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Better Blooming Bulbs

HEBERLING'S GLADIOLUS

Corn Belt Grown

J. H. HEBERLING

EASTON, ILLINOIS

January, 1932

PRICE LIST

Wholesale - Retail

Yes, this is my Spring price list. No catalogue this Spring because times demand the highest quality product at the minimum prices. This policy, if followed in marketing all commodities the country over, will put business on its feet. No fooling! Hence be thrifty and look this list over NOW.

See Special Bargain List On Page 9

Should you wish a better description of the varieties or other information contained in my catalogue, I will be glad to mail a copy of my 1931 catalogue on request.

TO MY FALL BUYERS

As you know the past year has been unsettled economically and as a consequence the prices of all commodities have been unsettled including prices on Gladiolus Bulbs.

Knowing conditions, in filling orders, I have been liberal with count and extras to cover any possible change in prices that may have occurred since my Fall price list was made. I wish every purchaser to have value received and to anyone not feeling satisfied with their shipment as to quality or quantity please write J. H. about it. Thanks.

WHAT I OFFER

I offer bulbs true to name, young, clean, high crowned, and free of disease as confirmed by the following letter:

%Department of Agricultural Economics,
South Dakota State College,
Brookings, South Dakota.

Mr. J. H. Heberling,
Easton, Ill.

Dear Mr. Heberling:

"This is to acknowledge receipt of the Glad bulbs shipped on the 8th. I have purchased bulbs from several other companies but never have I received any which were as disease free as those from you. I had long ago given up hope of buying really clean, disease-free bulbs such as you furnished. Articles in the Glad Review had led me to believe that my experience in receiving diseased bulbs in every shipment was the rule and that I would have to be satisfied.

While I have always received extras over and above my discount for my relatively small orders, never have I been so fortunate in this respect as in the shipment from you this month. I appreciate your extreme generosity.

It is not my custom to comment upon my purchases. In fact I have never complained about any bulbs received; and, on the other hand, have never had reason before to compliment a grower. However, under the circumstances this year, I feel that I must write you. Not only were your bulbs disease free and of extremely liberal count, but they were high-crowned, good-sized young stock.

Wishing you that success in the New Year which the quality of your bulbs and your generosity warrant, I remain." Sincerely yours, R. E. P.

ALL ORDERS PREPAID

No orders accepted for less than \$1.00.

DISCOUNTS (Cash With Order)

Orders of \$ 5.00 to \$ 15.00 a discount of 10% in bulbs of your selection
Orders of \$ 15.00 to \$ 40.00 a discount of 15% in bulbs of your selection
Orders of \$ 40.00 to \$100.00 a discount of 20% in bulbs of your selection
Orders of \$100.00 to \$250.00 a discount of 25% in bulbs of your selection

TERMS

You may order now and send 20% of your order in cash and balance cash or C. O. D. April 1 and take advantage of one-half of above discounts.

SHIPMENTS

Unless you wish immediate shipment and so specify, shipments will not go forward until about March 10th, which will eliminate most of the danger of freezing. Orders received after that time will be shipped promptly. If however, you desire immediate shipment please specify and order will go forward at once.

PRICE

Three or six at the dozen rate.

Twenty-five at the 100 rate.

Two hundred and fifty at the 1000 rate.

SIZE

Variety		Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
No. 1—1½ inches and up.									
No. 2—1¼ inches to 1½ inches.									
No. 3—1 inch to 1¼ inches.									
No. 4—¾ inch to 1 inch.									
No. 5—½ inch to ¾ inch.									
No. 6—¼ inch to ½ inch.									
A. E. Kundred (K) Heavily ruf- fled salmon		1	.15	.12	.10	.....	.....	.....	12 .10
		12	1.50	1.20	1.00	.70	.50	.....	100 .30
		100	8.00	6.00	.....	.....	.....	.....	1000 2.50
Aflame (H) Silvery flame red.		1	.15	.12	.10	.....	.....	.....	15 .10
Giant Prim Grand.		12	1.40	1.10	.90	.60	.....	.....	1000 2.00
		100	10.00	8.00	6.00	4.00	.....	.....	1 Qt. 10.00
A. H. Woodfull (Errey) Clear mauve with violet blotch.		1	4.00	.....	.....	.....	.....	.....	1 .50
Aida (P) Deep violet blue.....		1	.25	.20	.15	.10	.....	.....	12 .15
		12	2.50	2.00	1.50	1.00	.....	.....	1000 7.00
		100	16.00	12.00	9.00	.....	.....	.....	.....
Albatross (P) Large, pure white		1	.50	.40	.35	.30	.....	.....	12 .40
		12	5.00	4.00	3.50	3.00	.....	.....	100 3.30
Alma Needham (Sal) Tall La- France pink.		1	1.50	.....	.....	.....	.....	.....	12 .50
		12	15.00	.....	.....	.....	.....	.....	.....
Amazon (Gilrey) Large lilac mauve.		1	7.50	6.00	.....	.....	.....	.....	1 1.00
Angel's Dream (Ellis) Large light pink.		1	.60	.50	.40	.30	.25	.....	12 .30
		12	6.00	5.00	4.00	3.00	2.25	.....	1000 4.00
		12	6.00	5.00	4.00	3.00	2.25	.....	1000 4.00
Andreas Hofer (P) Very tall large-flowering exhibition vari- ety with delicate salmon or- ange color and small blotch, 10- 12 well-placed large flowers op- en at the same time, making a tremenduous long and graceful spike.		Will be released for sale Sept. 1932.							
Antione (K) Extra fine deep yel- low Prim.		1	.45	.35	.30	.25	.....	.....	12 .25
		12	4.50	3.50	2.50	2.00	1.75	1.00	100 1.00
		100	20.00	16.00	12.00	9.00	6.00	.....	1000 5.00
Apricot Glow (Palmer) Very fine Grand Prim. Clear apricot.		12	.60	.50	.40	.30	.20	.10	30 .10
		100	3.50	2.50	2.00	1.60	1.20	.80	1 Qt. 2.50
		1000	28.00	22.00	18.00	13.00	9.00	6.00	1 Pk. 15.00
Antonia Antonette (K) Salmon pink.		1	.15	.12	.10	.....	.....	.....	12 .15
		12	1.50	1.20	1.00	.....	.....	.....	.....
Beatriz Michelena (D) Peach red and orange.		12	.60	.50	.40	.....	.....	.....	25 .10
		100	3.50	3.00	2.50	.....	.....	.....	1000 .75
Belinde (P) Beautiful pale yellow		1	.30	.25	.....	.....	.....	.....	12 .25
Berty Mair (Mair) Light lavender		1	3.00	.....	.....	.....	.....	.....	1 .30
Berty Snow (Mair) Lovely laven- der.		1	.15	.12	.10	.....	.....	.....	15 .15
		12	1.50	1.20	.90	.70	.50	.....	1000 2.50
		100	10.00	8.00	.....	.....	.....	.....	1 Qt. 9.00
Betty Nuthall (Sal) Coral pink. Large flower.		1	.25	.20	.15	.10	.....	.....	15 .15
		12	2.00	1.50	1.20	.75	.....	.....	.....
		100	10.00	8.00	.....	4.00	.....	.....	1000 2.50
		1000	90.00	75.00	.....	.....	.....	.....	1 Qt. 10.00
Bill Sowden (Fallu) Giant, rich red, self.		1	2.00	1.60	1.25	.....	.....	.....	1 .20
		.....	.....	.....	.....	.....	.....	.....	12 2.00
Blue Danube (P) New. Deep blue novelty with dark blotch.		1	6.00	5.00	4.00	3.00	.....	.....	1 .35
		.....	.....	.....	.....	.....	.....	.....	12 3.60
Blue Triumphator (P) Pale, soft, china blue with silver gloss.		1	10.00	8.00	6.00	4.00	.....	.....	1 1.00
		.....	.....	.....	.....	.....	.....	.....	12 9.60
Blue Royale (Vaughan) Tall vio- let blue. Large florets.		1	8.00	.....	.....	.....	.....	.....	1 1.50
		.....	.....	.....	.....	.....	.....	.....	12 15.00
Blue Ribbon Mixture This is a rich mixture of large prize win- ning varieties especially select- ed for those who do not know Glads but appreciate them.		12	.75	.60	.....	.....	.....	.....	.....
		100	5.00	4.00	.....	.....	.....	.....	.....
		1000	40.00	30.00	.....	.....	.....	.....	.....

		No.	No.	No.	No.	No.	No.	
Variety	Per	1	2	3	4	5	6	Bulblets
Break O' Day (Bill) Delicate pink Early.	12	.50	.40	.20	.15	.10	.....	1000 .60
	100	2.75	2.25	1.75	1.25	.90	.....	1Qt. 1.50
	1000	22.00	17.50	12.50	10.00	8.00	.....	1Pk. 10.00
Bright Wings (Neeley) Large winged florets. Orchid shade.	1	2.00	.....	.....	.....	.....	.....	1 .15
.....	.....	.....	.....	.....	.....	.....	.....	12 1.50
Brown Wings (H) Deep, rich bronze. Grand Prim.	1	1.00	.....	.....	.....	.....	.....	12 .50
Canberra (E) Large, pure yellow	1	.50	.40	.30	.25	.20	.....	12 .50
	12	5.00	4.00	3.00	2.50	2.00	.....	100 1.50
Cadillac (Vaughan) Very tall golden apricot.	1	2.00	.....	.....	.....	.....	.....	1 .50
.....	.....	.....	.....	.....	.....	.....	.....	12 5.00
Constancy (A. A. A.) Large, clear rose.	1	5.00	.....	.....	.....	.....	.....	1 .25
.....	.....	.....	.....	.....	.....	.....	.....	12 2.50
Captain Boynton (Boy) Large commercial lavender.	12	.55	.45	.35	.30	.20	.....	25 .10
	100	.....	2.50	2.00	1.60	1.00	.....	1000 .75
	1000	.....	20.00	.....	.....	.....	.....	1Qt. 2.00
.....	.....	.....	.....	.....	.....	.....	.....	1Pk. 12.00
California (Khff) Deep apricot with yellow throat.	1	.35	.30	.25	.20	.....	.....	12 .35
	12	3.50	3.00	2.50	2.00	.....	.....	100 2.50
Cara Mia (M) Grand Prim. Love- ly pink.	1	.25	.20	.15	.10	.....	.....	15 .15
	12	2.50	2.00	1.50	1.00	.50	.....	100 .50
	100	15.00	12.00	8.00	6.00	.....	.....	1000 4.00
.....	.....	.....	.....	.....	.....	.....	.....	1Qt. 10.00
Carmen Sylvia (Dec) Snow white. Tall.	12	.50	.40	.30	.25	.15	.....	50 .10
	100	3.00	2.25	2.00	1.50	1.00	.....	1000 .75
	1000	25.00	20.00	16.00	.....	.....	.....	1Qt. 2.00
Catherine Coleman (C) Soft sal- mon with purple mark.	12	.80	.65	.50	.....	.....	.....	1000 1.25
	100	5.00	4.00	3.00	.....	.....	.....	1Qt. 4.50
	1000	.....	32.00	25.00	.....	.....	.....	.....
Chas. Dickens (P) Bright radiant purple.	1	.10	.....	.....	.....	.....	.....	15 .10
	12	.....	.75	.60	.45	.35	.....	1000 1.60
.....	100	.....	5.00	4.00	3.00	2.00	.....	.....
Chicago (K) Ruffled deep gerani- um red.	1	.60	.50	.40	.30	.....	.....	12 .35
	12	5.50	4.50	3.50	.....	.....	.....	.....
Color Marvel (K) Deep vermilion scarlet.	1	1.00	.80	.60	.....	.....	.....	1 .10
	12	10.00	8.00	6.00	.....	.....	.....	12 1.00
Commander Koehl (P) New scar- let red.	1	1.25	1.00	.75	.....	.....	.....	1 .10
	12	12.00	9.00	7.00	.....	.....	.....	12 1.00
.....	.....	.....	.....	.....	.....	.....	.....	100 6.00
Coronado (B) Heavy ruffled white with purple.	1	.35	.30	.25	.20	.15	.....	12 .35
	12	3.50	3.00	2.50	2.00	1.50	.....	100 1.20
Coryphee (P) Finest soft, clean rose pink.	1	.35	.30	.25	.20	.15	.....	12 .20
.....	12	3.50	3.00	2.50	2.00	1.50	.....	100 1.20
Crinkle (K) Rose, intensely ruf- fled.	12	.60	.50	.40	.30	.20	.....	25 .10
	100	4.00	3.00	2.40	1.80	1.25	.....	1000 .75
	1000	.....	25.00	20.00	.....	.....	.....	.....
Dearborn (Vaughan) Immense florets, deep flesh color, crim- son feather.	1	5.00	.....	.....	.....	.....	.....	1 1.00
	.....	.....	.....	.....	.....	.....	.....	12 10.00
Dr. Christ Martz (K) Ruffled light blood red.	12	.60	.50	.40	.30	.20	.....	25 .10
	100	4.50	3.50	2.75	2.25	.....	.....	1000 1.50
Dr. Durr (P) Attractive creamy yellow novelty. Very early.	Will be released for sale Sept. 1932.							
Dr. F. E. Bennett (D) Tall bril- liant scarlet.	12	.60	.50	.40	.30	.20	.....	20 .20
	100	4.00	3.00	2.00	1.60	1.20	.....	1000 .80
.....	.....	.....	.....	.....	.....	.....	.....	1Qt. 3.00
Dr. Moody (Mrs. K) New, early lavender.	12	1.25	1.00	.75	.50	.35	.....	12 .15
	100	9.00	7.50	6.00	5.00	.....	.....	1000 4.00
Dr. Nelson Shook (K) Deep rose, ruffled.	12	.90	.75	.60	.45	.35	.25	15 .10
	100	6.00	5.00	4.00	3.00	2.00	.....	1000 1.60
.....	.....	.....	.....	.....	.....	.....	.....	1Qt. 5.00
Emile Aubrun (L) Deep, smoky pink.	12	.80	.65	.50	.35	.25	.....	1000 .80
	100	5.00	4.00	3.00	2.25	.....	.....	1Qt. 2.50
	1000	40.00	32.00	25.00	.....	.....	.....	1Pk. 15.00
Edith Mason (Vaughan) Large delicate self pink.	1	.50	.45	.....	.....	.....	.....	.....
	12	5.00	4.50	.....	.....	.....	.....	.....
Evelyn Kirtland (A) A good rose pink.	12	.50	.40	.....	.....	.....	.....	.....
	100	3.00	2.50	.....	.....	.....	.....	.....
Evening Glory (K) Fine shade of light rose-pink.	1	.15	.12	.10	.....	.....	.....	12 .15
	12	1.50	1.20	1.00	.....	.....	.....	.....
Erica Morini (P) Very similar to Pfitzer's Triumph in color but blooms much earlier. Tall spike with flowers 6 to 7 inches in diameter of rich orange red.	Will be released for sale in Sept. 1932.							
								
Fata Morgana (P) Peach blos- som pink.	1	2.50	2.00	1.50	.....	.....	.....	.....

Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
Fay Lanphier (W) Coral luster with cerise blending.	12 100	.50 3.00	.40 2.40	.30 2.00	.25 1.60	 1.20	 1000	20 1.00
Fortuna (P) Light yellow, self.....	1	.50	.45	.35	.....	.....	.....	12 .50
G. M. Hugh (N. Z.) Rosy violet with white blotch.	1	2.00	.....	.....	.....	.....	.....	1 .20
Genessee (D) Cream colored Prim	12 100	.50 3.50	.40 2.60	.30 2.00	.20 1.60	.15 1.20	 1000	20 .75
Geraldine Farrar (D) Lavender blue.	1 12 100	.10 1.00 7.00	80 5.50	60 4.00	45 2.00	30	 1000	15 1.50
Giant Nymph (C) Tall, straight, light pink.	12 100	.50 2.50	.40 2.00	.30 1.50	.20 1.50	.15	 1000	30 .75
Glory of U. S. A. (Carey) All or- ange salmon with apricot.	1	2.50	2.00	1.50	1.00	.....	.....	1Qt. 2.00
Gloriana (Bet) Tall, pure salmon	12 100	.50 3.50	.40 2.50	.30 2.00	.....	.....	.....	25 .10
Golden Amber (S) Fine yellow Prim.	12 100	1.00 5.00	.80 4.00	.60 3.00	.45 2.50	.30	.....	20 .80
Golden Glow (C) Tall dark yellow	1 12	.25 2.50	.20 2.00	.15 1.50	.....	.....	.....	12 .25
Golden Dream (Groff) Deep, pure yellow.	12 100 1000	.60 4.00 30.00	.50 3.00 24.00	.40 2.50 20.00	.30 2.00	 1.00	 1000	20 .80
Golden Frills (K) Deep Daffodil yellow.	12 100	.65 4.00	.50 3.00	.40 2.25	.30	.....	.....	20 .10
Graf Zeppelin (P) Clear, brilliant orange scarlet.	1 12	5.00 50.00	4.00 40.00	3.00 30.00	2.50 25.00	.....	.....	1 3.60
Grand Guardian (A) Exhibition yellow.	1	1.00	.80	.60	.40	.....	.....	12 .50
Heavenly Blue (P) Soft lavender blue.	1 12 100	.20 1.75 8.00	.15 1.20	.10 1.00	75	50	 1000	15 2.50
Helen Jacobs (Sal) Clear Jasper pink.	1 12	1.50 15.00	1.25 12.50	1.00 10.00	.75 7.50	.50 5.00	.....	10 .25
Helen Wills (Sal) White with yel- low throat.	1 12	.15 1.50	.12 1.20	.10 1.00	.....	.....	.....	15 1.00
Henry C. Goehl (F) Pure white. Dark red blotch.	12 100	.60 4.00	.50 3.00	.40 2.25	.30 1.80	.20 1.25	.10	25 1.50
Heliosa (P) Deep yellow, beauti- fully ruffled.	1	2.00	.....	.....	.....	.....	.....	.....
Herbstzauber (P) Orange Salmon. Large.	1 12 100	.10 1.00 6.00	80 5.00	60 4.50	40	30	 1000	10 2.00
Hercules (Crow) Large, deep clear buff.	1 12	25.00 2.25	20.00 2.00	15.00 1.50	.....	.....	.....	1 .15
Hollyhock (K) Tall white with red blotch.	1 12	.25 2.50	.20 2.00	.15 1.50	.....	.....	.....	10
Hinemoa (Doney) Deep rose-pink, yellow throat.	1 12	1.00 10.00	.80 7.50	.60 6.00	.....	.....	.....	1 1.00
Homestake (Dec) Deep rich or- ange bronze.	1 12	.20 2.00	.15 1.50	.10 1.00	.....	.....	.....	15 4.00
Indian Summer (K) Bright lav- ender pink.	12 100 1000	.60 4.00 30.00	.50 3.00 25.00	.40 2.40 20.00	.30 1.80	.....	.....	20 1.00
Inspiration (Palmer) Deep shrimp pink.	1 12	5.00	.....	.....	.....	.....	.....	1 5.00
Impressario (K) Canary yellow.	1 12	1.00 10.00	.80 8.00	.60	.50	.....	.....	1 1.00
Iwa (Bet) Clean salmon pink. Blotched.	12 100	.70 4.00	.60 3.00	.40 2.40	.35	.25	.....	20 .90
Jane Addams (Dec) Lavender with cream throat.	1 12 100	.15 1.20 8.00	.12 1.00	.10 7.50	75	55	40	12 1000
Jubilee (Kemp) New, large laven- der pink.	1	.50	.40	.30	.....	.....	.....	1Qt. 12.00
King Arthur (A. A. A.) Outstand- ing lavender.	1	25.00	20.00	15.00	.....	.....	.....	1Pk. 77.50
La Paloma (Due) Grand Prim. Tall, rich orange.	1 12 100	.50 4.25 20.00	.40 3.40 16.00	.30 2.50 12.00	.20 1.75 9.00	.15	 1000	12 1.25 8.00
Lavender Bride (Bride) Large smoky lavender. Good.	1 12 100	.15 1.50 10.00	.12 1.20 8.00	.....	.....	.....	.....	1Qt. 24.00

Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
Lavender Rose (K) Delicate lavender pink.	1	2.50	.....	.....	.....	.....	.....	.....
Libelle (P) Heliotrope blue.....	1	6.00	5.00	4.00	3.00	.....	.....	1 .50
	12	58.00	48.00	38.00	28.00	.....	.....	12 4.80
Longfellow (Dec) Popular pink.	12	.60	.50	.40	.30	.20	.15	25 .10
Extra fine.	100	4.00	3.00	2.00	1.60	1.00	.80	1Qt. 2.50
	1000	.....	25.00	17.50	12.50	10.00	6.00	1Pk. 15.00
Lorice (Kemp) Fine orange.....	12	.60	.50	.40	.30	.25	.....	20 .10
	100	4.00	3.00	2.50	.....	.....	.....	1000 1.00
Littlejohn (Stevens) Beautifully ruffled. Large. Rose pink.	1	.50	.40	.30	.25	.20	.....	12 .25
	12	5.00	4.00	3.00	2.50	2.00	.....	1000 10.00
Loyalty (A) Large, ruffled, deep golden yellow.	1	.50	.40	.30	.20	.....	.....	12 .30
Madame Norena (Dec) Very large light flesh pink.	1	.20	.15	.12	.10	.....	.....	12 .20
	12	2.00	1.50	1.20	1.00	.....	.....	1000 6.00
	100	12.50	10.00	7.50	6.00	4.50	3.00	.....
Maid of Orleans (P) New, outstanding white.	1	6.00	5.00	4.00	3.00	.....	.....	1 .50
	12	58.00	48.00	38.00	28.00	.....	.....	12 4.80
Mammoth White (U. B.) Largest pure white.	1	.75	.60	.50	.35	.25	.....	12 .60
	12	7.50	6.00	5.00	3.50	2.25	.....	.....
Marie Kundred (K) One of the best early whites.	12	.55	.45	.35	.25	.20	.....	25 .10
	100	3.50	2.75	2.00	1.25	1.00	.....	1000 .75
Marocco (P) Deep rich red.....	1	.50	.40	.30	.25	.....	.....	12 .50
	12	5.00	4.00	3.00	2.50	.....	.....	100 2.00
	.....	.....	.....	.....	.....	.....	.....	1000 18.00
Marmora (E) large smoky lavender.	1	.25	.20	.15	.10	.....	.....	.....
	12	2.00	1.60	1.25	.90	.60	.40	12 .10
	100	12.00	10.00	7.50	5.50	4.00	3.00	1000 3.00
	1000	100.00	80.00	65.00	47.50	32.00	24.00	1Qt. 9.00
	.....	.....	.....	.....	.....	.....	.....	1Pk. 50.00
Marnia (Kemp) Excellent orange.	12	.60	.50	.40	.30	.20	.15	1000 .75
	100	4.00	3.00	2.40	.....	.....	.....	1Qt. 2.00
	1000	28.00	22.00	16.00	.....	.....	.....	1Pk. 12.00
Mary Elizabeth (Stevens) Large white, creamy throat.	1	15.00	12.00	10.00	.....	.....	.....	1 1.00
	.....	.....	.....	.....	.....	.....	.....	12 10.00
Mary Frey (Gelser) Early lavender pink.	1	.10	.....	.....	.....	.....	.....	25 .10
	12	.90	.70	.55	.40	.30	.20	1000 2.00
	100	5.50	4.50	3.50	2.40	1.60	1.00	1Qt. 5.00
	1000	.....	37.50	30.00	22.00	14.00	.....	.....
Mary Jane (K) Silvery lavender...	1	.15	.12	.10	.....	.....	.....	12 .10
	12	1.50	1.20	.90	.....	.....	.....	1000 4.00
Maurice Fuld (Gage) Light rose pink.	1	.15	.12	.10	.....	.....	.....	12 .15
	12	1.50	1.20	1.00	.....	.....	.....	.....
Mexican Fire Opal (Sal) Pure rich deep orange.	1	1.50	.....	.....	.....	.....	.....	12 .75
Minuet (C) Clear lavender. Outstanding.	1	.12	.10	.....	.....	.....	.....	15 .10
	12	1.20	1.00	.75	.60	.40	.30	1000 3.00
	100	6.00	5.00	4.00	3.00	2.00	.....	1Qt. 10.00
	.....	.....	.....	.....	.....	.....	.....	1Pk. 60.00
Miss California (S) Grand Prim. Tall pink.	1	.25	.20	.15	.10	.....	.....	12 .15
	12	.250	2.00	1.50	1.00	.....	.....	.....
Miss Des Moines (Dec) Clear pale lilac.	1	.45	.40	.35	.....	.....	.....	12 .35
	12	4.50	3.80	3.00	.....	.....	.....	100 1.80
	100	25.00	20.00	.....	.....	.....	.....	.....
Miss Joy (J. E. F.) Tall, large soft pink. Grand Prim.	1	.25	.20	.15	.10	.....	.....	12 .15
	12	2.00	1.50	1.20	.90	.70	.....	1000 6.00
	100	12.50	10.00	7.50	6.00	.....	.....	1Qt. 20.00
Mixed Bulbs. Standard varieties...	12	.50	.40	.30	.....	.....	.....	.....
	100	2.50	2.00	1.50	.....	.....	.....	.....
	1000	20.00	16.00	12.00	.....	.....	.....	.....
Moondara (Errey) Deep, orange salmon with crimson throat.	1	3.00	.....	.....	.....	.....	.....	.....
Moorish King (P) Giant, dark velvety mahogany.	1	5.00	4.00	3.00	.....	.....	.....	1 .75
	12	50.00	40.00	30.00	.....	.....	.....	12 7.00
Mother Machree (Stevens) Smoky soft color flamed with gold.	1	.....	.60	.....	.30	.....	.....	12 .35
	12	.....	5.50	.....	2.10	.....	.....	100 1.50
Mrs. Anna Pfitzer (P) Creamy white.	1	1.75	1.40	1.10	.....	.....	.....	.....
Mrs. Calvin Coolidge (K) Salmon pink with pure yellow throat. Prim.	1	.10	.....	.....	.....	.....	.....	12 .10
	12	.80	.70	.50	.35	.25	.....	1000 1.50
	100	5.00	4.00	3.00	2.40	.....	.....	.....
Mrs. Dr. Norton (K) Prize winning pink.	12	.50	.40	.30	.....	.....	.....	1000 .60
	100	3.00	2.00	.....	.....	.....	.....	.....
Mrs. F. C. Hornberger (H) Pure white, tall and strong.	12	.80	.65	.50	.35	.25	.....	1000 1.00
	100	5.00	4.00	3.00	2.00	.....	.....	1Qt. 3.50
Mrs. F. C. Peters (Fis) Lavender tall, tsrong plant.	12	.60	.50	.30	.20	.....	.....	25 .10
	100	3.75	3.00	2.25	1.75	.....	.....	1000 .75
	1000	27.50	22.00	18.00	.....	.....	.....	1Qt. 1.50

Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
Mrs. J. R. Walsh (D) Large ruffled light pink with flame blotch.	12 100	.70 4.50	.55 3.55	.....	.....	.....	.....	.....
Mrs. Leo E. Miller (M) Pale salmon flame.	1	10.00	8.00	6.00	4.00 .....	.....	.....	1 12
Mrs. Leon Douglas (D) Large begonia rose striped with scarlet.	12 100 1000	.55 3.75 25.00	.45 3.00 20.00	.40 3.00 18.00	.30 2.40 12.00	.20 1.75 9.00	.15 1.20 6.00	30 1000 1Qt. 1Pk. 30 1000
Mrs. P. W. Sisson (C) Cameo pink. Many open.	12 100	.60 4.00	.50 3.00	.40 2.50	.30	.20	.15	30 1000
Mrs. Ray P. Chase (M) Large white florets on perfect spike.	.....	.....	.....	.....	.....	2.00	.....	1 12
Mrs. S. A. Errey (E) Tall massive orange.	1 12	.50 5.00	.40 4.00	.30 3.00	.25 2.50	.20 2.00	.....	12 100 1000
Mrs. Van Konynenburg (P) Blue-lavender. Fine variety.	1 12 100	.15	.12 1.10	.10 .90 3.50	70 2.40	50 1.50	.....	12 1000 1Qt.
1910 Rose (K) Commercial Rose pink.	12 100	.50 2.50	.40 2.00	.30 .....	.....	.....	.....	50 1Qt.
Netherland Prince (St.) Very tall large salmon pink.	1	2.00	.....	.....	.....	.....	.....	12
New Violet (Khff) Violet of good quality.	1 12 100	.25 2.25 12.00	.20 1.90	.15 1.50	.12 1.00	.10 .80 .....	.....	12 1000
Nimrod (E) Rich, deep, coppery crimson.	12 100	.90 6.00	.75 5.00	.60 4.00	.45 2.50	.30 1.50	.....	1000
Orange Butterfly (Sal) Glowing bronzy orange Prim.	1 12 100	.15 1.50 7.00	.12 1.20 5.50	.10 1.00 4.00	.....	.....	.....	12 1000
Orange Wonder (Kemp) Fine new orange. Large.	1 12 100	.30 2.80 20.00	.25 2.25 16.00	.20 1.75 10.00	.15 1.25 8.00	.....	.....	12 1000
Oriental Silk (A) Rich, pure, transparent rose.	1 12 100	.25 2.50 15.00	.20 2.00 12.00	.15 1.50 9.00	.10 1.00 7.00	65 5.00	50 3.00	12 1000
Othello (P) Rich, deep violet.....	1 12	.35 3.50	.30 3.00	.25 2.50	.20 2.00	.15 1.50	.....	12 100
Paisley (A) Tints of rose and glints of gold.	1 12	1.00 9.00	.80 7.50	.60 5.50	.50 4.50	.35 3.00	.25 2.00	12 1000
Patricia Carter (K) Prim. Lovely pink.	1 12 100	.20 2.00 12.00	.15 1.50 9.00	.10 1.00 7.00	.....	.....	.....	12 1000
Paul Pfitzer (P) Tall. Velvety purple.	1 12 100	.15 1.40 8.00	.12 1.10 8.00	.10 .90 6.40	 5.00	.....	.....	15 1000 1Qt.
Pearl of California (King) Large LaFrance pink.	1 12 100	.15 1.50 8.00	.12 1.20 6.00	.10 1.00 4.00	70 3.00	50	.....	15 1000
Pella (K) Beautiful rose pink.....	12 100	.50 3.50	.40 2.75	.30 2.00	.20 1.50	.15 1.00	.10	30 1000
Pelegrina (P) A pure dark violet blue gladiolus, the two lower petals somewhat darker. This color has not previously appeared in any Glad. I believe this variety will be in great demand.	Will	be released for sale in Sept. 1932.						
Pfitzer's Triumph (P) Large. Bright salmon-orange.	1 12 100	.15 1.40 10.00	.12 1.20 8.00	.10 .80 5.00	60 4.00	45 3.00	35 2.50	12 1000 1Qt.
Phaenomen (P) Soft pink and yellow. Beautiful.	12 100 1000	.60 4.00 28.00	.50 3.00 22.00	.40 2.00 17.50	.30 1.50 12.00	.20 1.00	.15	30 1000 1Qt. 1Pk.
Picardy (Palmer) Wonderful new salmon. Very outstanding.	1	10.00	8.00	6.00	.....	.....	.....	1 12
Pride of Portland (Ellis) Begonia Rose.	1 12	.45 4.50	.35 3.50	.25 2.50	.20 2.00	.....	.....	12
Pride of Wanakah (C) Rich lavender-rose.	12 100 1000	.60 4.00 28.00	.50 3.00 22.00	.40 2.40 16.00	.30 1.75 12.00	.20 1.15 8.00	.15 .80 6.00	25 1000 1Qt. 1Pk.
Primrose Princess (Sal) Tall, large light yellow.	1 12 100	.15 1.50 8.00	.12 1.20 6.50	.10 1.00 5.00	.....	.....	.....	15 1000
Purple Challenge (K) Very rich purple.	1	1.00	.80	.....	.....	.....	.....	.....

			No.	No.	No.	No.	No.	No.			
Variety			Per	1	2	3	4	5	6	Bulblets	
Purple Glory maroon.	(K)	Deep velvety	12	.60	.50	.40	.30	.20	.15	25	
			100	4.00	3.25	2.50	2.00	1.50	1000	1.00	
			1000	30.00	24.00	20.00				1Qt.	2.50
Purple Victory	(Gilrey)	Rich purple, large flowers.	1	1.50	1.25	1.00	.75	.50	.....	.....	
Queen Mary	(Mair)	Ruffled strawberry pink.	1	.75	.60	.....	.....	.....	.....	12	
Queen of Orange	(K)	Fine, large, light orange.	12	.60	.50	.40	.30	.20	.....	20	
Rameses	(Stevens)	Tall aster purple. Flowers with crimson blotch.	100	4.00	3.00	2.40	1.80	1.20	.....	1000	
			1	6.00	5.00	4.00				1	.35
Rippling Water	(E)	Tall cream many open.	12	60.00	50.00	40.00	.....	.....	.....	12	
			1	.40	.30	.25				12	.10
Rosewood	(A)	Dark, rich, smoky rose.	12	4.00	3.00	2.50	.....	.....	.....	.....	
			1	.35	.30	.20	.15	.10			
Rosemarie Pfitzer	(P)	A partic- ularly meritorious large flower- ing variety with florets meas- uring over 6 inches. Color very light pink with creamy hue.	12	3.50	3.00	2.00	1.50	1.00	.75	12	
											.15
Will be released for sale Sept. 1932.											
Royal Lavender	(Sch)	New, dark lavender.	1	.25	.20	.15	.12	.....	.....	12	
Roza	(A)	Large, rose - tinted pink.	12	.....	1.90	1.40	1.10	.....	.....	1000	
			1	.20	.16	.12	.10			12	.15
Ruffled Gold	(G)	Golden, ruffled yellow.	12	2.00	1.60	1.20	1.00	.75	.....	1000	
Saraband	(Sal)	Plum purple, tall spike.	1	.25	.20	.15	.12	.10	.....	15	
			12	.....	1.90	1.40	1.10	.90	.....	1000	
Salbach's Orchid	(Sal)	Large flowering pink.	12	1.25	1.00	.75	.50	.....	.....	20	
			100	7.50	6.00	5.25	4.00	.....	.....	1000	
Salbach's Pink	(Sal)	Tall, Geran- ium pink.	1	7.50	6.00	5.00	.....	.....	.....	.....	
Scarlet Bedder	(Sal)	Glowing scarlet. Prim Grand.	1	.50	.40	.30	.25	.....	.....	12	
			12	5.00	4.00	3.00	2.50	.....	.....	1000	
Schwabenmaedchen	or Schwaben Girl (P)	New. Pure pink.	12	.75	.60	.45	.35	.25	.....	1000	
Schubert	(P)	Very lovely, creamy yellow gladiolus with vivid scar- let blotches.	100	4.50	3.50	2.50	1.50	1.00	.....	1Qt.	
Will be released for sale in Sept. 1932.											
Sea Foam	(Vaughan)	Prize win- ning, tall, white Prim.	1	.50	.....	.....	.....	.....	.....	1	
Senorita	(Sal)	Orange, shading to a salmon.	.....	.....	.....	.....	.....	.....	.....	12	
			1	.25	.20	.15	.10	.....	.....	20	
			12	2.50	2.00	1.50	1.00	.....	.....	1000	
			100	15.00	10.00	7.00	5.00	3.50	.....	.....	
			1	50.00	50.00	50.00					
Solveig	(Decorah)	Grand new ruf- fled white with touch of rose in throat. The most outstanding 1931 origination that I have seen.									
Sovereign	(Vaughan)	Color: rich, violet purple.	12	.60	.50	.40	.30	.20	.15	20	
			100	4.00	3.00	2.00	1.60	1.20	.80	1000	
Stuttgardia	(P)	Large brilliant orange.	.....	.....	.....	.....	.....	.....	.....	1Qt.	
			1	.60	.50	.....	.....	.....	.....	12	
Sultan	(Crow)	Deep, rose red	12	6.00	5.00	.....	.....	.....	.....	.....	
Sword of Mahomet	(Ellis)	Tall, smoky brown.	1	5.00	4.00	.....	.....	.....	.....	1	
			.....	.....	.....	.....	.....	.....	.....	12	
Sword of Mahomet	(Ellis)	Tall, smoky brown.	12	.90	.70	.50	.35	.25	.....	1000	
Thomas A. Edison	(K)	Ruffled dark red. Very rich	100	6.00	5.00	4.00	3.00	2.00	.....	.....	
			1	1.50	1.25	1.00				1	.15
Tobersun	(A)	Large, clean yellow Tall, strong plant.	.....	.....	.....	.....					

Variety			Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets	
Winged Victory (Briggs)	Very		1	.60	.50	.40	.....	.....	.....	12	.50
large pink.											
Wolfgang Van Goethe (P)	New		1	5.00	4.00	3.00	.....	.....	.....	1	.35
red raspberry.											
Wurtembergia (P)	New. A large		12	50.00	440.00	30.00	.....	.....	.....	12	3.60
scarlet with a cream blotch.											
Yellow Perfection (P)	Light yel-		1	.75	.60	.50	.40	.30	.20	12	.75
low. Early.											
			12	7.50	6.00	5.00	4.00	.....	.....	.....	.....

Order

Early

To

Avoid

Disappointment

Bargain List For January and February

Outstanding Bargains—All Prepaid

Advise Early Orders As Stock Will Sell Quickly At These Figures.

Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
Alice Tiplady (K) Rich, buff, yellow.	12 .50	.40	.30	.....	.....	.....	.....	1 Qt. 1.00
100	2.00	1.60	1.20	.....	.....	.....	.....	.....
Allen V. Bunce (Bill) Orange. Grand Prim.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
Anna Eberius (D) Velvety, deep purple.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
Annie Laurie (Brown) Lovely, delicate pink.	12 .50	.40	.30	.20	.15	.10	.....	.....
100	2.50	2.00	1.60	1.20	.80	.60	1 Qt. 2.00	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	1 Pk. 12.00	.....
Balboa (B) Orange salmon.....	12 .60	.50	.40	.30	.20	.15	.....	.....
100	4.00	3.00	2.40	1.80	1.20	.80	.....	.....
Betty Compton (D) Pink and orchid.	12 .50	.40	.....	.....	.....	.....	1000	1.00
100	2.50	2.00	.....	.....	.....	.....	.....	.....
B. L. Smith (K) Soft lavender with yellow throat.	12 .50	.40	.30	.20	.15	.10	1 Qt. 2.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	.....	16.00	12.00	.....	.....	.....	.....	.....
Bobby (K) Rose red with blotches	12 .50	.40	.30	.20	.15	.10	1 Qt. 2.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Buddy Worden (A) Vigorous Prim of burnt orange.	12 .50	.40	.30	.20	.15	.10	1 Qt. 2.00	.....
100	2.50	2.00	1.50	1.20	.80	.60	.....	.....
Catalina (B) Pink shaded to yellow throat.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Chatteau Thierry. Orange with yellow bordered red blotch.	12 .50	.40	.30	.....	.....	.....	1 Qt. 1.00	.....
100	2.50	2.00	1.60	.....	.....	.....	1 Pk. 8.00	.....
1000	20.00	16.00	12.00	.....	.....	.....	.....	.....
Copper Bronze (K) Grand Prim. Old copper and bronze.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	1 Pk. 8.00	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
Coral Prim (Sal) Orange Prim with yellow throat.	12 .50	.40	.30	.20	.15	.10	1 Qt. 2.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Crimson Glow (Bet) Large light red.	12 .50	.40	.30	.....	.....	.....	1 Qt. 1.00	.....
100	2.50	2.00	1.60	.....	.....	.....	.....	.....
1000	20.00	16.00	12.00	.....	.....	.....	.....	.....
Ethelyn (F) Tall, golden yellow Prim.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	4.00	6.00	.....	.....
Eurydice (Holland) Delicate pink Prim.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Fern Kyle (K) Ruffled cream.....	12 .50	.40	.30	.....	.....	.....	.....	.....
100	2.50	2.00	1.60	.....	.....	.....	.....	.....
1000	20.00	16.00	12.00	.....	.....	.....	.....	.....
Forest Sprite (A) Scarlet and carmine.	12 .50	.40	.30	.20	.15	.10	1 Qt. 2.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Frank M. Shick (Sal) Clear Geranium pink.	12 1.25	1.00	.75	.50	.....	.....	1000	5.00
100	10.00	8.00	6.50	5.00	.....	.....	.....	.....
Gay Hussar (Sal) Salmon orange.	12 1.25	.75	.50	.35	.....	.....	1 Qt. 8.00	.....
100	6.00	5.00	4.00	3.00	.....	.....	.....	.....
Gertrude Errey (E) Shell pink with white center.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
Gold (Dec) Fine pure yellow.....	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
Gold Eagle (A) Deep, rich yellow. Ruffled.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.50	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
Golden Salmon (K) Rich salmon and gold.	12 .50	.40	.30	.....	.....	.....	.....	.....
100	2.50	2.00	1.60	.....	.....	.....	.....	.....
Golden Measure. Large, tall yellow.	12 .50	.40	.30	.....	.....	.....	1 Qt. 2.00	.....
100	2.50	2.40	1.60	.....	.....	.....	.....	.....
1000	20.00	16.00	.....	.....	.....	.....	.....	.....
Haleyon (Bill) Tall lavender pink.	12 .50	.40	.....	.....	.....	.....	1 Qt. 3.00	.....
100	2.50	2.00	.....	.....	.....	.....	.....	.....
Helen Howard (A) Buff with amber throat. Extra fine. 72 days.	12 .50	.40	.....	.....	.....	.....	.....	.....
100	2.50	2.00	.....	.....	.....	.....	.....	.....
Helen Phipps (Phipps) deep pink	12 1.00	.80	.60	.50	.35	.25	1 Qt. 10.00	.....
100	5.00	4.00	3.00	2.40	1.80	1.00	.....	.....
Henry Ford (D) Deep wine purple.	12 .50	.40	.30	.20	.15	.10	1 Qt. 1.00	.....
100	2.50	2.00	1.60	1.20	.80	.60	.....	.....
1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....

Variety	Per	No.	No.	No.	No.	No.	No.	Bulblets
		1	2	3	4	5	6	
Herada (D) Pure mauve.....	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
High Nye (A) Old rose. Very tall.	12	.50	.40	.30	.20	.15	.10	1 Qt. 2.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Honey Dew (Dec) Light orange.	12	.50	.40	.30	.20	.15	.10	1 Qt. 2.00
Lacinated.	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Immensity (K) Bright salmon.....	12	.50	.40	.....	.....	.....	.....	.....
	100	2.50	2.00	.....	.....	.....	.....	.....
J. A. Carbone (D) Large orange-salmon.	12	.50	.40	.....	.....	.....	.....	.....
	100	2.50	2.00	.....	.....	.....	.....	.....
John T. Pirie (K) Shade of brown	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.50
	100	2.50	2.00	1.60	1.20	.80	.60	.....
John Toland (Sal) Begonia rose.	12	.60	.50	.40	.30	.....	.....	1 Qt. 5.00
	100	4.00	3.00	2.00	1.50	.....	.....	.....
Katherine Hess (D) Geranium pink.	12	.50	.40	.30	.20	.15	.10	.....
	100	2.50	2.00	1.60	1.20	.80	.60	.....
King of Oranges (K) Grand Prim of rich orange.	12	.60	.50	.40	.30	.20	.10	1 Qt. 3.00
	100	4.00	3.00	2.40	1.80	1.00	.75	.....
K's Yellow Favorite (K) Rich, deep, yellowish fawn.	12	.50	.40	.30	.20	.15	.10	1 Qt. 2.00
	100	2.50	2.00	1.60	1.20	.80	.60	1 Pk. 12.00
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
K's Yellow Wonder (K) Fine, tall yellow.	12	.50	.40	.30	.....	.....	.....	1 Qt. 2.00
	100	2.50	2.00	1.60	.....	.....	.....	.....
	1000	20.00	16.00	12.00	.....	.....	.....	.....
Karl Volkert (P) A very early glowing salmon orange.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
La Verne (H) Tall, cream colored Grand Prim.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Los Angeles (H) Beautiful shrimp pink.	12	.50	.40	.....	.....	.....	.....	1 Qt. 1.00
	100	2.50	2.00	.....	.....	.....	.....	.....
	1000	20.00	16.00	.....	.....	.....	.....	.....
Magic (K) Finest lavender blue.	12	.....	.40	.30	.20	.....	.....	.....
	100	.....	2.00	1.60	1.20	.....	.....	.....
Mandarin (Dec) Rich, salmon-orange.	12	.50	.40	.30	.20	.15	.10	1 Qt. 3.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
Marietta (M) Tall, salmon with blotch.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.50
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	.....	16.00	12.00	8.00	.....	.....	.....
Milady Imogene (A) Clear, pure white.	12	.50	.40	.30	.20	.15	.10	1 Qt. 2.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
Ming Toy (K) Fine, clear golden buff. Prim.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Mrs. Francis King (K) Jasper red Large flowers.	12	.50	.40	.30	.....	.....	.....	1 Qt. 1.00
	100	2.50	2.00	1.60	.....	.....	.....	.....
Mrs. Frank Pendleton (K) Pink with deep blotch.	12	.50	.40	.....	.....	.....	.....	.....
	100	2.50	2.00	.....	.....	.....	.....	.....
	1000	20.00	16.00	.....	.....	.....	.....	.....
Mrs. H. E. Bothin (D) Ruffled, rose pink.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.50
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Mrs. J. K. Armsby (D) Lovely pink.	12	.50	.40	.....	.....	.....	.....	.....
	100	2.50	2.00	.....	.....	.....	.....	.....
Mrs. K. Prestgard (Dec) Pure white, strong and sturdy.	12	.50	.40	.30	.....	.....	.....	1 Qt. 2.50
	100	2.50	2.00	1.60	.....	.....	.....	.....
Mrs. Laura Schweppe (K) Peach blossom pink.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Muriel (P) Tall, commercial blue with blotch.	12	.....	.....	.30	.....	.....	.....	.....
	100	.....	.....	1.60	.....	.....	.....	.....
Nancy Hanks (Sal) Rich, apricot to orange pink.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.50
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Nixie (D) Jasper pink.....	12	.50	.40	.30	.20	.15	.10	1 Qt. 2.00
	100	2.50	2.00	1.60	1.20	.80	.60	.....
Orange Queen (P) Fine, rich orange Prim.	12	.50	.40	.30	.20	.15	.10	1 Qt. 1.50
	100	2.50	2.00	1.60	1.20	.80	.60	.....
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....
Orchid Lady (S) Early orchid lavender.	12	.75	.60	.50	.40	.30	.....	1000 1.50
Osalin (Sal) Coral pink.....	12	.75	.60	.50	.35	.25	.....	1000 .75
Philatelia (K) Deep Tyrian rose.	12	2.00	1.50	1.00	.70	.....	.....	1000 5.00
Pink Cloud (K) Ruffled. Unusual shade of pink.	12	.60	.50	.40	.30	.20	.....	1000 3.00
	100	4.00	3.00	2.00	1.50	.....	.....	.....

Variety	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets
Pink Wonder (C) Light pink. Very large florets.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.00
Prof. James Troup (G) Eosine pink flamed scarlet.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.00
Purest of All (P) Fine, pure white	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.50
Queen of Bremen (Zim) Lavender pink Prim.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 3.00
Radiant Orange (A) Very large orange.	12 100	1.00 6.00	.80 5.00	.60 4.00	.50 3.00	.35 2.00	.25 1.00	1000 1.50
Radiant Queen (H) Similar to Orange Queen.	12 100	1.00 6.00	.80 5.00	.60 4.00	.50 3.00	.35 2.00	.25 1.00	1000 1.50
Robt. J. Kundred (K) Flaming orange red.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.50
Rose Ash (D) Ashes of Roses.....	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.00
Rose Mist (Fis) Watermelon red. Prim Grand.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 2.00
Rose Mulberry (A) An improve- ment over Rose Ash.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 3.00
Salmon Buff (K) Large salmon- buff.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	.30 1.60 12.00	.20 1.20 8.00	.15 .80 6.00	.10 .60 4.00	1 Qt. 1.50
Salmon Glow (H) Orange-salmon Prim Grand.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	.30 1.60 12.00	..... ..... .....	..... ..... 4.00	.10 .60	1 Qt. 1.50
Scarlet Wonder (C) Deepest or- ange red.	12 100 1000	.50 2.50	.40 2.00 16.00	.30 1.60 12.00	.20 1.20 8.00	.15 .80 6.00	.10 .60 4.00	1 Qt. 1.50
Sheila (C) Tall, salmon pink. Grand Prim.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	.30 1.60 12.00	.20 1.20 8.00	.15 .80 6.00	.10 .60 4.00	1 Qt. 1.00
Sidney Plummer (Sal) Very good yellow.	12 100	.50 2.50	.40 2.00	..... .....	..... .....	..... .....	.10 .60	.....
St. Thomas (K) Deep salmon- red blooms.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	..... .....	..... .....	1 Qt. 2.00
Sulphur Frills (K) Finest pure, soft sulphur shade.	12 100 1000	.50 2.60 20.00	.40 2.00 16.00	.30 1.60 12.00	..... ..... .....	..... ..... .....	..... ..... .....	1 Qt. 1.50
Sunnymede (Fis) Orange buff. Attractive shade. 70 days.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.50
Sweet Rose (K) Pure, deep rose- pink.	12 100	.50 3.00	.40 2.50	.30 2.00	.20 1.50	..... .....	..... .....	1 Qt. 3.00
Tempa (K) Pink ground. Old rose.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	..... ..... .....	..... ..... .....	..... ..... .....	..... ..... .....	1 Qt. 1.50
Thos. A. Edison (D) Begonia rose with blotch.	12 100	1.00 6.00	.60 5.00	.40 4.00	.30 3.00	..... .....	..... .....	.....
Twilight (K) Creamy-buff. Ruf- fled.	12 100	.50 2.50	.40 2.00	.30 1.60	.20 1.20	.15 .80	.10 .60	1 Qt. 1.00
Veiled Brilliance (A) Bright pink. Creamy throat.	12 100	1.00 7.00	.80 6.00	.60 5.00	.55 4.00	.50	.40	1000 2.00
Wm. G. Badger (D) Delicate cor- al. Throat pale yellow.	12 100 1000	.50 2.50 20.00	.40 2.00 16.00	.30 1.60 12.00	.20 1.20 8.00	.15 .80 6.00	.10 .60 4.00	1 Qt. 2.00
William Kent (D) Creamy, shell pink.	12	.80	.65	.50	.40			
Wotan (D) Eosine pink with rose red shadings.	12	.80	.65	.50	.40			1000 2.00

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