2 "	xxx	3	" " " "		2.25	20.00
2-3 "	xxx	3	" " " "		3.00	25.00
3-4 "	xxx	3	" " " "		4.50	40.00
4-5 "	xxx	3	" " " "		5.50	50.00

***Picea pungens glauca* (Colorado Blue Spruce)**

Many authorities agree that the selected seedling trees (compared to grafted trees) are more satisfactory, and eventually make much finer specimens. We obtain our seed from the Colorado Rockies, the blue forms being glistening silvery blue in color.

1-1½ feet xx	2	Times Transplanted, B&B.....	2.25	20.00
3-4 " "xxxx	4	" " " ".....	15.00	.....
4-5 " "xxxx	4	" " " ".....	20.00	.....

***Picea pungens* (Colorado Green Spruce)**

1-1½ feet	xx	2	Times Transplanted, B&B.....	1.25	10.00
1½-2	xx	2	“ “ “ “	1.50	12.50
1½-2	xxx	3	“ “ “ “	1.75	15.00

Pinus austriaca (See *Pinus nigra*) page 23.

Pinus mughus (Hill's Mugho Pine)

Our own introduction. It is the genuine true dwarf type, many stemmed, compact, with good dark green color, which it retains throughout the winter. Many inferior forms of this variety offered as *Pinus Mughus*, are on the market, some of which are loose, open growers and some of upright, irregular habit. The strain we offer is the true dwarf, compact type, and the seed (from the Riesenberg Range in Silesia), is obtainable only at great expense in small quantity, because of its scarcity. Barely grows over 3 to 6 feet high.

8-10 inch	xx	2	Times Transplanted, B&B.....	(100, \$80.00)	1.00	9.00
10-12 "	xx	2	" " " ".....	(100, 115.00)	1.50	12.50
1-1½ feet	xxx	3	" " " ".....		1.75	15.00
1½-2 "	xxx	3	" " " ".....		2.25	20.00

Each x indicates one transplanting. B&B signifies balled and burlapped.

5 of same variety and size at 10 rate.

We allow 3% discount and box free when cash accompanies order.

Variety

Each

10

Pinus nigra (Austrian Pine)

Sixty years ago Josiah Hoopes in his "Book of Evergreens" makes this reference to the qualities of Austrian Pine, and the record of over half a century bears out his observations: "We desire to advocate the claims of the Austrian Pine for planting wherever a strong hardy Evergreen is desired. In groups or for avenues in particular situations, it is one of the most desirable trees at our command. Taking into account its rapidity of growth and the certainty with which it will speedily produce an effect, owing also to the peculiar prominence of its general outline, we consider it unrivaled."

Any question as to its hardness is disputed, in view of a report from a Canadian authority who says: "Austrian Pine is perhaps the most ornamental exotic Pine which thrives in Canada. It is a handsome tree and makes a good lawn specimen."

Mr. C. S. Harrison, eminent Evergreen authority, says: "The Austrian Pine is a compact, symmetrical, and sturdy tree. I see one from my window which was planted in poor soil twenty-five years ago. It is a beautiful pyramid about 30 feet tall. The lower branches touch the ground."

The leaves are two in a sheath, straight and slender, from 4 to 5 inches long, and of such a deep rich green color that it is known in some parts of the world as the "Black Pine." No tree shows such remarkable resistance to the trying conditions of city planting. Coal, gas and smoky atmospheres have no effect on its growth. It is a tree equally satisfactory for seashore planting and for the inland country.

Owing to the long tap-root which Austrian Pine makes, it requires extra care in transplanting to avoid losses.

In old trees planted in the open, the diameter of the branch-spread often nearly equals the height of the tree, but in the nativ forests of Austria and other parts of Europe, it makes a tall tree often over 100 feet high. Annual growth has been observed to be, under favorable conditions, from 12 to 18 inches or more.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$85.00)	\$1.25	\$10.00
1½-2	"	xx	2	"	1.50	12.50
2-2½	"	xxx	3	"	2.50	20.00
2½-3	"	xxx	3	"	2.75	22.50

Pinus ponderosa scopulorum (Rocky Mountain Yellow Pine)

Sometimes called Bull Pine or Western Yellow Pine. The most widely distributed Evergreen of North America. The type found growing in the Black Hills of South Dakota, from where we obtain our seed, is a much superior tree, being a hardy, free, upright grower. Very deep rooted and drought resistant. It is a handsome, ornamental tree, with interesting long needles.

1½-2 feet	xx	2	Times Transplanted, B&B.....	1.50	12.50
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Pinus strobus (White Pine)

The White Pine is the largest of all conifers native to the eastern part of the United States. The crowns of mature White Pines in mixed forests conspicuously overtop the surrounding hardwoods. It readily adapts itself to both dry and moist soils, for it is found on the poorest and driest sand, and on steep, rocky slopes, and also on moist clay flats and river bottoms. White Pine can endure considerable shade for a number of years, but as it becomes older it requires more and more light for its development. It grows rapidly and has long, flexible needles, whitish beneath.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$90.00)	1.25	10.00
1½-2	"	xx	2	"	1.50	12.50
3-4	"	xxx	3	"	3.25	27.50
5-6	"	xxx	3	"	5.25	45.00
6-7	"	xxx	3	"	7.50	.....

Pinus sylvestris (Scotch Pine)

This well-known tree, though tall, seldom grows straight, and the branches shoot out rather obliquely. The bark is rough and cracked and the leaves are short, pungent, concave on the upper surface, convex on the under, and of a pale green color. This is the common Pine of Europe where it has been a valuable tree for timber and ornament for centuries. It is familiarly known in Scotland as "Scot's Fir." The rapidity of growth, great hardness, and the facility with which it may be grown on almost all soils, has rendered this tree a great favorite. However, it prefers a cool, gravelly subsoil that is well drained, and will then form a handsome tree. It always inclines more to the picturesque than to the beautiful. We obtain our seed from Sweden where the best form grows exactly suited to American conditions. Years of testing have shown that seed from other sources is likely to be inferior, and the trees unsatisfactory.

1-1½ feet	xx	2	Times Transplanted, B&B.....	(100, \$90.00)	1.25	10.00
1½-2	"	xx	2	"	1.50	12.50
1½-2	"	xxx	3	"	1.75	15.00
2-3	"	xxx	3	"	2.00	17.50
3-4	"	xxx	3	"	3.00	.....

Pseudotsuga douglassi (Douglas Fir)

Since Dr. Archibald Menzies, a ship surgeon with Van Couver's expedition, first discovered it on Vancouver Island, in the year 1791, the Douglas Fir has been known by nearly thirty specific and varietal names. It was subsequently found in 1827 by David Douglas, a Scotch explorer, and was later named in his honor. There are two distinct forms of Douglas Fir—one the dark green, gigantic-growing timber tree of the northwestern Pacific Coast area, and the other the type from Colorado. The latter variety is the one recommended, both for its hardness and its great beauty. The typical form of young trees is an open, broad, sharp-pointed pyramid; the lower branches are straight or somewhat drooping, and the middle or higher ones trend upward.

Our plants are the type from northern Colorado, the seed being collected in deep gorges of high altitudes, where the blue and silvery foliage is characteristic. The growth is compact and symmetrical with rather short needles, in contrast to southern Colorado and New Mexico types which are of doubtful hardness, irregular, and open growing. By personally supervising the collection of seed we grow only the

Each x indicates one transplanting. B&B signifies balled and burlapped.

5 of same variety and size at 10 rate.

We allow 3% discount and box free when cash accompanies order.

Variety			Each	10
Pseudotsuga douglasi (Douglas Fir) (Continued from page 23)				
genuine Colorado type, and can assure our customers that the trees from our nursery are superior in color and habit of growth—a tree that is widely appreciated in both Europe and America.				
It reaches 60 feet or more in height, with a spread of branches 12 to 18 feet. It is a rapid grower and thrives well in almost any situation. Plant with plenty of room for future development.				
1-1½ feet	xx 2	Times Transplanted, B&B.....	(100, \$75.00)	1.00 8.50
2-3	“ xxx 3	“ “ “	“	2.25 17.50
3-4	“ xxx 3	“ “ “	“	3.25 27.50
2-3	“ xxxx 4	“ “ “	“	3.00 25.00
3-4	“ xxxx 4	“ “ “	“	3.50 30.00
4-5	“ xxxx 4	“ “ “	“	4.75 42.50

Taxus cuspidata (Japanese Yew)

A distinctly valuable Yew, growing 40 to 50 feet high. Under cultivation, somewhat smaller. Has been cultivated throughout Japan from time immemorial, and introduced into America many years ago, having taken its place as one of the most noteworthy and valuable on the entire list. Originating in the cold high altitudes of Northern Japan from where we obtain our seed, it is found fully able to successfully withstand extremes of heat and cold in America. Grows close, upright and compact. Foliage dark green, fruit bright scarlet.

1-1½ feet	xx 2	Times Transplanted, B&B.....	1.75	15.00
1½-2	“ xx 2	“ “ “	2.25	20.00

Taxus cuspidata nana (Dwarf Japanese Yew)

Similar to *Taxus Cuspidata*, but is very dwarfish and compact growing. The foliage consists of little bunches of black green foliage. Of irregular and picturesque outline, ultimately becoming 2 to 3 feet high and 5 or more feet wide. Absolutely hardy. It retains its rich dark green color entirely throughout the winter, which added to its other points of superiority, makes it one of the most valuable Yews.

10-12 inch	xxx 3	Times Transplanted, B&B.....	2.25	20.00
1-1½	“ xxx 3	“ “ “	3.25	30.00

Thuja occidentalis (American Arborvitae)

The American Arbor Vitae is the mother tree from which upward of fifty distinct types have been developed, varying in color from deep green to bright golden and ranging in size from little dwarfs to tall pyramidal specimens. The native forests of Arbor Vitae have long been of great commercial value for timber, producing tall, straight trunks much used for telegraph poles. The Arbor Vitae is very hardy and dependable in almost any situation. A moist location is preferred. Stands trimming well, and for this reason is widely used for hedge purposes. The rate of growth and ultimate height depend largely upon conditions. It usually grows bushy at the bottom and tapering toward the top. Foliage is very soft and flexible and of fine deep green color. Covering such a wide range in its native growths, trees from some sections are open-growing and undesirable, but we are careful to obtain our seed from certain sections of northern Wisconsin, producing stock of absolute hardness, good green color, and compact habit of growth.

1½-2 feet	xx 2	Times Transplanted, B&B.....	(100, \$75.00)	1.00 \$ 8.50
2-3	“ xx 2	“ “ “	“ (100, 100.00)	1.25 11.50
2-3	“ xxx 3	“ “ “	“	2.50 20.00
3-4	“ xxx 3	“ “ “	“	3.25 27.50
4-5	“ xxx 3	“ “ “	“	4.50 40.00
5-6	“ xxx 3	“ “ “	“	5 50 50.00

Thuja occidentalis douglasi aurea (Douglas Golden Arborvitae)

A really valuable Golden form originated by Robert H. Douglas. A good golden color, not so bright as Peabody's, but a superior grower forming a broad bushy heavy specimen.

1-1½ feet	xx 2	Times Transplanted, B&B.....	1.75	15.00
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Thuja occidentalis globosa

Round, bushy and compact. Good green color, very hardy.

10-12 inch	xx 2	Times Transplanted, B&B.....	(100, \$90.00)	1.25 10.00
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Thuja occidentalis little gem

One of the old well known dwarf forms similar to *Thuja Compacta*, but smaller and finer in every respect, the branchlet sprays being about three inches long by two inches across, the whole forming a small compact ball.

10-12 inch	xx 2	Times Transplanted, B&B.....	1.50	
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Thuja occidentalis pyramidalis (American Pyramidal Arborvitae)

The features desired in a Pyramidal Arbor Vitae are dense, compact growth, narrow and pyramidal form, deep rich green color at all seasons, uniform habit of each tree and hardness to withstand conditions here in the northern states. Planters everywhere tell us that Hill's Pyramidal Arbor Vitae answers this description better than any other type. It reaches a height of 15 to 20 feet and usually measures not more than 2 feet in diameter at the base. With few exceptions, it has but one main stem, which makes it less liable to damage from snow.

1-1½ feet	xx 2	Times Transplanted, B&B.....	1.75	15 00
1½-2	“ xx 2	“ “ “	2.00	17.50
2-2½	“ xx 2	“ “ “	2.50	20.00
3-4	“ xxx 3	“ “ “	5.00	45.00

50 of same variety and size at 100 rate; 500 at 1000 rate.

Each x indicates one transplanting. B&B signifies balled and burlapped.

o—Indicates never transplanted.

We allow 3% discount and box free when cash accompanies order.

Variety

Thuja occidentalis wareana (Ware Arborvitae)

Raised by and named for Mr. Thomas Ware, an English nurseryman, who produced it about 1850. It matures at 6 to 8 feet. It is conical in outline and covered with dark green foliage which is somewhat different from the American Arbor Vitae, being much heavier and deeply crested. The branches are short and stiff. It is much used for foundation planting and frequently for hedges. The name Siberian has been given to it because of its rugged constitution. A symmetrical, compact grower, very long lived.

1-1½ feet xx 2 Times Transplanted, B&B.....	1.50	12.50
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***Thuja occidentalis woodwardi* (Woodward Arborvitae)**

This splendid globe *Arbor Vitae* is rapidly becoming one of the most popular varieties. This is due to the fact that it maintains itself well under all conditions and keeps the globe habit without training. Specimens reach three feet in diameter. This tree was originated and introduced by Mr. Jacob Manning, proprietor of the Reading Nursery, Reading, Mass., and named after his son, J. Woodward Manning.

10-12 inch	xx 2 Times Transplanted, B&B.....	1.25	10.00
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18x18	“	xxx	3	“	“	“	“		4.50	
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Tsuga canadensis (Canada Hemlock)

Josiah Hoopes, in his "Book of Evergreens," says "The long, slender branches, drooping gracefully to the ground, present so beautiful a picture, it is indeed difficult to surpass it, and when we compare them with the rich dark green foliage of a healthy plant that is varied so exquisitely with the marked glaucousness of the under side of the leaves, we must admire a tree which presents such adversity of charms. A great mistake is continually being made by planting the Hemlock in dry situations; for while it cannot thrive in wet and swampy ground, it greatly prefers a rather moist, deep loamy soil and cool location, the better if partially shaded. In such spots the beauty of the foliage and luxuriant growth speedily develop themselves to the highest degree."

The regular conical form, tapering evenly from a broad base to a long, straight, and thrifty shoot, is the common shape of this tree. As a screen or hedge the Hemlock is greatly admired as it bears the shears well, grows thriftily, and is of a dark green color and very dense. The results are most satisfactory. The Hemlock will remain small for many years if sheared, so that it can be especially recommended for foundation groups and small yards.

In the past, many Hemlocks in American nurseries were imported from Europe, where they were propagated from seed collected in America in the southern states (the Carolinas, Tennessee, etc.). When these trees were shipped to America to colder climates they produced rather inferior types of trees which often winter-killed, turned a ragged brown, or were killed outright. The value of our strain of Hemlock is based on seed selected from northern sources only, insuring trees of hardiness and free graceful upright growth.

10-12 inch	xx 2 Times Transplanted, B&B.....	(100, \$90.00)	1.25	10.00
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1 1/2-2 feet xxx 3	"	"	"		2.25	20 00
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2-21½	"	xxx	3	"	"		2.75	22 50
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21½-3	“	xxx 3	“	“	“	3.75	32.50
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3-31½	“	xxx	3	“	“	“	“	4.50	40.00
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Deciduous Lining Out Stock

Variety

Acer platanoides (Norway Maple)

We grow the compact, hardy type from northern seed. This is one of the best of all street trees and shade trees.

6- 8 inch o 2 yr.	\$3.50	\$25.00
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8-10	"	0 3 yr.	5.00	40.00
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10-12	"	0 3 yr.	6.00	50.00
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Acer saccharum (Hard or Sugar Maple)

Large stately, upright tree of dense habit, thriving in almost any soil. Valuable for its beautiful autumn colors and for its wide use as a street and lawn tree.

8-10 inch o 2 yr.	3 50	25.00
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10-12	"	0	2	vr.	5.00	40.00
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Aucuba japonica (Green) (Japanese Aucuba)

A medium sized evergreen shrub with dark glossy green leaves, unaffected by smoke and dust. Berries scarlet. Not hardy in northern states.

4-6 inch x Once Transplanted.....	12.00	
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6-8 inch x Once Transplanted.....	15.00	
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Aucuba japonica variegata (Goldust Aucuba)

Same habit as the green type except has attractive variegated foliage. Very ornamental.

4-6 inch x Once Transplanted.....	15.00	
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***Berberis thunbergi* (Japanese Barberry)**

10-12 inch xx Twice Transplanted.....	7.50	65.00
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12-18	"	XX	"	"		8.50	75.00
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18-24	"	XX	"	"	10.00	90.00
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Betula alba (European White Birch)

We grow this variety principally for understocks.

6- 8 inch o 2 yr.	5.00	40.00
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8-10	“	0 3 yr.		6.00	50.00
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Each x indicates one transplanting. B&B signifies balled and burlapped.

5 of same variety and size at 10 rate.

Variety	100	1000
Crataegus oxyacantha (English Hawthorn)		
This is an ideal understock for budding as it has no thorns. It produces single white flowers, very attractive. A good rapid grower. Also suitable for hedges.		
4-6 inch o 1 yr.	3.00	20.00
6-8 " o 1 yr.	3.50	25.00

Crataegus punctata (Dotted Hawthorn)

This is the largest and most widely generally distributed of the species in the eastern states, where it is often a tree 30 feet tall. This species, which has been known for more than a century and is often cultivated, is peculiar in the fact that some individuals have flowers with rose colored anthers and others have flowers with yellow anthers, and that the plants with the rose colored anthers produce red fruit, while those with yellow anthers produce yellow fruit.

10-12 inch o 2 yr.	5.00	40.00
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Mahonia aquifolium (Oregon Holly Grape)

Also known as Holly-leaved Barberry. Small spiny toothed leaves of dark lustrous green which change to bronze and reddish hue. In the winter has blue or nearly black berries.

4-6 inch o 2 yr.	3.50	25.00
6-8 " o 2 yr.	4.00	30.00

Pachysandra terminalis (Japanese Spurge)

An Evergreen Vine. One of the few hardy broad-leaved Evergreens that thrives in the north. Has thick glossy green foliage which remains on the plant the entire year. Grows about six inches high. Spreads out and soon forms a dense ground cover or under planting. Also can be used as a low edging plant. Withstands temperatures of 15 to 20 degrees below zero. Does well in dense shade where grass will not grow; also thrives in sunny location.

6-8 inch x Once Transplanted.....	8.50	75.00
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Photinia villosa (Chinese Xmas Berry)

Glowing rich red and orange colored foliage makes the Chinese Christmas Berry (Photinia Villosa) the most conspicuous shrub in October and early November. Flat-topped clusters of small hawthorn-like blooms smother this tree-like shrub in June. The one-third inch long, oval, bright scarlet fruits hang on till after the leaves drop. An exceedingly useful but little known shrub.

6- 8 inch o 2 yr.	\$6.00	\$50.00
8-10 " o 2 yr.	7.00	60.00

Sorbus aucuparia (European Mountain Ash)

Small tree with a symmetrical round top crown. Native of Europe and Asia. Flowers white, followed by large clusters of bright red berries, very showy.

10-12 inch o 2 yr.	6.00	50.00
12-18 " o 2 yr.	7.00	60.00

Syringa vulgaris (Common Lilac)

This is the familiar purple or "common" Lilac. Blooms in May. Grows 8 to 20 feet. Where hybrid forms are propagated will be found suitable for budding or grafting.

4- 6 inch o 3 yr.....	3.50	25.00
6- 8 " o 3 yr.	4.50	35.00
8-10 " o 3 yr.	5.50	45.00

Syringa vulgaris alba (Common White Lilac)

The white form is always in good demand. These seedlings are grown from seed which we have collected ourselves to insure the plants being true to color.

4-6 inch o 2 yr.	5.00	40.00
6-8 " o 2 yr.	6.00	50.00

Tilia vulgaris (European Red Twig Linden)

A large tree with spreading branches forming a symmetrical round-topped crown. Leaves heart-shaped, bright green, fading in autumn with tones of yellow and brown.

4- 6 inch o 2 yr.	5.00	40.00
6- 8 " o 2 yr.	6.00	50.00
8-10 " o 3 yr.	7.00	60.00

Viburnum dilatatum (Linden Viburnum)

A handsome floriferous shrub with upright branches, attaining a height of 8 to 10 feet. Native of Japan. Leaves broadly ovate, with coarsely toothed margins, bright green. Flowers pure white, in broad flat-toned clusters in late spring or early summer. Berries scarlet, persisting a long time on the branches. Showy and desirable.

4-6 inch o 2 yr.	5.00	40.00
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o—Indicates never transplanted. Suitable for bedding out.

50 of same variety and size at 100 rate; 500 at 1000 rate.

We allow 3% discount and box free when cash accompanies order.

XMAS TREES

Supply the
Xmas Tree Market
in Your Locality
With Home
Grown Trees

You can easily grow a patch of Xmas Trees to supply your local trade. Small transplanted sizes of Norway Spruce rapidly grow into money, bringing in business at the dull season. Each year wild trees are getting scarcer and it will be only a few seasons until the cutting of wild trees will be prohibited. You can start selling in three or four years at \$1.00 each and up. Planted at 2 feet each way you can plant about 10,000 trees per acre.

NORWAY SPRUCE (*Picea Excelsa*)

	100	1000
4- 6 inch Seedlings, 2 yr.....	\$ 2.50	\$ 15.00
6- 8 inch Seedlings, 3 yr.....	3.00	17.50
8-10 inch x	10.00	90.00
10-12 inch xx	15.00	140.00

Each x indicates one transplanting.

Hill's Evergreen Plate Book

Hill's Evergreen Plate Book—50 four-color process prints, made from photographs. There are 30 Evergreen views with descriptions, the other 20 views consist of leading varieties of Shrubs and Roses. Size of the binder is 5½x9 inches, actual size of pictures 7x5 inches. Price with cloth cover is \$3.75. Price with genuine leather cover is \$4.50 each.

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HILL'S NEW EVERGREEN INTRODUCTION

HILL'S DUNDEE JUNIPER

See page 21 for prices on this new introduction.

How to Reach Our Nursery

Visitors are always welcome. We are conveniently located only 42 miles north-west of Chicago.

Convenient trains operate on both the C. & N. W. Railway and the C., M. & St. P. Railway between Chicago and Elgin (5 miles from Dundee). At Elgin interurban cars may be used or we will gladly meet trains at Elgin if notified by telephone, Dundee 217.

For an hourly service from Chicago, take the C., A. & E. Electric Line at Wells Street and Jackson Boulevard, direct to Elgin, transferring to the Dundee - Carpentersville car, getting off at Stop No. 4, from where it is but a two-minute walk direct to our office, which is located right on the nursery grounds.

Paved roads from Chicago bring you direct to our Nursery.