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★ FEB 7 1931 ★

U. S. Department of Agriculture

NORTHERN GROWN EVERGREENS

for

Reforestation,
Christmas Tree
and
Ornamental
Planting

NURSERY DIVISION

Oquossoc, Maine

5 YEAR MUGHO PINES

CUPSUPTIC NURSERY

Ideally situated in the Rangeley region of Maine, on the shores of the beautiful Cupsuptic Lake, this nursery is rapidly becoming known as a producer of especially hardy stock.

Its original purpose was to supply a quarter of a million transplants yearly for Brown Company's reforestation projects.

Commercial demands for its products, however, have caused an increase in capacity to over four million coniferous trees. These find varied markets for reforestation and ornamental purposes throughout thirty states of the Union.

Several species are available—all beautifully healthy Northern grown specimens. Upon request special quotations will be made for large quantities of stock.

Inquire now as to what trees interest you as certain items of our stock are limited, and all orders are subject to prior sale.

SEED

During the years of constant growth, nursery officials have adhered to the original purpose of

SEEDLING BEDS

raising trees of superior quality. Aside from location and care much of their success is attributed to careful choice of seed. Special care is taken to secure Northern grown seed, and we demand of our seed dealers that the seed be certified as to origin so that our stock may be true to name.

We maintain at Berlin, New Hampshire, a complete seed extracting plant where seed is extracted from cones with a minimum of heat, and correctly stored until used. A feature inaugurated at this plant was a scientific testing system. This test shows the purity and germinative quality of every lot of seed, and avoids over-crowding or barren areas in the seed beds.

SEED SERVICE

Many state and commercial nurseries find this feature valuable, and send their seed to us for testing at a small charge. Still more prefer to buy their seed direct for this feature in connection with our certification as to origin. They know that seed from a climate equal or colder than our own tends to bring more hardier trees.

WEST FIELD AND OFFICE

If you would like to raise trees from seed, send for information to our Forestry Division at Berlin, New Hampshire.

BROWN COMPANY SERVICE

Three words that mean much in other industries — especially significant in their Forestry Department.

You Are Offered—

“Evergreen Trees” — a 15-page booklet with planting guides and information relating to reforestation, Christmas trees and ornamental planting.

Advice—

If your problems are more difficult, and not covered in this booklet, one of our trained foresters would be glad to go over your problems with you. Write to:

BROWN COMPANY

Cupsuptic Nursery

Oquossoc, Maine.

TRADE PRACTICE

Orders are subject to exhaustion of supply.

Shipments are at purchaser's risk after being delivered to and accepted by the forwarding company. Claims for loss or damage in transit must be made direct to delivering company.

Claims through error must be made promptly.

Orders for less than 25 trees are sold at the piece rate; 25 to 250 trees at the hundred rate, and in lots of 250 and over at the thousand rate.

For orders accepted at thousand rate and shipped in small lots, an additional charge will be made to cover cost of packing. When orders are for less than one thousand trees, a nominal packing charge will be made.

Prices are net including packing charges, f. o. b. Oquossoc, Maine, subject to change without notice.

We exercise the greatest care to have all our stock true to name, but give no warranty, expressed or implied, as to the quality of productiveness or any other matter of any nursery stock we sell.

Upon request, special quotations will be made for large quantities of stock.

Price List is enclosed.

WHAT YOU MAY EXPECT

Note especially the root systems